# Taryn Eames

## **Contact Information**

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## Education

2021-2027	University of Toronto	cGPA: 3.91
	PhD in Economics	
	Fields: Applied Microeconomics, Labor Economics, Discrimination	
2014-2015	University of Toronto	cGPA: 3.96
	MA in Economics	
2010-2014	Queen's University	cGPA: 3.78
	BAH in Economics (major), Global Development (minor)	

## Research Projects

## **Forthcoming**

Intersectionality in hiring discrimination: The case of sex and nonbinary gender identities in a range of low skill occupations—current version available *here*, to be published in *AEA Papers and Proceedings* 

Working Papers

Taryn versus Taryn (she/her) versus Taryn (they/them): A field experiment on pronoun disclosure and nonbinary hiring discrimination—current version available *here* 

#### In Progress

Visibility as vulnerability: Transgender "passing privilege" and the extent to which attention discrimination exacerbates hiring discrimination

Computer-Assisted Learning in the real world: How Khan Academy influences student math learning (with *Philip Oreopoulos*)

## Conference and Seminar Presentations

<b>Paper:</b> Taryn versus Taryn (she/her) versus Taryn (they/them) AEA Annual Meeting (Session: AEA Discrimination in Economics and the Labor Market) CEA Annual Meeting (Two Sessions: CLEF Diversity and CQEN-CSQIEP Joint Session) CIREQ PhD Student's Conference	2025 2024 2024
Paper: Visibility as vulnerability QPaP Seminar Series CSQIEP Mentorship Conference	2024 2024

# Research Assistant Experience

#### University of Toronto, Research Assistant

Eva Vivalt	2024-present
Dwayne Benjamin & Jane Harrison	2023-present
Marlène Koffi	2022-2023

# Teaching Experience

## University of Toronto, Head Teaching Assistant

ECO105: Principles of Economics for Non-Specialists (Head TA) 2021-present

University of Toronto, Teaching Assistant

ECO2425 (Graduate-Level Course): Applied Causal Machine Learning	2024-present
ECO225: Big-Data Tools for Economists	2023-present
ECO220: Introduction to Data Analysis & Applied Econometrics	2022-2024
ECO202: Macroeconomic Theory and Policy	2014-2015

**University of Toronto, Tutor** 

ECO101/102: Principles of Microeconomics/Macroeconomics 2021-present

# Awards and Fellowships

University of Toronto Doctoral Fellowship (CA\$18,000 x 5)	2021-2026
University of Toronto Research Fellowship (CA\$2,000; via Peter Cziraki)	2023
University of Toronto MA Fellowship (CA\$4,000)	2014-2015
Dean's Special Award	2013
Dean's Honour List with Distinction	2013-2014
Principal's Scholarship (CA\$4,000 x 2)	2010-2012

# Work Experience

## 2024 Contract Worker, Curinos

- Investigated the "path to primacy" to identify common changes in customer behavior in the months before becoming primary
- Compared primacy conversion rates among dormant customers receiving Amplero versus Business-As-Usual marketing; identified a statistically significant difference

#### 2021-2022 Contract Worker, Curinos

Created a Canadian version of below products using Canadian mobile data

#### 2019-2021 Product Owner, Curinos

Acquisition IQ: Audiences Product

- Used over 2 billion rows of U.S. mobile geolocation data to develop models which identify Bank-specific marketing target audiences, tailored to individual clients
- Generated sales collateral and participated in pitches as a subject matter expert

#### NovaLocations Data Product

- Used U.S. mobile geolocation data to collaboratively generate region and branch-level analyses: estimates of billboard value, lost sales given branch closure, etc.
- Lead the development and operationalization of a data product which summarizes these analyses and is automatically refreshed and sent to clients every 4 weeks
- Achieved over \$750K in sales in its first year (launched in mid- to late- 2020)

#### 2015-2019 Associate; Lead Associate; Senior Associate; Manager, Curinos

- Progressed from Associate to Manager in three years (two years less than typical)
- Participated in advisory projects focused on Marketing and Distribution strategy

## **Technical**

Expert in: R, Python, SQL, Excel, LATEX

Proficient in: MATLAB, Stata, VBA, Manifold, ARCgis