



News from the to You

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TEAM



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Maria's Minutes

Dear Friends,

Hope this newsletter finds everyone healthy and safe. The past few months have been extremely challenging as we have learned to modify and adapt, in every aspect of our lives.

Working at home can be tricky as well. Recently, I was participating in a broker Zoom call, when Ralph decided to walk up behind me in his underwear. I was mortified! He didn't know everyone could see him standing there half naked. After I yelled at him, he grabbed a blanket from our couch and placed it over his head (like everyone didn't know who he was), turned around and walked away with his rear end exposed. Well that IS the last time I'll be on a Zoom call with Ralph in the house.

Stay healthy, safe and feel free to call with any questions, you may have about our extremely busy market.

-Maria

Reset, Refocus, Re-Center

✓ We can't always control what happens to us, ✓
but we can control how we want to feel

Reset Your Goals

Life happens, and plans change. If you think your goals might need a reset, start here:

Refresh: Re-read the goals you set and determine which ones you're still able to pursue

Adjust: Update the goals you are pursuing to reflect your current circumstances

Evaluate: Look at what is currently working and what isn't
Plan: Write down small steps to take you toward your goals

Act: Carry out your plan, change your habits and march toward the new goals.

Refocus Your Routine

Small shifts to your day help you make the most out of your day-to-day.

Time to move: Exercise—anything to get you on your feet to work off the negativity

Intentional Media: Adding a positive podcast or book can help you keep more productivity

Your health first: Prioritizing personal health will help you feel stronger

Accountability is key: Having a friend to work with you can help to keep you on track



Kid's Corner!



Proud Parents,
Ryan Taylor & Kristin Rivard,
introduce
Wyatt Jacob!
6/24/20
8lbs, 10oz, 22 inches



Proud Grandparents,
Chris & Cindy Whisman
Introduce
Palmer Selina Palatsi!
6/29/20
7lbs, 14oz, 20.5 inches



Proud parents,
Jessica & Jason Currie
Introduce
Alexander Jason!
3/29/20
4lbs, 6oz, 18 inches



Proud Parents,
Frank & Tenesha Mason
Introduce
Penelope Quinn!
5/30/20
6lbs, 2oz

In Loving Memory

"If tears could build a stairway and memories a lane, we'd walk right up to heaven and bring you back again."



Dave Black
12/26/47—5/2/20



Welcome New Clients

Here are some of the new clients who became members of our "Real Estate Family".
We'd like to welcome you and wish you all the best.

Eli Hurlburt

Referred by Doug & Stephanie Hurlburt

Stacy Golden

Referred by Darlene McKenzie

Nathan & Carrie Woods

Referred by Tim & Erika McGuire

Rebecca Powell & Timothy Kober

Referred by Tim & Lan Powell

Michelle Degen

Referred by Chris Degen

Patrick & Susan Feighan

Referred by Colleen Fabera

Wade Bowie II

Referred by Phil & Karlyn Semlow

Alan Sitkiewicz

Referred by Mike & Nicole Tucker

Jack & Karlyne Hinds

Referred by Robin Brewer



Proven Results!

Our team gets many "thank-you's" from our very Satisfied customers. See what they have to say:

"You guys are the best of the best! No need for any improvements. I wouldn't change a thing! Perfection at its best!"

-Michael Llana & Pat Arpino

"Maria and her team were very professional and efficient. If I had questions or concerns, her team quickly responded via email or text. Maria took good care of us at a particularly difficult time in our lives and made sure our house was quickly sold."

-Courtenay Smyth

**SMALL ACTS,
WHEN MULTIPLIED BY
MILLIONS OF PEOPLE,
CAN TRANSFORM
THE WORLD.**

-Howard Zinn

MAKE YOUR Home Stand Out!

You don't have to curb your enthusiasm when it comes to boosting curb appeal! Make your home stand out and increase its value with these simple and cost-effective tips.

Deep Cleaning
If you don't already own one, rent a pressure washer to brighten up your home's exterior. You may also use a deck brush and cleaning solution to scrub away dirt. Get rid of any yard debris and cobwebs by sweeping your porch or patio, and wipe down any outdoor furniture.

Front Door Makeover
Paint the front door a new shade, or just touch it up with a fresh coat. While you're at it, think about upgrading your doorknob to a keyless entry, or looking into a Ring video doorbell for added security.

Update Porch Décor
Dress up the front porch with outdoor furniture, potted plants and other décor for the season. Consider adding a rocking chair, flag, doormat or porch swing — but avoid making it too cluttered. If you have the space, perhaps add a fire pit or a few lounge chairs.

Garage Door Refresh
In addition to refreshing the paint job, you may consider purchasing DIY add-ons like magnetic handles from your local home improvement store. You can also easily craft faux garage door windows by following tutorials on YouTube. These affordable options will make your garage door look like new, with minimal handy work.

Light It Up
The right lighting can transform a space. Consider small porch lamps or outdoor string lights that match your home's style. Swap out bulbs in existing fixtures for brighter, longer-lasting LED ones. You may also consider motion-sensor lights for added security as well as lights to illuminate your driveway or walkway.

Think About the Bigger Picture
Go for improvements that will stay with the house, like adding a white picket fence in the front yard, a swing on the porch or even keyless entry. These become assets to the home, increasing the value.

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Help for our Seniors!

Achieving the **SRES® designation** (Senior Real Estate Specialist) provides the highest quality of service to our seniors, their families and care givers by exploring available options for downsizing or relocating. Are you or your loved one thinking about simplifying your life and don't know where to start? Should you transition into a condo, smaller home, apartment, senior living facility or senior apartment?

****Visit our "Support for Seniors" page at www.MariaMcGuire.com today!****