



News from the to You

Maria

MCGUIRE

TEAM



(586) 725-1900 / 949-4700
Website: MariaMcGuire.com

November/December 2020

Cell: (586) 996-4059
E-mail: Maria@MariaMcGuire.com

Maria's Minutes

Dear Friends,

I hope this newsletter finds you healthy! Personally during the first shut down, I knew very few people with Covid. This time it's a different story. Every day, I learn of someone I know with Covid or the loss of a loved one due to this pandemic. Some still refuse to take this serious, exposing others to the virus when they know they are positive. Please protect yourself and others from the spread. No one is invincible.

On a different note, I've received many calls from worried homeowners regarding the housing market now that the election is over. While no one has a crystal ball, I don't foresee a market crash. The lenders are being proactive and working with homeowners that are experiencing difficulties, unlike the previous foreclosure market. Most homeowners have equity in their homes (unlike 2008) and will not walk away from their investment. If you have questions or concerns, please don't hesitate to call me for an honest assessment of your situation.

We are definitely living in a new normal...but remember, just like the foreclosure market this won't last forever and sometimes the best thing you can do is pause, pray and be patient.

—Happy Holidays, Maria

Christmas Cash Raffle!

With an increase of COVID, we have decided to cancel our Silver Anniversary Christmas Party with Santa and Mrs. Claus.

In lieu of our party, 50 clients will each receive \$25 in Christmas cash to help out with their holiday festivities!

Call **586-725-1900** or email **Maria@MariaMcGuire.com** by **December 17th** to be entered into our Christmas raffle.

We hope everyone has a safe holiday with family!



Kid's Corner!



Proud Parents,
**Jonathon &
Kassandra Moore,**
introduce
Lena Grace!
8/5/20
8lbs 5oz, 21.5 inches



Speaking of Gratitude....We received the Circle of Legends award ...what an honor! This wouldn't have been possible without the help of our loyal clients, family & friends!

Thank you!

Merry Christmas



'TIS THE SEASON FOR
GRATITUDE



Thank you to all of our
clients, family and friends

for all that you do to make us who we are.

HAPPY HOLIDAYS

From all of us at The Maria McGuire Team

Welcome New Clients

Here are some of the new clients who became members of our "Real Estate Family".
We'd like to welcome you and wish you all the best.

Zane Rowley & Katie Pierfelice
Referred by Cris & DeAnn Rowley

Greg & Cynthia Harmon
Referred by Tom & Nancy Eder

Virgil & Leah Wilson
Referred by Frank & Tenesha Mason

Lisa Bonner
Referred by Dr. Keith Hohf

Leo & Patricia Smith
Referred by Roger & Barb Ulrich

Andy Baker & Jenna Zyla
Referred by Sheila Baker & Steve Howze

Margaret & Deb Balek
Referred by Bill & Denise Klausung

Robert & Malgorzata May
Referred by George & Gwen Neuman

Michael & Becky Alexander
Referred by Jim & Nancy Tezak



Proven Results!

Our team gets many "thank-you's" from our very Satisfied customers.
See what they have to say:

We literally did not know who to call to sell our lake home, but remembered seeing Maria's name on billboards some years ago. As the process got off the ground, it was clear Maria was honest, totally invested + extremely pro-active on behalf of her clients!

Maria is intuitive, assertive and professional with a natural talent to negotiate for the benefit of her clients! Her entire team was knowledgeable and attentive, complementing Maria's many years of experience.

Maria is a genuine, good person, who works very hard for her clients! We feel Blessed to have had her on our side during this sensitive process of selling and finding a new home.

Sincerely,
Denise & Chuck Musciotti



Get More Done in 2021

There were plenty of obstacles this year and we could all benefit from a fresh start in 2021! When you use the following strategies, you can plan for productivity and get back on track in the new year.

1. Make Every Minute Count

Instead of idling when you have some extra time, check some much-needed tasks off your to-do list. You'll be surprised at how much you can accomplish when you optimize your down time.

TIP: Use time gaps between appointments to organize your desktop or clean up your inbox.

2. Keep Your Workspace Tidy

At work, nearly 91% of employees¹ say they'd get more done if their space was better organized. To be more productive in work and life, find an organizational method that works for you.

TIP: Minimize desk clutter by sorting reports or random papers in magazine holders, and shred any items you do not need. Try to consistently declutter your space one to two times a week.

3. Get Laser-Focused

Block out distractions when you're in the zone, and always keep your goals front and center. With your eyes on the prize, you'll be more motivated to hustle — and get more done during the day.

TIP: Write down the top three priorities you must accomplish each day to achieve larger monthly goals.

4. Reset and Recharge

In order to commit more of yourself to your work, family and friends, you need to practice self-care and fill up your own tank first.

TIP: Prioritize time to unwind. You might make time for movement, pick up a hobby, take regular walks in nature or even schedule some days off.

Daily Goals:

- 1.
- 2.
- 3.

© 2020 Bunnell & Company. All Rights Reserved. Used by permission. RHMW DECEMBER 5

Help for our Seniors!

Achieving the **SRES® designation** (Senior Real Estate Specialist) provides the highest quality of service to our seniors, their families and care givers by exploring available options for downsizing or relocating. Are you or your loved one thinking about simplifying your life and don't know where to start? Should you transition into a condo, smaller home, apartment, senior living facility or senior apartment?

****Visit our "Support for Seniors" page at www.MariaMcGuire.com today!****