

Why RE/MAX Advisors is a Great Fit for Me

By Cathy Baker, who joined Advisors in May 2018



I've been a licensed agent for about 17 years, started out at an agency that quickly dissolved, then took a break when the housing market crashed. I was unprepared and had no mentorship or broker support to get me through those trying times.

I picked my license back up about 7 years ago, struggled to make money and considered quitting the business for good. I reached out to Maria literally asking her for a job, maybe a buyer's agent or office help; I was desperate to make money. She was very adamant and told me that I was a real estate professional and to pick myself up and get moving. That was just what I needed to hear, I started at RE/MAX Advisors and have not looked back.

I tripled my income the first year with Maria and have continued to grow my referral-based business each year along with my confidence. She had systems and organization that I needed in order to succeed. Maria has been there to answer questions, help with wording on those darn addendums, to support me through some tough deals.

I love how Maria is always looking for ways to improve Advisors agents as well herself. She takes classes right alongside us, listens and asks for our advice when needed; she is a teacher and a student! Maria is a real estate machine, yet a humble real life mentor and friend to us all.