

Cowlitz 911 Public Authority Board of Directors
Meeting Agenda
Wednesday September 16th, 2026 @ 10:00 AM
Hybrid – Cowlitz 911 & Zoom

1. Call to Order and Introductions

2. Approval of the Agenda – Board Action

Recommended Action: A motion to approve the agenda as presented.

3. Approval of Meeting Minutes - Board Action

A. 08/19/2026 Meeting Minutes

Recommended Action: A motion to approve the meeting minutes from 08/19/26.

4. Public Comment

- A.** The public comment period allows any member of the public to speak to any item that is not on the regular agenda. There is a 3-minute time limit. All comments should be directed to the Chair.

5. Payables – Board Action

ACCOUNT	DATE	TRANS NUMBER		PAYROLL TOTAL	AP TOTAL
PAYROLL	8/20/2026	14206	- 14208	\$211,891.72	
PAYROLL	9/3/2026	14209	- 14211	\$155,123.11	
CLAIMS	6/25/2026	14212	- 14228		\$122,131.06
SUB TOTALS				\$367,014.83	\$122,131.06
TOTAL					\$489,145.89

Recommended Action: Motion to approve the payables as presented.

6. Finance Report

7. Presentation of Preliminary 2027 Budget

8. Revised Flex Sever Quote – Board Action

Recommended Action: A motion to approve the revised Flex Sever purchase as presented.

9. Board Comments/Board Committee Reports

- A.** LAW TAC Update
- B.** FIRE TAC Update
- C.** Budget Committee Update

10. Director's Report

- A.** Staffing Update
- B.** Radio Project Update

11. Old Business: If needed

12. Executive Session: If needed

13. Adjournment

Cowlitz 911 Public Authority Board of Directors

Meeting Minutes

Wednesday August 19th, 2026 @ 10:00 AM

Hybrid – Cowlitz 911 & ZOOM

Attendance

Board Members: Rich Fletcher (Alt-Voting); Alan Headley (Vice-Chair); Brad Thurman; Charlie Worley; Bill Lemonds; Rick Dahl; Wayne Nichols; Jennifer Wills; Brad Hannig (Alt-Voting)

Staff: Darr Kirk; Jerry Jensen; Michelle Arrowsmith; Jessica Weygandt; Justin Stennick; Dannyka Baker; James Keeling; Tim Hanigan (general counsel); Jennifer Johnson (general counsel)

Guests: Robbie Satterly; Ralph Herrera; Vic Leatzow; Jason Kester; Troy Brightbill;

Board Members Absent and No Alternate:

1. Call to Order and Introductions

Alan Headley called the meeting to order at 10:00 AM.

2. Approval of the Agenda

Recommended Action: A motion to approve the agenda as presented. Brad Thurman moved to approve the agenda as presented. Bill Lemonds seconded. All were in favor; motion carried.

3. Approval of Meeting Minutes

A. June 17th, 2026, Meeting Minutes

Recommended Action: A motion to approve the minutes from the June 17th, 2026, Board meeting. Bill Lemonds moved to approve the June 17th, 2026, Board meeting minutes as presented. Charlie Worley seconded. All were in favor; motion carried.

4. Public Comment

The public comment period allows any member of the public to speak to any item that is not on the regular agenda. There is a 3-minute time limit. All Comments should be directed to the Chair.

- There was no public comment.

5. Payables:

The following transactions are approved as presented

ACCOUNT	DATE	TRANS NUMBER	PAYROLL TOTAL	AP TOTAL
PAYROLL	5/21/2026	14131 - 14132	\$39,588.26	
PAYROLL	6/4/2026	14133 - 14133	\$164,694.82	
PAYROLL	6/17/2026	14134 - 14134	\$158,662.29	
PAYROLL	6/24/2026	14135 - 14137	\$40,796.14	
PAYROLL	7/1/2026	740 - 777	\$151,241.99	
PAYROLL	7/6/2026	14164 - 14164	\$17,429.00	
PAYROLL	7/9/2026	14165 - 14168	\$20,261.53	
PAYROLL	7/21/2026	14182 - 14184	\$57,689.80	

ACCOUNT	DATE	TRANS NUMBER	PAYROLL TOTAL	AP TOTAL
PAYROLL	8/5/2026	14186 - 14186	\$153,454.55	
CLAIMS	6/25/2026	14138 - 14163		\$243,308.22
CLAIMS	7/9/2026	14169 - 14181		\$137,795.19
CLAIMS	7/30/2026	14185 - 14185		\$21,389.80
CLAIMS	8/11/2026	14187 - 14205		\$39,521.09
SUB TOTALS			\$803,818.38	\$442,014.30
			TOTAL	\$1,245,832.68

Recommended Action: Motion to approve the payables as presented.

Bill Lemonds moved to approve payables as presented. Wayne Nichols seconded.

All were in favor; motion carried.

- 6. Finance Report** – Finances look good, and we remain on track. All of our billings are out; payments are on time. We are on budget or under budget in some areas. We are on track to finish the year on budget or under budget. We are wrapping up a federal audit. It's a single audit/general audit, and everything is going well. We should have a final report in mid-September. The auditor was very pleased with our records.

7. Board Comments/Board Committee Reports

A. LAW TAC Update: Nothing to report; it was a very short, single-topic meeting.

B. FIRE TAC Update: We debriefed from the 4th of July. We gained a lot of ground in planning for future events.

C. Budget Committee Update: The budget committee has met several times, most recently just last week or the week before. I have included a proposal that is the consensus of that four-person committee. Agenda item 9 is the summary of that proposal. This year was the year the board amended or changed the user fee funding formula. The new formula was used to calculate the user fees for 2027. The committee has recommended a 25% reduction for user fees in 2027, though with the updated funding formula, not all agencies will see a 25% reduction. 2027 will become the reset or base year for future user fee adjustments. The board looked at a number of factors before settling on this recommendation.

Moving agenda item 9. To this spot and seeking a motion to approve the recommended user fee reduction as proposed: A motion to approve the proposal as presented was made by Rich Fletcher. Bill Lemonds seconded. All were in favor; motion carried.

8. Director's Report

A. Staffing Update: As I mentioned earlier, we have 3 team members who are out on PFML. We hired our 23rd dispatcher at the beginning of the month. He's started Tele-1 and Tele-2 already, along with Peyton Yager, who started in July or at the end of June. They are in the first phase of our training academy. We have two dispatchers who are getting ready to be

signed off. One is a little closer than the other due to call volume and shift activity. Both are doing very well. One should be signed off this month and the other one sometime next month. Since Bri has been gone, we have received 14 applications for our two open “hire ahead” positions, so we plan to process those in October or November in an effort to get two more dispatchers onboard. This board approved an IT position to replace the More Power (MPTG) contract. We hired James Keeling; he’s here today. He’s been in the IT field for 13 years, not directly in the public safety field, but he has been picking that up very quickly and we are excited to have him on board.

B. Radio Update: We continue to work with USDD on the Fire Page radio. We have a situation where the units are being toned out individually rather than in series, which takes us longer to dispatch. We are actively working to resolve this issue. We are close to being able to put it into service. We still have some towers that we need to put it on, but we are getting very close. Separate from USDD, we have two generators that we will be replacing this summer.. One at Cold Water and one at Columbia Heights. We have also been working on an odor investigation at the Hall of Justice. It smells like something is burning or like a sulfur smell. We have been over several times investigating. We will be having our UPS inspected in an effort to rule that out as the source. We restriped our parking lot here at 911. We severed ties with More Power. They left on a good note. They want to support us in any way they can. It was a good relationship. They were instrumental in getting us up and running in this building. We also did the same thing with Day Wireless. They went through all the tower sites they managed for us and cleaned everything up and left on a great note. We did keep a “break glass in case of emergency” type contract with them, like a retainer, so that they’re an after-hours resource for us.

C. Budget Committee Update – See item 7C above. (duplicate item)

9. 2027 User Fee Schedule – Board Action Conducted under Item 7C above.

A motion to approve the proposal as presented was made by Rich Fletcher. Bill Lemonds seconded. All were in favor; motion carried.

10. Old Business: None.

11. Executive Session: N/A

12. Adjournment: 10:15 AM

Alan Headley, Vice Board Chair

Attest:

Jerry Jensen, Acting Clerk of the Board

CHECK REGISTER

COWLITZ 911

Time: 17:18:08 Date: 09/10/2026

08/20/2026 To: 08/20/2026

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Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
916	08/20/2026	Payroll	1	EFT	COWLITZ COUNTY TREASURER'S OFFICE (IRS)	33,405.90	941 Deposit for Pay Cycle(s) 08/20/2026 - 08/20/2026
917	08/20/2026	Payroll	1	14206	KAISER FOUNDATION HEALTH PLAN INC	20,956.50	Pay Cycle(s) 08/05/2026 To 08/05/2026 - MEDICAL-KAISER; Pay Cycle(s) 08/20/2026 To 08/20/2026 - MEDICAL-KAISER
918	08/20/2026	Payroll	1	14207	WASHINGTON COUNTIES INSURANCE FUND	31,880.36	Pay Cycle(s) 08/05/2026 To 08/05/2026 - MEDICAL-WCIF; Pay Cycle(s) 08/05/2026 To 08/05/2026 - LIFE INS BUYUP; Pay Cycle(s) 08/05/2026 To 08/05/2026 - AD-D BUYUP; Pay Cycle(s) 08/20/2026 To 08/20/2026;
919	08/20/2026	Payroll	1	14208	WASHINGTON STATE DEPT OF RETIREMENT	16,453.10	Pay Cycle(s) 08/20/2026 To 08/20/2026 - PSERS2; Pay Cycle(s) 08/20/2026 To 08/20/2026 - PERS2; Pay Cycle(s) 08/20/2026 To 08/20/2026 - PERS3
920	08/20/2026	Payroll	2	EFT	CAPSCO	65.00	Pay Cycle(s) 08/20/2026 To 08/20/2026 - ASSN FEE
921	08/20/2026	Payroll	2	EFT	COWLITZ 911 EMERGENCY SERVICES ASSN	912.50	Pay Cycle(s) 08/20/2026 To 08/20/2026 - UNION DUES; Pay Cycle(s) 08/20/2026 To 08/20/2026 - INITIATION FEE
922	08/20/2026	Payroll	2	EFT	EMPOWER TRUST (401A)	3,804.76	Pay Cycle(s) 08/20/2026 To 08/20/2026 - 401A MATCH; Pay Cycle(s) 08/20/2026 To 08/20/2026 - 401A ED EMPLOYER CONT
923	08/20/2026	Payroll	2	EFT	EMPOWER TRUST (457B)	5,286.34	Pay Cycle(s) 08/20/2026 To 08/20/2026 - 457(b) - DEF COMP; Pay Cycle(s) 08/20/2026 To 08/20/2026 - 457(b) DEF COMP-AFTER TAX
924	08/20/2026	Payroll	2	EFT	HRA VEBA	8,450.00	Pay Cycle(s) 08/20/2026 To 08/20/2026 - VEBA
925	08/20/2026	Payroll	2	EFT	REHN AND ASSOCIATES	425.00	Pay Cycle(s) 08/20/2026 To 08/20/2026 - HSA
926	08/20/2026	Payroll	2	EFT		2,797.69	
927	08/20/2026	Payroll	2	EFT		3,601.45	
928	08/20/2026	Payroll	2	EFT		1,411.85	
929	08/20/2026	Payroll	2	EFT		3,159.26	
930	08/20/2026	Payroll	2	EFT		2,260.40	
931	08/20/2026	Payroll	2	EFT			
932	08/20/2026	Payroll	2	EFT		2,163.65	
933	08/20/2026	Payroll	2	EFT		3,174.83	
934	08/20/2026	Payroll	2	EFT		3,629.99	
935	08/20/2026	Payroll	2	EFT		2,852.82	
936	08/20/2026	Payroll	2	EFT		1,969.60	
937	08/20/2026	Payroll	2	EFT		2,367.62	
938	08/20/2026	Payroll	2	EFT		3,853.42	
939	08/20/2026	Payroll	2	EFT		2,259.73	
940	08/20/2026	Payroll	2	EFT		4,296.39	
941	08/20/2026	Payroll	2	EFT		2,670.73	
942	08/20/2026	Payroll	2	EFT		3,164.86	
943	08/20/2026	Payroll	2	EFT		5,013.10	

CHECK REGISTER

COWLITZ 911

Time: 17:18:34 Date: 09/10/2026

09/03/2026 To: 09/03/2026

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Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
963	09/03/2026	Payroll	1	EFT	COWLITZ COUNTY TREASURER'S OFFICE (IRS)	32,195.21	941 Deposit for Pay Cycle(s) 09/03/2026 - 09/03/2026
964	09/03/2026	Payroll	1	14209	WASHINGTON STATE DEPT OF RETIREMENT		TEST PAGE PRINTED ON CHECK STOCK
1002	09/03/2026	Payroll	1	14210	WASHINGTON STATE DEPT OF RETIREMENT		PRINTED OUT OF ALIGNMENT
1003	09/03/2026	Payroll	1	14211	WASHINGTON STATE DEPT OF RETIREMENT	15,959.61	Pay Cycle(s) 09/03/2026 To 09/03/2026 - PSERS2; Pay Cycle(s) 09/03/2026 To 09/03/2026 - PERS2; Pay Cycle(s) 09/03/2026 To 09/03/2026 - PERS3
965	09/03/2026	Payroll	2	EFT	CAPSCO	65.00	Pay Cycle(s) 09/03/2026 To 09/03/2026 - ASSN FEE
966	09/03/2026	Payroll	2	EFT	COWLITZ 911 EMERGENCY SERVICES ASSN	912.50	Pay Cycle(s) 09/03/2026 To 09/03/2026 - UNION DUES; Pay Cycle(s) 09/03/2026 To 09/03/2026 - INITIATION FEE
967	09/03/2026	Payroll	2	EFT	EMPOWER TRUST (401A)	3,840.42	Pay Cycle(s) 09/03/2026 To 09/03/2026 - 401A MATCH; Pay Cycle(s) 09/03/2026 To 09/03/2026 - 401A ED EMPLOYER CONT
968	09/03/2026	Payroll	2	EFT	EMPOWER TRUST (457B)	5,328.13	Pay Cycle(s) 09/03/2026 To 09/03/2026 - 457(b) - DEF COMP; Pay Cycle(s) 09/03/2026 To 09/03/2026 - 457(b) DEF COMP-AFTER TAX
969	09/03/2026	Payroll	2	EFT	HRA VEBA	8,450.00	Pay Cycle(s) 09/03/2026 To 09/03/2026 - VEBA
970	09/03/2026	Payroll	2	EFT	REHN AND ASSOCIATES	425.00	Pay Cycle(s) 09/03/2026 To 09/03/2026 - HSA
971	09/03/2026	Payroll	2	EFT		2,635.73	
972	09/03/2026	Payroll	2	EFT		3,600.35	
973	09/03/2026	Payroll	2	EFT		1,799.35	
974	09/03/2026	Payroll	2	EFT		3,806.08	
975	09/03/2026	Payroll	2	EFT		2,731.96	
976	09/03/2026	Payroll	2	EFT		1,706.68	
977	09/03/2026	Payroll	2	EFT		3,230.03	
978	09/03/2026	Payroll	2	EFT		3,047.36	
979	09/03/2026	Payroll	2	EFT		3,398.47	
980	09/03/2026	Payroll	2	EFT		1,971.74	
981	09/03/2026	Payroll	2	EFT		2,024.34	
982	09/03/2026	Payroll	2	EFT		2,460.48	
983	09/03/2026	Payroll	2	EFT		2,901.62	
984	09/03/2026	Payroll	2	EFT		4,295.02	
985	09/03/2026	Payroll	2	EFT		2,362.66	
986	09/03/2026	Payroll	2	EFT		3,163.78	
987	09/03/2026	Payroll	2	EFT		3,732.35	
988	09/03/2026	Payroll	2	EFT		2,582.81	
989	09/03/2026	Payroll	2	EFT		2,107.78	
990	09/03/2026	Payroll	2	EFT		3,701.85	
991	09/03/2026	Payroll	2	EFT		2,783.99	
992	09/03/2026	Payroll	2	EFT		2,588.74	
993	09/03/2026	Payroll	2	EFT		3,215.31	
994	09/03/2026	Payroll	2	EFT		890.10	
995	09/03/2026	Payroll	2	EFT		1,969.00	
996	09/03/2026	Payroll	2	EFT		2,866.44	

CHECK REGISTER

COWLITZ 911

Time: 17:18:34 Date: 09/10/2026

09/03/2026 To: 09/03/2026

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Trans	Date	Type	Acct #	Chk #	Claimant	Amount	Memo
997	09/03/2026	Payroll	2	EFT		4,103.76	
998	09/03/2026	Payroll	2	EFT		2,757.50	
999	09/03/2026	Payroll	2	EFT		4,591.03	
1000	09/03/2026	Payroll	2	EFT		2,799.21	
1001	09/03/2026	Payroll	2	EFT		2,121.72	
001 OPERATIONS						147,855.58	
003 RADIO OPERATIONS						7,267.53	
						155,123.11	Payroll: 155,123.11

CERTIFICATION STATEMENT

I certify that the check register, including all transactions, debits, credits, and balances, is true, accurate, and complete to the best of my knowledge. I further certify that the services or labor described were rendered or performed, any advance payment is contractually authorized, the claim is a just, due, and unpaid obligation of Cowlitz 911, and I am authorized to authenticate and certify the claim.



Budget Finance Manager 09/03/2026
Date

Reviewed by:

Executive Director

Date

Board Chair

Date

COWLITZ 911

Police • Fire • Medical

BUDGETED BEGINNING FUND BALANCE FOR ALL FUNDS (1/1/2026) \$12,285,889.98

ACTUAL BEGINNING FUND BALANCE FOR ALL FUNDS (1/1/2026) \$13,110,464.53

ACTUALS THROUGH 9/26/2026

REVENUES			
FUND	BUDGET	ACTUALS	BUDGET VARIANCE
Operations	\$6,697,782.00	\$5,008,859.78	-25%
Tax	\$1,162,000.00	\$858,295.86	-26%
CPD Grant	\$70,000.00	\$45,427.90	-35%
User Fees	\$1,913,882.00	\$1,446,990.24	-24%
Interest	\$51,900.00	\$33,145.78	-36%
Transfers In	\$3,500,000.00	\$2,625,000.00	-25%
Radio Operations	\$464,404.52	\$356,368.83	-23%
Tower Rent	\$55,584.52	\$46,469.16	-16%
Misc	\$8,000.00	\$9,899.67	24%
Transfers In	\$400,000.00	\$300,000.00	-25%
Equipment Replacement	\$451,800.00	\$323,681.41	-28%
Radio Replacement	\$445,000.00	\$296,371.00	-33%
Sales Tax	\$3,466,000.00	\$2,616,184.97	-25%
Stabilization Reserve	\$72,000.00	\$40,224.00	-44%
Facility Reserve	\$232,400.00	\$172,448.21	-26%
Debt Service	\$756,628.00	\$564,835.34	-25%
TOTAL REVENUES	\$12,586,014.52	\$9,378,973.54	-25%

EXPENSES			
FUND	BUDGET	ACTUALS	BUDGET VARIANCE
Operations	\$7,044,463.74	\$4,477,489.86	-36%
Salaries Wages & Benefits	\$4,802,750.08	\$2,998,191.28	-38%
Travel/Training	\$100,000.00	\$73,962.87	-26%
Overhead	\$433,713.66	\$255,416.92	-41%
General Facility	\$49,000.00	\$29,535.49	-40%
Professional Fees	\$400,500.00	\$166,464.71	-58%
Technology & Software	\$350,000.00	\$309,077.77	-12%
SBTIA/LEASE/PPP	\$168,500.00	\$89,840.82	-47%
Transfers out	\$740,000.00	\$555,000.00	-25%
Radio Operations	\$458,274.17	\$261,942.08	-43%
Salaries Wages & Benefits	\$176,922.02	\$126,380.84	-29%
General	\$172,520.00	\$99,765.44	-42%
Leases	\$108,832.15	\$35,795.80	-67%
Equipment Replacement	\$100,000.00	\$90,282.17	-10%
Radio Replacement	\$1,082,490.64	\$390,369.74	-64%
Sales Tax	\$4,788,428.00	\$3,591,321.00	-25%
Debt Service	\$743,428.00	\$174,214.22	-77%
TOTAL EXPENDITURES	\$14,217,084.55	\$8,985,619.07	-37%

ESTIMATED ENDING FUND BALANCE FOR ALL FUNDS \$13,503,819.00

YTD NET CHANGE IN FUND BALANCE \$393,354.47

2026 ESTIMATED FORECAST						
Fund	Beginning Balance	Estimated Revenues	Transfers In	Estimated Expenditures	Transfers Out	Estimated Ending Balance
OPERATIONS	837,040	3,229,419	3,500,000	5,523,743	740,000	1,302,716
EQUIPMENT & TECH RESERVE	2,645,529	111,931	345,000	170,572		2,931,889
RADIO OPERATIONS	312,496	65,625	400,000	416,636		361,484
RADIO RESERVE	1,323,320	61,371	340,000	485,370		1,239,321
SALES TAX	5,302,334	3,508,011			4,788,428	4,021,917
STABILIZATION RESERVE	1,700,999	68,724				1,769,723
FACILITY RESERVE	882,185	38,948	200,000			1,121,133
DEBT SERVICE	106,561	13,514	743,428	743,428		120,075
TOTAL ALL FUNDS	13,110,465	7,097,543	5,528,428	7,339,749	5,528,428	12,868,259

ESTIMATED 2026 REVENUES	7,097,543
ESTIMATED 2026 EXPENDITURES	7,339,749
	(242,206) 2026 NET CHANGE IN FUND BALANCE - ALL FUNDS

2027 BUDGET SUMMARY						
Fund	Estimated Beginning Balance	Estimated Revenues	Transfers In	Estimated Expenditures	Transfers Out	Estimated Ending Balance
OPERATIONS	1,302,716	2,772,231	4,500,000	6,650,400	1,100,000	824,547
EQUIPMENT & TECH RESERVE	2,931,889	110,000	-	100,000		2,941,889
RADIO OPERATIONS	366,172	63,722	400,000	454,500		375,394
RADIO RESERVE	1,239,321	100,000	700,000	1,000,000		1,039,321
SALES TAX	4,021,917	3,470,000			5,683,744	1,808,173
STABILIZATION RESERVE	1,969,723	85,000	545,000			2,599,723
FACILITY RESERVE	1,121,133	33,672	-			1,154,805
DEBT SERVICE	120,075	9,000	638,744	738,744		29,075
TOTAL ALL FUNDS	13,072,946	6,643,626	6,783,744	8,943,644	6,783,744	10,772,928

ESTIMATED 2027 REVENUES	6,643,626
ESTIMATED 2027 EXPENSES	8,943,644
	(2,300,018) 2027 NET CHANGE IN FUND BALANCE - ALL FUNDS

2027 Draft Budget

9/10/2026

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2026 ACTUALS /					2027-2026
ACCOUNT	ACCOUNT TITLE	2026 BUDGET	FORECAST	2027 BUDGET	BUDGET VARIANCE
Operations Fund					
Beginning Balance, Transfers In, and Revenues					
308 91 00 001	BEGINNING FUND BALANCE (OPS)	640,074	756,040	1,302,716	662,642
308 91 00 011	BEGINNING FUND BALANCE (OPS- RESERVE)	81,000	81,000	-	(81,000)
BEGINNING BALANCE TOTAL		721,074	837,040	1,302,716	581,642
334 01 80 000	WA MILITARY DEPT E911 CPD & EQUIP CONTRACT	70,000	88,428	86,000	16,000
337 00 00 011	WIRELINE - ENHANCED 911	67,000	55,500	48,000	(19,000)
337 00 00 021	WIRELESS - ENHANCED 911	850,000	850,000	860,000	10,000
337 00 00 031	PREPAID - ENHANCED 911	140,000	126,000	140,000	-
337 00 00 041	VOIP - ENHANCED 911	105,000	104,500	98,000	(7,000)
342 80 00 000	PUBLIC RECORDS REQUESTS REVENUE	-	16	-	-
342 80 10 100	USER FEES - LONGVIEW FIRE DEPT	179,707	179,707	134,872	(44,835)
342 80 10 101	USER FEES - COWLITZ COUNTY SHERIFF	478,819	478,819	374,702	(104,117)
342 80 10 102	USER FEES - WOODLAND FIRE DIST 1	18,394	18,394	15,727	(2,667)
342 80 10 103	USER FEES - COWLITZ 2 FIRE & RESCUE	151,078	151,078	101,406	(49,672)
342 80 10 104	USER FEES - TOUTLE FIRE DIST 3	15,273	15,273	11,134	(4,139)
342 80 10 105	USER FEES - KALAMA FIRE DIST 5	38,453	38,453	29,629	(8,824)
342 80 10 106	USER FEES - CASTLE ROCK FIRE DIST 6	43,051	43,051	30,648	(12,403)
342 80 10 107	USER FEES - KELSO POLICE	176,953	176,953	132,971	(43,982)
342 80 10 108	USER FEES - KALAMA POLICE	42,077	42,077	49,791	7,714
342 80 10 109	USER FEES - CASTLE ROCK POLICE	35,199	35,199	23,985	(11,214)
342 80 10 110	USER FEES - WOODLAND POLICE	94,130	94,130	66,805	(27,325)
342 80 10 111	USER FEES - LONGVIEW POLICE	451,748	451,748	321,993	(129,755)
342 80 10 114	USER FEES - AMR	6,000	6,200	6,180	180
342 80 10 115	USER FEES - CORONER	3,000	3,500	3,090	90
342 80 10 116	USER FEES - MEDIX	180,000	227,456	185,400	5,400
361 10 00 001	INTEREST EARNED ON INVESTMENT (OPS)	48,000	34,866	48,000	-
361 40 00 001	LOCAL SALES INTEREST-DOR E911 TAXES	3,900	3,600	3,900	-
369 91 10 000	MISC REVENUE	-	4,471	-	-
EARNED REVENUE		3,197,782	3,229,419	2,772,231	(425,551)
397 50 00 001	TRANSFER IN (OPS)	3,500,000	3,500,000	4,500,000	1,000,000
REVENUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		7,418,856	7,566,458	8,574,947	1,156,091
Operating Expenses and Transfers Out					
528 10 10 100	SALARIES & WAGES	2,927,295	2,668,743	3,220,000	292,705
528 10 10 101	HOLIDAYS	138,400	95,042	140,000	1,600
528 10 10 102	OVERTIME	233,400	294,532	310,000	76,600
528 10 10 104	TRAINING PAY	20,358	14,714	20,000	(358)
528 10 10 109	CALL PAY	330	176	300	(30)
528 10 10 110	DISPATCHER IN CHARGE	2,400	3,266	3,500	1,100
528 10 20 200	MEDICAL INSURANCE	746,880	615,280	824,000	77,120
528 10 20 201	SOCIAL SECURITY/MEDICARE	261,500	229,655	265,000	3,500
528 10 20 202	RETIREMENT	342,200	275,482	358,000	15,800
528 10 20 203	UNEMPLOYMENT COMPENSATION	19,844	16,250	20,000	156
528 10 20 204	INDUSTRIAL ACCIDENT CLAIMS	13,844	13,984	14,000	156
528 10 20 205	SEVERANCE PAY	96,300	-	102,100	5,800
SALARIES, WAGES, AND BENEFITS TOTAL		4,802,750	4,227,124	5,276,900	474,150
528 10 30 300	OFFICE SUPPLIES	20,000	15,000	20,000	-
528 10 30 301	PUB ED MATERIALS	5,000	5,000	5,000	-
528 10 30 302	EMPLOYEE APPRECIATION	10,000	10,000	10,000	-
528 10 30 303	SMALL TOOLS AND MINOR EQUIPMENT	15,000	13,500	15,000	-
528 10 30 304	FUEL/GAS FACILITY	3,000	1,500	3,000	-
528 10 30 305	FACILITY MANAGER WORK CLOTHING/ UNIFORM	1,000	800	1,000	-
528 10 30 306	FACILITY SUPPLIES, TOOLS, AND EQUIPMENT	10,000	5,000	10,000	-
528 10 40 400	PROFESSIONAL & CONTRACTED SERVICES	300,000	350,000	350,000	50,000
528 10 40 401	LEGAL	50,000	10,000	30,000	(20,000)
528 10 40 402	INTERGOVERNMENTAL PROFESSIONAL SERVICES	20,500	18,525	22,000	1,500

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2026 ACTUALS /					2027-2026
ACCOUNT	ACCOUNT TITLE	2026 BUDGET	FORECAST	2027 BUDGET	BUDGET VARIANCE
Operations Fund					
528 10 40 403	POSTAGE (\$50/month)	600	400	-	(600)
528 10 40 404	TELEPHONE	37,560	45,000	45,000	7,440
528 10 40 405	TRAVEL COSTS	50,000	40,000	40,000	(10,000)
528 10 40 408	TUITION / REGISTRATION / TRAINING	50,000	60,000	60,000	10,000
528 10 40 411	ADVERTISING	4,000	500	4,000	-
528 10 40 413	INSURANCE/PREMIUMS (WCIA)	104,000	87,300	95,000	(9,000)
528 10 40 414	TECHNOLOGY & SOFTWARE MAINTENANCE/LICENSES	350,000	350,000	370,000	20,000
528 10 40 415	MEMBERSHIPS DUES AND SUBSCRIPTIONS	7,000	1,804	7,000	-
528 10 40 416	LANDLORD TENANT (short term lease)	13,254	13,228	13,700	446
528 10 40 418	MISC/OTHER	1,500	1,243	1,500	-
528 10 40 419	BOARD/USER APPRECIATION	1,000	601	1,000	-
528 10 40 420	PHOTOCOPIES	2,000	(1,500)	2,000	-
528 10 40 426	WASHINGTON STATE AUDITOR	30,000	27,217	-	(30,000)
528 10 40 427	REPAIRS AND MAINTENANCE	20,000	20,000	30,000	10,000
528 10 40 428	IGN/ISP	169,000	169,000	169,000	-
528 10 40 430	COPIER RENT (tax)	300	400	-	(300)
528 10 40 431	EMPLOYEE WELLNESS	20,000	12,000	20,000	-
528 10 40 432	UTILITIES	38,500	37,100	45,000	6,500
591 28 70 003	SBITA/LEASE/PPP	168,500	3,000	4,300	(164,200)
OTHER OPERATING EXPENSES TOTAL		1,501,714	1,296,618	1,373,500	(128,214)
EXPENSE TOTAL		6,304,464	5,523,743	6,650,400	345,936
597 30 00 001	TRANSFER OUT TO RADIO OPERATIONS	400,000	400,000	400,000	-
597 41 00 001	TRANSFER OUT TO RADIO RESERVE	340,000	340,000	700,000	360,000
TRANSFERS OUT TOTAL		740,000	740,000	1,100,000	360,000
508 91 00 001	ENDING FUND BALANCE (OPS)	293,392	1,221,716	824,547	531,155
508 91 00 011	ENDING FUND BALANCE (OPS-RESERVE)	81,000	81,000	-	(81,000)
ENDING FUND BALANCE TOTAL		374,392	1,302,716	824,547	450,155
Radio Operations Fund					
Beginning Balance, Transfers In, and Revenues					
308 91 00 003	BEGINNING FUND BALANCE (RO)	327,578	312,496	366,172	38,594
342 80 00 002	RAINIER - LONGVIEW SCHOOL DISTRICT	8,743	8,743	9,006	262
342 80 00 003	COLUMBIA HEIGHTS - MEREDITH CORP- KPTV	6,634	6,524	7,525	891
342 80 00 004	SPEELYAI -- CRESA- R4HLS	4,929	4,929	5,557	628
342 80 00 006	SPEELYAI -- NCEMS	1,928	1,928	1,976	48
342 80 00 007	SPEELYAI - COWITZ PUD	2,915	2,915	2,988	73
342 80 00 008	SPEELYAI - CRESA	6,024	6,024	6,792	768
342 80 00 009	RAINIER - FIRE DIST 5	5,701	5,701	5,872	171
342 80 00 010	RAINIER - WSP	5,390	5,390	5,551	162
342 80 00 011	SPEELYAI- WSDOT	7,071	7,761	7,955	884
361 10 00 003	INTEREST EARNED ON INVESTMENT (RO)	8,000	14,983	10,000	2,000
369 91 10 003	MISC REVENUE (RO)	-	45	-	-
382 90 00 003	LEASHOLD TAX - KPTV- DOR	820	682	500	(320)
EARNED REVENUE		58,155	65,625	63,722	5,568
397 10 00 003	TRANSFER IN FROM OPERATIONS (RO)	400,000	400,000	400,000	-
REVENUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		785,732	778,121	829,894	44,162
Operating Expenses					
528 11 10 100	SALARIES & WAGES (RO)	142,322	142,322	153,921	11,599
528 11 20 200	MEDICAL INSURANCE (RO)	10,000	10,200	12,500	2,500
528 11 20 201	SOCIAL SECURITY/MEDICARE (RO)	9,500	10,900	11,800	2,300
528 11 20 202	RETIREMENT (RO)	11,000	12,200	13,500	2,500
528 11 20 203	UNEMPLOYMENT COMPENSATION (RO)	600	500	650	50
528 11 20 204	INDUSTRIAL ACCIDENT CLAIMS (RO)	3,500	2,600	3,500	-
SALARIES, WAGES, AND BENEFITS TOTAL		176,922	178,722	196,000	19,078
528 30 30 002	SMALL TOOLS, MINOR EQUIPMENT, SUPPLIES (RO)	10,000	10,000	10,000	-

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		2026 ACTUALS /			2027-2026
ACCOUNT	ACCOUNT TITLE	2026 BUDGET	FORECAST	2027 BUDGET	BUDGET VARIANCE
Radio Operations Fund					
528 30 30 003	SUPPLIES (RO)	10,000	5,000	10,000	-
528 30 40 001	FUEL (RO)	10,000	5,000	10,000	-
528 30 40 003	UTILITIES (RO)	15,300	12,000	15,300	-
528 30 40 004	REPAIRS & MAINTENANCE (RO)	100,000	70,000	70,000	(30,000)
528 30 40 005	PROPERTY TAX (RO)	3,100	3,100	3,200	100
528 30 40 006	LEASE RENTALS- SHORT TERM (RO)	23,300	23,300	24,500	1,200
528 90 40 003	LEASEHOLD TAX DOR (IMMATERIAL) (RO)	820	682	500	(320)
591 28 70 001	LEASE RENTALS-LONG TERM (RO)	108,832	108,832	115,000	6,168
OTHER OPERATING EXPENSES TOTAL		281,352	237,914	258,500	(22,852)
EXPENSE TOTAL		458,274	416,636	454,500	(3,774)
508 91 00 003	ENDING FUND BALANCE (RO)	327,458	366,172	375,394	47,936
Equipment and Technology Reserve Fund (NOT RADIO)					
Beginning Balance, Transfers In, and Revenues					
308 91 00 012	BEGINNING FUND BALANCE (EQUIP REPLACEMENT)	2,541,826	2,645,529	2,931,889	390,063
361 10 00 002	INTEREST EARNED ON INVESTMENT (EQUIP REPLACEMENT)	106,800	111,931	110,000	3,200
397 50 00 012	TRANSFER IN FROM SALES TAX EQUIP REPLACEMENT	345,000	345,000	-	(345,000)
EARNED REVENUE AND TRANSFERS TOTAL		451,800	456,931	110,000	(341,800)
REVENUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		2,993,626	3,102,461	3,041,889	48,263
Expenditures					
528 10 30 000	EQUIPMENT REPLACEMENT - NON-CAPITAL	-	15,000	30,000	30,000
594 28 60 002	CAPITAL OUTLAYS	100,000	155,572	70,000	(30,000)
EXPENSE TOTAL		100,000	170,572	100,000	-
508 91 00 012	ENDING FUND BALANCE (EQUIP REPLACEMENT)	2,893,626	2,931,889	2,941,889	48,263
Radio Reserve Fund					
Beginning Balance, Transfers In, and Revenues					
308 91 00 014	BEGINNING FUND BALANCE (RADIO REPLACEMENT)	1,323,320	1,323,320	1,239,321	(83,999)
361 10 50 004	INTEREST EARNED ON INVESTMENT (RADIO REPLACEMENT)	55,000	45,660	50,000	(5,000)
382 20 00 000	RETAINAGE DEPOSITS	50,000	15,711	50,000	-
397 10 00 014	TRANSFER IN FROM OPS TO RADIO REPLACEMENT	340,000	340,000	700,000	360,000
EARNED REVENUE AND TRANSFERS TOTAL		445,000	401,371	800,000	355,000
REVENUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		1,768,320	1,724,691	2,039,321	271,001
Expenditures					
528 40 40 004	RADIO SITE IMPROVEMENTS	142,725	-	100,000	(42,725)
582 20 00 000	REFUND OF RETAINAGE DEPOSITS		85,370	50,000	50,000
594 28 60 004	CAPITAL IMPROVEMENTS	807,500	400,000	850,000	42,500
EXPENSE TOTAL		950,225	485,370	1,000,000	49,775
508 91 00 014	ENDING FUND BALANCE (RADIO REPLACEMENT)	818,095	1,239,321	1,039,321	221,226
Sales Tax Fund					
Beginning Balance, Transfers In, and Revenues					
308 91 00 005	BEGINNING FUND BALANCE (SALES TAX)	5,257,431	5,302,334	4,021,917	(1,235,514)
337 00 00 005	SALES TAX (SALES TAX)	3,310,000	3,348,000	3,350,000	40,000
361 10 50 005	INTEREST EARNED ON INVESTMENT (SALES TAX)	156,000	160,011	120,000	(36,000)
EARNED REVENUE TOTAL		3,466,000	3,508,011	3,470,000	4,000
REVENUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		8,723,431	8,810,345	7,491,917	(1,231,514)
Expenditures					
597 03 00 005	TRANSFER OUT TO DEBT SERVICE	743,428	743,428	638,744	(104,684)
597 10 00 005	TRANSFER OUT TO OPS	3,500,000	3,500,000	4,500,000	1,000,000
597 21 00 005	TRANSFER OUT TO EQUIPMENT REPLACEMENT	345,000	345,000	-	(345,000)
597 60 00 005	TRANSFER OUT TO STABILIZATION RESERVE	-	-	545,000	545,000
597 70 00 005	TRANSFER OUT TO FACILITY REPLACEMENT	200,000	200,000	-	(200,000)
EXPENSE (TRANSFERS) TOTAL		4,788,428	4,788,428	5,683,744	895,316
508 91 00 005	ENDING FUND BALANCE (SALES TAX)	3,935,003	4,021,917	1,808,173	(2,126,830)

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		2026 ACTUALS /			2027-2026
ACCOUNT	ACCOUNT TITLE	2026 BUDGET	FORECAST	2027 BUDGET	BUDGET VARIANCE
Stabilization Reserve Fund					
Beginning Balance, Transfers In, and Revenues					
308 41 00 006	BEGINNING FUND BALANCE STABILIZATION RESERVE	1,700,914	1,700,999	1,969,723	268,810
361 10 00 006	INTEREST EARNED ON INVESTMENTS (STAB FUND)	72,000	68,724	85,000	13,000
397 70 00 005	TRANSFER IN FROM SALES TAX TO STABILIZATION RESERVE	-	200,000	545,000	545,000
REVENEUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		1,772,914	1,969,723	2,599,723	826,810
508 51 00 006	ENDING FUND BALANCE STABILIZATION RESERVE	1,772,914	1,969,723	2,599,723	826,810
Facility Reserve Fund					
Beginning Balance, Transfers In, and Revenues					
308 91 00 007	BEGINNING FUND BALANCE (FACILITY REPLACEMENT)	879,214	882,185	1,121,133	241,919
361 10 00 007	INTEREST EARNED ON INVESTMENT (FACILITY REPLACEMENT)	32,400	38,948	33,672	1,272
397 70 00 005	TRANSFER IN FROM SALES TAX (FACILITY REPLACEMENT)	200,000	200,000	-	(200,000)
EARNED REVENEUE AND TRANSFERS TOTAL		232,400	238,948	33,672	(198,728)
REVENEUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		1,111,614	1,121,133	1,154,805	43,191
508 80 00 007	ENDING FUND BALANCE (FACILITY RESERVE)	1,111,614	1,121,133	1,154,805	43,191
Debt Service Fund					
Beginning Balance, Transfers In, and Revenues					
308 31 00 200	BEGINNING FUND BALANCE DEBT SERVICE	103,900	106,561	120,075	16,175
361 10 00 200	INTEREST EARNED ON INVESTMENTS (DEBT SERVICE)	13,200	13,514	9,000	(4,200)
397 50 00 200	TRANSFER IN FROM SALES TAX TO DEBT SERVICE	743,428	743,428	638,744	(104,684)
EARNED REVENEUE AND TRANSFERS TOTAL		756,628	756,942	647,744	(108,884)
REVENEUE PLUS TRANSFERS AND BEGINNING BALANCES TOTAL		860,528	863,503	767,819	(92,709)
Expenditures					
591 28 70 200	PRINCIPAL PAYMENT	395,000	395,000	395,000	-
592 28 80 200	INTEREST PAYMENT	348,428	348,428	343,744	(4,684)
EXPENSE TOTAL		743,428	743,428	738,744	(4,684)
508 31 00 200	ENDING FUND BALANCE DEBT SERVICE	117,100	120,075	29,075	(88,025)



Cowlitz 911 Agenda Summary Sheet

2790 Ocean Beach Highway
Longview, WA 98632
www.cowlitz911.org

INTRODUCED BY: Darr Kirk

DATE: 09/10/2026

FOR AGENDA OF: 09/19/2026

SUBJECT TITLE:

2026 Flex Server UPDATE

SUMMARY STATEMENT:

This updates the agenda item approved in June's meeting. Due to hardware availability and some reconfiguration when working with the Dell engineer, including adding additional storage space, the current total as quoted has increased from \$60,056.89 to \$67,909.93.

Proposed purchase of a new physical server for Flex. This server will provide optimized performance for the Flex server, which runs CAD, Jail, Records, etc. This action is recommended by the vendor (Motorola) to increase performance overall in our environment. The proposed server is about 80% faster than our current server environment, which is reaching the end of its lifecycle.

This purchase will be made from already budgeted funds and made through the NASPO purchasing contract.

The total is \$67,909.93 inclusive of tax and shipping.

Attachments

1. US_QUOTE_3000203441806.5

RECOMMENDED ACTION:

Motion to approve this purchase up to \$70,000.00 from budgeted funds.

Expenditure Required: \$70,000.00

Amount Budgeted: YES

Appropriation Required: N/A



Your Quote is ready.

Your personalized Quote is now available for purchase.

Complete your order through our secure online checkout before your Quote expires.

[Order Now](#)

Quote Name: c25 cowlitz r700
Quote No. 3000203441806.5
Total \$67,909.93
Customer # 530020684035
Quoted On Aug. 25, 2026
Expires by Sep. 24, 2026
Contract Name Dell NASPO Computer
Equipment PA -
Washington
Contract Code C000001119005
Customer Agreement # 23026 / 05820
Solution ID 21611276.5
Deal ID 31396386

Sales Rep Layne Ellsworth
Phone 512-720-7868
Email Layne.Ellsworth@dell.com
Billing To JESSICA WEYGANDT
COWLITZ 911
2790 OCEAN BEACH HWY
LONGVIEW, WA 98632-3510

Message from your Sales Rep

Please use the Order button to securely place the order with your preferred payment method online. You may contact your Dell sales team if you have any questions. Thank you for shopping with Dell.

Regards,
Layne Ellsworth

Product	Unit Price	Quantity	Subtotal
PowerEdge R770 - [amer_r770_18507]	\$62,763.33	1	\$62,763.33
Subtotal:			\$62,763.33
Shipping:			\$0.00
Estimated Tax:			\$5,146.60
Total:			\$67,909.93

	Unit Price	Quantity	Subtotal
PowerEdge R770 - [amer_r770_18507]	\$62,763.33	1	\$62,763.33
Estimated delivery if purchased today:			
Dec. 04, 2026			
Contract # C000001119005			
Customer Agreement # 23026 / 05820			

Description	SKU	Unit Price	Quantity	Subtotal
PowerEdge R770 Server	210-BNWX	-	1	-
2.5" Chassis with up to 16 SAS4/SATA Drives, Smart Flow, Front PERC 12 (H965i)	321-BLHL	-	1	-
Intel Xeon 6 Performance 6767P 2.4G, 64C/128T, 24GT/s, 336M Cache, Turbo, (350W) DDR5-6400	338-CSKJ	-	1	-
Intel Xeon 6 Performance 6767P 2.4G, 64C/128T, 24GT/s, 336M Cache, Turbo, (350W) DDR5-6400	338-CSKJ	-	1	-
Additional Processor Selected	379-BDCO	-	1	-
Heatsink for 2 CPU configuration (CPU greater than 250W)	583-BMFK	-	1	-
Performance Optimized	370-AAIP	-	1	-
6400MT/s RDIMMs	370-BCCX	-	1	-
Unconfigured RAID	780-BCDS	-	1	-
PERC H965i Controller, Front, DCMHS	403-BDMY	-	1	-
Performance BIOS Settings	384-BBBL	-	1	-
UEFI BIOS Boot Mode with GPT Partition	800-BBDM	-	1	-
PowerEdge 2U High Performance Silver Fan	384-BDQP	-	1	-
Dual, Redundant(1+1), Hot-Plug MHS Power Supply,1100W MM	450-BCWQ	-	1	-
Riser Config 6-1, Rear Half Length, 4x16 FH Slots (Gen5), 1x8/1x16 OCP (Gen5), 2nd OCP x16 (Gen5)	330-BCXY	-	1	-
PowerEdge R770 Motherboard for RTS1.2, ROW GD	329-BMNY	-	1	-
Rear Filler Blank for BOSS/OCP	470-BCHM	-	1	-
No Cables Required	470-AEYU	-	1	-
No Cables Required	470-AEYU	-	1	-
Dell Luggage Tag, R770	350-BCYM	-	1	-
PowerEdge 2U Standard Bezel	350-BDBP	-	1	-
BOSS-N1 controller card + with 2 M.2 480GB (RAID 1) (22x80)	403-BDMM	-	1	-
No Operating System	611-BBBF	-	1	-
No Media Required	605-BBFN	-	1	-
Secure Enterprise Key Manager License 3.0	634-CSHS	-	1	-
Secured Component Verification	634-CSHT	-	1	-
iDRAC10, Enterprise 17G	634-CSHY	-	1	-
Dell Connectivity Client - Enabled	379-BFXS	-	1	-
Dell Connectivity Module 17G	634-CZRP	-	1	-
Dell Secure Onboarding Client 17G - Disabled	634-CZWJ	-	1	-
Blank Left Ear Module	350-BCYL	-	1	-
iDRAC Legacy Password for OCP cards	379-BETF	-	1	-
ReadyRails Sliding Rails (B21)	770-BECC	-	1	-

PowerEdge Shipping	340-DNSW	-	1	-
PowerEdge R770 Shipping	340-DSDW	-	1	-
PowerEdge 2U Shipping Material	340-DPDX	-	1	-
PowerEdge CCC, No CE Label Marking	389-FHHX	-	1	-
Dell Hardware Limited Warranty Plus Onsite Service	711-7135	-	1	-
ProSupport 7x24 Technical Support and Assistance 5 Years	711-7181	-	1	-
ProSupport Next Business Day Onsite Service After Problem Diagnosis 5 Years	711-7191	-	1	-
Thank you choosing Dell ProSupport. For tech support, visit //www.dell.com/support or call 1-800- 945-3355	989-3439	-	1	-
Basic Deployment PowerEdge R Series 1u2u	885-0606	-	1	-
96GB RDIMM, 6400MT/s, Dual Rank	370-BCGL	-	2	-
3.84TB SSD SATA Read Intensive 6Gbps 512e 2.5in Hot-plug AG Drive, 1 DWPD	400-AXSK	-	4	-
Jumper Cord - C13/C14, 4M, 250V, 12A (North America, Guam, North Marianas, Philippines, Samoa)	492-BBDG	-	2	-
Broadcom 57414 Dual Port 25GbE SFP28 Adapter, OCP 3.0 NIC +Sec	540-BFPV	-	1	-
Broadcom 57414 25GbE SFP28 Dual Port Adapter, PCIe Full Height +Sec	540-BFXP	-	1	-

Subtotal:	\$62,763.33
Shipping:	\$0.00
Estimated Tax:	\$5,146.60
Total:	\$67,909.93

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for Fourteen days from the date of this Quote. All products, pricing, and other information are based on the latest information available and are subject to change for any reason, including but not limited to tariffs imposed by government authorities, shortages in materials or resources, increase in the cost of manufacturing or other factors beyond Supplier's reasonable control. If such changes occur, pricing may be adjusted or purchase orders may be cancelled by Supplier, even after an order has been placed. Supplier also reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors and/or customer changes to Supplier's planned delivery date. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.