

State Farm®

Enterprise Research

1x Text Fields

(October 2020)

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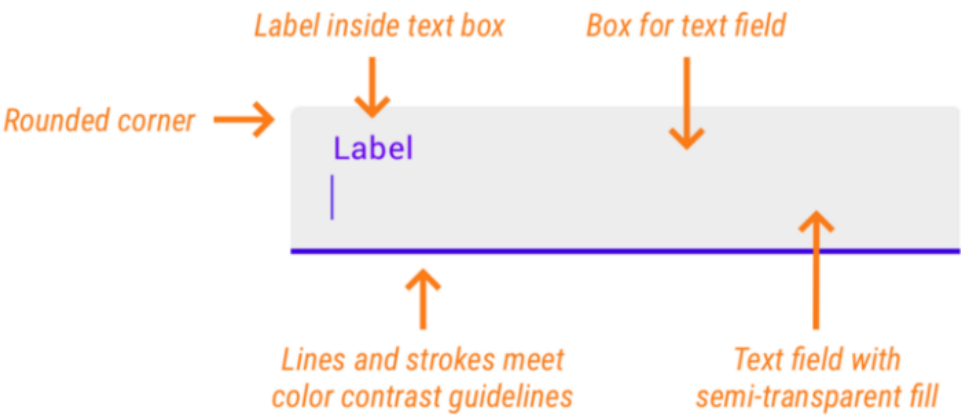


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Context

- State Farm is revising the text field components in its design library.
 - The existing text field designs were based on the [researched and user validated](#) Google Material design.
 - [An A/B test](#) comparing the new 1x drop down and text field designs to the existing designs found no statistically significant impact of the design style on the number of users clicking on the 'Start a quote' button located on the State Farm homepage.
- Two additional research activities were conducted to see how consumers reacted to the new text field designs:
 - A comparison of 2 fully interactive forms
 - A comparison of 3 static text field styles in 5 different states

Context



Google Material Design

Select a product to get a quote

Product
Auto

ZIP Code

Start a quote

Original

Select a product to get a quote

Product
Auto

ZIP Code

Start a quote

Variation

Personal information

First name MI* Last name

Address

Apt./Unit*

City State Zip code

Mobile phone Email address

Financial / educational information

Employment status

Yearly income

Education

Preferred contact

Preferred call time

Save & exit Submit

Interactive Form Fields

Google Material Style

New Style

Existing Style

Default

Input text

Label

Label

Error

Label
Input text
Error message

Label
User Input
Error message

Label
User Input
Error message

Active

Label
Input text

Label
User Input

Label
User Input

Tab

Label
Placeholder text

Label
User Input

Label
User Input

Disabled

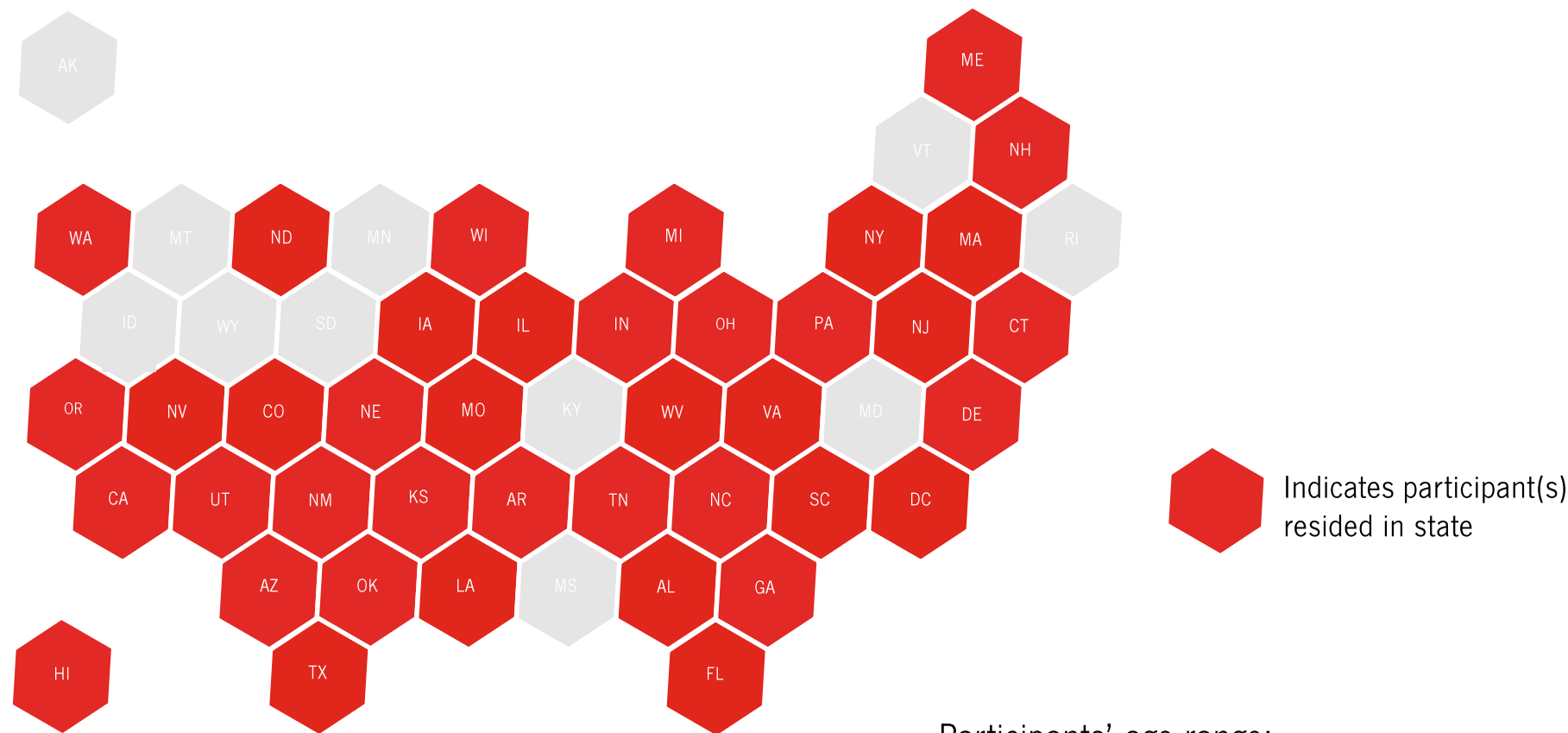
Label

Label

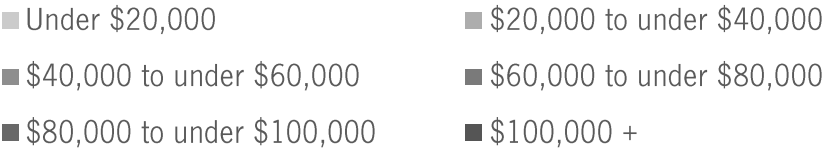
Label

Static Text Fields

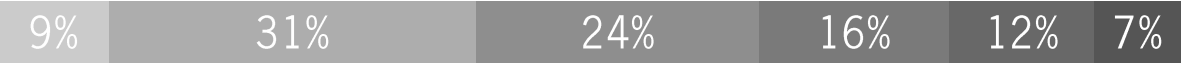
We gathered feedback from a diverse set of participants.



Participants' income:



Participants' age range:



Combined demographics for mobile (n = 150) and desktop (n = 150) study.



Executive Summary

Design preferences

- The new design style underperformed the other tested designs on all measures regardless of device type, text field state, and participant age.
- Participants found interacting with a webpage comprised of the existing design components and form fields was easier to use, more approachable, and more visually appealing than a comparable webpage using the new design style.
- When participants compared static images of text fields in 5 different states (default, error, etc.) the text fields using the new design format were the least preferred design style.
- There were no statistically significant differences in preferences based on age or device type (mobile or desktop).

Design attributes important to participants

- Participants used a variety of design characteristics to determine their preferred style including: shape, size, color, outline completeness, label placement, and visual salience.



Interactive Full Form Comparisons

(Study 1)



Background and Method

Background

- This first study was conducted to gather feedback about the holistic experience of interacting with forms using the existing and new design styles.

Method

- A total of 300 participants interacted with two versions of a prototype form using a desktop computer or mobile device. The forms consisted of either the existing or new text field designs.

Method

New style

Desktop

Personal information

*Optional

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly Income

Education

Preferred contact

☐ Phone

☐ Email

☐ Text message

Preferred call time

☐ Daytime

☐ Evening

☐ Overnight

Save & exit

Submit

Cancel

Mobile

Personal information

*Optional

First name

M.I.*

Last name

Address

City

State

ZIP code

Financial / educational information

Employment

Yearly income

Education

Preferred contact*

☐ Phone

☐ Email

☐ Text

Preferred call time*

☐ Daytime

☐ Evening

☐ Overnight

Existing style

Desktop

Personal information

*Optional

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly Income

Education

Preferred contact

☐ Phone

☐ Email

☐ Text message

Preferred call time

☐ Daytime

☐ Evening

☐ Overnight

Save & exit

Submit

Cancel

Mobile

Personal Information

*Optional

First name

M.I.*

Last name

Address

City

State

ZIP code

Financial / Educational Information

Employment

Yearly income

Education

Preferred Contact*

☐ Phone

☐ Email

☐ Text

Preferred Call Time*

☐ Daytime

☐ Evening

☐ Overnight



Participants preferred the existing form style over the new style.

New style

Desktop

Personal information

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly income

Education

Preferred contact

☐ Phone

☐ Email

☐ Text message

Preferred call time

☐ Daytime

☐ Evening

☐ Overnight

Save & exit

Submit

Cancel

Mobile

Personal information

First name

M.I.*

Last name

Address

City

State

ZIP code

Financial / educational information

Employment

Yearly income

Education

Preferred contact*

☐ Phone

☐ Email

☐ Text

Preferred call time*

☐ Daytime

☐ Evening

☐ Overnight

32%

Existing style

Desktop

Personal information

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly income

Education

Preferred contact

☐ Phone

☐ Email

☐ Text message

Preferred call time

☐ Daytime

☐ Evening

☐ Overnight

Save & exit

Submit

Cancel

Mobile

Personal Information

First name

M.I.*

Last name

Address

City

State

ZIP code

Financial / Educational Information

Employment

Yearly income

Education

Preferred Contact*

☐ Phone

☐ Email

☐ Text

Preferred Call Time*

☐ Daytime

☐ Evening

☐ Overnight

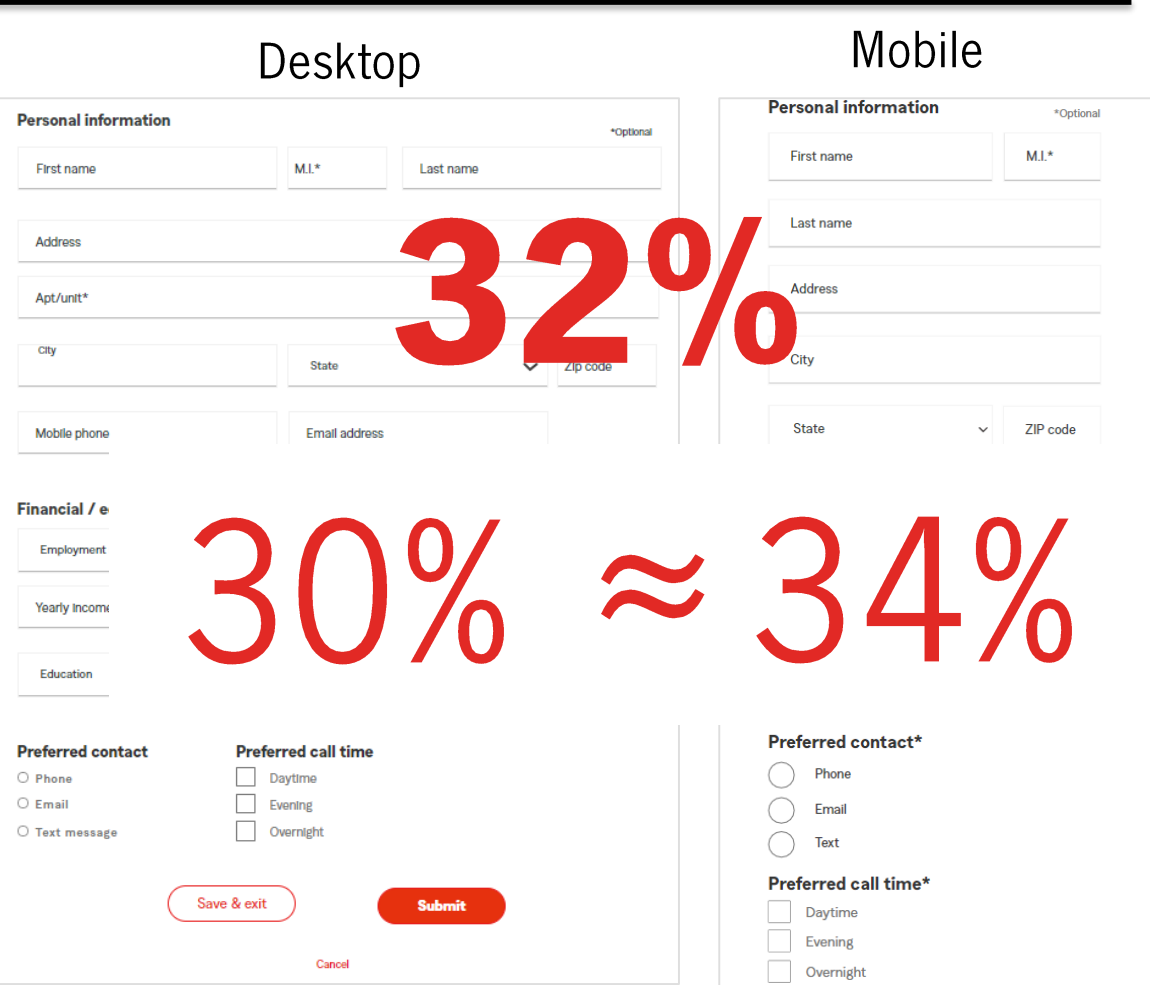
68%

Percent of respondents preferring each form style on mobile (n = 150) and desktop (n = 150).

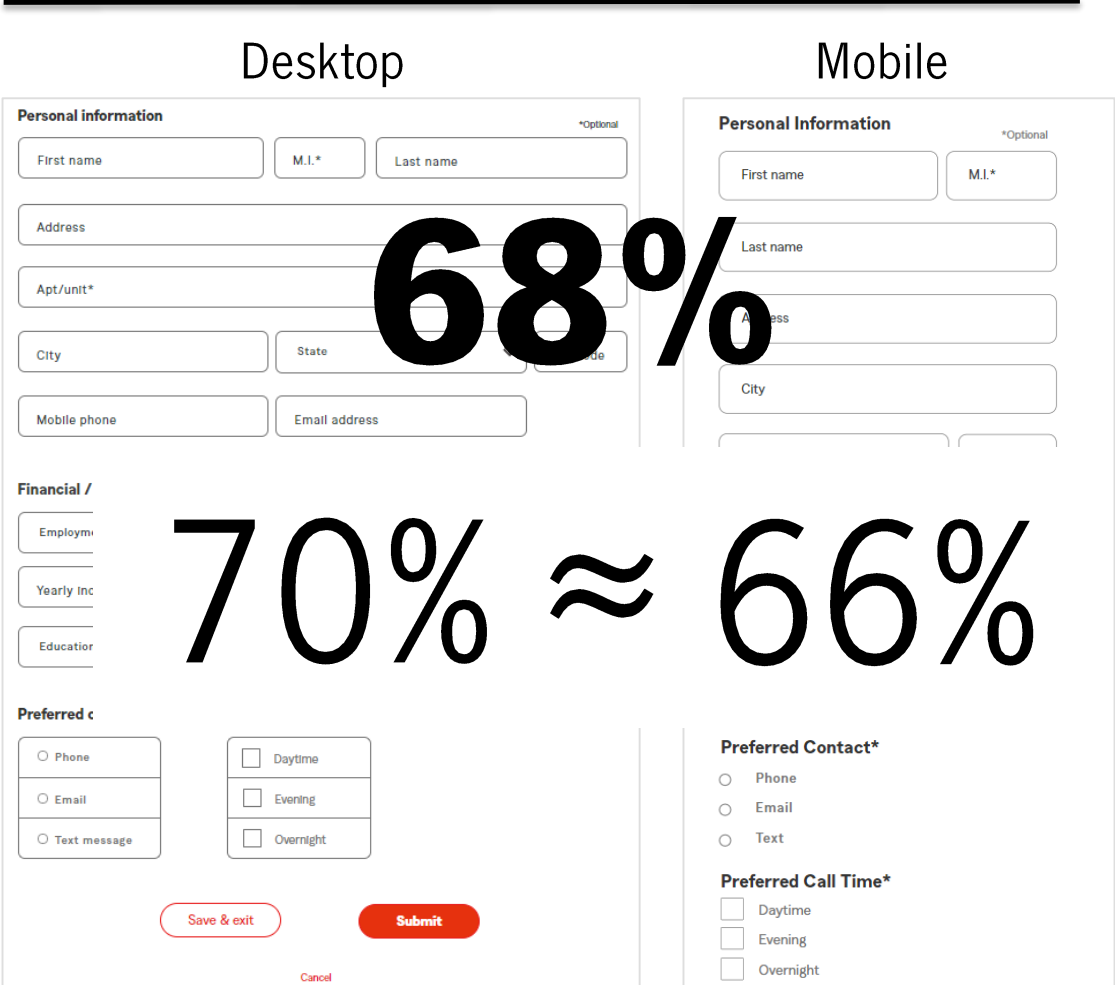


Participants preferred the existing form style on both desktop and mobile.

New style



Existing style



Percent of respondents preferring each form style on mobile (n = 150) and desktop (n = 150).



Participants found the existing form style more *usable, appealing, and approachable* than the new form style.

	New Style	Existing Style
I found _____ the most easy to use.	35%	65%
I found _____ the most visually appealing.	33%	67%
I found _____ the most approachable.	33%	67%

Base: respondents interacting with each form style on mobile (n = 150) and desktop (n = 150).



Participants' full form preferences were based on a variety of design characteristics.

- The shape of the text fields (boxy vs. round)
- The complete or open outline of the text fields
- The new style's beige highlight on click
- The 'professional' look of the new style
- The 'clean' look of the existing style

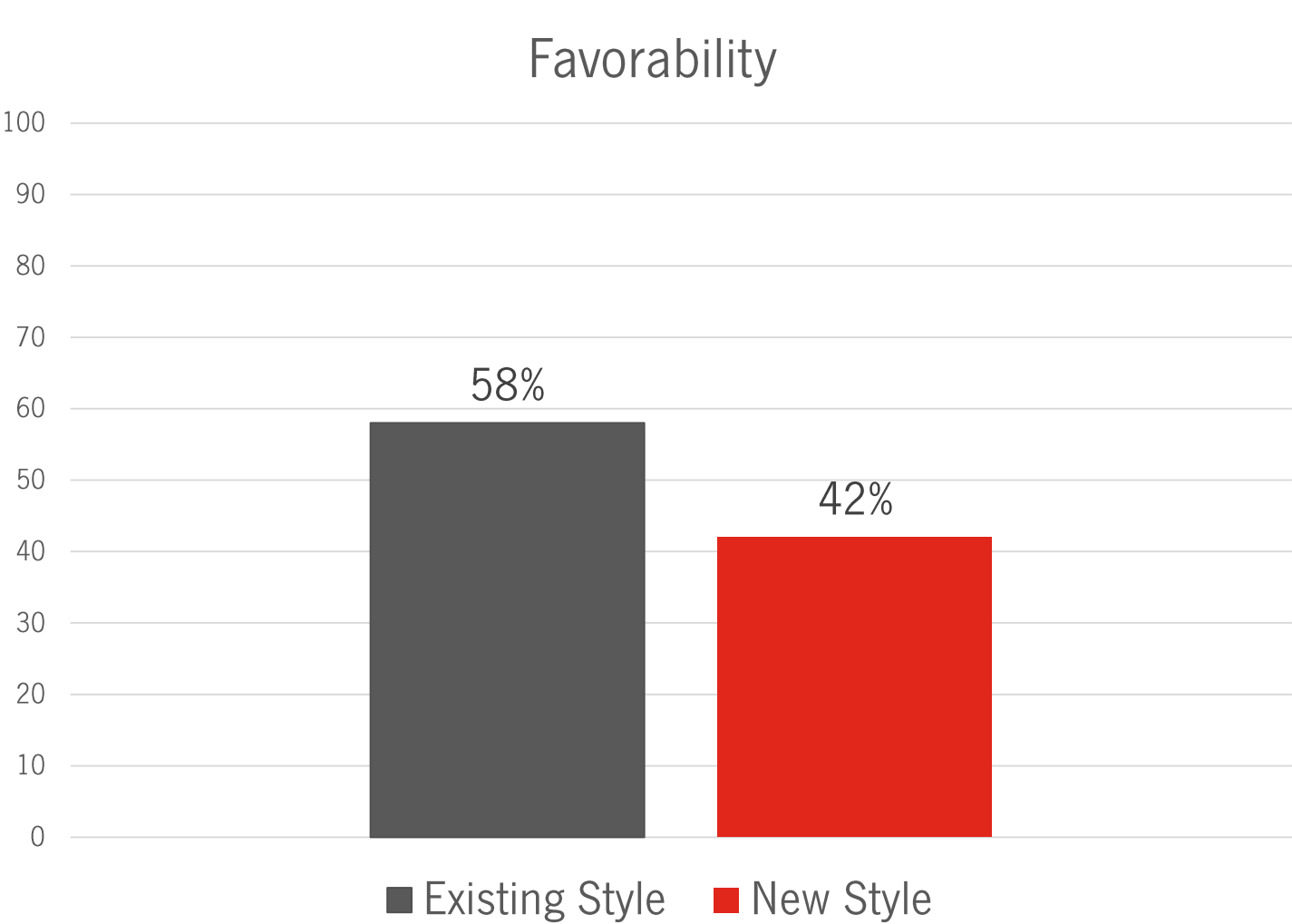
*"It feels a little more dynamic. The color that appears as you type gives it a warmer feel and gives it a little pop."
- Participant commenting on the new style*

"The.. [existing style] has a design more suitable for mobile usage. The first option [new style] looks like a scanned paper document."

"The round bubbles for the information feel more current with other designs. The hard corners on the first one makes me think law firm."



Overall participants described the existing form style more favorably.



Business - like
Ordinary
Boring
Unattractive
Rigid
Old
Closed
Friendly
Inviting
Innovative
Fun
Energetic
Novel
Cartoony

Base: respondents interacting with each form style on mobile (n = 150) and desktop (n = 150).



Static Text Field Comparisons

(Study 2)

Background and Method

Background

- An additional study was conducted to gain further understanding of consumers' text field design preferences.
- Because Google's Material design has been accepted as an industry standard, it was included in this study so its performance could be directly compared to State Farm's existing and new designs.

Method

- A total of 300 participants compared static versions of the new, existing, and Google Material Design text field designs in 5 different states (default, active, error, tabbed, disabled) on mobile and desktop devices.

	Google Material Style	New Style	Existing Style
Default	<input type="text" value="Input text"/>	<input type="text" value="Label"/>	<input type="text" value="Label"/>

Background and Method

	Google Material Style	New Style	Existing Style
Default	<div>Input text</div>	<div>Label</div>	<div>Label</div>
Error	<div>Label</div> <div>Input text</div> <div>Error message</div>	<div>Label</div> <div>User Input</div> <div>✖ Error message</div>	<div>Label</div> <div>User Input</div> <div>✖ Error message</div>
Active	<div>Label</div> <div>Input text</div>	<div>Label</div> <div>User Input</div>	<div>Label</div> <div>User Input</div>
Tab	<div>Label</div> <div>Placeholder text</div>	<div>Label</div> <div>User Input</div>	<div>Label</div> <div>User Input</div>
Disabled	<div>Label</div>	<div>Label</div>	<div>Label</div>

Participants preferred the existing text field design more than the new style for all the text field states.

	Google Material Style	New Style	Existing Style
Default	<div><div>Input text</div></div> 27%	<div><div>Label</div></div> 20%	<div><div>Label</div></div> 52%
Error	<div><div>Label</div><div>Input text</div><div>Error message</div></div> 41%	<div><div>Label</div><div>User Input</div><div>Error message</div></div> 14%	<div><div>Label</div><div>User Input</div><div>Error message</div></div> 45%
Active	<div><div>Label</div><div>Input text</div></div> 36%	<div><div>Label</div><div>User Input</div></div> 29%	<div><div>Label</div><div>User Input</div></div> 34%
Tab	<div><div>Label</div><div>Placeholder text</div></div> 44%	<div><div>Label</div><div>User Input</div></div> 21%	<div><div>Label</div><div>User Input</div></div> 34%
Disabled	<div><div>Label</div></div> 37%	<div><div>Label</div></div> 18%	<div><div>Label</div></div> 45%

Base: respondents reviewing the static text fields on mobile (n = 150) and desktop (n = 150).



Participants found the existing text field style more *appealing, approachable, and professional* than the new and Google styles.

	Google Style	New Style	Existing Style
I found _____ the most visually appealing.	38%	20%	42%
I found _____ the most approachable.	37%	21%	42%
I found _____ the most professional.	35%	25%	40%

Base: respondents reviewing the static text fields on mobile (n = 150) and desktop (n = 150).



Discussion

Conclusions

- Users drastically preferred the existing design.
- The results were consistent regardless of the device and participants ages.
- Although the A/B test did not find differences between designs when focusing on one metric (clicks), other experience metrics were heavily impacted.
 - Across all the observed experience related metrics, the existing style outperformed the new style.

Existing style

Desktop

The desktop form is titled "Personal information" with a "*Optional" label. It contains the following fields: "First name", "M.I.*", "Last name", "Address", "Apt/unit*", "City", "State" (dropdown), "ZIP code", "Mobile phone", and "Email address". Below these is the "Financial / educational information" section with "Employment status" (dropdown), "Yearly income", and "Education" (dropdown). The "Preferred contact" section has radio buttons for "Phone", "Email", and "Text message". The "Preferred call time" section has checkboxes for "Daytime", "Evening", and "Overnight". At the bottom are "Save & exit" and "Submit" buttons, with a "Cancel" link below them.

Mobile

The mobile form is titled "Personal Information" with a "*Optional" label. It contains the following fields: "First name", "M.I.*", "Last name", "Address", "City", "State" (dropdown), "ZIP code", "Employment" (dropdown), "Yearly income", and "Education" (dropdown). Below these is the "Preferred Contact*" section with radio buttons for "Phone", "Email", and "Text". The "Preferred Call Time*" section has checkboxes for "Daytime", "Evening", and "Overnight".

Recommendations

- **Keep the existing UX design pattern for mobile and desktop form fields.**
 - The existing style is closely aligned to the effective, preferred, and validated Google Material Design.
- Continue incorporating user-centered feedback in design pattern work.
- Align design and testing to solutions that target known user needs and pain-points.
- Incorporate qualitative feedback into A/B test procedures.

Existing style

Desktop

Personal information

*Optional

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

▼

Yearly income

Education

▼

Preferred contact

☐ Phone

☐ Email

☐ Text message

Preferred call time

☐ Daytime

☐ Evening

☐ Overnight

Save & exit

Submit

Cancel

Mobile

Personal Information

*Optional

First name

M.I.*

Last name

Address

City

State

ZIP code

Financial / Educational Information

Employment

▼

Yearly income

Education

▼

Preferred Contact*

☐ Phone

☐ Email

☐ Text

Preferred Call Time*

☐ Daytime

☐ Evening

☐ Overnight

Thank you.

Appendix A

Detailed Text Field Results




Background and Method

Background

- To better understand consumers' preferences, participants indicated which text field style was most approachable, visually appealing, and professional.
- Google's Material design was included so its performance could be directly compared to State Farm's existing and new designs.

Method

- A total of 300 participants compared static versions of the new, existing, and Google Material Design text field designs in 5 different states (default, active, error, tabbed, disabled) on mobile and desktop devices.

	Google Material Style	New Style	Existing Style
Default			



Participants found the existing style the most *approachable* for the majority of text field states.

	Google Style	New Style	Existing Style
Default	27%	21%	52%
Active	36%	27%	37%
Error	41%	16%	43%
Tab	44%	21%	35%
Disabled	38%	17%	44%

Base: respondents reviewing the static text fields on mobile (n = 150) and desktop (n = 150).



Participants found the existing style the most *visually appealing* for the majority of text field states.

	Google Style	New Style	Existing Style
Default	27%	21%	53%
Active	36%	28%	36%
Error	42%	14%	44%
Tab	49%	19%	31%
Disabled	34%	18%	47%

Base: respondents reviewing the static text fields on mobile (n = 150) and desktop (n = 150).



Participants found the existing style the most *professional* for the majority of text field states.

	Google Style	New Style	Existing Style
Default	31%	26%	44%
Active	37%	31%	32%
Error	41%	19%	39%
Tab	28%	29%	43%
Disabled	38%	22%	40%

Base: respondents reviewing the static text fields on mobile (n = 150) and desktop (n = 150).



Features that influenced participants' default state text field preference

- The shape of the text fields (boxy vs. round)
- The closed or open outline of the text fields (complete vs. outlined)
- The appearance that the Google text field has more space to enter text

"I like how the part of the box is more translucent than the bottom. It looks more sleek than the other options."

- Participant commenting on the new style

"I like the curvy look better it's more modern than traditional."

- Participant commenting on the existing style

"I like the form with boxes better because it is more professional."

- Participant commenting on the Google style

Features that influenced participants' active state text field preference

- The shape of the text fields (boxy vs. round)
- The closed or open outline of the text fields (complete vs. outlined)
- The new style's beige highlight on click
- The appearance that the Google text field has more space to enter text
- The Google style's placement of the text field label in the border after click

"It's easy for me to understand this box is active because it has a yellow background compared to the other options. I can't tell in the other options if they're active or not."

- Participant commenting on the new style

"It looks the most modern. The other options seem like something you'd see in an old program."

- Participant commenting on the existing style

"It's modern and shakes things up a bit with the label breaking up the border."

- Participant commenting on the Google style



Features that influenced participants' error state text field preference

- The shape and outline of the text fields
- The salience, visibility, and boldness of the text field
- The location of the error message and 'x'

"The red x and red underline are easy to see and understand and look good."

- Participant commenting on the new style

"It's the most obvious one showing an error. Error messages can be hard to notice, so really emphasizing it with the red perimeter and red x helps it stand out."

- Participant commenting on the existing style

"I like that the label is at the top so when I type I remember what I'm doing. I don't like the red x. It seems outdated."

- Participant commenting on the Google style



Features that influenced participants' tab state text field preference

- The purple color of the Google text field style
- The overall visual appeal and salience of the text field
- The shape and outline of the text field

“Purple doesn’t seem appropriate and the rounded edges of [the old style] seem informal.”

- Participant commenting on the new style

“It’s noticeable without being too obnoxious.”

- Participant commenting on the existing style

“I prefer this option because it seems to be a very different type of coloring that is unique and it’s really pleasing to the eye for me.”

- Participant commenting on the Google style

Features that influenced participants' disabled state text field preference

- The text field style's coloring
- The 'faded-ness' of the text field
- How clear, understandable, or clean the text field appeared
- The shape and outline of the text fields

"I prefer this because I like that they have the grey color scheme within the box just so that it's more clear on distinguishing the differences between the other boxes."

- Participant commenting on the new style

"...completely grayed out, letting me know there's no way I can use this area to type in. The other options are not so obvious"

- Participant commenting on the existing style

"It makes it clear that this is not an active screen."

- Participant commenting on the Google style



Video highlights of participants reacting to the designs

- Participants discussing the new design's use of color: [highlight reel link](#)
- Participants' reactions to the new text field error style: [highlight reel link](#)
- General feedback about the new full form design: [highlight reel link](#)
- Participant feedback about the existing full form design: [highlight reel link](#)

Appendix B

Participant Demographics



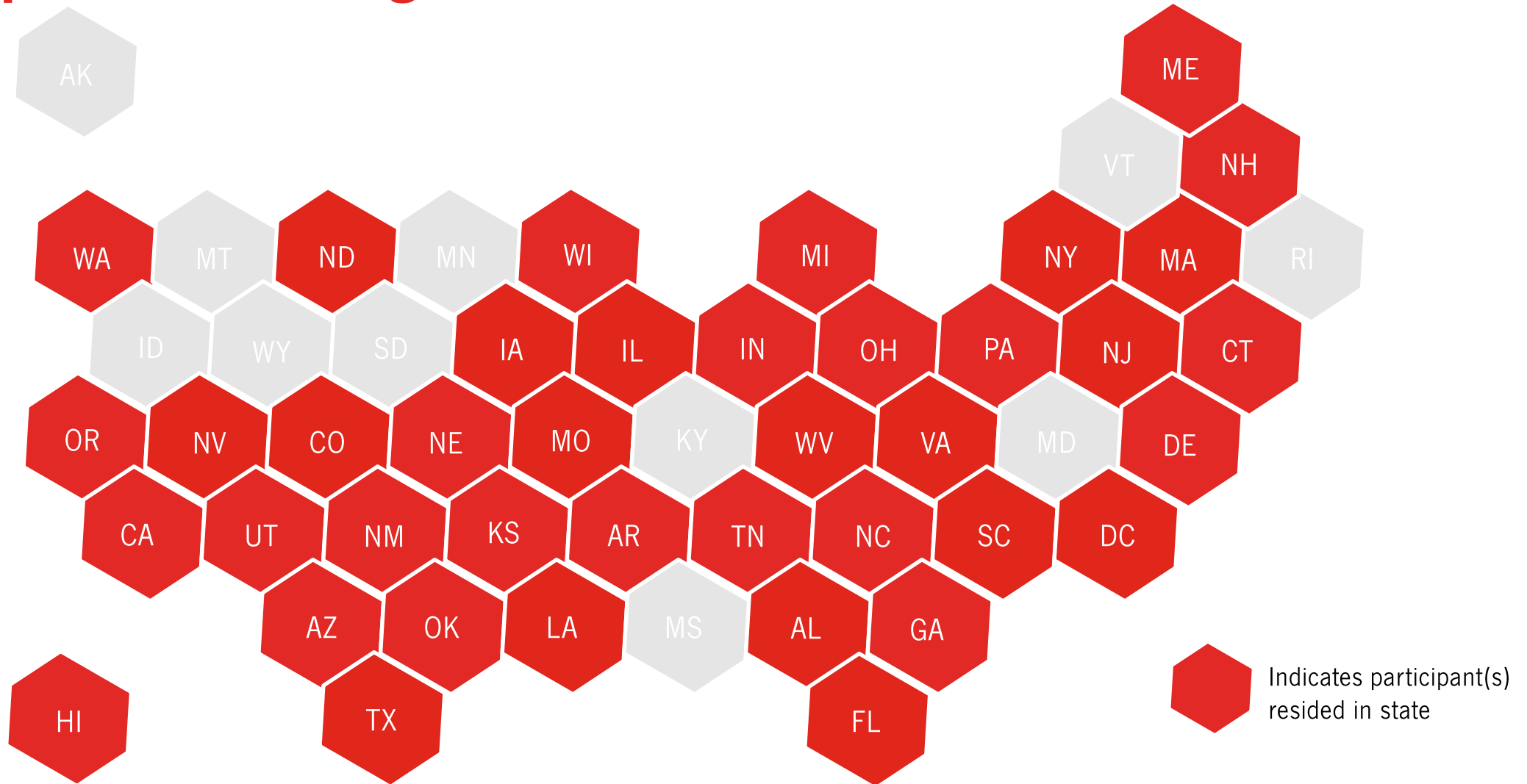
Participants' ages

Age Range	% of Respondents in the Age Range	
	Mobile	Desktop
18 – 24	7%	12%
25 – 34	34%	28%
35 – 44	25%	23%
45 - 54	23%	9%
55 -64	9%	15%
65+	3%	12%

Base: respondents participating on mobile (n = 150) and desktop (n = 150).

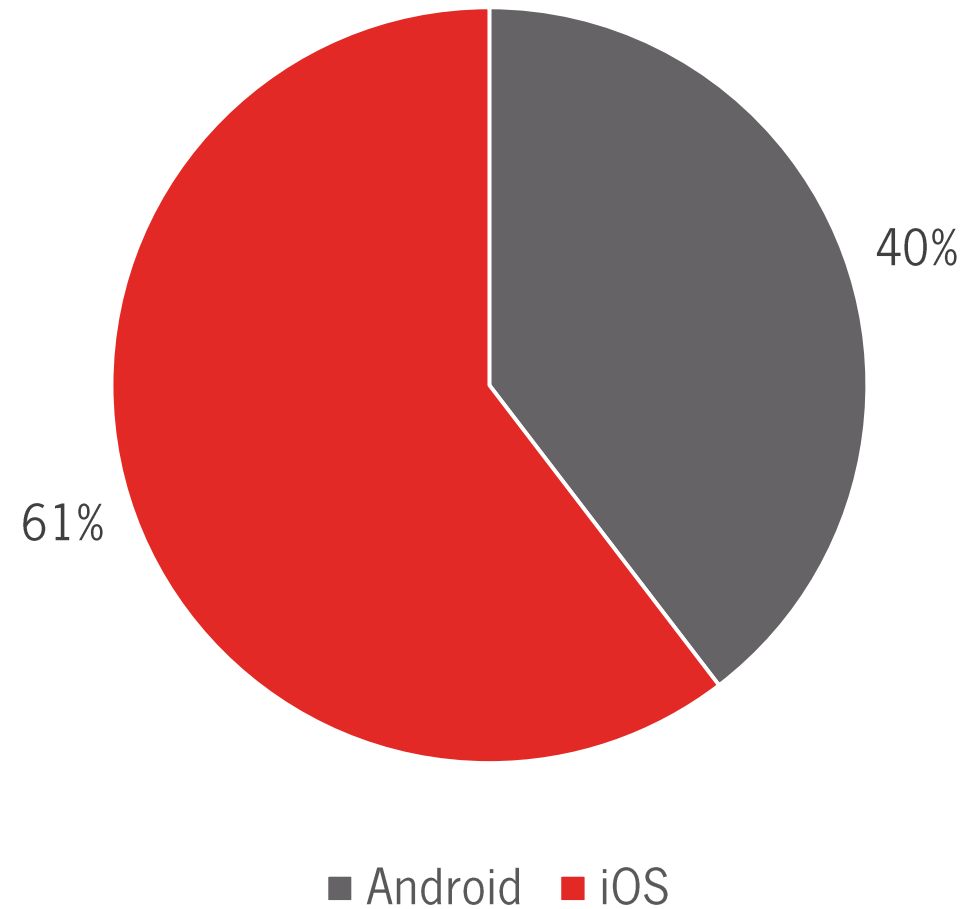


Participants lived throughout the United States.



Base: respondents participating on mobile (n = 150) and desktop (n = 150).

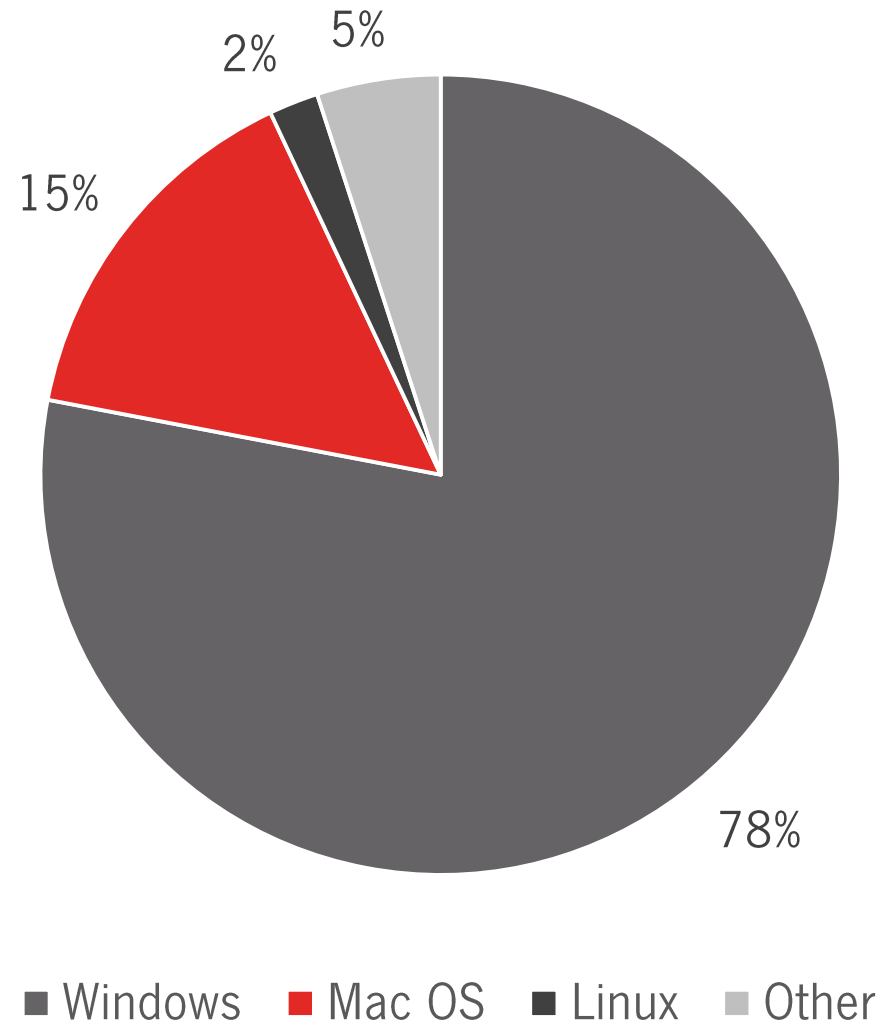
Participants' mobile device operating systems



Base: Respondents participating in the mobile study (n = 150). Percentages rounded.



Participants' desktop device operating systems



Base: Respondents participating in the desktop study (n = 150). Percentages rounded.



Appendix C

Designs



Desktop Forms

New Style:

Personal information

First name

M.I.*

Last name

Address

Apt/unit*

City

State

Zip code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly Income

Education

Preferred contact

Preferred call time

Save & exit

Submit

Cancel

Existing Style:

Personal information

First name

M.I.*

Last name

Address

Apt/unit*

City

State

ZIP code

Mobile phone

Email address

Financial / educational information

Employment status

Yearly Income

Education

Preferred contact

Preferred call time

Save & exit

Submit

Cancel



Mobile Forms

New Style:

Personal information

*Optional

First name

M.I.*

Last name

Address

City

State

▼

ZIP code

Financial / educational information

Employment

▼

Yearly income

Education

▼

Preferred contact*

☐ Phone

☐ Email

☐ Text

Preferred call time*

☐ Daytime

☐ Evening

☐ Overnight

Existing Style:

Personal Information

*Optional

First name

M.I.*

Last name

Address

City

State

▼

ZIP code

Financial / Educational Information

Employment

▼

Yearly income

Education

▼

Preferred Contact*

☐ Phone

☐ Email

☐ Text

Preferred Call Time*

☐ Daytime

☐ Evening

☐ Overnight



Text Field Varieties

Google Material Style

Default

Input text

Error

Label

Input text

Error message

Active

Label

Input text

Tab

Label

Placeholder text

Disabled

Label

New Style

Label

Label

User Input

Error message

Label

User Input

Label

User Input

Label

Existing Style

Label

Label

User Input

Error message

Label

User Input

Label

User Input

Label



Appendix D

Google Material Design Research

How Google tested Material Design from 2016 – 2017

- Google set out to make text fields: distinguishable, readable, understandable, and easy to complete.
- Google conducted two studies with multiple parts:

Study 1

- 158 participants interacted with 3 different form styles comprised of 4 different text field styles.
- Researchers measured the time it took participants to find and click a specified field of each text field style for each of the form styles.
- Participants also ranked the 4 field styles by visual preference.

Item J Lorem ipsum	Item Q
Item E Lorem ipsum	Item M Lorem ipsum
Item T	Item V Lorem ipsum
Item Q	Item W Lorem ipsum
Item M	Item L Lorem ipsum



How Google tested Material Design (Cont.)

Study 2

- Google created a custom tool to alter characteristics of text fields, such as label location and box style.
- Researchers used the tool to alter 7 characteristics which could be combined to create over 140 different text field styles.
- 400 participants were timed as they found and clicked on a specified field. The fields were presented in 3 form styles similar to the first study.
- Participants then answered 20 questions about their experience.



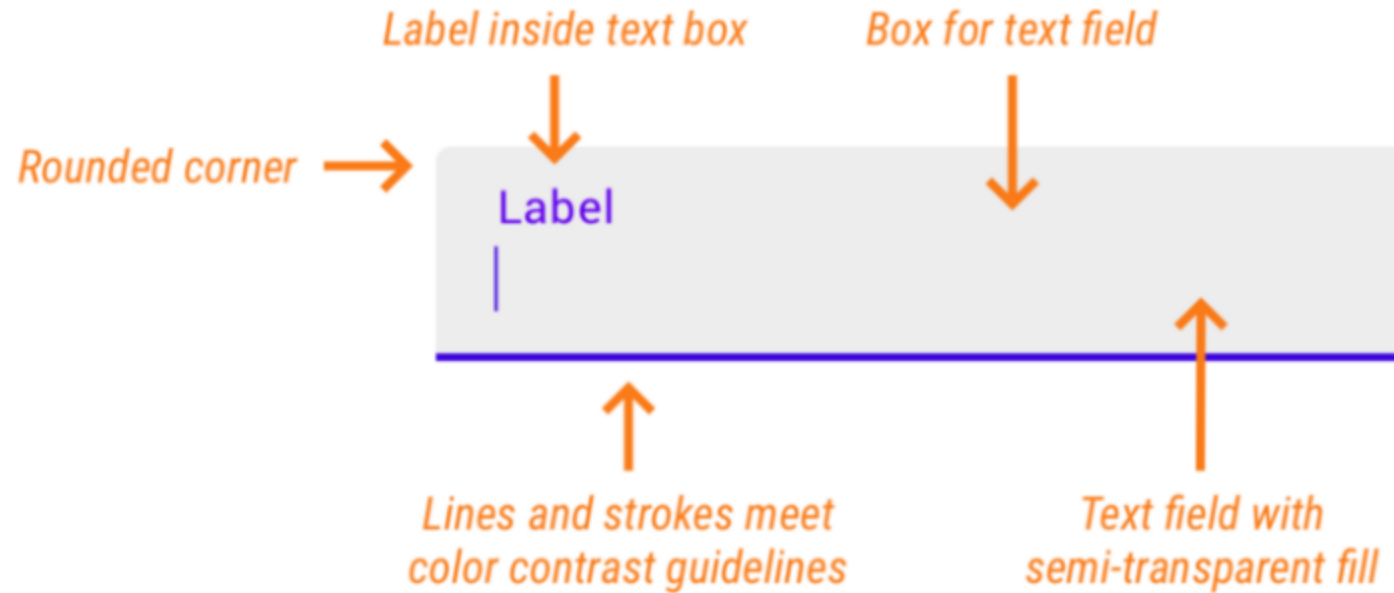
Google's Material Design guidance

- The two studies allowed researchers to identify the characteristics important to participants' text field preferences.
- Google found (emphasis added):
 - **“Enclosed text fields with a rectangular (box) shape performed better** than those with a line affordance
 - The text field box **should be represented with a semi-transparent fill and a bottom line or with a fully transparent fill and an opaque stroke.**
 - Color contrast of the text field's lines or strokes met the **minimum 3:1 contrast ratios with the background**
 - **Label text should be placed within the bounds** of the text field box
 - Text fields **should have rounded corners”**

Source: [Google](#)



Google Material Design (filled) text field suggestion



Key differences between the active text field styles

Google Material Style

Label

Input text

New Style

Label

User Input

Existing Style

Label

User Input

Textbox shape	Rounded rectangle	Rectangle	Rounded rectangle
Corner	Rounded	Square	Rounded
Label	Within bounds of textbox	Inside textbox	Inside textbox
Fill	None	Highlighted	None
Outline	Complete	Open	Complete