

# Understanding US Banking Regulations: A Guide for Foreign Banks

August 2024



Dear Clients and Friends,

Welcome to "Understanding US Banking Regulations: A Guide for Foreign Banks." This ebook provides a comprehensive resource to help foreign banks navigate the complex regulatory landscape in the United States. As foreign banks enter the US market, understanding and complying with local regulations is crucial. This guide offers insights and practical advice to assist foreign banks in achieving and maintaining compliance.



I hope you find this ebook to be a valuable regulatory guide for foreign banks in the United States.

Best regards,

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## About GLOBAL ABAS

GLOBAL Accounting and Business Advisory Services (GLOBAL ABAS) is a professional firm specializing in accounting and business consulting. With extensive expertise in the financial services industry, GLOBAL ABAS focuses particularly on the banking, specialty financing, and capital markets sectors.

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# Chapter 1: Overview of the US Banking System

Understanding the US banking system is essential for foreign banks seeking to establish and operate successfully within the United States. This chapter provides an overview of the US banking system, its structure, and the key regulatory agencies that oversee its functioning.

## 1.1. History of the US Banking System

The history of the US banking system is marked by significant events and legislative milestones that have shaped its current structure and regulatory framework.

## **Early Beginnings**

- **First Bank of the United States**: Established in 1791 under the administration of President George Washington, primarily advocated by Alexander Hamilton, the Secretary of the Treasury. Its charter was not renewed in 1811 due to opposition.
- Second Bank of the United States: Established in 1816, following the financial difficulties experienced during the War of 1812. It faced opposition from President Andrew Jackson, who vetoed the renewal of its charter, leading to its eventual dissolution in 1836.
- Free Banking Era (1837-1863): This period followed the dissolution of the Second Bank of the United States and was characterized by the following:
  - **State-Chartered Banks**: Banks were chartered by individual states rather than the federal government, and there was little to no federal regulation.
  - *Instability*: The lack of federal oversight led to a highly unstable banking environment.
  - **Unreliable Banknotes**: Banks issued their own currency, which varied widely in reliability and value, often leading to a lack of public confidence and numerous bank failures.

## **National Banking Acts**

• National Banking Act of 1863: The act established a system of banks chartered by the federal government, as opposed to state-chartered banks, and introduced a uniform national currency to replace the various banknotes issued by individual banks. It also created the Office of the Comptroller of the Currency (OCC) to supervise and regulate nationally chartered banks, ensuring their stability and compliance with federal laws.



 National Banking Act of 1864: This act built upon the National Banking Act of 1863 by further strengthening the regulatory framework for national banks. It required national banks to hold US Treasury securities as backing for their banknotes, ensuring a more stable and reliable currency system.

## Federal Reserve Act of 1913

- **Federal Reserve Act**: Enacted in 1913, this act established the Federal Reserve System (commonly referred to as "the Fed") as the central bank of the United States.
- **Goals of the Fed**: The Fed was designed to provide stability to the financial system, manage the nation's monetary policy, and serve as a lender of last resort to banks during times of financial distress.

## Banking Act of 1933 (Glass-Steagall Act)

- Separation of Commercial and Investment Banking: The Glass-Steagall Act, part of the Banking Act of 1933, introduced significant reforms, including the separation of commercial banking from investment banking to reduce conflicts of interest and prevent speculative activities.
- **Creation of the FDIC**: The Federal Deposit Insurance Corporation (FDIC) was established as part of the Banking Act of 1933 to provide deposit insurance and restore public confidence in the banking system.

## Post-World War II Developments

- **Expansion and Innovation**: The post-war era saw significant growth and innovation in banking services, including the introduction of credit cards, ATMs, and online banking.
- **Deregulation**: The 1980s and 1990s were characterized by deregulation efforts, including the repeal of certain Glass-Steagall provisions and the introduction of interstate banking.

## **Financial Crises and Reforms**

- Savings and Loan Crisis (1980s): This crisis led to the failure of numerous savings and loan associations and resulted in substantial regulatory reforms, including the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA) of 1989.
- Financial Crisis of 2008: Triggered by the collapse of the housing bubble and failures of major financial institutions, the crisis led to the enactment of the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010, introducing comprehensive reforms to enhance financial stability and consumer protection.



## **1.2. Structure of the US Banking System**

The US banking system is diverse and includes various types of financial institutions, each serving different segments of the market.

## **Commercial Banks**

- Functions and Services: Commercial banks accept deposits, provide loans, and offer a wide range of financial services, including checking and savings accounts, mortgages, and credit cards.
- **Types**: Includes national banks and state-chartered banks. National banks are regulated by the OCC, while state-chartered banks are regulated by state banking authorities and may also be members of the Fed.

## Savings and Loan Associations

- **Purpose**: Originally established to promote homeownership, savings and loan associations (thrifts) focus on accepting savings deposits and making mortgage loans.
- **Regulation**: Thrifts are regulated by the OCC, the FDIC, and state authorities. They play a crucial role in the residential mortgage market.

## **Credit Unions**

- **Member-Owned**: Credit unions are not-for-profit financial cooperatives owned by their members. They provide a range of financial services, similar to commercial banks, but typically offer better rates and lower fees.
- **Regulation**: Federally chartered credit unions are regulated by the National Credit Union Administration (NCUA), while state-chartered credit unions are regulated by state authorities.

## **Foreign Banks**

- **Presence in the US**: Foreign banks can operate in the US through branches, agencies, representative offices, and subsidiaries. They play a significant role in international banking and trade finance.
- **Regulation**: Foreign banks are subject to US regulations and supervision by the Fed, OCC, and state banking authorities.



#### **Distinguishing Banking Institutions in the United States**

The United States has a diverse array of banking services providers. However, only certain institutions that meet specific regulatory requirements and obtain appropriate charters are permitted to conduct the full range of banking activities, including accepting demand deposits. Here's an overview of the distinctions and requirements:

#### **Definition of a Bank**

In the U.S., the term **"bank"** is reserved for institutions that have obtained a charter from either the federal government or a state government to conduct the general business of banking. This includes accepting deposits, making loans, and other typical banking activities.

#### **Key Points:**

- **Charter Requirements**: Institutions must hold a charter to be considered a bank. Charters can be issued by federal authorities, such as the OCC, or by state banking authorities.
- Accepting Demand Deposits: Only chartered banks are permitted to accept demand deposits (current accounts). Demand deposits are funds that can be withdrawn by the depositor at any time without any advance notice.

#### Types of Banking Institutions:

- National Banks: Chartered by the OCC and regulated by federal laws.
- **State Banks**: Chartered by state banking authorities and regulated by state laws, with oversight from the Fed and FDIC.
- Savings and Loan Associations (S&L): Specialized institutions focused on accepting savings deposits and making mortgage loans. S&Ls must obtain a charter to operate. This charter can be either federal, issued by the OCC, or state, issued by the respective state regulatory authority. Federal S&Ls are regulated by the OCC, while state-chartered S&Ls are regulated by state authorities but may also be subject to federal oversight if they are members of the Federal Home Loan Bank (FHLB) system. They can accept demand deposits if they meet certain criteria.
- **Credit Unions**: Member-owned institutions that provide financial services to their members. They are chartered by either federal or state authorities.

## **1.3. Key Regulatory Agencies**



The US banking system is overseen by multiple regulatory agencies, each with specific responsibilities to ensure the stability, integrity, and consumer protection within the financial sector.

## Federal Reserve (Fed)

- **Role and Functions**: The Fed is the central bank of the United States, responsible for conducting monetary policy, supervising and regulating banks, maintaining financial stability, and providing banking services to depository institutions and the federal government.
- **Supervision and Regulation**: The Fed supervises bank holding companies, state-chartered banks that are members of the Fed, and foreign banks operating in the US.

## **Office of the Comptroller of the Currency (OCC)**

- **Role and Functions**: The OCC charters, regulates, and supervises all national banks and federal savings associations. It ensures that these institutions operate safely and soundly and comply with applicable laws and regulations.
- **Authority**: The OCC has the authority to approve or deny applications for new charters, branches, capital, or other changes in structure.

## Federal Deposit Insurance Corporation (FDIC)

- **Role and Functions**: The FDIC provides deposit insurance to protect depositors in the event of a bank failure, supervises state-chartered banks that are not members of the Fed, and manages the resolution of failed banks.
- **Insurance Coverage**: The FDIC insures deposits up to \$250,000 per depositor, per insured bank.

Comparison of the Fed, OCC, and FDIC				
	Fed	OCC	FDIC	
Established	1913	1863	1933	
Purpose	Central bank of the United States, manage monetary policy, provide financial stability, lender of last resort	Charter, regulate, and supervise national banks and federal savings associations	Provide deposit insurance, promote public confidence, ensure stability	

#### Comparison of the Fed, OCC, and FDIC



Primary Functions	<ul> <li>Monetary policy</li> <li>Supervision and regulation of member banks</li> <li>Financial services (e.g., payment systems)</li> </ul>	<ul> <li>Chartering national banks</li> <li>Supervision and regulation</li> <li>Enforcing consumer protection laws</li> </ul>	<ul> <li>Deposit insurance</li> <li>Supervision and</li> <li>regulation of state-</li> <li>chartered banks not</li> <li>in the Fed</li> <li>Resolution of failed</li> <li>banks</li> </ul>
Structure	<ul> <li>Board of Governors</li> <li>12 regional Fed Banks</li> <li>Federal Open</li> <li>Market Committee (FOMC)</li> </ul>	<ul> <li>Independent</li> <li>bureau within the</li> <li>U.S. Department of</li> <li>the Treasury</li> <li>Headed by the</li> <li>Comptroller of the</li> <li>Currency</li> </ul>	<ul> <li>Independent</li> <li>federal agency</li> <li>Governed by a</li> <li>Board of Directors</li> </ul>
Regulatory Scope	- Member banks - Bank holding companies	<ul> <li>National banks</li> <li>Federal savings associations</li> </ul>	- State-chartered banks not members of the Fed - Insured banks
Supervision and Regulation	Supervises and regulates member banks and bank holding companies	Ensures safety, soundness, and compliance of national banks and federal savings associations	Supervises state- chartered banks not in the Fed, ensures compliance, and manages failed banks
Consumer Protection	Indirectly through monetary policy and overall financial stability	Directly enforces consumer protection laws for institutions under its supervision	Provides deposit insurance to protect depositors, promotes confidence
Deposit Insurance	No	No	Yes, insures deposits up to \$250,000 per depositor per insured bank
Monetary Policy	Yes, primary responsibility	No	No
Resolution of Failed Banks	No	No	Yes, manages the resolution of failed banks and thrifts



## **State Banking Departments**

- **Role**: Charter, regulate, supervise, and examine state-chartered banks.
- **Leadership**: Usually headed by a Commissioner, Superintendent, or Director appointed by the Governor.
- **Structure**: Some are independent entities, while others are divisions within state executive departments or agencies.
- Additional Responsibilities: Regulate nonbank financial institutions like mortgage and finance companies and money transmitters.

Below is a summary of the fundamental allocation of regulatory responsibilities between federal and state bank regulators in the United States.

Type of Banking Office or Subsidiary	Supervisor and Regulator	
National banks	000	
State banks		
- Members	Fed/state	
- Nonmembers	FDIC/state	
Bank holding companies	Fed/some states	
Foreign bank representative offices	Fed/state	
Foreign bank branches and agencies		
- State licensed	Fed/FDIC (if	
	insured)/state	
- Federally licensed	OCC/Fed	

# Chapter 2: Establishing a Presence in the US

For foreign banks looking to establish a presence in the United States, understanding the types of banking licenses available, the licensing process, and the regulatory requirements for establishment is crucial. This chapter provides a comprehensive guide to these aspects, enabling foreign banks to navigate the US regulatory landscape effectively.

## **2.1.** Types of Banking Licenses for Foreign Banks



Foreign banks have several options when it comes to establishing a presence in the United States. The choice of license depends on the bank's business objectives, the services it intends to offer, and the regulatory framework it is prepared to comply with. The main types of banking licenses available to foreign banks are:

## Branches

**Branches** of foreign banks can engage in a wide range of banking activities similar to those of US domestic banks. These activities include accepting wholesale and foreign deposits, making loans, and offering other financial services.

- **Federal Branch**: Licensed by the OCC, a federal branch is subject to federal regulations and supervision. It has the same powers and restrictions as national banks.
- **State Branch**: Licensed by the state banking authority, a state branch is subject to both state and federal regulations. The specific requirements and permissible activities may vary depending on the state.

## Agencies

**Agencies** of foreign banks can engage in some banking activities but are more limited compared to branches. Agencies cannot accept deposits from the general public but can engage in lending, loan processing, and other non-deposit activities.

- Federal Agency: Licensed by the OCC, a federal agency operates under federal regulations.
- **State Agency**: Licensed by the state banking authority, a state agency is subject to statespecific regulations and oversight.

## **Representative Offices**

**Representative Offices** serve as liaison points for foreign banks and do not engage in banking activities. Their primary functions include marketing, research, and acting as a communication channel between the parent bank and its US clients.

- **Functions**: Marketing, research, and customer communication.
- **Regulation**: Must register with the Fed and comply with state-specific requirements where they operate.

## **Subsidiaries**



**Subsidiaries** are US-incorporated banks that are wholly or partially owned by foreign banks. They operate as separate legal entities and are subject to the same regulatory requirements as domestic banks.

- **Incorporation**: Must be incorporated under US law.
- **Regulation**: Subject to federal and state regulations applicable to domestic banks, including capital requirements, consumer protection laws, and more.

As of March 2024, 164 foreign banking organizations from 55 countries have established operations in the United States through branches, agencies, representative offices, or banking subsidiaries.<sup>1</sup>

Comparisons between Large Foreign Banking Organizations (Large FBOs) and Less Complex Foreign Banking Organizations (Less Complex FBOs)

The following highlights the regulatory and supervisory differences between large and less complex foreign banking organizations operating in the United States, reflecting the varying degrees of oversight based on their size and complexity.

#### Large FBOs

**Definition**: FBOs with combined U.S. assets of \$100 billion or more. **Regulation**:

- **Prudential Requirements**: Governed by Regulation YY, which includes enhanced prudential standards (EPS).
- Liquidity Standards: Required to meet specific liquidity standards.
- **Risk Management**: Must have an overall risk management framework for their U.S. operations.
- Intermediate Holding Company (IHC): Required if the FBO has U.S. non-branch assets of \$50 billion or more. IHC must comply with tailored capital, liquidity, and risk-management requirements.

#### Supervision:

- **Consolidated Supervision Framework**: Utilizes SR Letter 12-17 / CA Letter 12-14<sup>2</sup>, focusing on the resiliency and failure impact reduction of U.S. operations.
- **Financial and Operational Resilience**: Must maintain sufficient capital and liquidity, effective corporate governance, and risk management.

<sup>&</sup>lt;sup>1</sup> Federal Reserve Board, <u>https://www.federalreserve.gov/releases/iba/default.htm</u>

<sup>&</sup>lt;sup>2</sup> https://www.federalreserve.gov/supervisionreg/srletters/sr1217.htm



- **Resolution Planning**: Required to address complexity and interconnectivity of operations.
- **Supervisory Activities**: Include horizontal and firm-specific examinations, and continuous monitoring. Focus areas are capital, liquidity, resolution planning, and governance.
- **Supervisory Ratings**: Composite ratings based on the holistic assessment of U.S. operations. IHCs are rated using the LFI (Large Financial Institution) rating system, and branches using the ROCA (Risk Management, Operational Controls, Compliance, and Asset Quality) rating system.

#### Less Complex FBOs

**Definition**: FBOs with combined U.S. assets of \$100 billion or less, primarily operating through branches and agencies with relatively small non-branch activities. **Regulation**:

• **Prudential Requirements**: Simpler regulatory framework compared to Large FBOs. **Supervision**:

- Firm-specific Examinations: Focus on risk management, operational controls, compliance, and asset quality.
- **Examination Frequency**: Typically, branches and agencies are examined annually. However, those with less than \$3 billion in total assets and satisfactory previous ratings may qualify for an 18-month examination cycle (per SR 18-7<sup>3</sup>).
- **Supervisory Ratings**: All prudentially supervised U.S. offices receive ratings. Less Complex FBOs with multiple banking offices get a combined U.S. operations rating based on a holistic assessment.

**Summary**: Large FBOs face more stringent regulatory and supervisory requirements, including the necessity of forming an IHC and adhering to comprehensive liquidity and risk management standards. In contrast, Less Complex FBOs have a more streamlined regulatory and supervisory process, with examination frequencies and supervisory efforts tailored to their size and risk profile.

## **2.2. Licensing Process**

<sup>&</sup>lt;sup>3</sup> https://www.federalreserve.gov/supervisionreg/srletters/sr1807.htm



Establishing a presence in the US requires navigating a complex licensing process that involves multiple regulatory bodies. The key steps in the licensing process are:

## **Application Requirements**

- Initial Consultation: It is advisable for foreign banks to engage in preliminary consultations with US regulatory authorities, such as the Fed, the OCC, and/or state banking departments, to understand specific requirements and expectations.
- **Documentation**: Comprehensive documentation must be prepared, including the bank's financial statements, business plan, details of proposed activities, governance structure, and compliance policies.
- Form FR K-2<sup>4</sup>: For branches and agencies, foreign banks must submit Form FR K-2 to the Fed, providing information about the operations, structure, and ownership of the foreign bank; the proposed office; the financial condition of the foreign bank; home country supervision; and the anti-money-laundering laws and regulations of the foreign bank's home country.

## **Approval Process**

- **Review by Regulatory Authorities**: The application is reviewed by relevant regulatory authorities, including the Fed, the OCC, and state banking authorities, depending on the type of license sought.
- Assessment Criteria: Key criteria include the financial health and stability of the foreign bank, the soundness of its business plan, the adequacy of its risk management and compliance frameworks, and its commitment to adhering to US regulations.
- **Approval and Licensing**: Upon satisfactory review, the regulatory authorities will grant approval and issue the necessary licenses. The process may take several months and involves ongoing communication and clarification with regulators.

Summary of Required Regulatory Approvals by Type of Banking License				
Туре	Fed	осс	FDIC	State
Branch	Approval required	Approval required if federal branch	No	Approval required if state branch

<sup>&</sup>lt;sup>4</sup> https://www.federalreserve.gov/apps/reportingforms/Report/Index/FR\_K-

<sup>2#:~:</sup>text=Description:,applicant%20or%20notificant's%20home%20country.



Agency	Approval required	Approval required if federal agency	No	Approval required if state agency
Representative Office	Approval required	No	No	Approval usually required; depends on state law
Banking Subsidiary	Approval required	Approval required if forming de novo national bank	Insured status of de novo bank is subject to FDIC approval	Approval required if forming de novo state bank; approval may also be required under state bank holding company laws

## **2.3. Regulatory Requirements for Establishment**

Once the license is obtained, foreign banks must comply with specific regulatory requirements to maintain their operations in the US. Key regulatory requirements include:

## **Capital Requirements**

- **Capital Adequacy**: Foreign banks must maintain sufficient capital to support their US operations, in line with the Basel III framework and other applicable regulations.
- **Capital Equivalency Deposit (CED) for Federal Branches and Agencies**: Federal branches and agencies are required to maintain a CED, which is a capital buffer held in a US depository to ensure the branch's financial stability. The requirements for CED for federal branches and agencies of foreign banks in the U.S. are as follows:
  - Foreign banks must maintain a CED equal to 5% of their liabilities, excluding accrued expenses and liabilities owed to the bank's own offices, branches, agencies, and subsidiaries. Liabilities from international banking facilities can also be excluded.
  - The CED must be held in trust accounts at other banks and cannot be withdrawn without the OCC's permission.



- Every federal branch or agency must maintain a CED of at least \$1 million, even if 5% of its liabilities is less than this amount. This requirement ensures that federal branches and agencies have a minimum capital buffer to safeguard against financial instability and potential losses.



## **Chapter 3: Regulation and Supervision**

Prudential regulation and supervision are crucial for maintaining the stability and integrity of the banking system. For foreign banks operating in the United States, understanding the regulatory frameworks and supervisory processes is essential to ensure compliance and manage risks effectively. This chapter covers capital adequacy standards, liquidity requirements, stress testing, large exposure limits, and the supervisory review process.

## 3.1. Capital Adequacy Standards

Capital adequacy standards are designed to ensure that banks maintain sufficient capital to absorb losses and continue operations during financial stress. The primary framework governing capital adequacy for foreign banks in the US is the Basel III framework.

When evaluating an application from a foreign bank to set up a branch or agency, or to acquire a U.S. bank subsidiary, the Fed mandates that the foreign bank's capital ratio must be comparable, though not necessarily identical, to the minimum ratio required for a U.S. bank.

## **Basel III Framework**

- **Tier 1 and Tier 2 Capital**: Basel III defines two main types of capital. Tier 1 capital includes common equity and retained earnings, which provide the highest loss-absorbing capacity. Tier 2 capital includes subordinated debt and other instruments with lower loss-absorbing capacity.
- **Minimum Capital Ratios**: Banks must maintain minimum capital ratios, including a Common Equity Tier 1 (CET1) ratio of at least 4.5%, a Tier 1 capital ratio of at least 6%, and a total capital ratio of at least 8% of risk-weighted assets.
- Capital Conservation Buffer: An additional capital conservation buffer of 2.5% of riskweighted assets is required to absorb losses during periods of financial and economic stress.

## **Risk-Weighted Assets**

• **Calculation**: Risk-weighted assets (RWA) are calculated by assigning different risk weights to various asset classes based on their risk profiles. Higher-risk assets require more capital to be held against them.



• **Risk Categories**: Categories include credit risk, market risk, and operational risk. Each category has specific methods for calculating RWAs, such as the Standardized Approach and the Internal Ratings-Based (IRB) Approach for credit risk.

## **3.2. Liquidity Requirements**

Liquidity requirements ensure that banks have enough liquid assets to meet short-term obligations and continue operations during periods of financial stress. The two primary liquidity standards are the Liquidity Coverage Ratio (LCR) and the Net Stable Funding Ratio (NSFR).

## Liquidity Coverage Ratio (LCR)

- **Definition**: The LCR requires banks to hold high-quality liquid assets (HQLA) sufficient to cover their total net cash outflows over a 30-day stress period.
- **HQLA Categories**: HQLA includes cash, central bank reserves, and high-quality sovereign debt. These assets must be easily convertible into cash without significant loss of value.
- Net Cash Outflows: Calculated by subtracting expected cash inflows from expected cash outflows during the stress period. Banks must maintain an LCR of at least 100%.

## Net Stable Funding Ratio (NSFR)

- **Definition**: The NSFR requires banks to maintain a stable funding profile relative to the composition of their assets and off-balance-sheet activities over a one-year horizon.
- Available Stable Funding (ASF): Comprises capital and liabilities expected to be reliable over a one-year period, including equity, long-term debt, and stable deposits.
- **Required Stable Funding (RSF)**: Reflects the amount of stable funding needed to support the bank's assets, with higher-risk assets requiring more stable funding. Banks must maintain an NSFR of at least 100%.

## **3.3. Stress Testing and Capital Planning**

Stress testing and capital planning are essential components of prudential regulation, ensuring that banks can withstand adverse economic conditions and continue operations.

## **Stress Testing**

• **Dodd-Frank Act Stress Tests (DFAST)**: Mandated by the Dodd-Frank Wall Street Reform and Consumer Protection Act, these tests evaluate the resilience of banks under



hypothetical adverse economic scenarios. Banks with assets over \$250 billion must conduct annual stress tests.

• **Comprehensive Capital Analysis and Review (CCAR)**: Conducted by the Fed, CCAR assesses the capital planning processes and capital adequacy of large banks. Banks must demonstrate their ability to maintain capital above minimum regulatory requirements under stressed conditions.

## **Capital Planning**

- **Capital Plan Submissions**: Banks must submit detailed capital plans to the Fed, outlining their capital adequacy, capital distribution plans, and strategies for maintaining capital levels under various scenarios.
- **Review Process**: The Fed reviews these plans to ensure that banks have robust processes in place for managing capital and risks.

## **3.4. Large Exposure Limits**

Large exposure limits are designed to prevent banks from taking excessive risks with a single counterparty or a group of connected counterparties, reducing the risk of significant losses.

## **Definition and Calculation**

- **Single Counterparty Exposure Limit**: A bank's exposure to a single counterparty or a group of connected counterparties must not exceed 25% of its Tier 1 capital.
- **Connected Counterparties**: Counterparties are considered connected if they are financially interdependent, such that the failure of one would likely lead to the failure of the others.

## **Regulatory Requirements**

- **Reporting**: Banks must report their large exposures to regulatory authorities and take steps to mitigate risks associated with excessive concentrations.
- **Monitoring**: Continuous monitoring and management of large exposures are essential to ensure compliance with regulatory limits.

## **3.5. Supervisory Review Process**

The supervisory review process involves ongoing oversight by regulatory authorities to ensure that banks operate safely and soundly, comply with regulations, and manage risks effectively.



## **ROCA Rating System for Branches or Agencies**

- Individual ROCA rating: Each branch or agency of a foreign bank receives a ROCA rating, which evaluates its risk management, operational controls, compliance, and asset quality. This rating is assigned by the federal or state regulator examining the branch or agency. The four ROCA components are rated on a scale of 1 to 5, with 1 and 2 being satisfactory. The branch is then given a composite ROCA rating on the same scale. Ratings of 1 and 2 indicate that only normal supervision is needed. These ratings are confidential and disclosed only to the branch or agency and other U.S. supervisors.
- Combined ROCA rating: U.S. bank supervisors assign a "combined" ROCA rating for all of a foreign bank's U.S. branches, agencies, and commercial lending company subsidiaries. This combined rating is factored into the overall Combined U.S. Operations rating for the foreign bank. The combined ROCA rating is crucial for a foreign bank to maintain its "wellmanaged" status if it chooses to be treated as a financial holding company.

## **CAMELS Rating System for US Banking Subsidiaries**

- **Components**: The CAMELS rating system evaluates six components: Capital adequacy, Asset quality, Management quality, Earnings, Liquidity, and Sensitivity to market risk.
- **Rating Scale**: Each component is rated on a scale of 1 to 5, with 1 being the best and 5 being the worst. The composite CAMELS rating is an overall assessment of the bank's condition.

## SOSA Rating for the Parent Foreign Bank

A foreign bank receives a SOSA rating, which assesses its overall financial viability and various external factors, such as the strength of its management oversight and the supervision it receives from its home country supervisor. Factors considered in the rating include the bank's financial condition, the system of home country supervision, government support of the banking system, transfer risk concerns, internal controls, compliance procedures, and any activities that may pose a risk to U.S. operations. The Fed, in consultation with other bank regulatory agencies, assigns the SOSA rating on a scale of 1 to 3, with 1 indicating the lowest level of supervisory concern and 3 the highest.

## **Examination Process**



- **Regular Examinations**: Regulatory authorities, such as the Fed, OCC, and FDIC, conduct regular examinations of banks to assess their financial condition, risk management practices, and compliance with regulations.
- Scope and Frequency: The scope and frequency of examinations depend on the size, complexity, and risk profile of the bank. Large and complex banks typically undergo more frequent and intensive examinations.

#### **Coordination of State and Federal Examinations**

Efforts by the International Working Group of the Conference of State Bank Supervisors (CSBS) have led to two agreements aimed at streamlining the supervision of foreign banks with multistate operations under state license or charter.

#### 1. State Coordination Agreement:

- Established among state banking departments.
- Assigns a state coordinator to oversee the supervision and examination of foreign banks with multistate operations.
- Each state supervisor retains primary responsibility for supervising local state-licensed or chartered operations and informs the state coordinator of relevant information.
- State supervisors designate a primary contact person for coordinating supervisory responsibilities with other state and federal agencies.
- A comprehensive supervisory plan tailored to the foreign bank's U.S. operations is developed collaboratively.

#### 2. State/Federal Agreement:

- Involves state banking departments, the Fed, and the FDIC.
- Designates a specific Federal Reserve Bank as the "Responsible Federal Reserve Bank" for supervisory purposes of foreign banks operating in multiple Federal Reserve Districts.
- Designates an FDIC Regional Office to coordinate FDIC activities for foreign banks with insured branches.

These agreements enhance coordination among state and federal regulators, ensure a unified supervision approach, and facilitate joint enforcement actions when necessary.

#### **Corrective Actions**



- **Supervisory Actions**: Based on examination findings, regulators may require banks to take corrective actions, such as improving capital levels, enhancing risk management practices, or addressing specific compliance issues.
- Enforcement Actions: In cases of significant regulatory violations or unsafe practices, regulators may impose enforcement actions, including fines, restrictions on activities, or removal of management.

## **Confidentiality of Information in Examination and Inspection Reports**

- Information obtained from U.S. banks, U.S. operations of foreign banks, and their affiliates during agency examinations or inspections is considered highly confidential by banking agencies. This includes examiner workpapers, memoranda, and reports of examination or inspection.
- Federal bank regulatory agencies' policies allow external auditors access to certain regulatory and examination reports for institutions under audit. However, the content of examination reports, inspection reports, and supervisory discussions, including summaries or quotations, is classified as confidential supervisory information. This information cannot be disclosed by institutions or their auditors to any third party without written permission from the appropriate federal regulatory agency. Unauthorized disclosure may result in civil and criminal actions, fines, and other penalties.



## Chapter 4: Conduct of Business Regulations

Conduct of business regulations are essential for maintaining the integrity and trust in the banking system, protecting consumers, and preventing illicit activities. For foreign banks operating in the United States, it is crucial to understand and comply with these regulations. This chapter covers anti-money laundering (AML) and counter-terrorist financing (CTF), Know Your Customer (KYC) requirements, and key consumer protection laws.

## 4.1. Anti-Money Laundering (AML) and Counter-Terrorist Financing (CTF)

Anti-money laundering and counter-terrorist financing regulations aim to prevent the misuse of the financial system for illegal activities. US regulations in this area are stringent, requiring banks to implement robust AML and CTF programs.

## Bank Secrecy Act (BSA)

- **Overview**: The Bank Secrecy Act (BSA) is the primary US law for combating money laundering and terrorist financing. It requires banks to maintain certain records and file reports that are useful in detecting and preventing financial crimes.
- **Reporting Requirements**: Banks must file Currency Transaction Reports (CTRs) for transactions over \$10,000 and Suspicious Activity Reports (SARs) for any suspicious transactions.

## **Customer Due Diligence (CDD)**

- **Definition**: Customer Due Diligence (CDD) involves verifying the identity of customers, understanding the nature and purpose of customer relationships, and conducting ongoing monitoring to detect and report suspicious activities.
- **Beneficial Ownership Rule**: Banks must identify and verify the beneficial owners of legal entity customers. This means determining the individuals who own or control these entities.

## Suspicious Activity Reports (SARs)



- **Purpose**: SARs are critical for detecting and reporting potentially suspicious activities that could indicate money laundering, terrorist financing, or other financial crimes.
- Filing Requirements: Banks must file SARs with the Financial Crimes Enforcement Network (FinCEN) within 30 days of detecting suspicious activity. The threshold for filing is generally \$5,000 or more.

## AML Program Requirements

- **Program Elements**: An effective AML program must include internal policies, procedures, and controls; a designated compliance officer; ongoing employee training; and an independent audit function to test the program.
- **Risk Assessment**: Banks must conduct a risk assessment to identify and mitigate the specific money laundering and terrorist financing risks they face.

## **4.2.** Know Your Customer (KYC) Requirements

Know Your Customer (KYC) requirements are an integral part of the AML and CTF framework, ensuring that banks understand who their customers are and monitor their transactions for suspicious activity.

## **Customer Identification Program (CIP)**

- **Overview**: A Customer Identification Program (CIP) is a critical component of KYC, requiring banks to collect and verify identifying information from customers.
- **Required Information**: For individual customers, banks must collect name, date of birth, address, and an identification number (e.g., Social Security Number or passport number). For businesses, banks must collect information about the entity and its beneficial owners.

## **Risk-Based Approach**

- **Customer Risk Profiling**: Banks must assess the risk level of each customer based on factors such as customer type, geographic location, products and services used, and transaction patterns.
- Enhanced Due Diligence (EDD): For higher-risk customers, such as politically exposed persons (PEPs) or those from high-risk jurisdictions, banks must perform enhanced due diligence, which includes more detailed scrutiny and ongoing monitoring.

## **Ongoing Monitoring**



- **Transaction Monitoring**: Banks must implement systems to monitor customer transactions for unusual or suspicious activity.
- **Periodic Reviews**: Regular reviews of customer information and risk profiles are necessary to ensure that they remain accurate and up-to-date.

## **4.3. Consumer Protection Laws**

Consumer protection laws safeguard the rights of consumers and ensure fair treatment by banks. Foreign banks must comply with these laws to operate ethically and avoid legal penalties.

## Truth in Lending Act (TILA)

- **Purpose**: The Truth in Lending Act (TILA) promotes informed use of consumer credit by requiring disclosures about its terms and cost.
- **Key Provisions**: Banks must provide clear and accurate information about interest rates, fees, and terms of credit products. TILA also includes provisions for advertising credit terms and providing periodic statements for open-end credit accounts.

## Fair Credit Reporting Act (FCRA)

- **Purpose**: The Fair Credit Reporting Act (FCRA) regulates the collection, dissemination, and use of consumer credit information.
- **Key Provisions**: Banks must ensure the accuracy and privacy of credit report information, provide consumers with access to their credit reports, and correct any inaccuracies. FCRA also restricts the use of credit reports for certain purposes without consumer consent.

## Fair Debt Collection Practices Act (FDCPA)

- **Purpose**: The Fair Debt Collection Practices Act (FDCPA) protects consumers from abusive, deceptive, and unfair debt collection practices.
- **Key Provisions**: The FDCPA applies to third-party debt collectors and includes rules on communication with consumers, prohibited practices (such as harassment or false statements), and validation of debts.

## **Dodd-Frank Wall Street Reform and Consumer Protection Act**

• **Overview**: The Dodd-Frank Act introduced comprehensive financial reforms, including significant enhancements to consumer protection.



- **Consumer Financial Protection Bureau (CFPB)**: Established under Dodd-Frank, the CFPB enforces federal consumer financial laws and ensures that consumers are treated fairly by banks and other financial institutions.
- **Key Provisions**: The Act includes rules on mortgage lending, credit card practices, and other consumer financial products, aiming to prevent abusive practices and ensure transparency.



# Chapter 5: Taxation and Financial Reporting

Understanding the taxation and financial reporting requirements is crucial for foreign banks operating in the United States. This chapter provides an overview of tax compliance obligations, the Foreign Account Tax Compliance Act (FATCA), IRS reporting requirements, and financial reporting standards that foreign banks must adhere to.

## 5.1. Tax Compliance for Foreign Banks

Foreign banks must navigate the complex US tax landscape to ensure compliance and avoid penalties. Key areas of focus include corporate income tax, branch profits tax, and withholding tax.

## **Corporate Income Tax**

- Federal Corporate Income Tax: Foreign banks operating in the US are subject to federal corporate income tax on their effectively connected income (ECI) with a US trade or business. The current federal corporate tax rate is 21%.
- **State and Local Taxes**: In addition to federal taxes, foreign banks may also be subject to state and local taxes, which vary by jurisdiction. Each state has its own tax rules and rates.

## **Branch Profits Tax**

- **Definition**: The branch profits tax is an additional tax imposed on the after-tax earnings of foreign bank branches in the US that are deemed to be repatriated to the foreign bank's home office.
- **Rate**: The branch profits tax rate is 30%, but it may be reduced under an applicable tax treaty.

## Withholding Tax

• **Payments to Foreign Persons**: US-source income payments to foreign persons, such as interest, dividends, and certain royalties, are subject to withholding tax at a rate of 30%. This rate can be reduced by an applicable tax treaty.



• Forms 1042 and 1042-S: Foreign banks must file Form 1042 (Annual Withholding Tax Return for US Source Income of Foreign Persons) and Form 1042-S (Foreign Person's US Source Income Subject to Withholding) to report and pay the withholding tax.

## **Transfer Pricing**

- Arm's Length Principle: Foreign banks must ensure that transactions with related parties are conducted at arm's length prices. The IRS requires proper documentation to substantiate transfer pricing practices.
- **Penalties**: Failure to comply with transfer pricing rules can result in significant penalties and adjustments by the IRS.

## **5.2. FATCA (Foreign Account Tax Compliance Act)**

FATCA is a critical regulation aimed at preventing tax evasion by US persons through the use of foreign accounts. Foreign banks must comply with FATCA to avoid punitive withholding taxes.

## **Overview of FATCA**

- **Purpose**: FATCA requires foreign financial institutions (FFIs) to report information about financial accounts held by US taxpayers or foreign entities in which US taxpayers hold a substantial ownership interest.
- Withholding Tax: FFIs that do not comply with FATCA are subject to a 30% withholding tax on certain US-source payments, including interest, dividends, and gross proceeds from the sale of US securities.

## **Registration and Reporting**

- **FATCA Registration**: Foreign banks must register with the IRS to obtain a Global Intermediary Identification Number (GIIN). Registration is done via the IRS FATCA Registration System.
- **Reporting Requirements**: Foreign banks must report information about US account holders to the IRS annually. This includes the account holder's name, address, taxpayer identification number (TIN), account number, account balance, and payments made.

## **Intergovernmental Agreements (IGAs)**

• **Model 1 IGA**: Under a Model 1 IGA, foreign banks report information to their local tax authority, which then exchanges the information with the IRS.



• Model 2 IGA: Under a Model 2 IGA, foreign banks report information directly to the IRS.

## **5.3. IRS Reporting Requirements**

Foreign banks must comply with various IRS reporting requirements to ensure transparency and proper taxation.

## Form 1120-F<sup>5</sup>

- **US Income Tax Return of a Foreign Corporation**: Foreign banks must file Form 1120-F annually to report their US-source income and calculate their US tax liability.
- **Filing Deadline**: The filing deadline for Form 1120-F is the 15th day of the 4th month after the end of the bank's tax year. An automatic extension of six months is available by filing Form 7004.

## Form 1042<sup>6</sup> and 1042-S<sup>7</sup>

• Annual Withholding Tax Return and Information Return: As mentioned earlier, foreign banks must file Form 1042 and Form 1042-S to report and pay withholding tax on US-source income paid to foreign persons.

## Form 5472<sup>8</sup>

- Information Return of a 25% Foreign-Owned US Corporation: Foreign banks with US branches that engage in reportable transactions with foreign related parties must file Form 5472.
- **Reportable Transactions**: These include sales, leases, services, royalties, and interest payments.

## **5.4. Financial Reporting Standards**

Foreign banks must adhere to specific financial reporting standards to ensure transparency and comparability of financial statements.

<sup>&</sup>lt;sup>5</sup> <u>https://www.irs.gov/forms-pubs/about-form-1120-f</u>

<sup>&</sup>lt;sup>6</sup> <u>https://www.irs.gov/forms-pubs/about-form-1042</u>

<sup>&</sup>lt;sup>7</sup> <u>https://www.irs.gov/forms-pubs/about-form-1042-s</u>

<sup>&</sup>lt;sup>8</sup> <u>https://www.irs.gov/forms-pubs/about-form-5472</u>



## US Generally Accepted Accounting Principles (GAAP)

- **Overview**: US GAAP is the standard framework of accounting principles used in the United States. Foreign banks with US operations may be required to prepare their financial statements in accordance with US GAAP.
- **Key Principles**: US GAAP includes principles such as revenue recognition, expense matching, and full disclosure. Financial statements must provide a true and fair view of the bank's financial position and performance.

## **International Financial Reporting Standards (IFRS)**

- **Overview**: IFRS is a global set of accounting standards developed by the International Accounting Standards Board (IASB). Many foreign banks prepare their financial statements in accordance with IFRS.
- **Convergence and Differences**: While there has been significant convergence between US GAAP and IFRS, some differences remain. Foreign banks must be aware of these differences when preparing financial statements for their US operations.

#### **Reconciliation Requirements**

- **SEC Requirements**: Foreign banks listed on US stock exchanges may be required to reconcile their IFRS financial statements to US GAAP. This reconciliation ensures that investors have a consistent basis for comparison.
- Form 20-F: Foreign banks that are publicly traded in the US must file Form 20-F annually with the Securities and Exchange Commission (SEC), which includes financial statements and reconciliation to US GAAP, if applicable.

## **5.5. Regulatory Reporting Requirements**

U.S. regulators require various reports from U.S. branches and agencies of foreign banks, their U.S. subsidiaries, and the parent foreign bank as part of off-site supervision. These reports include filings with the U.S. Treasury or Commerce Departments regarding capital flows and foreign investment. Additionally, U.S. operations of foreign banks must submit reports required by the Treasury Department to combat money laundering.

The Fed collects information through these reports to evaluate the parent foreign bank's ability to support its U.S. banking operations and to ensure compliance with U.S. laws and regulations.



### **Reporting Forms Applicable to FBOs**

Form	Description	Purpose
FR Y-7 Annual Report of Foreign Banking Organizations	The FR Y-7 is an annual report of FBOs that have a U.S. banking presence. The report collects financial statements, organizational structure information, shares and shareholder information, and data on the eligibility to be a qualified FBO as defined in Regulation K.	The Fed uses this information to assess the FBO's ability to be a continuing source of strength to its U.S. banking operations and to determine compliance with U.S. laws and regulations.
FR Y-7Q Capital and Asset Report for Foreign Banking Organizations	The FR Y-7Q report collects consolidated regulatory capital information from all FBOs either quarterly or annually. FBOs that have effectively elected to become financial holding companies (FHCs) are required to report the FR Y-7Q on a quarterly basis. All other FBOs (those that have not elected to become FHCs) are required to report the FR Y-7Q annually.	The Fed uses this information to assess the FBO's ability to be a continuing source of strength to its U.S. banking operations and to determine compliance with U.S. laws and regulations. This information is not available comprehensively from any other source.
FR Y-7N/FR Y-7NS Financial Statements of U.S. Nonbank Subsidiaries Held by Foreign Banking Organizations	These reports collect financial information for U.S. nonbank subsidiaries held by FBOs other than through a U.S. bank holding company or bank. The FR Y-7N consists of a balance sheet and income statement; information on changes in equity capital, changes in the allowance for credit losses, off-balance-sheet items, and loans; and a memoranda section. The FR Y-	The Fed uses data from these reports to assess an FBO's ability to be a continuing source of strength to its U.S. operations and to determine compliance with U.S. laws and regulations. This information is not available from other sources.



FR Y-8 Holding Company Report of Insured Depository Institutions' Section 23A Transactions with Affiliates	<ul> <li>7NS collects four financial data items for smaller, less complex subsidiaries.</li> <li>This report collects information on transactions between an insured depository institution and its affiliates that are subject to section 23A of the Federal Reserve Act. The FR Y-8 comprises a cover page and two pages collecting data on covered transactions and derivatives.</li> </ul>	The information is used to enhance the Fed's ability to monitor bank exposures to affiliates and to ensure compliance with section 23A of the Federal Reserve Act. Section 23A of the Federal Reserve Act is one of the most important statutes on limiting exposures to individual institutions and protecting the federal safety net.
FR Y-10 Report of Changes in Organizational Structure	This report provides data on organizational structural changes for the reportable companies listed in the respondent panel section. There are eight schedules: Banking; Savings and Loan; Nonbanking; Merger; 4(k); Domestic Branch; Foreign Branches of U.S. Banking Organizations; and Branch, Agency, and Representative Office.	The Fed System uses this information to monitor the activities of reportable companies to (1) ensure that the activities are conducted in a safe and sound manner and (2) assess the ability of a FBO to continue being a source of strength to its U.S. banking operations. The data provide the Fed with information integral to monitoring compliance with the Bank Holding Company Act, the Gramm-Leach-Bliley Act, the Federal Reserve Act, the International Banking Act, the Sarbanes-Oxley Act, Regulation Y, Regulation K, Regulation LL, and the Home Owners' Loan Act.

Source: <u>https://www.federalreserve.gov/apps/reportingforms</u>



#### **Branch/Agency Financial Condition Reports**

All U.S. branches and agencies of foreign banks must file a quarterly report on Form FFIEC 002<sup>9</sup>, which details their assets and liabilities. This report is due 30 days after the end of each quarter and may be consolidated for entities of the same foreign bank in the same metropolitan area with the same insurance status. It includes balance sheet and off-balance-sheet information, prepared in accordance with U.S. GAAP.

#### **Banking Subsidiaries**

U.S. subsidiary banks must adhere to extensive regulatory reporting requirements, including quarterly financial condition reports. For detailed information, refer to the Federal Financial Institutions Examination Council (FFIEC) website (<u>https://www.ffiec.gov/</u>). Additionally, bank holding companies are required to file regulatory reports on their consolidated operations and U.S. nonbank subsidiaries.

<sup>&</sup>lt;sup>9</sup> https://www.ffiec.gov/forms002.htm

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# **Chapter 6: Other Regulatory Considerations**

Foreign banks operating in the United States must navigate a variety of additional regulatory considerations beyond standard banking and financial compliance. This chapter covers Environmental, Social, and Governance (ESG) requirements, the Community Reinvestment Act (CRA), regulatory reporting and disclosure requirements, and managing relationships with US regulatory authorities.

# 6.1. Environmental, Social, and Governance (ESG) Requirements

ESG considerations are increasingly important for financial institutions, as stakeholders demand greater accountability and transparency regarding environmental and social impacts.

#### **Environmental Requirements**

- **Sustainability Practices**: Foreign banks should implement sustainability practices to minimize their environmental footprint. This includes energy efficiency, waste reduction, and sustainable resource use.
- **Climate Risk Management**: Banks are expected to assess and manage risks related to climate change, such as physical risks (e.g., extreme weather events) and transition risks (e.g., regulatory changes aimed at reducing carbon emissions).

#### **Social Requirements**

- **Diversity and Inclusion**: Promoting diversity and inclusion within the workforce is essential. Banks should implement policies to ensure equal opportunity and support a diverse work environment.
- **Community Engagement**: Banks are encouraged to engage with local communities through charitable activities, volunteering, and supporting local businesses and economic development.

#### **Governance Requirements**



- **Corporate Governance**: Strong corporate governance practices are crucial. This includes having a clear governance structure, effective board oversight, and transparent decision-making processes.
- **Ethical Conduct**: Banks must promote ethical conduct and integrity, ensuring compliance with legal and regulatory requirements and maintaining high standards of business ethics.

#### **Reporting and Disclosure**

• **ESG Reporting**: Foreign banks should provide regular ESG reports to stakeholders, outlining their ESG initiatives, performance, and future goals. These reports can be aligned with frameworks such as the Global Reporting Initiative (GRI) or the Task Force on Climate-related Financial Disclosures (TCFD).

# 6.2. Community Reinvestment Act (CRA)

The CRA encourages banks to meet the credit needs of the communities in which they operate, including low- and moderate-income neighborhoods.

#### **Overview of the CRA**

- **Purpose**: The CRA aims to prevent redlining and ensure that banks serve the needs of their entire community, including underserved areas.
- **Evaluation**: Banks are evaluated based on their lending, investment, and service activities. These evaluations consider the bank's capacity, business strategy, and community needs.

#### **CRA Compliance**

- **Performance Evaluation**: The CRA performance evaluation includes three tests: the Lending Test, the Investment Test, and the Service Test.
  - Lending Test: Assesses the bank's record of providing loans to low- and moderateincome individuals and areas.
  - **Investment Test**: Evaluates the bank's investments in community development projects.
  - **Service Test**: Reviews the bank's delivery of services, including branch locations and accessibility.
- **Rating System**: Banks receive a CRA rating based on their performance: Outstanding, Satisfactory, Needs to Improve, or Substantial Noncompliance.



#### **Reporting Requirements**

- **CRA Public File**: Banks must maintain a CRA public file that includes their CRA performance evaluation, a list of branches, and public comments received about their CRA performance.
- **Annual Reporting**: Larger banks are required to submit annual CRA data reports detailing their lending, investment, and service activities.

### **6.3. Relations with US Regulatory Authorities**

Maintaining positive relationships with US regulatory authorities is crucial for foreign banks to operate smoothly and mitigate potential compliance issues.

#### **Regulatory Compliance**

- **Engagement and Communication**: Regular and transparent communication with regulatory authorities is essential. Banks should proactively engage with regulators, provide timely and accurate information, and address any regulatory concerns promptly.
- **Examinations and Audits**: Banks should prepare for regulatory examinations and audits by maintaining comprehensive records, conducting internal audits, and addressing any identified issues or deficiencies.
- **Regulatory Filings**: Timely submission of regulatory filings and reports is crucial to ensure compliance. Banks should establish robust processes for preparing and submitting required documentation.

#### Addressing Regulatory Changes

- **Monitoring Regulatory Developments**: Banks must stay informed about regulatory changes and updates. This includes monitoring announcements from regulatory authorities and participating in industry forums and associations.
- Adapting to New Regulations: Banks should develop processes to assess the impact of new regulations and implement necessary changes to their operations, policies, and procedures.
- **Training and Education**: Providing ongoing training and education to employees about regulatory requirements and changes is essential for maintaining compliance and mitigating risks.



# Chapter 7: Practical Tips and Best Practices

Operating in the US market presents unique challenges and opportunities for foreign banks. This chapter provides practical tips and best practices to help foreign banks build a strong compliance culture, manage risks effectively, navigate regulatory changes, and succeed in the US market. Additionally, it includes case studies of foreign banks that have successfully established their presence in the US.

# 7.1. Building a Compliance Culture

Creating a robust compliance culture is fundamental for ensuring adherence to regulatory requirements and maintaining the trust of regulators, customers, and stakeholders.

#### Leadership and Governance

- **Tone at the Top**: Senior management and the board of directors must demonstrate a strong commitment to compliance. Their actions and communications should emphasize the importance of adhering to regulatory requirements.
- **Compliance Committee**: Establish a compliance committee that includes senior executives and key stakeholders to oversee compliance programs and ensure alignment with regulatory expectations.

#### **Policies and Procedures**

- **Comprehensive Policies**: Develop and implement comprehensive compliance policies and procedures that cover all aspects of regulatory requirements. These should be regularly reviewed and updated to reflect changes in regulations.
- **Clear Guidelines**: Provide clear guidelines and standards for employees to follow, ensuring they understand their roles and responsibilities in maintaining compliance.

#### Training and Education

- **Regular Training**: Conduct regular training sessions for all employees, focusing on key regulatory requirements, compliance policies, and ethical conduct.
- **Targeted Education**: Provide targeted training for specific roles, such as compliance officers, risk managers, and senior executives, to address their unique responsibilities.

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#### **Monitoring and Reporting**

- Internal Audits: Perform regular internal audits to assess the effectiveness of compliance programs and identify areas for improvement.
- **Incident Reporting**: Establish a system for reporting compliance incidents and potential violations. Encourage employees to report issues without fear of retaliation.

### 7.2. Effective Risk Management Strategies

Effective risk management is critical for identifying, assessing, and mitigating risks that could impact the bank's operations and regulatory compliance.

#### **Risk Assessment and Identification**

- **Comprehensive Risk Assessment**: Conduct comprehensive risk assessments to identify potential risks, including credit risk, market risk, operational risk, and compliance risk.
- **Scenario Analysis**: Use scenario analysis and stress testing to evaluate the potential impact of adverse events on the bank's operations and financial stability.

#### **Risk Mitigation and Controls**

- **Robust Controls**: Implement robust internal controls to mitigate identified risks. These should include preventive, detective, and corrective controls.
- **Continuous Improvement**: Regularly review and update risk management practices to address emerging risks and regulatory changes.

#### **Risk Monitoring and Reporting**

- **Real-Time Monitoring**: Utilize real-time monitoring tools to track risk exposures and detect potential issues promptly.
- **Transparent Reporting**: Maintain transparent and comprehensive risk reporting to senior management and the board of directors, ensuring they are informed of key risks and mitigation efforts.

# 7.3. Navigating Regulatory Changes

The regulatory landscape is constantly evolving, and foreign banks must stay informed and adapt to changes to ensure ongoing compliance.



#### Monitoring Regulatory Developments

- **Regulatory Updates**: Subscribe to regulatory updates and alerts from key regulatory authorities, industry associations, and legal advisors.
- **Industry Forums**: Participate in industry forums, conferences, and working groups to stay informed about regulatory trends and best practices.

#### Impact Assessment

- **Regulatory Impact Analysis**: Conduct impact analyses to assess the potential effects of new regulations on the bank's operations, compliance programs, and risk management practices.
- **Change Management**: Develop a structured change management process to implement necessary changes in response to new regulatory requirements.

#### **Communication and Training**

- **Employee Communication**: Communicate regulatory changes to employees promptly, providing clear guidance on how these changes impact their roles and responsibilities.
- **Ongoing Training**: Offer ongoing training programs to ensure employees are knowledgeable about new regulations and understand how to comply with them.

### 7.4. Case Studies of Foreign Banks in the US Market

Examining the experiences of foreign banks that have successfully established their presence in the US can provide valuable insights and lessons.

#### Case Study 1: Bank A

**Overview**: Bank A, a leading European bank, entered the US market through a strategic acquisition of a regional bank.

- Key Strategies:
  - Leveraged local expertise by retaining the acquired bank's management team.
  - Invested in robust compliance and risk management programs tailored to US regulatory requirements.



- Focused on niche markets where it had competitive advantages, such as specialized financing for European corporate clients operating in the US.
- **Results**: Bank A successfully integrated its operations, achieved strong growth in its target markets, and maintained positive relationships with US regulators.

#### Case Study 2: Bank B

**Overview**: Bank B, an Asian financial institution, established a branch in New York City to expand its global footprint.

- Key Strategies:
  - Conducted thorough market research to understand the competitive landscape and regulatory environment.
  - Developed a comprehensive compliance program, including extensive training for staff on US regulations.
  - Engaged with local community organizations to build its brand and demonstrate commitment to the local market.
- **Results**: Bank B gained a strong foothold in the US market, expanded its client base, and earned a reputation for compliance excellence.

### 7.5. Resources and Further Reading

Staying informed and utilizing available resources is essential for foreign banks to navigate the US regulatory landscape effectively.

#### **Key Resources**

- **Regulatory Websites**: Visit the websites of key regulatory authorities, such as the Fed, OCC, FDIC, CFPB, and SEC, for up-to-date information and guidance.
- Industry Associations: Join industry associations, such as the American Bankers Association (ABA) and the Institute of International Bankers (IIB), to access resources, training, and networking opportunities.
- **Professional Advisors**: Engage with legal, compliance, and risk management advisors who specialize in US banking regulations to receive expert guidance and support.



#### **Further Reading**

- **Publications**: Read whitepapers and industry publications on US banking regulations, compliance best practices, and risk management strategies.
- Online Courses and Webinars: Participate in online courses and webinars offered by industry associations, regulatory authorities, and professional training providers to enhance your knowledge and skills.



# **Appendix A: Glossary of Key Terms**

- 1. Anti-Money Laundering (AML): Measures designed to detect and prevent money laundering activities, including the Bank Secrecy Act (BSA) requirements.
- 2. **Basel III Framework**: International regulatory framework aimed at strengthening bank capital requirements and improving risk management.
- 3. **Branch**: A physical presence established by a foreign bank in the US to conduct banking activities.
- 4. **Capital Adequacy Standards**: Regulatory requirements determining the amount of capital banks must hold to cover risks.
- 5. **Compliance**: Adherence to laws, regulations, and internal policies governing banking activities.
- 6. **Consumer Financial Protection Bureau (CFPB)**: US agency responsible for consumer protection in the financial sector.
- 7. **Credit Risk**: The risk of default by borrowers or counterparties on loans or other credit exposures.
- 8. **Customer Due Diligence (CDD)**: Process of verifying the identity of customers and assessing the risks associated with them.
- 9. **Derivatives**: Financial contracts whose value depends on the performance of an underlying asset, index, or interest rate.
- 10. **Dodd-Frank Act**: US legislation aimed at reforming financial regulation and addressing issues such as systemic risk and consumer protection.
- 11. Environmental, Social, and Governance (ESG) Criteria: Standards for evaluating a company's operations and impact on society and the environment.
- 12. Enhanced Prudential Standards (EPS): Regulatory requirements for large financial institutions, including FBOs with significant U.S. operations, established by the Dodd-Frank Act. They include stricter capital and liquidity rules, stress testing, risk management, and



resolution planning to reduce systemic risk and ensure financial stability. EPS applies to bank holding companies with total consolidated assets of \$100 billion or more.

- 13. Fair Credit Reporting Act (FCRA): US law regulating the collection, dissemination, and use of consumer credit information.
- 14. Federal Deposit Insurance Corporation (FDIC): US government agency that insures deposits in banks and thrifts.
- 15. **Financial Crimes Enforcement Network (FinCEN)**: US agency responsible for combating money laundering and terrorist financing.
- 16. Foreign Account Tax Compliance Act (FATCA): US law requiring foreign financial institutions to report accounts held by US taxpayers to the IRS.
- 17. **Hedge Fund**: An investment fund that pools capital from accredited investors and invests in a diverse range of assets and strategies.
- 18. Know Your Customer (KYC): Process of verifying the identity of clients and assessing their potential risks.
- 19. Liquidity Coverage Ratio (LCR): Requirement for banks to hold sufficient high-quality liquid assets to withstand short-term liquidity stress.
- 20. **Market Risk**: The risk of losses due to changes in market factors such as interest rates, exchange rates, and asset prices.
- 21. Net Stable Funding Ratio (NSFR): Ratio requiring banks to maintain stable funding sources over a one-year period.
- 22. Office of the Comptroller of the Currency (OCC): US agency supervising national banks and federal branches of foreign banks.
- 23. Securities and Exchange Commission (SEC): US agency regulating securities markets and protecting investors.
- 24. **Subsidiary**: A company that is controlled by another company, known as the parent company.



# Appendix B: Contact Information for US Regulatory Agencies

This appendix provides contact information for key regulatory agencies responsible for overseeing foreign banks and financial institutions operating in the United States. Having access to these contacts is crucial for foreign banks to communicate with regulators, seek guidance, and address compliance issues effectively.

# 1. Fed System (FRS)

- Board of Governors of the Fed System
  - Address: 20th Street and Constitution Avenue NW, Washington, D.C. 20551
  - **Phone**: +1 (202) 452-3000
  - Website: <u>www.federalreserve.gov</u>
- Fed Bank Supervision and Regulation
  - **Contact Information**: Visit the Fed website for contact details specific to each Fed Bank.

# 2. Office of the Comptroller of the Currency (OCC)

- Office of the Comptroller of the Currency
  - Address: 400 7th Street SW, Washington, D.C. 20219
  - Phone: +1 (800) 613-6743 (Customer Assistance Group)
  - Website: <u>www.occ.gov</u>
- Find Your OCC District Office: Visit the OCC website to find contact information for district offices across the United States.

# **3. Federal Deposit Insurance Corporation (FDIC)**

• Federal Deposit Insurance Corporation

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- Address: 550 17th Street NW, Washington, D.C. 20429
- Phone: +1 (877) 275-3342 (Customer Call Center)
- Website: <u>www.fdic.gov</u>
- **FDIC Regional Offices**: Contact details for regional offices can be found on the FDIC website.

### 4. Consumer Financial Protection Bureau (CFPB)

- Consumer Financial Protection Bureau
  - Address: 1700 G Street NW, Washington, D.C. 20552
  - Phone: +1 (855) 411-2372 (Consumer Helpline)
  - Website: <u>www.consumerfinance.gov</u>

### **5. Financial Crimes Enforcement Network (FinCEN)**

- Financial Crimes Enforcement Network
  - Address: P.O. Box 39, Vienna, VA 22183
  - Phone: +1 (800) 949-2732 (BSA Help Desk)
  - Website: <u>www.fincen.gov</u>

### 6. Securities and Exchange Commission (SEC)

- Securities and Exchange Commission
  - Address: 100 F Street NE, Washington, D.C. 20549
  - Phone: +1 (800) 732-0330 (Investor Assistance and Complaints)
  - Website: <u>www.sec.gov</u>
- SEC Regional Offices: Contact information for regional offices can be found on the SEC website.

### 7. Additional Contacts



- US Department of the Treasury
  - Address: 1500 Pennsylvania Avenue NW, Washington, D.C. 20220
  - Phone: +1 (202) 622-2000
  - Website: <u>www.treasury.gov</u>



# Appendix C: Sample Compliance Checklists

This appendix provides sample compliance checklists designed to assist foreign banks in ensuring adherence to key US banking regulations. These checklists cover various regulatory requirements and can be customized to suit the specific operations and needs of each bank.

# 1. Anti-Money Laundering (AML) Compliance Checklist

- Customer Due Diligence (CDD)
  - Verify customer identity using acceptable documents.
  - Assess the customer's risk profile based on business type and transaction volume.
  - Conduct ongoing monitoring for suspicious activities.
- Know Your Customer (KYC)
  - Obtain beneficial ownership information for legal entity customers.
  - Monitor and update customer information regularly.
- Transaction Monitoring
  - Implement automated systems to detect unusual transactions.
  - Investigate and file Suspicious Activity Reports (SARs) for suspicious transactions.

### **2.** Consumer Protection Compliance Checklist

- Truth in Lending Act (TILA)
  - Provide accurate disclosures of loan terms and costs to consumers.
  - Ensure compliance with disclosure timing and content requirements.
- Fair Credit Reporting Act (FCRA)
  - Obtain and use consumer credit reports only for permissible purposes.



- Provide consumers with access to their credit reports and dispute resolution processes.
- Fair Debt Collection Practices Act (FDCPA)
  - Communicate with consumers fairly and respectfully.
  - Cease collection activities upon request from consumers.

### **3.** Data Protection and Cybersecurity Compliance Checklist

- Gramm-Leach-Bliley Act (GLBA)
  - Develop and maintain a comprehensive information security program.
  - Provide customers with privacy notices and opt-out options.
- Cybersecurity
  - Conduct regular cybersecurity risk assessments.
  - Implement controls to protect against unauthorized access and data breaches.

### 4. Financial Reporting Compliance Checklist

- Financial Statements
  - Prepare accurate and timely financial statements in accordance with US Generally Accepted Accounting Principles (GAAP) or International Financial Reporting Standards (IFRS).
- Regulatory Reporting
  - Submit required reports to regulatory authorities on time, such as Call Reports to the FDIC and FR Y-9C to the Fed.

### **5. Risk Management Compliance Checklist**

- Risk Assessment
  - Identify and assess risks associated with various business activities.
  - Implement controls and mitigation strategies to manage identified risks.



#### • Internal Controls

- Establish and maintain effective internal control processes.
- Conduct regular reviews and audits to ensure compliance with policies and procedures.

These sample compliance checklists serve as templates for foreign banks to assess their compliance with US banking regulations. Banks should customize these checklists based on specific regulatory requirements applicable to their operations and regularly update them to reflect changes in regulations or business practices.



# Appendix D: Frequently Asked Questions (FAQs)

This appendix addresses frequently asked questions (FAQs) that foreign banks may have regarding US banking regulations. These FAQs cover various regulatory topics to provide clarity and guidance on compliance requirements and operational considerations.

# **1. General Regulatory FAQs**

# Q1: What are the primary regulatory agencies overseeing foreign banks in the US?

**A:** The primary regulatory agencies include the Fed, Office of the Comptroller of the Currency (OCC), Federal Deposit Insurance Corporation (FDIC), and Consumer Financial Protection Bureau (CFPB), among others. Each agency has specific responsibilities and oversight roles.

# Q2: What is the difference between a branch and a subsidiary of a foreign bank in the US?

**A:** A branch is a direct extension of the foreign bank, conducting banking activities under the foreign bank's name. A subsidiary is a separate legal entity owned by the foreign bank but operates independently under US regulations.

# Q3: What are the key regulatory requirements for establishing a presence in the US?

**A:** Regulatory requirements include obtaining the appropriate banking license (branch, agency, or subsidiary), meeting capital adequacy standards, and complying with legal entity requirements set by regulatory agencies.

# 2. Compliance and Risk Management FAQs

# Q4: How can foreign banks ensure compliance with Anti-Money Laundering (AML) regulations in the US?



**A:** Foreign banks should implement robust Customer Due Diligence (CDD) processes, monitor transactions for suspicious activities, and file Suspicious Activity Reports (SARs) when necessary. Regular audits and training programs are also essential.

# Q5: What are the key consumer protection laws foreign banks need to comply with?

**A:** Foreign banks must comply with laws such as the Truth in Lending Act (TILA), Fair Credit Reporting Act (FCRA), and Fair Debt Collection Practices Act (FDCPA). These laws govern lending disclosures, consumer credit reporting, and debt collection practices.

# Q6: How should foreign banks approach cybersecurity and data protection requirements in the US?

**A:** Banks should develop comprehensive cybersecurity programs aligned with the Gramm-Leach-Bliley Act (GLBA) requirements, conduct regular risk assessments, implement data protection measures, and have incident response plans in place.

# **3.** Reporting and Disclosure FAQs

# Q7: What are the main financial reporting standards applicable to foreign banks operating in the US?

**A:** Foreign banks operating in the U.S. must prepare their financial statements in accordance with U.S. GAAP. This includes the recognition, measurement, presentation, and disclosure requirements set forth by the Financial Accounting Standards Board (FASB).

**Regulatory Reporting Requirements**: Foreign banks must comply with various regulatory reporting requirements, which include:

- **FR Y-9C**: Consolidated Financial Statements for Holding Companies, which must be prepared quarterly by top-tier bank holding companies, including foreign banking organizations that have U.S. operations. This report captures detailed financial data, including balance sheets, income statements, and off-balance-sheet items.
- **FFIEC 002**: Report of Assets and Liabilities of U.S. Branches and Agencies of Foreign Banks, which is filed quarterly and provides a comprehensive view of the branch's financial condition and income.



• **Call Reports (FFIEC 031, 041, 051)**: Quarterly reports of condition and income that banks in the U.S. are required to file with the Federal Financial Institutions Examination Council (FFIEC).

# Q8: How often do foreign banks need to submit regulatory reports to US authorities?

**A:** Reporting frequencies vary by report type and regulatory agency. For example, Call Reports are typically filed quarterly with the FDIC and the Fed, while other reports may have different filing schedules.

# 4. Operational and Strategic FAQs

# Q9: What are some best practices for foreign banks to navigate US regulatory changes?

**A:** Establishing a robust compliance culture, staying informed about regulatory updates, engaging with regulatory agencies proactively, and conducting regular internal assessments are key best practices.

These FAQs provide essential information to assist foreign banks in understanding and navigating the complexities of US banking regulations. Banks should supplement these answers with detailed regulatory guidance and seek legal or regulatory advice when necessary to ensure compliance and operational success in the US market.