CANTILEVER DECKS WITHOUT THE HASSLE LESS TIME + LESS LABOR + LESS COST = MORE POOLS! Fast & easy, do it yourself No subcontractor needed No special training needed Great alternative to styrofoam concrete forms Can be shimmed to fix out-of-level pools Tough, flexible & beautiful paint colors .No getting into pool to finish concrete Flexible aluminum fits any fiberglass pool Goes great with tile & stamped concrete COPING FOR FIBERGLASS POOLS NOW MADE IN AMERICA! VASTEC U.S.A. 112 Chardonnay Dr, Stephens City, VA 22655 Ph: 888-282-7832 www.vastec-usa.com

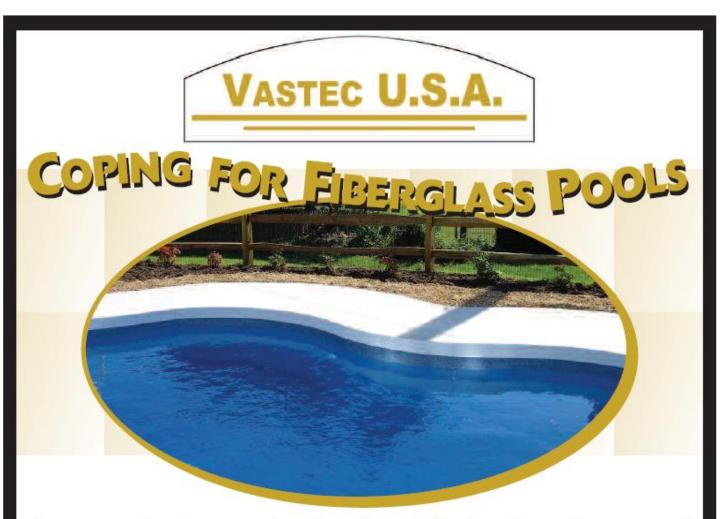




- Great Alternative To Foam Forms And Coping Stones
- Flexible Aluminum Fits Curves Of Any Fiberglass Pool
- . Durable Enamel Finish Available In White, Tan & Gray
- Installs In 1 Hour, No Cleanup Or Finishing Required
- Free Samples And Demo Video Available On Request

Phone: 888-282-7832 • Fax: 302-732-1403

www.VASTEC-USA.com email: info@vastec-usa.com



Features: aluminum coping installs quickly, bends to fit curves of any fiberglass pool, shimming capabilities, no need for foam forms or coping stones, baked enamel finish comes in white, tan and gray.

Offerings: free samples and demo video on request

Contact: VASTEC USA, Dagsboro, Del. (888) 282-7832,

www.vastec-usa.com

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COPING FOR FIBERGLASS POOLS

** CANTILEVER DECKS WITHOUT THE HASSLE **

Do it yourself, it's fast and easy!
No subcontractor needed!
No special skills or training needed!

- **♦** Great Alternative To Styrofoam Concrete Forms
- ◆ Flexible Aluminum Fits Curves Of Any Fiberglass Pool
- ◆ Tough, Flexible & Beautiful Paint Colors
- ♦ Installs In 1 Hour, No Cleanup Or Finishing Required
- ♦ Less Time, Less Labor, Less Cost...More Pools!
- ♦ Clean, Modern & Consistent Look Every Time

Standard Colors: White, Tan and Gray (Other Colors: By Request)

Each Box Is A Complete Kit And Includes: 16 Straight Sections (8 Foot Lengths) 128 Total Feet Of Coping 200 Tek Screws 60 Anchors & 18 Clips

- ♦ No Coping Stones, Bricks Or Foam Forms Needed!
- **♦ No Styrofoam Forms To Remove!**
- **♦ No Getting Into Pool To Finish Concrete!**
- ♦ Goes Great With Tile & Stamped Concrete!
- ◆ Up To 1" Shimming Capabilities For Out-Of-Level Pools!

** CALL FOR FREE SAMPLES AND DEMO VIDEO **

Current Pricing (5/1/2017):

1 box: \$799.00 per box 2 boxes: \$699.00 per box 3+ boxes: \$599.00 per box Shims: \$12.00 per pack Tape: \$12.00 per roll

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INTRODUCTION TO VASTEC USA



ABOUT US

VASTEC USA was founded by veteran pool builder Ray Stancill. He uses his decades of experience as a pool builder to create products that save pool builders time and money in the fastgrowing fiberglass pool sector. Following years of frustration using foam form applications, he developed a revolutionary brand of coping for fiberglass pools. With foam form applications, issues arose with installers having to physically get into the pools to finish the concrete surface. In cold weather this could not be done without a wet suit. Other issues were removal of concrete forms too early, which leaves holes in concrete that needed to be filled, messy debris falling into the pool, inconsistent and imperfect results and time consuming cleanup.

Ray knew that there had to be something out there that addressed these issues. It had to be rigid, yet flexible enough to bend to the many shapes and sizes of today's fiberglass pools. It had to be easier to install and require less cleanup. It had to save time, save money, and look great. After speaking with several metal manufacturers no one was able to produce such a product. Finally, a manufacturer was found who was able to see the same potential that Ray saw. Drawings and profiles were sent to the manufacturer and a prototype was created. At that point a patent application was submitted and the rest is history.

VASTEC USA's innovative aluminum coping eliminates costly and difficult steps from the fiberglass pool installation process. This new coping gives the contractor and customer an alternative to the traditional cantilever deck and styrofoam concrete forms. It can be installed by a small crew in very little time, and requires almost no training. It can bend and flex to fit the shape of any fiberglass pool, and acts as a receptor for the concrete to be poured. After the concrete is poured, there is little or no cleanup required, no removal of any forms, and no holes to fill or rough spots to sand down. It also allows up to one inch of shimming for out of level pools. It looks great by itself or with tile and leaves a clean, modern finish that shows off the curves of today's fiberglass pools. The durable and beautiful enamel coating is available in white, tan, gray, and custom colors and is fully compatible with salt and chlorine systems. Big discounts are available for volume orders.

Each box is a complete kit with 128 feet of coping, 200 tek screws, 72 anchors and 18 clips. One box is enough for one large 16'x40' fiberglass pool with curves. No coping stones, bricks or styrofoam forms are needed. Order forms, more information, and printable photos may be downloaded at www.vastec-usa.com and orders may be faxed to 302-732-1403. We also accept orders by phone and email and we accept Visa, Mastercard, Discover, and American Express.

> Watch a demo installation video online at www.vastec-usa.com or call 888-282-7832 for free coping samples and a dealer kit

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FREQUENTLY ASKED QUESTIONS



Q: Does your coping work on all fiberglass pools?

A: Yes. This coping is compatible with all fiberglass pools including older fiberglass panel pools. It can be used on gunite/concrete pools as well. Coping for vinyl liner pools is also available.

Q: We use styrofoam concrete forms, is your coping better?

A: This coping is a solution to common problems encountered using foam forms. It can be installed without getting into the pool, by a 2-man crew, in about an hour. It doesn't fall off or blow out. It bends easily to fit the curves of the pool. It screws down and gets anchored in place. No forms to remove or final finishing to be done after the deck is poured. No need to get into the pool to finish the cantilever edge/face. No chance of cracking, crumbling, honeycombed cantilever with this coping. You get a clean, level finished product every time.

Q: How is your coping made?

A: This is an aluminum extrusion, cut into 8 foot sections, notched for flexibility so you can bend it by hand to fit the pool at the job site. It is treated for corrosion and chemical resistance, then painted with a flexible, durable, and beautiful paint available in many colors. After years of importing this coping from China and Canada, we decided to expand our US facility and we are now making this coping entirely in the US.

Q: How does it fit the curves of the pool?

A: Our aluminum coping is flexible enough to bend with the curves of any fiberglass pool, yet rigid enough to remain straight where required. The tek screws, anchors, and clips (all included) provide additional support and allow concrete to be poured up to the top of the coping.

Q: Will it last?

A: Yes. Our coping is permanent. When the concrete deck is poured it locks itself to the pool and to the deck and locks them together. Properly installed, it should last as long as the pool and deck last. Aluminum does not rust. The paint will not crack or peel under bending stress. Contact us if you ever need touch up paint.

Q: Can I use your coping with tile?

A: Yes. Our coping is compatible with a variety of building materials including tile, brick, paving stones, concrete surface finishes, waterfalls, fountains, rocks, fiberoptics, and other common pool elements, including salt systems and spillover spas. It goes great with waterline tile and stamped or colored concrete decks.

Q: When should I place my order?

A: Shipping is generally 2-4 business days. Now that we are manufacturing this coping in America, we can deliver anywhere on the east coast within 2-3 days. Slightly longer for locations farther west. You can install the coping in 1-2 hours and pour concrete immediately after.

Q: How much coping will I need to complete a pool?

A: One box (128 ft) will cover a large 24'x40' fiberglass pool. Screws, anchors and clips are included. Shims and tape are extra. Two boxes is enough for three small pools. Three boxes will do five small pools. We sell it by the piece (8 ft) for special situations.

Q: What if my pool is out of level?

A: We offer composite wood shims that allow the coping to be shimmed up to 1 inch to match the water line or to match the level of the tile or fiberoptics.

<u>VASTEC U.S.A.</u>

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INSTALLATION TIPS



PLEASE READ ALL INSTRUCTIONS PRIOR TO APPLICATION OF COPING!

Manpower Needed: Two Men

Tools Needed:

Drill - Two (Cordless Works Best)

3/16" Multi Purpose Drill Bit

4"x3/32"x5/8" Cut Off Wheel

Standard #10-#12 Flat Head Screwdriver

Speed Square - One

OSHA Approved Safety Glasses & Gloves

5/16" Nut Driver - One

4" Grinder - One

Large #3 Phillips Screwdriver

Medium Marker - One

Fiberglass or Wood Shims (If Needed)

Dry Rags/Paper Towels

Pre-Application Procedures:

- 1. Using a paper towel or dry rag, thoroughly clean the edge of the pool. This will aid in a level application.
- 2. Check the level of the swimming pool. If the pool is not level, you may have to shim the coping using fiberglass or wood shims. Start at the highest point and work to the lowest point. NOTE: This coping can be shimmed up to one inch. Shimming more than 1" WILL NOT GUARANTEE that concrete, sand, and or mortar will seep under the coping and down the pool walls into the pool. Gaps may be filled with caulking if desired.

Application (Beginning at Seat Or Swim Out):

- 1. Lay coping on pool edge. Depending on the style of the pool, it is recommended that you begin at the seat, swim out and skimmer areas. You DO NOT want to have a seam or joint in these areas.
- 2. Place a mark at the center of the coping and at the center of the seat or swim out area.
- 3. Line up the marks on both the coping and seat or swim out area. Begin to bend the coping to fit. When bending coping, it is best to use small flexing motions.
- 4. Place coping on pool.
- 5. Press coping firmly against pool walls. HELPFUL HINT: Tapping the coping gently with the fleshy part of your palm will make for a tighter fit. You may also use a white rubber mallet to gently form the coping to the pool wall. Be Careful...using knuckles or hard hammering may cause small dents in the coping.
- 6. Drill pilot holes for self-tapping screws using 3/16" drill bit.
- 7. Screw in self-tapping 1 1/4" Tek screw using 5/16" nut driver.

8. Repeat process placing holes and screws at 8" to 10" intervals. If applying to a small radius, it is recommended placing at 4" to 6" intervals. NOTE: It may be necessary to bend up every other tab on the back of the coping to make a tight radius bend or for a tight fit.

Application (Beginning At Skimmer):

- 1. When applying over a skimmer, use a #3 Phillips screwdriver to retract screws from the top row of the skimmer face plate.
- 2. Using a #10-#12 Standard screwdriver, gently pry the faceplate away from the pool wall. Only pry the faceplate out enough to allow the coping to slide between the faceplate and the pool wall.

Stabilization of Coping:

- 1. Once coping has been applied to the pool, the aluminum anchors need to be attached to begin the stabilization process.
- 2. Place the anchors approximately 18" apart. For a tighter radius (inside or outside) anchors may need to be placed closer together, approximately 6" to 8" apart.
- 3. Clip the anchors to the center ridge of the coping.
- 4. Hold anchors firmly in place and drill a 3/16" pilot hole. Apply a 5/16" x 1 1/4" self-tapping screw. Repeat these steps until completed.
- 5. Once all of the anchors are in place, place a clip (small piece of painted aluminum that resembles the face of the coping) over every seam or joint for a clean, finished appearance. It is recommended to pinch the clip slightly to ensure a snug fit.
- 6. Firmly press the clip into place. While holding the clip drill a 3/16" pilot hole through the back of the clip. Insert a short 5/16" x $\frac{1}{2}$ " self-tapping screw and tighten.
- 7. Once all clips are in place and secured, the coping application process is complete.

Taping Of Coping Prior To Decking (Optional):

- 1. Place Stucco tape at the top, center and bottom of coping. This is done to keep the concrete, while being poured, from attaching itself to the coping. It also keeps clean up to a minimum.
- 2. Once coping has been completely covered with Stucco Tape, the pool is ready for the deck to be poured. NOTE: All cities, counties and states have different electrical bonding codes. Please contact your local permit department to confirm guidelines on bonding codes prior to pouring concrete deck.

THANK YOU FOR CHOOSING VASTEC USA!!

Note:

If you take photos before, during and after construction, we would love to see them, and if we are able to use them in our marketing efforts, you may qualify for special pricing or cash rebates. Call us for more info.

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Coping



Clip

Anchor

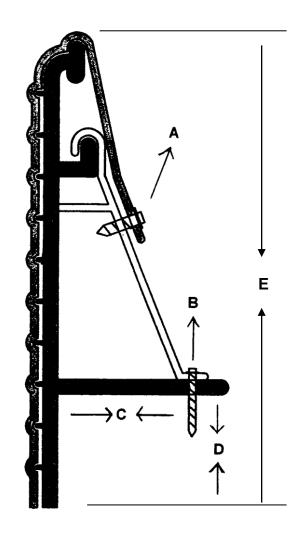
A - 1/2" Tek Screw

B - 1 1/4" Tek Screw

C - 1 ½" Tabs To Secure Coping To Fiberglass Ledge

D - 1" Extends Into Pool, 3" Rises Above Fiberglass Ledge

E - 4" Total Height



Available in White, Tan and Gray

"Coping For Fiberglass Pools"

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Date:	
Contact:	
Company:	
Ship To:	
Bill To:	
Phone:	
Fax:	
E-mail:	
	White (# of Boxes) Tan (# of Boxes) Gray (# of Boxes) Shims (# of Packs) Tape (# of Rolls) Each Box Comes With 128' of Coping (8' Lengths) 60 Anchors, 18 Clips and 200 Tek Screws 1 box: \$799.00 per box 2 boxes: \$699.00 per box 3+ boxes: \$599.00 per box
	Shims: \$12.00 per pack Tape: \$12.00 per roll
Method of Payment: Credit Card#:	VISA MASTERCARD DISCOVER AMERICAN EXPRESS
Expiration Date: Name On Card:	3-Digit Security Code:
Billing Address: Signature:	

FAX ORDERS TO 302-732-1403 OR CALL 888-282-7832 TO ORDER BY PHONE OR EMAIL ORDERS TO info@vastec-usa.com

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WHAT PEOPLE ARE SAYING



"This stuff is a dream come true. Those styrofoam concrete forms are a real pain."

Tom, Seasonal Solutions, Crystal Palace dealer, Delaware

"It's a great product. I tell all my dealers about it. It makes their lives a lot easier."

Tom, Sun Fiberglass Pools, Florida

"We are an authorized San Juan swimming pool dealer and we love selling and installing your metal coping for fiberglass pools."

Jim, A Best Pools & Spas, Alabama

"Your coping was easy to work with and gave our pool a nice finished look. We are glad we found about you and your product, we are very satisfied and will recommend you to anyone looking to install a pool."

Frank and Leslie, Pennsylvania

"Ray's a great guy. I know we've referred several folks your way and will continue to do so."

Stacy, Viking Pools, West Virginia

"We would like to use this more."

Tammy, WET Pools & Spas, Blue Hawaiian dealer, Illinois

"You guys have a good product. It's a good solution to a common problem."

Keith, San Juan Pools Aqu@mall, Florida

"I used your coping for the first time last year and I plan to use a lot more of it this year."

Robert, CMC Pools, Aloha & Hawaiian Fiberglass Pools dealer, Iowa

"I bought a box of your coping and was able to resell it as a do-it-yourself kit for \$1000."

Louie, Lighthouse Leisure, Viking Pools dealer, North Carolina

"My guys love it."

Lance, Makin' Waves, Royal Fiberglass Pools dealer, Illinois

"The more I learn about them, I think fiberglass pools really are the way to go. And your coping definitely makes good sense too."

Tony, Delmarva Pools & Spas, Composite Pools dealer, Delaware

"We offer your coping as a standard option included with every pool."

Scott, Beach Town Pools, Sun Fiberglass Pools dealer, Virginia

"I've known Ray for years, and he got it right with this coping. I always tell my new dealers about it."

Dave, Composite Pools, West Virginia





















