2025 Executive Financial Summary

# Dutch Joe Ranch

An Agripreneurial Self-Sustaining Therapeutic Community

# Executive Summary

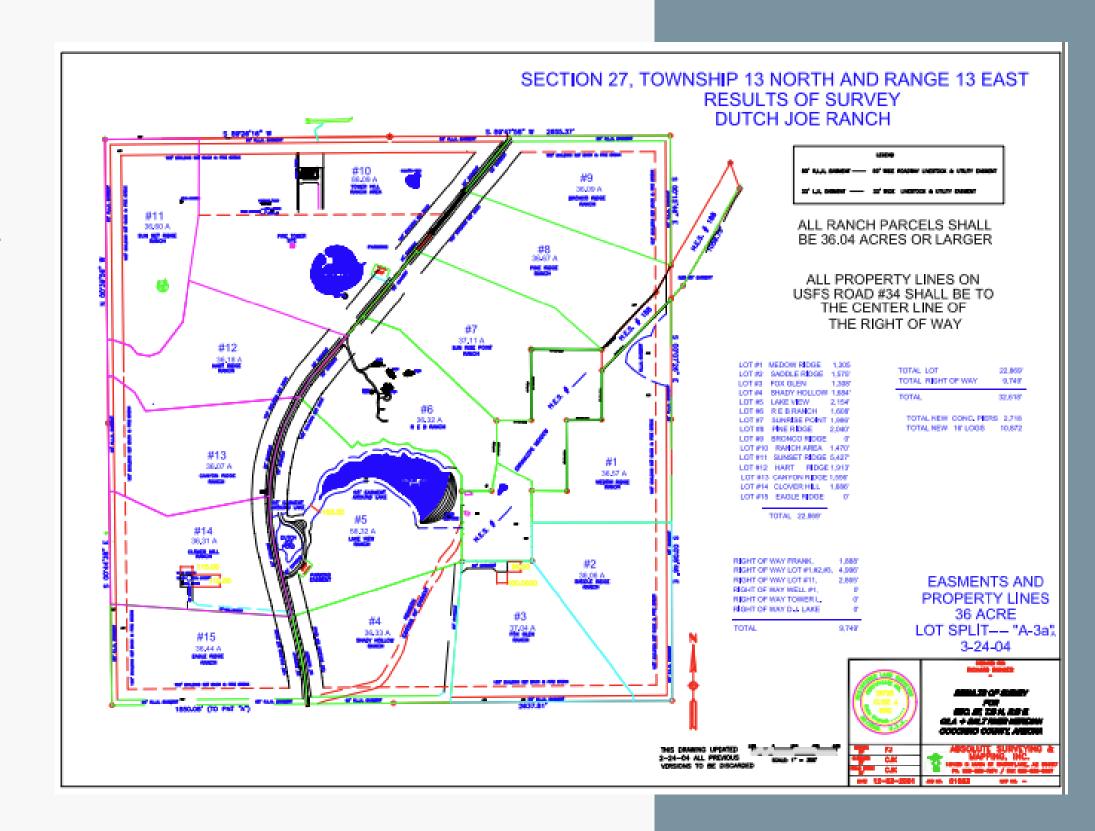


Dutch Joe Ranch (DJR) is a 600+ acre off-grid mountain retreat at over 7,200 feet on Arizona's Mogollon Rim, just 2.5 hours from Phoenix. With over \$38 million in existing improvements, the ranch offers a unique opportunity for sustainable development, therapeutic programs, and robust revenue streams. Strategically positioned in a prime location with comparable land values of \$30,000-\$50,000 per acre, DJR is seeking \$12 million dollars, 12-month hard money loan to purchase (\$8.5 million) and restore (\$2.5 million) the property and \$1 million dollars set aside for debt/loan payments. Cash flow is expected from various onsite sources within nine months post-funding.



# Revenue Opportunities

Upon restoration, Dutch Joe Ranch will generate immediate and diverse revenue streams, blending commercial, recreational, and therapeutic offerings:





# Equine Boarding



The revenue potential for a 75,000-square-foot horse boarding facility and a diversified program model with luxury services can generate substantial income.

### Estimated revenue potential

- **Space:** A standard 12'x12' stall is 144 square feet. In a 75,000-square-foot facility, you can plan for roughly 30% of the space to be used for stalls, while the rest is for arenas, common areas, and storage.
- **Stall count:** At 144 sq. ft. per stall, a facility with 22,500 sq. ft. of stall space could accommodate about 150 horses. A more conservative estimate, allowing for aisles and other necessities, would be 50 stalls.
- **Boarding rate:** Boarding fees on 50 stalls are estimated at \$210,000 per month with an annual revenue of \$2,000,000.

# Additional Revenue Streams



- Lessons and training: Offering riding lessons or horse training programs is one of the most profitable aspects of an equine business.
- Clinics and shows: Host special events, clinics with guest trainers, or small horse shows to draw additional revenue and exposure.
- Facility rentals: Rent out the indoor arena or other facilities to outside riders or trainers.
- Sales and leasing: Facilitating the sale or lease of horses can be very profitable.
- Supplies: Selling on-site hay, bedding, or other products can generate additional income.
  - \* Additional Streams would yield \$2,000,000 \$3,000,000 annually
- Equine Therapy Work: \$1,000 per horse per day if 80 horses served would yield \$80,000 per day or roughly \$16,000,000 annually.

## Water Resources



### The Supply:

- 900 and 1,200-foot-deep limestone-filtered wells, tapping one of Arizona's largest aquifers
- High-capacity pumps enables water sales for select outsourced commercial bottled water companies.

### **Artesian Water:**

- \$0.55 per gallon industry average. (considering deep artesian aquifer, protected by national forest, and is both impenetrable and uncontaminated)
- Multiple high capacity pumps capable of producing over
   1,000 GPM (gallons per minute)
- One pump can generate \$550 per minute on average conservatively.
- 10 pumps would produce \$330,000 in revenue per day
- If even half is sold commercially \$165,000 per day

# Recreational Facilities

### Fresh water lakes

• Well-fed fresh water lakes for fishing and fish production



### RV and camping sites

• catering to vacationers and seasonal residents.





# Rental Analysis

### **RV** and Tent sites

At \$45/ night average conservative estimate:

1,000 visitors per week would generate \$2,340,000 per year





# Other Land Use Revenue Streams



### Retreats

Corporate, Educational, Private, small community group weekend retreats



### Concerts/ Fairs

Small Faire, festival style events and shows for local community

### Weddings

Destination weekend wedding venue with lodging, water activities and nighttime attractions

Conservative estimate on revenue of \$2,000,000 per year



# Private Cell Tower

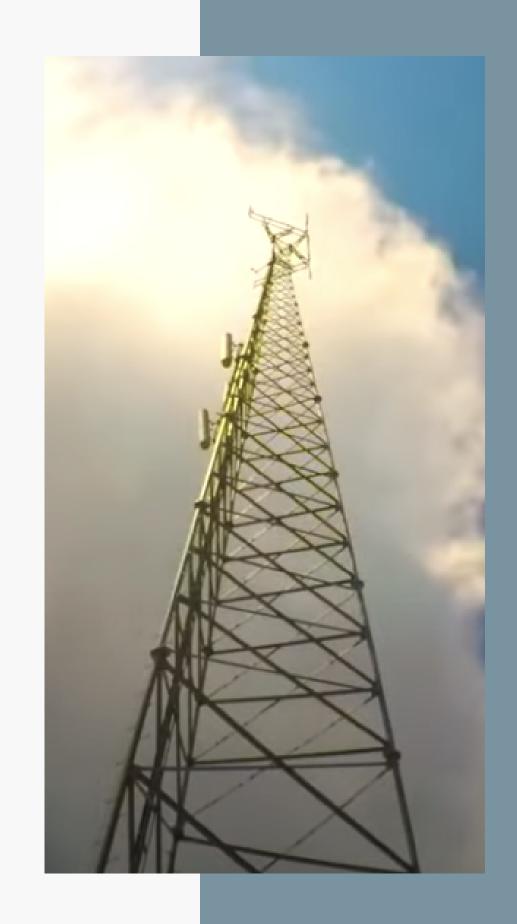
### **Wireless Carrier Leases:**

- Average rent for private cell tower usage ranges from \$100,000 to \$150,000 per month for new ground leases.
- location, tower type, and demand being the leading reasons.

### **Private Network Access**

- Connection fees for a private network while within the Ranch boundary
- Private network revenue estimated at \$50,000 per month

\*Mogollon Rim camping and recreation traffic provide large demand for stable cellular connectivity\*



# Vison and Social Impact



Dutch Joe Ranch is envisioned as a transformative retreat for veterans, their families, and visitors, blending sustainable development with therapeutic and vocational programs. By prioritizing suicide prevention within our trauma-informed care and training initiatives, DJR will provide a safe, supportive environment to address veteran mental health, foster resilience, and reduce suicide risk. This holistic approach, combined with diverse revenue streams, positions DJR as a beacon of healing, community, and economic opportunity.



# Sources



U.S. Geological Survey
Cell Tower Lease Experts
Tower Point
University of Florida
Fiji Water
Realm Artesian Water
Wildcat Ranch Phoenix
Dusterah Equine Center

