Home Buying Process

General Overview of Steps Involved When Buying Your Home





1) DECIDE TO BUY A HOME Make sure you are ready both financially and emotionally.



2) GET PRE-APPROVED

Work with a loan professional. Submit application & documentation for review. Determine how much you can afford.





5) LEARN THE CURRENT **MARKET CONDITIONS**

My local market expertise is a valuable resource as you consider what's a good deal and what isn't.



4) START YOUR SEARCH

I'll be sure to get you information on new homes that meet your criteria as soon as they're listed. I'll relentlessly help you find your dream home.



3) REALTOR CONSULTATION

I'll be the one to guide you through the process. We'll discuss your price range, ideal locations, current market conditions & more.



6) MAKE AN OFFER

I'll help create your offer, tailored to your needs. If it's accepted, we should close on the home within 30 – 60 days. If not, we'll negotiate with the sellers to reach a deal.



7) NEGOTIATE

We may receive a counter offer. Don't be intimidated! We'll discuss whether to accept or propose our own counter offer. Market conditions determine how aggressively we negotiate.



8) OFFER ACCEPTED!!!

Time to schedule property inspections and determine if any repairs are needed.



11) MOVE IN!!!

CONGRATULATIONS! You can move into your new home. Enjoy it! I'll stay in touch in case you need anything. And... oh by the way, I'm never too busy for any of your referrals!





10) CLOSE THE DEAL

You'll receive a Closing Disclosure from your lender with all the closing costs and cash needed at closing. We'll visit the property one last time then sign all the paperwork.



9) FINALIZE FINANCING

Provide your lender any requested documentation quickly. The appraisal should be ordered as soon as inspections and negotiated repairs are completed.

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