E&J Results

Results you need, when you need them.

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Capability Statement

E&J Results

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Who we are

E&J Results is a Service-Disabled Veteran-Owned Small Business (SDVOSB) delivering specialized cybersecurity, strategic consulting, and managed technology services to federal, state, and local organizations. We bridge the gap between policy and operations, mobilizing the right people and processes to secure critical infrastructure and enhance mission readiness. We are committed to providing flexible, performance-based solutions that ensure our clients remain resilient in an evolving threat landscape.

What sets E&J Results from the competition
- **Owner-Operator Agility:** Direct access to principal consultants ensures faster decision-making and rapid mobilization compared to large-firm bureaucracy.
- **Mission-First Methodology:** Our "Mission Readiness" approach aligns RMF and compliance activities directly with operational uptime, ensuring security never impedes functionality.
- **Integrated Solutions Team:** We do not silo our experts; our technical engineers work alongside policy strategists to deliver holistic, audit-ready solutions from Day 1.
- **Proactive Client Management:** We utilize a high-touch engagement model that anticipates compliance shifts and security risks before they become operational blockers.

Leadership Performance History

NAVSEA (Naval Sea Systems Command): Orchestrated the security engineering workflow for diverse maritime systems. Collaborated with system architects to "bake in" security controls during the design phase, reducing downstream POA&M (Plan of Action and Milestones) liabilities. Managed the continuous monitoring strategy to ensure sustained ATO (Authority to Operate) status for deployed fleet assets. *(Performed by Key Personnel)*

DHA (Defense Health Agency): Led Military Treatment Facilities (MTFs) through the complete Risk Management Framework (RMF) lifecycle, successfully managing the complex transition from legacy DIACAP standards to current RMF compliance. *(Performed by Key Personnel)*

NAVFAC (Naval Facilities Engineering Systems Command): Guided agency personnel through the complete Security Assessment & Authorization (A&A) lifecycle. Developed Security Assessment Plans (SAPs) and Reports (SARs) for critical infrastructure, directly contributing to the successful award of Authority to Operate (ATO) for high-priority facility systems. *(Performed by Key Personnel)*

CNIC (Commander, Navy Installation Command): Executed rigorous Security Control Assessments (SCA) for Navy shore installation systems. Validated control compliance against NIST 800-53 standards and managed the end-to-end authorization package development, ensuring sustained operational readiness for critical base support networks. *(Performed by Key Personnel)*

NAICS Codes

541512	Computer Systems Design Services
541519	Other Computer Related Services
541611	Administrative Management & General Management Consulting
541511	Custom Computer Programming Services

Qualifications And Certifications

IAT Level III

IAM Level II

IASAE Level II