

Confidence Compass: Navigating Imposter Thoughts and Defining Success as a Solopreneur

**An affirmation to combat imposter thoughts**: "I am growing and learning every day, and my experience as a solopreneur coach uniquely qualifies me to help others achieve their goals."

To better define success measures and bolster confidence as a solopreneur coach consider these steps:

- 1. **Client Feedback and Impact**: Define success by the positive feedback and impact you have on your clients' lives. Track testimonials and success stories to remind yourself of the value you bring.
- 2. **Personal Growth and Learning**: Measure success by your own growth and development as a coach. Set goals for continuing education, certifications, or skills enhancement. Find a coach and/or engage in coaching supervision.
- 3. **Business Milestones**: Identify key milestones in your business journey, such as reaching a certain number of clients, revenue targets, or expanding your service offerings.
- 4. **Comparison with Past Self**: Reflect on how far you've come since starting your coaching practice. Celebrate your progress and acknowledge the skills and expertise you've gained.
- 5. **Community Recognition**: Look for signs of recognition within your coaching community or industry. This could include invitations to speak at events, guest appearances, or mentions in publications.
- 6. **Alignment with Purpose**: Measure success against your initial purpose and values as a coach. Are you fulfilling your mission and making a meaningful impact?

By focusing on these measures, you can build a clearer picture of your achievements and reinforce your confidence as a solopreneur coach. Remember, every step forward is a testament to your growth, commitment, and expertise in the coaching field.

Your partner in change,

Laila W. Keith, ACC, CPC, CECC Leadership Coach

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