

BCKC October 2021 Meeting

Tuesday, October 5, 2021 7:00 PM

Attendees:

- In Person
 - o Heather Donley
 - o Marty Kroll
 - o Sue Chapin
 - o Ross Chapin
 - o Ron Huber
 - o Jean Kroll
 - o Regina Beilstein
 - o Jeannette Nestor
 - o James Miller-Marquez
 - o Janine Stitt
 - o Jan Stitt
 - o Adele McFadden (New Member 1st Reading)
 - o John McFadden (New Member 1st Reading)
- WebEx
 - o Jackie Brinker
 - o Kathie McCormick
 - o Altha Graham
 - o Clint Graham
 - o Edna Morris
 - o Deb Pfeifer

Minutes

Meeting called to order at 7:12pm

Reading of September Minutes (Detailed minutes emailed to members week prior to meeting)



BCKC
9-7-2021 ...

- o September Summary
 - September meeting was our annual picnic, was good seeing everyone!
 - Reminded everyone about the upcoming election in October, asked if there were any other nominations, nominations cannot be made at the annual election meeting
 - Treasurer gave report on financials, money continuing to flow in and out for the show
 - Show and Trophy Chairs reviewed last item details for the show, and presented trophies for everyone to see from Wendell August Ford, Tote Bags, and Battery Packs
 - Dave gave an overview/day in the life of how AKC Delegates operate, some of the activities and items they are currently looking at
 - Heather confirmed AKC website updates were made as requested
- o Motion to accept the September Minutes made by Kathie
- o Seconded by Clint
- o Minutes approved as read

Report of the President

- o Thank you to everybody for playing a role in the success of the show, making sure everything went smoothly!
- o Especially Jean, as Show Chair, it goes on all year long, working on the next show already
- o She gets in contact with the Fairgrounds, in touch with judges, scheduling and re-scheduling, etc. Constantly juggling judges
- o Managed to do this show with only 8 judges
- o Lining up the golf carts, porta potties, akc paperwork, EMT, vet, security guards, cleaning crews, etc.
- o Thank you also to Margie for stepping up and handling trophies, lots of positive comments about the battery packs and totes
- o Wendell August Ford plates were really appreciated
- o Ron thank you for donation towards trophies
- o Gary and Jeannette for Basset trophies, others as well
- o Thanks to Altha and Heather, did a great job for hospitality. The apples and popcorn, something that people look forward to from our show
- o Kettle corn guy for some year? Or one of those old fashion popcorn poppers?
 - Jean and Heather are in favor of keeping it as simple as possible! Doing our own popper, oil is messy, have to clean it, run cord, etc.
 - Kettle corn guy could be a possibility if any knows someone
- o Kathie came in and helped put together all of the stewards boxes, and then came back and helped put them away
- o Pat Cox, Jeannette, Sally, everyone that pitched in with the kitchen
- o James, Clint, Bill, Dave helping with RV parking and all sorts of other various things!
- o Maggie and Courtney doing the gate
- o Want to try to do dock diving on Friday next year, and Maggie and Courtney said yes to the gate for Friday
- o Jan, Janine, Dave doing stewarding and golf carts
- o Ross and Sue as well helping clean up
- o Stewards did a fantastic job, some coming in last minute
- o Know probably missing people, but wanted to go on record appreciating all the work everyone did!
- o Jean got a thank you from at least one of the judges as to how well everything was run

Report of the Secretary

- o Heather forwarded an item from AKC, regarding new Children's Virtual Public Education classes that they are giving for a mini mal fee

- Barb forwarded on an announcement from AKC regarding Bounce Dryer Sheets as a new sponsor.
 - They will have a fun tool called a 'shed o meter', to measure how much different breeds shed.
 - Products like Bounce Pet Hair & Lint Guard dryer sheets can help manage shedding
 - AKC also announced in the AKC Noteworthy News email series, you can sign up for it on AKC site, that they have a new DNA test kit available
 - AKC museum of the dog has opened their latest exhibit, 9/11 search and rescue dogs remembered, runs through January
 - Marty added if you like to support the pink cancer awareness, AKC they are making a donation, percentage of sales from the AKC shop
 - Number of items are going 'pink', around October 11th, donate a percentage of those sales to training dogs to identify cancer

Treasurers Report

- Debts
 - 4 credits this month all related to the show
 - Still have Nesbit who has not cashed their check yet.
 - Pa Federation of Dog Clubs, paid our dues for that, \$25
 - Show debts overall total \$18,532.44, detailed sheets to come
- Total Cash Available, \$106,968.76 - this is money in our bank accounts, not the show financial

BCKC		October 2021	
Assets		Debts	(not Cashed yet)
Accounts as of Last Reporting			Totals:
FNB	\$ 12,188.93	Chk 1033 (Nesbit)	\$ 1,038.80
Wells Fargo	\$ 43,493.82	Chk 1035 (Group Trophies	\$ 1,059.53
HF	\$ 31,859.38	Show (Total, See Show Sheets)	\$ 18,532.44
Trailer	\$ 5,676.70		
		Total:	\$ 106,968.76

Credits

Show (18-Sept-21)	\$ 1,295.00
Show (18-Sept-21)	\$ 610.00
Show (18-Sept-21)	\$ 1,150.00
Show (27-Sept-21)	\$ 31,325.70

FNB:	First National Bank
WF:	Wells Fargo
HT:	Hefren-Tillotson

Show Chair

- \$908 settlement check from MBF. Jean giving the breakdown to James
- MBF holds money to pay off all debts, and then they give us a settlement check
- 2021 show report
 - Numbers were fantastic. 928 dogs, entry of 987 Saturday.
 - Sunday 954 dogs for a total entry of 1020.
 - Had around 1000 entries in 2019 on Saturday, so was pretty consistent with our last show.
 - Herding group, 160 this year, 100 other years
 - Working group was the worst, usually 298, went down to 154.
 - Terriers 74 and 82, that was a lot
 - Toys consistent
 - Non-sporting went up from 70 to 103
 - Hounds was 105 last show, was 132 this year
 - Sporting 144 in past, 168 and 177 this year.
 - Overall the trend is going up in a lot of the groups
 - Made a change this year, used the show arena instead of a building
 - Pat Cox talked to people to see how they felt about it. People seemed to like it overall
 - Building is very dark, toys felt they couldn't be seen, and a lot of bees in that building
 - And we didn't have to clean the building, so we will probably use the arena again
 - Toys, terriers, non-sporting. Biggest reason we used it, is they are the ones that come ring side with all their dollies and carts
 - Can't have all that up at the pavilion, causes too much congestion. There was lots of room this year.
 - It wasn't crowded down at the arena, so seemed to work really well
 - Probably need some more signs.
 - Need one for ring 6 and 7 and one for the vendor areas, and caution tape for official parking and not park at vendor area
 - Even akc parking up around the ring where they shouldn't.
 - Get sign with map of the grounds, make it bigger and laminate it. Have one at the gate too. Make 3 poster size of those.
 - One at gate, one around vendor area, one up at pavilion
 - Try to get CAT tests and dock diving again. Maybe track down a FAST cat operator if can't do CATs.
 - Maggie and Courtney said they would like to see more dog show signs.
 - We have rolled up signs in trailer, need to zip tie to the gate up front. Altha and Heather didn't know where they were supposed to go!
 - Gave New Castle their letter already for next year. Copied AKC on it as well.
 - Beaver County Kennel Club is leaving Smithfield cluster of shows.
 - Beaver asked New Castle to move into the Memorial Day cluster. They can't unless Trumbull leaves Memorial Day cluster.
 - So then Beaver asked about joining us.
 - We thought they couldn't join us based on our agreement with New Castle that lets us have our show in their territory.
 - But in re-reading our agreement, saw it only mentions about specialties, not all breed clubs joining us.
 - Agreement says any specialties and Supported entry currently at Memorial Cluster can't join ours until away from Memorial Day cluster for 5 years.
 - Little concerned if New Castle gets wind Beaver wants to join us, they will try to change our agreement to include All Breed clubs too.
 - Jean thinks since they asked us second, and wanted Saturday, don't think we want to take Beaver, need to think about this carefully.

- There can be a lot of little details to iron out, can turn into fighting over money, who volunteered more, what days, etc.
- Next year going to have Events on Friday, as well as us setting up for Saturday and Sunday.
- Dock diving gets an average of 300-500 dogs per day. Water is 28k gallons of water. We'd have to truck in the water ourselves to make money.
- If Dock diving people get the water, we don't make anything, maybe just additional gate. Ron going to look into some other sources for water
- James talked with one of the security guards, there is a hydrant, but on the other side of the school. Can't run hoses across highway
- Fire department volunteers might be willing to help, have to see.
- Practice for them to work with the water, pump trucks, etc. Also good to move water through the system.
- Move dock up front to make it easier rather than all the way at the back.
- Spoke to Jeff the sharpener vendor to take over finding and taking care of all vendors. Invite and get them all set up.
- Supported entries, have sheet with addresses for James to send out and get checks.
- Local or National club, that supports the entry gets a dollar a dog entered back. If do a Specialty give \$2 a dog back.
- Encourage them to offer some sort of prizes for it.
- This helps the Specialties and various breeds build Majors for their breed, and builds the entry for us.
- MBF already has their signed contract as well for next year.
- Have a few judges already hired for next year, and letter to Medina to request that they do not do their CATs event on our weekend
- James show financial report, he will send Jean and Heather a detailed report after all is finalized, highlights below for now.
 - Expense report reflects actuals and all projects. Tried breaking down into categories
 - Fairgrounds - building, electric, not including rvs or vendor fees: \$4398
 - Gate - \$5845 - startup money, two day passes, hickory township tax - \$200
 - Hospitality costs - \$2,800
 - Judges \$11k
 - Operations - AKC fees, golfcarts, Nesbit - \$3281
 - Expenses paid to personnel not judges - stewards, announcers, security, etc. \$3442
 - Trophies - \$1370 in donations, exp \$2k - includes cost of trophies for next year too. Bought for two years
 - Vendors - made \$1k. Owe fairgrounds \$300
 - Total cash brought in by MBF - \$51k. Money that MBF kept - \$27k
 - Club made \$125
 - Total revenue for show \$65k
 - Total exp \$61,479
 - \$3k net income
 - One of the conditions with New Castle Kennel Club, in return for using their area, we are required to make a donation to the fairgrounds
 - Need to look at 2018 meeting minutes and find the percentage/threshold of income for what we need to donate
 - Had 49 pre-paid RVs, 26 at the gate. 75 Rvs/hookups. 27 full hookups used. Counted 40 electric and water, counted 3 camping
 - Income of \$4k for all of the RVs. Owe the fairgrounds money on full hookups and water. \$3840. We keep \$265 for people who didn't come.
- Eric, the Fairgrounds caretaker, who we have always worked with in the past, passed away. Made \$600 some on the raffle we held for him.
- Jean making a motion that the club add on to whatever the amount is to donate enough to make the donation an even \$1000
- Jan second the motion. Motion approved.

Education /Legislative

- Nothing to Report

Membership

- Adele and John McFadden from the Slippery Rock area - first application reading
- Interested in getting into showing, their Dogue de Bordeaux
- But have several dogs of different breeds - greyhound, pug, Cavalier King Charles Spaniel

Old Business.

- October 2021/2022 Elections
 - No additional candidates were proposed, Board for this year will be as follows
 - President - Marty Kroll
 - Vice President - Sue Chapin
 - Treasurer - James Miller-Marquez
 - Secretary - Heather Donley
 - Board Members - Jeannette Nestor, Regina Beilstein, Ron Huber

New Business

- Shirts - Janene will collect orders, Jean is giving Janene information
 - Janene has called him, waiting for him to get back to her.
- Christmas Dinner
 - Jan needs a headcount of members for the game
 - Nov 6, Saxonburg hotel, 5pm hors d'oeuvres, 6pm dinner
 - Choices are : Chicken Marsala, Angel Hair Pasta with Veggies, Crab Cakes, Beef Filet
 - You can bring guests, just write check to James at the dinner for any guest dinners
 - Don't have prices just yet, should be coming in the mail
 - By Oct 20 need to know who is coming and what would like to have
- Show Suggestions for next year
 - Small cooler up at the gate for parking volunteers with drinks.
 - Do a weekend pass discount?
 - Marty said don't think of it as a discount pass, the pass is what gives them in and out privileges

Motion to Adjourn

- Motion to adjourn by Ross
- Seconded by Jean

Brags

- Deb - 1 point on Elliot week before our show and 5 point Major and Best in Show Owner Handled at our show
- Jackie - Hunter took Select on Sunday at our show
- Jan - Cisco got a 4 point Major

- Jackie - Hunter finished his Championship at Smithfield