

BCKC October 2022 Meeting

Sunday, September 18, 2022

1:00 PM

Attendees:

- In Person
 - Marty Kroll (President)
 - Sue Chapin (Vice President)
 - James Miller-Marquez (Treasurer)
 - Heather Donley (Secretary)
 - Regina Beilstein (Board Member)
 - Jeannette Nestor (Board Member)
 - Jean Kroll (Show Chair)
 - Margie Marquez
 - Ross Chapin
 - Gary Nestor
 - Courtney Herzing
 - Ron Huber
 - Clint Graham
- WebEx
 - Kathie McCormick
 - Jackie Brinker

Minutes

Meeting called to order at 7:10 pm

Reading of September Minutes

- September minutes were emailed to all members ahead of the meeting
- Motion to accept the September Minutes as sent to members prior to the meeting made by Regna
- Seconded by Jean
- Minutes approved as sent

Report of the President

- Thank you to everyone who came to the show and supported in one way or another
- It all goes a long way to making our shows a success and keeping the club alive and successful
- Heather sent out an email yesterday, that went to members of the PA Fed of Dog Clubs
- If you had a chance to look at it, there were some video clips attached
- Hiring a video company trying to make videos to change perception of PA through social media
- We are called the Puppy Mill Capital
- Everyone who is a purebred breeder in PA is a Puppy Mill
- Trying to address the Amish are part of this with the sample videos sent
- Some Amish are willing to come out and speak up
- Back in the day, they had found out it is a good way to make a living.
- A lot of them did find out and realize they had to produce good, well socialized puppies
- And do it in a way that people find acceptable

- Geared towards religions oppression and perceived notion of how the Amish are, were getting a bad rap
- The video clip does have some Amish in it
- It looks like a doggie day care in the clip, looked very nice, Amish woman playing with all the puppies, clean facility, dogs all outside playing
- The Federation is intending to endorse and support financially the production of the videos

Report of the Secretary

- Heather forwarded several emails from Barb, AKC, and Federation of Dogs club that she received
- Nothing else new to report this month

Report of the Treasurer

BCKC	October 2022				
Assests		Debts	(not Cashed yet)		
Accounts as of Last Reporting				Totals:	
FNB	\$ 47,784.49	Show	\$ 20,308.61	Assests	\$ 125,908.15
Wells Fargo	\$ 43,360.13	(Unrealized)		Debts	\$ (20,308.61)
HF	\$ 29,086.83				
Trailer	\$ 5,676.70			Total:	\$ 105,599.54
Credits					
FNB:	First National Bank				
WF:	Wells Fargo				
HT:	Hefren-Tillotson				

- Several people haven't cashed checks yet
- Do not have final balance due from fairgrounds yet, have estimated how much owe then for rvs and vendors, specialty show, supported clubs, etc.
- Will talk with jean over next several weeks, several expenses not in these numbers
- Income from show including final checks - \$89k
- Total expenses not including fairgrounds - \$83k
- Currently \$6k in positive direction
- Estimate based off of last year's numbers, owe another \$4k
- Thinking will make \$2k, consistent with last year
- Health clinic is final, individual income - \$27k
- Total expsense - \$23k
- Profit is \$4k - this includes donations from Ron to cover vet techs and other expenses
- Dock diving cost - \$4k, we get \$800, will mail to us with a contract for next year
- Other highlights, still trying to detangle RVs and various cash boxes for gate, best estimate parking made \$4k
- Taxes went up
- RVs more complicated, profit looks to be \$1k, had a lot of no shows on RVs
- 6 no shows in full hookups alone, harder to tell with electric and water, lots going on at once
- Other major change in expenses, hospitality was \$3k. Catering cost us \$2k. \$700k over from last year.

- Other item of note is with judges, still need an invoice from one, but that was a sweeps judge, so won't be one.
- Judges cost \$11k. Travel was \$3k. Don't know how much from 2021 yet, will go back and compare. May have had more judges in 2021.
- Still need finals from fairgrounds, think will be around \$4k
- Will get final numbers from electric reading, have no idea how much dock diving, blue ridge, etc. used. Probably a good chunk to them.

Show Committee

- Hospitality
 - Look at Members Only section of Facebook, Jean uploaded nice Thank Yous from judges, everyone seemed to like the menu!
 - Popcorn from Pittsburgh Popcorn was a big hit, will buy more for next year
 - Margie said several people told her that the apples were the best ever!
 - Cow Girl Concessions - not next year, but maybe the year after that they think they could maybe do the catering for the judges/workers lunch.
 - But we'd need to decide if want to change or not, Fairground Market is really good!
 - Will order from Fairground Market again for 2023, will order less food, and that hopefully helps with costs as well, as we had tons leftover!
- Health Clinics
 - Cardiologist said can come back next year, they were the most lucrative.
 - Blue ridge - wasn't much of a money maker, so we'll see if they are going to come back, they said they will let us know after they go to wine country
 - They were at Canfield the month before, so we lost some from that. Have to have 30 a day. Even though lost 13 they still came.
 - One of the biggest complaints was they would not take credit cards. As far as Blue Ridge goes, they are a draw.
 - Next year we would prefer they handle their own registration rather than our workers. They will not pay fees as a vendor at a show. Do we want them there bad enough to pay for their power. From a pure profit, Cardio and eye OFA make more money.
 - Blue Ridge does publish schedule on their website, so we should not discount free advertising, brings people in.
 - Could maybe use Jean's paypal or something, could add 3% on fees. Paypal offers credit card services, for a fee.
- Trophies
 - Best In Show trophy prices were not that bad, t shirts are always a hit, continue with those, will need to order more of different sizes.
 - Ribbons cost us \$254. We were adding on prizes, about \$60-70 a group per prize.
 - Can try to talk to people about getting donations for things. Easier to get people to donate to trophy fund if know what they are going to get.
 - Margie's impression is that the trophies go over well. People like things that are different than what other clubs are doing.
 - It does help if you buy stuff on sale and in volume to get good prices.
 - If we're going to economize, need to decide where we're going to do that, or going to fund raise.
 - Need trophies put in Premium by April 30th all the time.
 - Margie needs 3 months lead time from the show. So Jean's deadline is the hard deadline to know what we are offering soon.

- Gary would be willing to donate the \$20 a day for the group ribbons.
- Already have shadow boxes for Best In Show ribbons next year. Got on sale buy one get one. Michaels.
- New champion ribbons. \$5 a piece, but people really like these, so should keep them. Change to New Title, and can use for other events too.
- Show Chair
 - James and Jean talking about maybe changing some of our fees for next year. We have been at \$28 an entry for 12 years now. Cheapest game in town.
 - Pay \$25 to MBF, so will raise it to \$30 next year. Give price break for Owner Handler and /bred By exhibitor and Puppy and Juniors.
 - Talking about what we can do to make things better next year. Had comments about not having rosettes for owner handler people.
 - Asked Sheltie club, to see if they will be willing to donate to support those rosettes and they said yes they will consider it, even if they only do half
 - Regular group rosettes, each costs \$5. single ribbon is .50 cents.
 - So may try to ask people to support the groups. Maybe don't have prizes for every group placement, will look into this further. So could cut back to just Group 1.
 - Or look for people to support.
 - RV parking go up maybe \$5. Other places it's \$50 a night with no hookup. Full hookup right now is \$45 pre-registration, so take up to \$50.
 - New Castle does those prime parking areas right across from the pavilion, 8 spaces 20 foot by 30 foot, pre-register. Could help eliminate people driving around pavillion
 - Tell them all once don't move from that spot to drive around pavillion, back up and go out other way
 - We did have it better financially better at the Butler Fairgrounds versus Lawrence County. Now we pay for every little thing we look at. So some of these things above can make us more money without it going to the Fairgrounds.
 - When there was Lightning, debated pausing. Was going to finish Sporting Group then decide, but then lightened up by the time it was done.
 - Only one other snafu with a judge who didn't have a room for the second night, so had to argue with the hotel about it to get her another night.
 - \$111 a night at the Candlewood Inn for judges. Got really nice rooms, \$145 for other hotels.
 - Think dock diving will pick up as people start to know we have it
- Vendors
 - Cowgirl Concessions, Friday was a bit of a bust, but they made over half of their vendor fee for that day. Think they did well Saturday. Weather, first year, only event, hope to build up Friday for next year. Indicated will come back next year and do the three days.
 - Saturday they were a little overwhelmed. Next year will have 4 people in the trailer. Just didn't know to have that many for this year.
 - We want them to come back next year.

Education /Legislative

- Nothing to Report

Membership

- Nothing to Report

Old Business.

- Conformation Class Discussion - nothing new at this time
 - BDTA let us know that fees for non-members at practice sessions in their building will go up to \$15 per session.
 - Their costs have gone up extremely high this year, and they need to receive additional funds per session.
 - BDTA membership was \$45 per year, but now went up to \$65 per year.
 - James wrote BDTA a letter with a proposal for having us pay a set fee of \$55 per week instead of a per student fee, then we can charge what we want
 - BDTA sent a response, they will not back down from charging all non-BDTA members \$15 per class, thus we need to look for a new location
 - James is looking for other places in Butler county. Lucky Paw is willing to talk to him.
- Xmas Party
 - November 5th, Kathie made reservations, Saxonburg Hotel, same time and place as last year.
 - Kathie will need to know by 10/21a who all is coming, and what we want to eat.
 - Grab Bag - \$20 if you would like to participate.
 - The Saxonburg Hotel is up for sale, but so far hasn't been sold yet, so our dinner is still on.
 - 5pm start to gather, dinner served at 6pm.
 - Anyone bringing guests/non-members, write check to club and give to James at dinner.
 - Reminder to bring your dues money to November dinner!
- Annual Election
 - Secretary presented Board for the 2022/2023 year:
 - President - Marty Kroll
 - Vice President - Courtney Herzing
 - Treasurer - James Miller-Marquez
 - Secretary - Heather Donley
 - Board Member - Jeannette Nestor
 - Board Member - Ron Huber
 - Board Member - Regina Beilstein

New Business

- Members confirmed that they would like to keep the September meeting/Annual picnic at the same time as this year
- 3rd Sunday in September, weekend before the shows.

Motion to Adjourn

- Motion to adjourn made by Gary
- Seconded by Jean

Brag

- Margie had one of her puppy's litter mates out west got Specialty 5 point major!
- Ron's little red monster took a Group 1 at wine country Syracuse!
- Gary's Hercules, two Best of Opposites, got \$60 back of his donation money!
- Jean going to Michigan to pick up her puppy, a Belgian Turv, grandson to Gold Grand Champion, mother and father side