# Master's in Real Estate, Georgetown University Concentration in Real Estate Finance 3.7 GPA Graduated May 2025

### Bachelor of Business Administration, University of Mississippi Concentration in Finance, Risk Management, and Insurance Graduated December 2014

# Alamo Heights High School, San Antonio, Texas Graduated 2010

### **Software**

Argus, Excel, Rockport Val, Costar, MSCI, RSMeans, Testfit, Prezi, and Procore

## **Analyst and Project Management** 84 Lumber

May 2022 to October 2024 Charleston, SC

- Learned and handled orders for residential and commercial construction projects
- Created customer proposals and internal take-offs, including pricing for lumber, trusses, paneling, engineered wood products, windows, doors, labor, and hardware.
- Project types included production homes, build-to-rent single-family homes, multifamily apartments, hospitality, and commercial-use buildings.
- I participated in over 50 project take-offs, ranging in value from \$10 million to \$25 million.

# Sitework Project Manager Rocky LLC & Coastal Cottages

October 2022 to June 2023

- Responsible for the day-to-day operations of a four-building renovation project in downtown Charleston. Worked and managed relationships between the general contractor, designer, capital partners, and city inspectors.
- I delegated duties and tasks to trade partners and team members. I also coordinated with subcontractors, inspectors, and suppliers to resolve any issues with materials or construction methods.
- Project Locations: Mount Pleasant, Summerville, Moncks Corner, Kiawah Island, and North Charleston.

#### Real Estate Acquisitions Analyst Brookfield Properties/Maymont Homes

August 2021- December 2021 Charleston, SC

- I leveraged my strong analytical skills to comprehensively assess single-family residential (SFR) real estate rental homes for acquisition on behalf of a private equity real estate investment trust.
- I analyzed the market value of rent in my assigned markets of actively listed homes for sale.
- My assessment included the valuation of single-family homes, renovation work, rents, property taxes, and homeowner's association dues (HOA), providing a thorough understanding of the potential investment and market research.

#### **Industrial Real Estate Associate Broker**

#### Cushman & Wakefield

February 2019 – February 2021 Baltimore, MD

- Represented institutional and local owners throughout Maryland and represented local and international tenants.
- Responsibilities included creating proposals and communicating deal priorities to all parties involved.
- Created surveys, collected data, and conducted property research, CRM management, and tour coordination.
- I coordinated project deliverables and timelines and oversaw and executed client reporting requirements.

### Fixed Income Capital Markets Analyst Morgan Stanley

May 2016 - February 2019 - Baltimore, MD

- I worked with investment banking teams, sales, clients, and broker-dealers to ensure new issue syndications were allocated correctly and promptly. My responsibilities also included collaborating with the Treasury Department, Technology, and Risk Management teams to enhance proprietary software and treasury management systems.
- Assisted and participated in U.S. Treasury and MBS auctions. Regulator reporting and research- MBS,
   CMBS, High Yield, Investment Grade, and Certificates of Deposits. I
- Communicated effectively with stakeholders, including trading and sales, to resolve discrepancies and complete ad-hoc requests.
- I leveraged my knowledge of investment products to enhance productivity and ensure that trading PnL was maintained across books.
- Core responsibilities included trade capture, matching and confirmation, clearing and settling, asset servicing, risk mitigation, and client relationship management.

#### **Internships and Short-Term Jobs**

- Teller | The Bank of South Carolina | Charleston, South Carolina
- Pleasant Places Landscaping | Internship | Charleston, South Carolina
- U.S. Senator | Internship | January 2014 November 2014 | North Mississippi
- Equipro Holdings | Internship | May 2014 July 2014 | Oxford, Mississippi
- San Antonio Sports | Internship | May 2012 July 2012 | San Antonio, Texas
- Gilman School, JV Assistant Coach, Football & Baseball
- Kelly Post Boys Lacrosse, Volunteer Coach
- Georgetown University Graduate Student Government Senator
- Georgetown University Student Advisory Board Real Estate
- Living Classrooms Foundation's Rising Stars, presented by Baltimore Business Journal
- William Faulkner Scholastic Leadership Award
- Ole Miss Risk Management and Insurance Case Presentation Winner
- Dean's Honor Roll at The University of Mississippi
- Sigma Alpha Epsilon- Member, Rush Chairman, and Treasurer