



Board of Directors Meeting Minutes
November 5, 2019
12:00p.m. Colton's Steakhouse

Call to Order/ Introductions Mike called the meeting to order and welcomed Deana Wolfe who is running for the MO Realtors Treasurer Elect position. Deana gave a short presentation on why she is running and asked for our vote at the State meeting.

Present- Darin Porter, Mike LaBeth, Zach Springer, Ron Davis, Katie Ochs, Sonja Legan, Erick Hanson

Absent- Keith Jackson, Dawn Bruner

President's Report- No report was given as Keith was absent.

AE Report- Katie Ochs reported on the current financial state of the association.

- Bank Midwest Checking
- Bank of Kirksville Checking
- Bank of Kirksville CD 1
- Bank Midwest CD 2

Core Standards Update

- Macon food pantry completed in October – Sonja gave a short report and thanked those who helped.
- Leadership training completed in October – Katie & Dawn attended.
- Core Standards have been successfully submitted!

Old Business:

Discussion was held concerning the Navica Mobile App and it was agreed that we will not pursue this at this time.

New Business:

- 2020 Membership Billing Update – all invoices have been sent; Katie will email reminders as well.
- 2020 Event Scheduling
 - Awards Banquet – Looking at Feb 27th, 2020 at the Kirksville Country Club, Katie will check on availability.
 - RPAC Chili Cook-Off – it was suggested to look for a date towards the end of March for this.
 - RPAC Fundraising Grant – Can apply for up to \$5,000
 - General Membership Meeting – no date selected yet
 - Realtor Ring Day – 2020 date tbd, the date for 2019 will be Dec 6th and Katie will send out the sign-up form.
- CE Course Scheduling - Katie will look for possible presenters and offer the classes in the Jan/Feb time frame.
 - June 30, 2020 Broker Licenses expire
 - September 30, 2020 Salesperson Licenses expire
- AE Institute
 - March 13-16, 2019 Registration opens December 4th
 - Early bird tuition \$560 // Hotel \$268/night (single/double)
 - There is currently \$2,900 budgeted for AE travel (June 19-May 20) and we have spent \$622.98.
Erick moved, seconded by Mike, to send Katie to this event and use the remaining budgeted amount for AE travel to cover the costs. Motion carried unanimously.

Upcoming Events

Board of Directors Meetings: 2019 Schedule: **October 1st General Membership**, November 5th, December 3rd

Realtor Ring Day: December 6th