



Board of Directors Meeting Minutes  
December 1, 2020  
12:00p.m. via ZOOM

**Call to Order-** Dawn called the meeting to order at 12:03 pm

**Present-** Dawn Bruner, Katie Ochs, Erick Hanson, Ron Davis, Allison Rowland, Ami Hartwig, Erica Supple, Keith Jackson, Sonja Legan

**Absent-** Mike LaBeth, Darin Porter

**President's Report-** Dawn did not have anything to report.

**AE Report-** Katie Ochs reported on the current financial state of the association.

**Erick moved, seconded by Ron, to have Carrie Mitten replace Darin Porter as a NECAR bank signer effective January 1, 2021 and also to reinvest the Bank Midwest CD that matures on 12/17/2020 in to another Bank Midwest CD for 15 months. Motion carried.**

**Old Business:**

- Core Standards were completed 11/2/2020

**New Business:**

- Realtor Ring Day is this Friday, Dec 4<sup>th</sup>. Kirksville time slots are filled and Macon has two slots still open.
- Discussion was held regarding the officer installation/awards banquet. Katie will check with White Oaks on cost and availability for the end of February.
- Katie gave an update on our 2021 Strategic Plan and we will finalize this at our next meeting.
- Approximately 20% of the 2021 dues have already been received. The due date for everyone is December 31, 2020.
- **Erick moved, seconded by Dawn, to decline authorizing an IDX feed for apartments.com (CoStar). Motion carried**
- Katie has noticed an inconsistency on our MLS on how agents are classified. The three options are Designated Broker, Broker and Designated Realtor. She will work with the offices to standardize these designations across our MLS.
- MARIS MLS discussion – tabled until 2021
- Katie's due date is February 14<sup>th</sup>, 2021. **Erick moved, seconded by Sonja, to approve Katie's request for 4 weeks of maternity leave. Motion carried.** Dawn and Erica have agreed to help fill in for Katie as needed during the maternity leave.
- **Membership Report**
  - 186 NECAR Primary members
  - 11 NECAR Secondary members
  - 45 MLS only members
  - 9 Affiliate members

**Upcoming Events**

12/4/2020 – Realtor Ring Day, Kirksville Hy-Vee and Macon C&R

1/5/2021 – Board of Directors Meeting

1/20-22/2021 – MO Realtors Business Conference, Hilton at the Ballpark St. Louis and online

9/7/2021 – General Membership meeting

TBD – RPAC fundraiser

Submitted by Erick Hanson, Board Secretary