

OCTOBER 2024

NECAR NEWS

Save the date

AWARDS CEREMONY & OFFICER INSTALLATION

February 20, 2025

Kirksville, MO

5:30 PM Social Time | 6 PM Ceremony & Dinner

Come enjoy a fun evening with fellow REALTOR® members!

2024 NECAR Board of Directors



Officers - 1 year term

President - Erick Hanson
Vice President - Mike LaBeth
Secretary - Adam Snyder
Treasurer - Carrie Mitten
Past President - Dawn Bruner

Local Directors - 3 year terms

Megan Roof (Term End Dec. 31, 2024)
Erica Supple (Term End Dec. 31, 2025)
Kathy Loew (Term End Dec. 31, 2026)

State Directors - 2 year terms

Michelle Lawrence (Term End Dec. 31, 2024)
Sonja Gittings (Term End Dec. 31, 2025)

Welcome New Members



Primary Members

Brayton Hurley: Premier Properties Land CO
Christian Barrett: LandGuys LLC of Missouri
Chris Allison: SmallTown Hunting Prop.
Rodney Welch: First Class Properties LLC
Kathryn Phillips: Lake Homes & Land Sales - KW
Kurt Downing: Century 21 Lifetime Realty
Alicia Gardner: Gaslight Real Estate
Austin Wheeler: Heritage House Realty
Jason Rouse: Premier Farm Realty Group LLC

Secondary Members

Michael James Oswalt: SmallTown Hunting Prop.
Cody Bonner: Premier Properties Land CO
Tristan Williams: LandGuys LLC of Missouri
John Carter: REMAX Pride

MLS-Only

Daniel Cordray: Century 21 Team Elite

New Offices

Premier Properties Land CO: Cody Bonner
REMAX Pride: John Carter



Eagle Presentation

Thank you to all who attended the general membership meeting on October 3rd. A special thank you to State Director Sonja Gittings, who presented 2024 NECAR President Erick Hanson with a service appreciation plaque. We appreciate your dedication to NECAR!



Thank You



We extend our gratitude to the following affiliates who sponsored the GM Meeting & RPAC Auction: Geneva Financial (Angie Findling) and Pickell Abstract Company (Linda Ranson) for co-sponsoring the main meal and giveaways; US Bank (Patrick Westhoff & Kevin Brunk) for sponsoring the desserts; Kirksville Land Title Co. (Rose Mayor) for sponsoring the appetizers; NEMR (Jennifer Chrisman) for sponsoring a giveaway; and Tiger Country Realty (Sonja Gittings) for sponsoring the bar.

Thank you to the following offices who donated to the RPAC event: C21 Lifetime Realty (Zach Springer), Tiger Country Realty (Sonja Gittings), ANEW Realty Group (Kim Keyes), North MO Realty (Richard Lincoln), Gaslight Real Estate (Lindy Lile), and NECAR President Erick Hanson.

NECAR would also like to thank Leah Doty, RPAC Chair, for her exceptional efforts in organizing the auction!

This year, NECAR hosted an online RPAC auction in conjunction with a live auction. The live auction took place on October 3rd at Maples Theatre in Macon after the general membership meeting. Twenty Six baskets were auctioned off and purchased by sixteen people, with eight purchasers being REALTORS® and AEs from other MO associations. A total of \$2,935 was raised for RPAC.

RPAC is the backbone of the REALTOR® Party. RPAC's mission is to identify candidates for elected office on the local, state, and national levels who will work with REALTORS® to promote and protect the American Dream of homeownership. Find out more about RPAC [HERE](#).

General Membership Meeting & RPAC Auction



A huge shoutout to our members and affiliates who attended the GM Meeting & RPAC Auction!



NECAR would also like to thank Matt Becker, Chair of the RPAC Trustees, as well as Erin Hervey, VP of Government Affairs & Local Board Relations at Missouri REALTORS®, for their attendance and presentation on RPAC.

Meet Your 2025 Leadership!

The 2025 leadership term will begin on January 1st.

Officers - 1 year term

President - Erick Hanson

Vice President - Mike LaBeth

Secretary - Sara VanLoo

Treasurer - Carrie Mitten

Local Directors - 3 year terms

Erica Supple - (Term Ends Dec. 31, 2025)

Kathy Loew - (Term Ends Dec. 31, 2026)

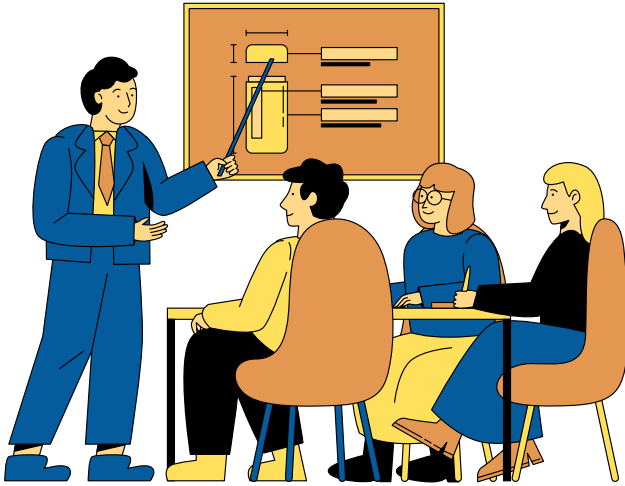
Megan Roof - (Term Ends Dec. 31, 2027)

State Directors - 2 year terms

Sonja Gittings - (Term Ends Dec. 31, 2025)

Adam Snyder - (Term Ends Dec. 31, 2026)

Michael Chrisman - (Term Ends Dec. 31, 2026)



What: REALTOR® Ring Day

When: Friday, December 6th

Where: Kirksville (Hy-Vee) & Macon (Walmart)

Sign-up: [HERE](#)

THAT'S WHO WE 



Missouri REALTORS® Relief Foundation

The Missouri REALTORS® Relief Foundation (MRRF) was established to provide relief primarily in areas in Missouri which suffer natural or man-made caused disasters that result in damages affecting the ability of owners of real estate to enjoy the fruits of the ownership, affects the ability of REALTORS® to practice their trade or in any other way generally affects the usage, enjoyment, or the effectiveness of real estate. Since 2014, the Relief Foundation has delivered more than \$380,000 in funds to REALTORS® both within and outside of Missouri who have been affected by natural disasters.

Make a Donation to the Foundation: <https://payment.apps.realtor/RRF/>

2025 REALTOR® Billing



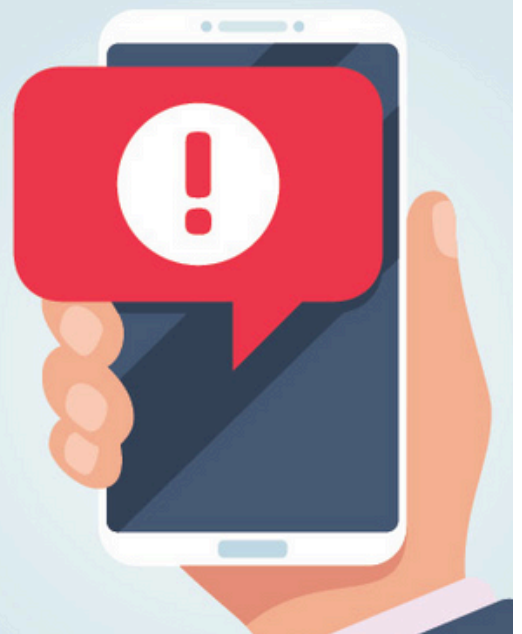
Membership billing began this month, and each agent should have received their invoice via email.

All dues must be paid by January 1st, 2025, to avoid late fees. Dues can be paid via check or online at <https://www.nar.realtor/>.

MAR dues increased by \$33, while NAR and local NECAR dues remained the same as in 2024.

**Sign up for
REALTOR® Party
Mobile Alerts!**

**text the word 'REALTORS'
to 30644**





REALTOR® Days at the Capitol

REALTOR® Days are small group visits to the Capitol every Tuesday and Wednesday during the state legislative session from January through April. It's an opportunity for REALTORS® and association leaders - along with their local leadership academies and governmental affairs committees - to come together and communicate with elected officials. Legislators hear directly from you, their constituents, about issues important to the real estate industry and how legislation will impact their district.

Join NECAR at the Capitol on Wednesday, February 26, 2025!

Contact Jen at necarmo1960@gmail.com if you're interested in attending.

2024 NAR COE Training Requirement



Don't forget to fulfill your NAR Code of Ethics (COE) training requirement! The current cycle deadline is Dec. 31, 2024.

As required for REALTOR® membership, all REALTORS® must complete at least 2.5 hours of ethics training that meets specific learning objectives and criteria.

Head to nar.realtor/code-of-ethics-training to check your status and view training options today.

Please submit your COE certificate to Jennifer at necarmo1960@gmail.com by the cycle deadline if your training was not affiliated with NAR or NECAR. Thank you!

Community Events



Tiger Country Realty participating in the Macon Homecoming Parade on October 4th.



Heritage House Realty participating in the Kirksville High School Homecoming Parade on October 4th.



Century 21 Lifetime Realty participating in the Kirksville High School Homecoming Parade on October 4th.



Participating in a parade or other event? Represent NECAR with a car magnet and be promoted on our Facebook page and quarterly newsletter.

Contact NECAR to reserve a magnet today!



YOU COULD
WIN \$250

for you AND your
favorite high school!



REALTOR® License Plate

Show your Missouri REALTOR® pride and have a captive audience with a REALTOR® license plate. All plates are personalized license plates and may contain one to six characters (or one to five characters and a dash or space). REALTOR® plates are available for registered Missouri vehicles only.

The Missouri REALTORS® specialty license plate was a project of the 2006 Leadership Academy Class.

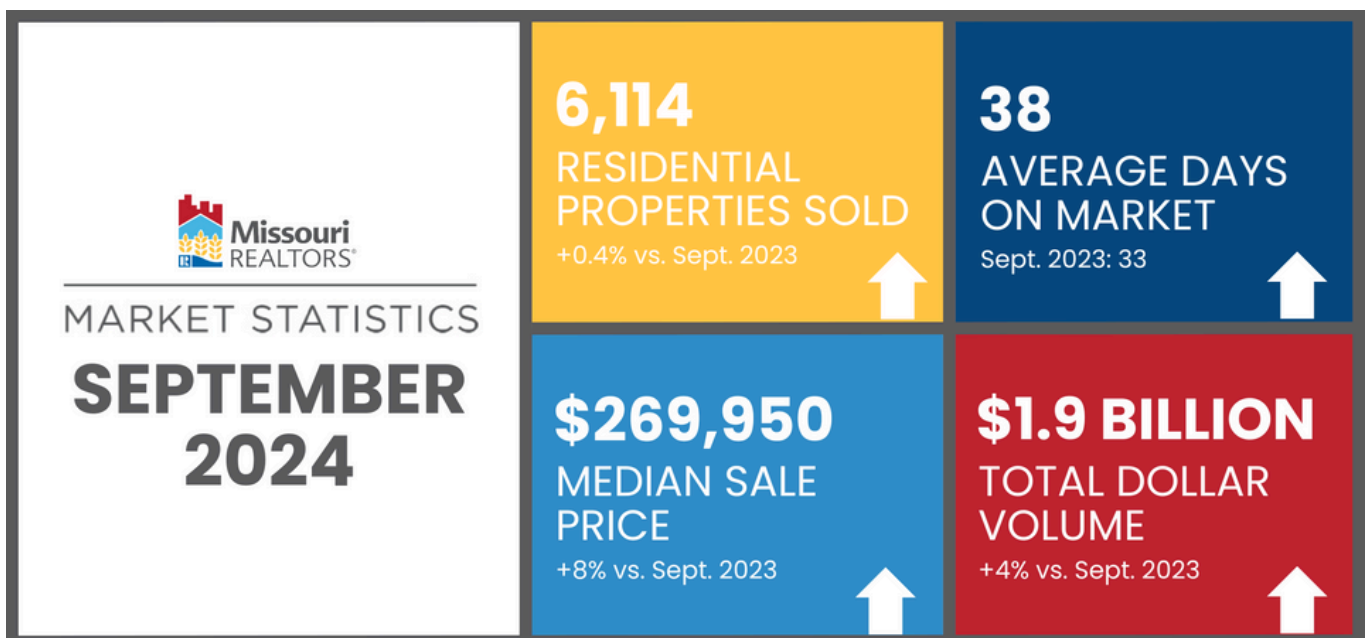
Purchase or renew your custom REALTOR® plate in 2024 and get entered to win one of three \$250 gift cards and a \$250 donation to the high school of your choice!

To obtain or renew a plate, please visit [HERE](#).



MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).





- BOD Meeting: Nov. 5th, Feb. 4, May 6, Sept. 2, Nov. 4 in Kirksville, MO
- NAR NXT, REALTOR® Experience & Gov. Meetings: Nov. 6-11 in Boston, MA
- O2 Leadership & Local President Retreat: Dec. 3-4 in Columbia, MO
- REALTOR® Ring Day: Dec. 6th in Kirksville, MO & Macon, MO
- Missouri REALTORS® Winter Business Conference: Jan. 21-22, 2025 in Kansas City, MO
- Awards Ceremony & Officer Install: Feb. 20th in Kirksville, MO
- NAR Region 9 Conference: March 14-16, 2025 in Washington, D.C.
- Missouri REALTORS® Spring Business Conference: April 29-May 1, 2025 in Columbia, MO
- NAR Legislative Meetings & Trade Expo: May 31-June 5, 2025 in Washington, D.C.
- Missouri REALTORS® Fall Business Conference: Sept. 23-25, 2025 in St. Louis, MO
- NAR NXT The REALTOR Experience & Gov. Meetings: Nov. 12-17, 2025 in Houston, TX
- 2026 O2 Leadership & Local President Orientation: Dec. 2-3, 2025 in Columbia, MO

NECAR Events: <https://necarmmo.com/events>

MR Events: <https://thelanding.missourirealtor.org/events/calendar>

NAR Events: <https://www.nar.realtor/events/nar-meetings-by-year>

Missouri REALTORS®



LEGALline

573-447-5278

Legal Line is a “members only” service benefit that allows all Missouri REALTORS® (both brokers and agents) direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics. By using Legal Line, each caller agrees to all Terms of Use.

Legal Line is available Monday – Friday, 9:00 a.m. – Noon and 1:00– 4:00 p.m. CST, (excluding recognized holidays) by calling 573-447-5278.

Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: linda@pickellabstractcompany.com

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: knoxcounty@pickellabstractcompany.com

KIRKSVILLE LAND TITLE CO.

Rose Mayor

Office Manager

111 E Harrison St.

Kirksville, MO 63501

Phone: 660-665-4711

Email: rosem@missouricentraltitle.com

Macon County Title

1707 Prospect Dr

Macon, MO 63552

Phone: 660-385-6474

Email: kaylab@missouricentraltitle.com

Web: <https://www.missouricentraltitle.com>



MA Bank

Kevin Butner

Vice President, Business Development

PO Box 128

Macon, MO 63552

Phone: 660-385-3161

Email: kbutner@mabank.com

Web: www.mabank.com

Find out more information on Affiliate Membership, [HERE](#).

Thank You Affiliate Members



Jennifer Chrisman

Marketing/Sales Manager

718 S. West St

Green City, MO 63545

Phone: 660-874-4111

Email: mktmgr@nemr.net

Web: <https://nemr.net/about/>



Bill Lymer

President

201 S. Baltimore St.

Kirkville, MO 63501

Phone: 660-665-3494

Email: bill.lymer@alliantbank.com

Web: www.alliantbank.com



Angela Findling

Mortgage Loan Officer

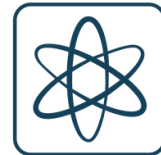
NMLS #799210

Phone: 660-341-6200

Kirkville, MO 63501

Email: afindling@genevafi.com

Web: <https://www.genevafi.com/>



**Connections
Bank**

Aaron Pearce

Market President

2817 N. Baltimore

Kirkville, MO 63501

Phone: 660-665-7703

Email: apearce@connectionsbank.com

Web: www.connectionsbank.com

Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin

Senior Mortgage Banker

NMLS: 224149

Phone: 660-346-7593

101 South Franklin, Ste A

Kirkville, MO 63501

Email: hmartine@fbhl.com

Web: flatbranchhomeloans.com/hmartin



Donna Bell

Manger

1206 N Missouri

Macon, MO 63552

Monday-Friday: 8am-5pm

660.395.9000 | 800.769.8731

Email: dbelle@charitonvalley.com

<https://www.cvalley.net/>



Kevin J Brunk

Mortgage Loan Officer

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Kirkville, MO 63501

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Web: <https://mortgage.usbank.com/mo-kirkville-kevin-brunk>



Jon Peck

Financial Advisor

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Kirkville, MO 63501

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Email: jon.peck@edwardjones.com

Web: www.edwardjones.com/jon-peck