



Board of Directors Meeting Minutes  
February 2, 2021  
12:00p.m. via ZOOM

**Call to Order-** Dawn called the meeting to order at 12:02 am

**Present-** Dawn Bruner, Katie Ochs, Erick Hanson, Ron Davis, Erica Supple, Michelle Lawrence, Sonja Legan, Carrie Mitten

**Absent-** Mike LaBeth, Allison Rowland

**President's Report-** Dawn shared that MARIS had a large presence at the past state meeting.

**AE Report-** Katie Ochs reported on the current financial state of the association.

**Old Business:**

- The officer installation/awards banquet will be held on February 25th at Thousand Hills Dining Lodge, Kirksville. Social hour starts at 5:30 and meeting/dinner at 6:00. Currently we have 38 RSVP's. John Sebree from the state office is available for the installation of the officers. American Title and Abstract will be sponsoring appetizers and desserts.
- There are only 2 outstanding membership payments and they are to be paid within the week.
- MARIS MLS discussion – tabled until May of 2021.

**New Business:**

- Dawn, Michelle & Sonja all shared thoughts from the Missouri Board of Directors meeting.
  - There is a new tech line being added as a service to Realtors. Should be up and running shortly.
  - Under Risk Management – a buyer including a 'love letter' with an offer may violate Fair Housing Act.
  - Floor plans should not be included on a website unless you have signed releases from all parties involved.
  - Some municipalities are re-assessing Airbnb properties as commercial even if bought as residential, be aware.
- Realtor Day at the capital – Sonja plans to attend on March 10<sup>th</sup>. Let Katie know if anyone else would like to attend.
- **Sonja moved, seconded by Ron, to add the following language to our 2021 Strategic Plan to be in compliance with the Core Standards. 'Support Diversity, Equity, and Inclusion in all programs and services. Recognize the significance of the Fair Housing Act and remain committed to offering equal professional service to all in their search for real property.'**  
**Motion carried.**
- **Dawn moved, seconded by Michelle, to approve the necessary updates that were presented regarding the MLS Rules and Regulations. Motion carried.**
- Katie is planning to attend the Virtual AE Institute on March 22-24. Cost is \$199 and this is a budgeted item.
- The March Board of Director's meeting will not be held.

**Membership Report**

NECAR Primary members - 160

NECAR Secondary members - 25

MLS only members - 46

Affiliate members - 9

**Upcoming Events**

2/25 - Awards Banquet

4/6 – Board of Director's meeting

9/7/2021 – General Membership meeting

TBD – RPAC fundraiser

Submitted by Erick Hanson, Board Secretary