



Board of Directors Meeting Minutes  
January 5, 2021  
10:00a.m. via ZOOM

**Call to Order-** Dawn called the meeting to order at 10:02 am

**Present-** Dawn Bruner, Katie Ochs, Erick Hanson, Mike LaBeth, Allison Rowland, Sonja Legan, Carrie Mitten

**Absent-** Ron Davis, Erica Supple, Keith Jackson, Michelle Lawrence

**President's Report-** Dawn did not have anything to report.

**AE Report-** Katie Ochs reported on the current financial state of the association.

**Old Business:**

**New Business:**

- Discussion was held regarding the officer installation/awards banquet. Still looking for a location to allow social distancing and outside food. Date of February 25<sup>th</sup> was agreed to and John Sebree from the state office is available for the installation of the officers. American Title and Abstract has offered to sponsor the event.
- **Dawn moved, seconded by Mike to approve the 2021 Strategic Plan. Motion carried.**
- Approximately 90% of the 2021 dues have been received. There are 19 outstanding and late fees are now due.
- MARIS MLS discussion – tabled until May of 2021. Sonja will report from the state meetings if a statewide MLS is in our future. Katie will obtain specific pricing and discount info from MARIS.
- **Membership Report**
  - NECAR Primary members - 165
  - NECAR Secondary members - 25
  - MLS only members - 45
  - Affiliate members - 9

**Upcoming Events**

1/20-22/2021 – MO Realtors Business Conference, Hilton at the Ballpark St. Louis and online

2/2/2021 – Board of Directors Meeting

2/25/2021- Awards Banquet/ Officer Installation

9/7/2021 – General Membership meeting

TBD – RPAC fundraiser

Submitted by Erick Hanson, Board Secretary