



Board of Directors Meeting Minutes  
April 12, 2022  
12:00p.m. Colton's Steakhouse Kirksville, MO

**Call to Order/ Introductions** - Erick called the meeting to order at 12:05pm.

**Present** - Erick Hanson, Katie Ochs, Jennifer McKim, Erica Supple, Carrie Mitten, Sonja Legan, Megan Roof

**President's Report** - Erick Hanson

**AE Report** - Katie Ochs and Jennifer McKim

**Financials**

- Bank Midwest Checking \$80,669.92
- Bank of Kirksville Checking \$42,250.88
- Bank of Kirksville CD \$16,900.37 (Matures on: **5/20/2022**)
- Bank Midwest CD \$11,808.55 (Matures on: 6/17/2023)
  - Bank of Kirksville will notify us when the CD is about to mature. Attendees discussed letting the CD roll over.
  - Jennifer McKim has been added to the Bank of Kirksville and Bank Midwest accounts. Officers signed the updated paperwork. Forms were dropped off at Heritage House for Mike LaBeth to sign. Jennifer will return the completed forms to the banks on Friday, April 15th. Carrie Mitten will stop by Bank Midwest to sign additional forms, per the bank's request.

**Old Business:**

- Awards banquet & officer installation feedback
  - Attendees stated the awards banquet went well. Attendees enjoyed the certificates they were given.
  - Sonja Legan mentioned sending a thank-you to Evaughn Baker for all her hard work. AE will send her a card.

**New Business**

- MLS - Billing to begin in April. Due June 1st. (Invoicing has been completed)
  - NECAR has already received several payments from members. AE will continue to track payments and send payment reminders.
  - At this time, two members have opted out of paying MLS dues. Harry Rider has opted out due to retirement. Sonja mentioned sending him a card thanking him for over 40 years of service and assistance. AE will send him a card.
- Possible increase in NAR Assessment Fee (From \$35-\$45)
  - Attendees stated a \$10 increase was fair as the rate hasn't changed in over 14 years. NAR plans on moving forward with this increase. The increase is to generate more funds to keep the ad campaign competitive as media costs arise. NAR will provide additional information at a later time.
- RPAC fundraiser- virtual or in-person? Date?
  - To be held the same day as the General Membership meeting on Tuesday, September 6th, in Macon, at Raspberry's BBQ. AE will contact Raspberry's to determine meal prices.

- Erica Supple mentioned contacting our affiliates to see if they would be interested in sponsoring appetizers and desserts. AE will contact affiliates and update the board on potential sponsors.
- Attendees discussed moving forward with a live basket auction. Sonja Legan knows a Macon auctioneer that may be available. AE will work with Leah Vincent to see if she is still interested in coordinating the basket auction.
- General Membership Meeting location
  - Will move forward with booking Raspberry's BBQ in Macon.
- Lunch & Learn topic ideas? Date?
  - AE will help organize a panel of realtors, appraisers, or inspectors to discuss safety tips, difficult past experiences, etc. Potential date to be scheduled during September safety month.
- Membership Report
  - NECAR Primary members - 186
  - NECAR Secondary members - 23
  - MLS only members - 55
  - Affiliate members - 7
- Additional items
  - K-REDI Lunch and Learn to be held on Tuesday, April 19th, same day as the CE course with Deb Thorman. Currently 5 realtors have RSVP'd. AE will submit the final head count on Friday, April 15th. K-REDI plans on conducting quarterly realtor meetings.
  - NCREA Trainings - AE will contact other AEs to see if they have any additional information on these trainings. AE will promote other trainings that are already a part of realtor memberships (MAR library has several educational videos).
  - AE will follow-up with attendees who still need a hotel room for this April's MO Realtors Business Conference.

### **Upcoming Events**

BoD Meetings: May 10, June 14, July 12, August 9, October 11, November 8, and December 13

Real Estate Continuing Education Course: April 18-19

K-REDI Lunch & Learn: April 19th

MO Realtors Business Conference: April 26-28

General Membership Meeting: September 6

RPAC Fundraiser: TBD