



Board of Directors Meeting Minutes
May 10, 2022
12:00p.m. Zoom Meeting

Call to Order/ Introductions

President's Report - Erick Hanson

AE Report - Jennifer McKim

Financials

- Bank Midwest Checking: \$77,510.29
- Bank of Kirksville Checking: \$44,609.33
- Bank of Kirksville CD: \$16,902.52 (**Matures on: 5/20/2022**)
- Bank Midwest CD: \$11,808.55 (Matures on: 6/17/2023)

Old Business

- CE Training Feedback - Increase class size, provide lunch (affiliates sponsor), & book Deb for 2024 CE training.
 - 32 participants in 2022. Would like to increase to 40-50 for the next course. Possibly include lunch as well for networking opportunity.
 - 2024 booking Deb for the Fair Housing CE course.
- MLS Dues - Approx. 40% of dues have been collected. Reminder sent last week.
- General Membership Meeting & RPAC Fundraiser - Discuss menu, payment process, affiliates & auction.
 - Sonya has a contact for an auctioneer to help at the RPAC event.
 - Menu was approved for the general meeting (2 meat, 3 sides, bread and desert for \$10.95/person).
 - Currently 4 affiliates want to sponsor the event.
 - Leah Vincent will assist with the basket auction this year.
- NAR Assessment fee will be \$45 in 2023 - Currently \$35.

New Business

- Vote on RPAC funds - Obtain signatures & submit form.
 - The board approved the use of the full \$941.47 to be used toward the RPAC event.
 - Jennifer will coordinate with Eric Hanson and Leah at Heritage House to get the RPAC form signed and submitted.
- NAR has approved three changes to the Code of Ethics and Arbitration Manual: Limits on expedited enforcement, anonymous complaints, and the definition of "real estate professionals" - Effective January 2023.
- NECAR Budget - Review 2021-2022 budget and approve 2022-2023 budget.
 - Board approved the 2022-2023 budget.
- MLS New Member Process - Discuss Redfin membership. How should AE proceed?
 - After further discussion, it was decided that we cannot exclude Redfin from our MLS as they are following guidelines defined by NECAR. Per NAR, they will need to be treated like other brokerages.
- Membership Report
 - NECAR Primary members - 186
 - NECAR Secondary members - 15
 - MLS only members - 55
 - Affiliate members - 7
- Additional Items

Upcoming Due Dates

MLS Dues: May 31

NECAR Budget: June 1

License Renewal for Brokers: June 30 | Salespersons: September 30

Leadership Nominations: July 15

Realtor Dues: December 31

Upcoming Events

BoD Meetings: June 14, July 12, August 9, October 11, November 8, and December 13

AE Workshop (Ozarks): July 25-26

General Membership Meeting & RPAC Fundraiser: September 6

Missouri Realtors Business Conference: September 20-22

Realtor Ring Date: December 2