



Board of Directors Meeting Agenda
June 14, 2022
12:00p.m. Zoom Meeting

Call to Order/ Introductions

President's Report - Erick Hanson

AE Report - Jennifer McKim

Financials

- Bank Midwest Checking: \$93,491.80
- Bank Midwest CD: \$11,808.55 (Matures on: 6/17/2023)
- Bank of Kirksville Checking: \$41,567.42
- Bank of Kirksville CD: \$16,904.60 (Matures on: 5/27/2023)

Old Business

- RPAC Funds - Fairshare funds have been received (\$941.47). Leah Vincent will begin shopping. Any specific basket themes?
- MLS Dues - 23 members haven't paid. Reminders were sent and Brokers have been contacted. Will continue to follow NECAR billing policy.
 - Hoping we will have the remainder wrapped-up shortly.
- General Membership Meeting & RPAC Fundraiser - Discuss potential menu and price changes.
 - Jennifer is working with Raspberry's to finalize details.
 - There is a 20% gratuity for groups larger than 20.
 - Total should be approx. \$11.31 for a member's meal.

New Business

- 2021-2022 Fiscal Year - Currently providing Mary Ann (Accountant) bank statements, 1099 information, etc.
 - Waiting on the Bank of Kirksville.
- Bank of Kirksville CD has been renewed.
 - Cannot auto-roll the CD.
- Affiliate Billing - 5 of the 7 affiliates have paid.
- AE Workshop (July 25-26) - AE will attend.
- Erick, Sonja, and Michelle are attending the Fall Business Conference (Sept. 20-22).
- Annual NECAR Survey - Discuss date and topic.
 - Historically the survey has been done before the end of the year after the general meeting.
- Board Meeting Attendance - Discuss update to bylaws and/or policy manual.
 - The board agreed we need to let people attend as we have an open book policy. Eric feels we should add/adopt a new policy to cover this. Motion by Sonya and Second from Dawn.
- Work Permits - Discuss if new members are allowed to join NECAR and gain MLS access with a work permit.
 - Agents can join with a work permit.
- Fiber Homes - Sponsorship/Host a Breakfast
 - Fiber Homes will need to reach out to members on their own. The board does not feel this is a position we would like to take.
- Automatic Payment on QB for Annual Billing?
 - Determined to not utilize automatic billing.
- Membership Report
 - NECAR Primary members - 183
 - NECAR Secondary members - 17
 - MLS only members - 51
 - Affiliate members - 7
- Additional Items

Upcoming Due Dates

License Renewal for Brokers: June 30 | Salespersons: September 30

Leadership Nominations: July 15

Realtor Dues: December 31

Upcoming Events

BoD Meetings: June 14, July 12, August 9, October 11, November 8, and December 13

AE Workshop (Ozarks): July 25-26

General Membership Meeting & RPAC Fundraiser: September 6

Missouri Realtors Business Conference: September 20-22

Realtor Ring Date: December 2

Missouri Realtors Winter Business Conference: January 17-19, 2023

Missouri Realtors Spring Business Conference: April 11-13, 2023

Missouri Realtors Fall Business Conference: September 19-21, 2023

New Policy/Bylaw

Member and Guest Attendance at Meetings. All meetings, except Credentials and Elections Committee, AE Evaluation Committee, AE Search Committee, Grievance Committee, and Professional Standards Committee, are open to the Members (and guests invited by the chair), unless specifically closed by the chair for Northeast Central Association of Realtors Executive Session. In order to facilitate meetings, each Member or guest will be allowed to address the meeting after first stating his/her name, membership status or guest affiliation, and general topic of his/her comments. Any such speaker who wishes to make comments will do so at the designated time at the beginning of the meeting prior to the business portion of the meeting. Each speaker will be provided up to three (3) minutes per meeting.

Member Attendance at BOD Meetings. Regularly scheduled BOD meetings are open to Members who wish to observe the proceedings, unless the meeting is closed for Executive Session. Any Member who wishes to address the BOD may do so in the Member Forum portion of the meeting. After identifying themselves, the Member may take up to three (3) minutes to address the BOD. Non-BOD Members in attendance are not eligible to participate in BOD discussions.

Fiber Homes - Sponsorship/Host a Breakfast

On Fri, Jun 10, 2022, 12:22 PM Robert Gilbert <robert@fiberhomes.com> wrote:

Hello,

I wanted to reach out and introduce [Fiber Homes](#), a **free tool** that allows agents to easily search any address for internet availability. We just added data from Chariton Valley, which provides fiber internet in Brookfield and other markets your members serve.

Is there a sponsorship or another opportunity to host a breakfast for your members so they can learn more about Fiber Homes? I would also love to know about any associate sponsorship opportunities we can take advantage of to spread the word about Fiber Homes to your membership.

I'm cc'ing Donna Bell and Daren Dowell from the Chariton Valley team so they are in the loop.

We are already working with over 100 other associations and MLSs around the country to make this information available to their members, and we would like to add NECAR to that list.

Thank you,

Robert

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Robert Gilbert
Founder & COO
(864) 554-7217

