



Board of Directors Meeting Minutes
September 3, 2019
12:00p.m. Colton's Steakhouse

Call to Order/ Introductions

Present- Darin Porter, Mike LaBeth, Keith Jackson, Ron Davis, Dawn Bruner, Katie Ochs, Sonja Legan, Erick Hanson

Absent- Zach Springer

President's Report- Keith Jackson

Keith shared that 19 agents showed interest in the Navica Mobile App. General discussion decided that we will ask Navica for the demo codes so the board members can try it before a decision is reached at the October meeting.

AE Report- Katie Ochs reported on the current financial state of the association.

Bank of Kirksville CD 2 will be moved to Bank Midwest upon maturation.

Core Standards Update

- Association Open House weekend or Commercial Open House – It has been determined this is not needed to meet the Core Standards this year.
- Community service project/fundraiser
 - Macon Food Pantry will be scheduled to occur later this month. Sonja will help schedule.
 - We will ring bells for Salvation Army in Kirksville on December 6th. Katie will send out a sign-up sheet.
- AE Review – Keith will schedule an AE review with Katie this month.

Old Business:

- Learning Library Orientation is operational, and all new agents will be completing this moving forward.
- Dawn Bruner has agreed to be our representative as the State Director at the September meeting.

New Business:

- Katie presented the list for our Leadership nominations. They were approved via acclimation.
- The Board decided to pass at buying tickets for the Missouri Realtors Inaugural Night event.
- The Board decided to utilize last year's strategic plan as our guide for this year. The strategic plan was approved.
- It was brought to the Board's attention that a provisional membership was granted earlier this year with the understanding the Code of Ethics requirement would be fulfilled within 90 days. This individual has yet to complete the requirement. Through general discussion the Board agreed that Katie should send an official letter giving approximately 30 days to have this completed. If not, the membership would be cancelled.
- The October general membership meeting will still be held at Ugo's Pizza even though we will not have a private room. Social hour at 5:30 and meeting to begin at 6:00.
- A NECAR member inquired about NECAR's role in feeding to Zillow. Katie will report back that Zillow is fed through National Association of Realtors.

Upcoming Events Board of Directors Meetings: 2019 Schedule: **October 1st General Membership**, November 5th, December 3rd

Realtor Ring Day: December 6th