



Membership Meeting & RPAC Auction

September 6, 2022

Call to Order/Introductions - Erick Hanson

NECAR Happenings:

- Online RPAC Auction report
 - Thank you to the following sponsors: ANEW Realty Group, Century 21 Lifetime Realty, Heritage House Realty, Tiger Country Realty, RE/MAX Home Team, North MO Realty LLC, Gawen & Michelle Lawrence (American Title & Abstract), Heather Martin (Flat Branch Home Loans), Roy Noe (Farmers Insurance), Linda Ranson (Pickell Abstract Company), and Angela Findling (US Bank).
 - A special thank you to RPAC chair, Leah Vincent (Heritage House Realty), for organizing the auction. We also want to thank Eric Anders (United Country-Land Pros), for auctioneering at tonight’s event.
 - Sixteen baskets were auctioned off and purchased by 11 people. \$1440 was raised for RPAC.
 - New Missouri law requires LLCs to register before making political contributions.
 - Effective 8/28/22, new Missouri law requires LLCs to register before making political contributions. If you are investing in RPAC (purchasing an auction basket) with a contribution account owned by an LLC, that LLC must be registered with the Missouri Ethics Commission. Please go to <https://mec.mo.gov/LLC/Registration> to create an account and register before contributing. In addition, please email registration confirmation to Jennifer McKim at necarmo1960@gmail.com. *Please note, if you belong to an LLC, but use a personal check or credit card, you will not need to do anything.
- Realtor Ring Day will be December 2nd. A signup sheet will be sent via email.
- CE training
 - September 30, 2022 - Salesperson licenses expire if CE is not completed. For more information, visit MREC <https://pr.mo.gov/realestate.asp>.
- September is Realtor Safety Month. Safety resources are available at www.nar.realtor/safety. Emails will be sent throughout the month of September as well as social media posts on our Facebook page.
- The Missouri REALTORS® Fall Business Conference will take place Sept. 20 – Sept. 22 in Chesterfield. Register at <https://thelanding.missourirealtor.org/fall/home>.
 - Erick Hanson, Michelle Lawrence, and Sonja Gittings will be attending the conference this year.
- 2023 NECAR Officer Election results are below. The 2023 leadership term will begin January 1st.
 - NECAR members voted through the online ballot from Aug. 16-Sept. 5th. Election results were announced. All NECAR Officers and Directors have agreed to continue holding their seats.

<u>NECAR Officers</u>	<u>Local Directors</u>	<u>State Directors</u>
President - Erick Hanson	Erica Supple - (Term Ends Dec. 31, 2025)	Michelle Lawrence - (Term Ends Dec. 31, 2025)
Vice President - Mike LaBeth	Allison Rowland - (Term Ends Dec. 31, 2023)	Sonja Gittings - (Term Ends Dec. 31, 2023)
Secretary - Kathy Loew	Megan Roof - (Term Ends Dec. 31, 2024)	
Treasurer - Carrie Mitten		
Past President - Dawn Bruner		

Financial Report

- Bank Midwest Checking: \$77,617.28
- Bank Midwest CD: \$11,808.55 (Matures on: 6/17/2023)
- Bank of Kirksville Checking: \$57,773.59
- Bank of Kirksville CD: \$16,910.98 (Matures on: 5/27/2023)

Membership Updates:

- 11 new REALTOR members & 2 MLS members thus far in Quarter 3 (July-September).
- Total Primary NECAR Members: 189

- Total Secondary NECAR Members: 18
- Total MLS Members: 52
- Total Affiliate Members: 8 | **THANK YOU Affiliates!**

Core Standards

- AE is currently working on the 2022 Core Standards Report. Breanna Vanstrom, CEO MO Realtors, will review in the coming weeks.
 - The Core Standards Report is mandatory for the association. Several tasks must be completed in order for the association to stay compliant.
- Jennifer McKim attended the AE workshop in July at Lake of the Ozarks to meet the AE training requirement.

AE Updates:

- Jennifer McKim attends bi-monthly Missouri AE meetings via Zoom.
- Membership dues billing to begin in October (payment due Dec. 31).
- National Association of REALTORS and Missouri REALTORS dues changes
 - 2023 NAR Assessment Fee (From \$35-\$45) - A \$10 increase was approved. The rate hasn't changed in over 14 years. The increase is to generate more funds to keep the ad campaign competitive as media costs arise.

Presentation of President's Eagle to Erick Hanson

- 2021 President, Dawn Bruner, presented 2022 President, Erick Hanson, with a service appreciation plaque. Thank you Erick Hanson for your continued support and dedication to NECAR!

Additional Discussion

Board of Directors 2022 Meeting Schedule: October 11, November 8, December 13

REALTOR Pledge

I AM A REALTOR®

I Pledge Myself

To strive to be honorable and to abide by the Golden Rule;

To strive to serve well my community, and through it, my country;

To abide by the REALTORS'® Code of Ethics and to strive to conform my conduct to its aspirational ideals;

To act honestly in all real estate dealings;

To protect the individual right of real estate ownership and to widen the opportunity to enjoy it;

To seek better to represent my clients by building my knowledge and competence.

THANK YOU AFFILIATE MEMBERS

Angela Findling	US Bank
Gawen Lawrence	American Title & Abstract Company
Heather Martin	Flat Branch Home Loans
Jerry Mills	Mid Rivers Insurance
Roy Noe	Farmers Insurance
Kevin Butner	Bank Midwest
Linda Ranson	Pickell Abstract Company
Donna Bell	Chariton Valley