



**Call to Order/ Introductions**

**President’s Report- Dawn Bruner**

**NECAR Happenings:**

- Online RPAC Auction scheduled for October 14-18, 2020
  - The Missouri REALTOR® Party is the voice for real estate in Missouri, working to protect REALTORS®, their business and the American Dream of homeownership. When legislation is proposed that will have an impact on the real estate industry, the Missouri REALTOR® Party there to speak for you, the REALTOR®. The goal is to encourage home ownership values, support small business and foster a vibrant real estate sector.
- Realtor Ring Day will be December 7<sup>th</sup> in Kirksville. A signup sheet will be sent via e-mail.
- September is Realtor Safety Month. Safety resources are available at [www.nar.realtor/safety](http://www.nar.realtor/safety)
- 2021 NECAR Officer Election results are below. The 2021 leadership term will begin January 1st. Katie will work with Bank of Kirksville and Bank Midwest to get Carrie Mitten added as a bank signer, in replacement of Darin Porter.

| <u>NECAR Officers</u>   | <u>Local Directors</u>  | <u>State Directors</u>   |
|---|---|--|
| President- Dawn Bruner<br>Vice President-Mike LaBeth<br>Secretary-Erick Hanson<br>Treasurer-Carrie Mitten<br>Past President-Keith Jackson | Ron Davis (Term End Dec. 31, 2021)<br>Erica Supple (Term End Dec. 31, 2022)<br>Allison Rowland (Term End Dec. 31, 2023) | Sonja Legan (Term End Dec. 31, 2021)<br>Michelle Lawrence (Term End Dec. 31, 2022) |

**Financial Report**

- NECAR financial status
- Bank of Kirksville CD matured in August and was renewed.

**Membership Updates:**

- Thirteen new REALTOR members thus far in Quarter 3 (July-September)
- Total Primary NECAR Members-185
- Total Secondary NECAR Members- 9
- Total MLS Members-227
- Eight affiliate members. THANK YOU Affiliates!

| <u>Quarter 3 New REALTOR Members:</u>   | <u>NECAR Affiliate Members</u>  |
|---|---|
| Pete Loew- Hometown Realty/ Heartland Trophy Properties<br>ArIn Yount- Stephens Real Estate<br>Chris Shoemaker- Shoemaker Commercial Real Estate<br>Cherrie Clark- Gaslight Real Estate<br>Micahel Ambrosia- United Country Midwest Realty<br>Jeffrey Quinn- Missouri Land & Farm<br>Chris Cash- Missouri Land & Farm<br>Tamatha Amer- Missouri Land & Farm<br>George Quinn- Missouri Land & Farm<br>Nathan Lee- United Country Promised Land and Homes<br>Charles (Chuck) Hayes- Century 21 Lifetime Realty<br>Brain Davis- Missouri Land & Farm | Gawen Lawrence: American Title & Abstract Company & White Abstract & Title Company<br><br>Jerry Mills: Mid Rivers Insurance<br><br>Roy Noe: Farmers Insurance<br><br>Susan Robinson: Bank Midwest<br><br>Linda Ranson: Pickell Abstract Company<br><br>Tyler Van Rissen: Blue Dot Inspection Services LLC |

|   |   |
|---|---|
| <p><b>Quarter 3 New REALTOR Offices:</b><br/>Missouri Land &amp; Farm- Brookfield, MO</p> <p><b>MLS Only Members (primary members of another association)</b><br/>Randy Asbury- C21 McKeown and Associates<br/>Michael Zouglas- REO Xpress, LLC</p> | <p>Kevin Brunk: US Bank</p> <p>Angie Findling: US Bank</p> <p style="text-align: center;"><b>Thank you Affiliate Members!</b></p> |
|---|---|

**Core Standards**

- 2020 Core Standards are almost completed. John Sebree, CEO MO Realtors, will review in the coming weeks.
- AE review will be conducted in September.
- Katie and Dawn attended the NAR Leadership Conference virtually in August
- Vote Initiative- Steps for voter registration will be included in the upcoming NECAR Newsletter or you can visit [www.realtorparty.realtor/vote](http://www.realtorparty.realtor/vote)

**AE Updates:**

- Katie attends monthly Missouri AE meetings via Zoom
- Total sales for the MLS totaled:
- Membership dues billing to begin in October. National Association of REALTORS and Missouri REALTORS proposed dues changes are TBD. **Does NECAR propose any dues updates?**

**Presentation of President’s Eagle:** Keith Jackson

**Additional Discussion**

**Board of Directors 2020 Meeting Schedule:** October 6, November 3, December 8