

APRIL 2023

# NECAR NEWS

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*Save the date*

## GENERAL MEMBERSHIP MEETING & RPAC AUCTION

October 3, 2023

Raspberry's BBQ (Macon)

5:30 PM Social Time | 6 PM Dinner

Come enjoy a fun evening with fellow REALTOR® members. Please **RSVP** by Sept. 15th.

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## 2023 NECAR Board of Directors



### **Officers - 1 year term**

President - Erick Hanson  
Vice President - Mike LaBeth  
Secretary - Kathy Loew  
Treasurer - Carrie Mitten  
Past President - Dawn Bruner

### **Local Directors - 3 year terms**

Erica Supple (Term End Dec. 31, 2025)  
Allison Rowland (Term End Dec. 31, 2023)  
Megan Roof (Term End Dec. 31, 2024)

### **State Directors - 2 year terms**

Michelle Lawrence (Term End Dec. 31, 2024)  
Sonja Gittings (Term End Dec. 31, 2023)

## Welcome New Members



### **Primary Members**

Brandon McLagan: Macon Realty Company LLC  
Amanda Peoples: Peoples Land Co  
Ryan Petre: Macon Realty Company LLC  
Jenna Williams: First Class Properties  
Michael Irvine: ANEW Realty Group, LLC  
Michael Chrisman: Heritage House Realty  
Bailey Guiles: Pinnacle Appraisal, LLC  
Austin Wheeler: Heritage House Realty  
Adam Snyder: Century 21 Lifetime Realty  
Sara VanLoo: Tiger Country Realty  
Cody Howard: Macon Realty Company LLC  
Sherri McBee: Heritage House Rentals  
Ashley Read: Heritage House Rentals  
Michael Roberts: Peoples Land Co

### **Secondary Members**

Gina Miller: EXP Realty

### **New Offices**

Dale Moore: Dale Scott Moore  
Mark & Angela Hunolt: Legacy Land & Home, LLC  
Ben Daniels: LakePropertiesforSale.com, LLC

# 2023 Awards Banquet & Officer Installation

**Thank you to all who participated & congratulations to all award recipients!**



NECAR held their annual awards ceremony for 2022 closed sales transactions and the installation of officers for the year 2023 on February 23 at Thousand Hills Lakeside Dining Lodge in Kirksville, Missouri.

**Rookie of the Year: Dana Fox, Fox & CO Real Estate**

**Most Sides Sold: Mark Hunolt, Legacy Land & Home**

**Most Volume Sold: Luke Shoemaker, Macon Realty Company**

**Most Expensive Property Sold: Rick Bachman, Heritage House Realty**

Breanna Vanstrom, CEO of Missouri REALTORS®, presented awards to the honored attendees, starting from the left: Mark Whitney, CENTURY 21 Lifetime Realty, Peak Level; Benjamin Daniels, Hometown Realty, Pinnacle Level; Mike Hatfield, CENTURY 21 Lifetime Realty, Summit Level; Carla Howard, Stephens Real Estate, Pinnacle Level; Trent Barnes, Heritage House Realty, Pinnacle Level; Erick Hanson, CENTURY 21 Lifetime Realty, Peak Level; Scott Lyons, Heritage House Realty, Pinnacle Level; Zach Springer, CENTURY 21 Lifetime Realty, Peak Level; Rick Bachman, Heritage House Realty, Peak Level; Megan Roof, ReMax Home Team, Peak Level; Mike LaBeth, Heritage House Realty, Peak Level; Evonne Baker, CENTURY 21 Lifetime Realty, Summit Level.

# 2023 Awards Banquet & Officer Installation

Award winners not in attendance: Mark Hunolt, Legacy Land & Home, Peak Level; Sonja Gittings, Tiger Country, Peak Level; Leah Doty, Heritage House Realty, Peak Level; Elizabeth Gregory, CENTURY 21 Lifetime Realty, Peak Level; Luke Shoemaker, Macon Realty, Peak Level; David Wilt, Macon Realty, Peak Level; Allison Rowland, Tiger Country, Pinnacle Level; Vicki Benson, ReMax Home Team, Pinnacle Level; Steve Benson, Hometown Realty, Summit Level; Toni Riekeberg, Stephens Realty, Pinnacle Level; Kevin Shoemaker, Macon Realty, Pinnacle Level; Kim Keyes, ANEW Realty Group, Pinnacle Level; Mark Truitt, Tiger Country, Summit Level; Renee Morris, Hometown Realty, Summit Level; Erica Supple, Heritage House Realty, Summit Level; Jon Kerns, Macon Realty, Summit Level; Ben Albright, Macon Realty, Summit Level; Charity Taylor, CENTURY 21 Lifetime Realty, Summit Level; Curtis Sidwell, ANEW Realty Group, Summit Level.

**A special THANK YOU to Pickell Abstract Company (Linda Ranson), Kirksville Land Title Company (Rose Mayor), U.S. Bank (Angie Findling | Kevin Brunk), & NEMR (Jennifer Chrisman) for sponsoring the event! NECAR would also like to thank Evonne Baker (Membership Committee Chair) for assisting with the event.**



# Missouri REALTORS® Honor Society Awardee



**Congratulations to Erick Hanson, a recipient of the 2022 Honor Society award from Missouri REALTORS®.**

The primary purpose of the Missouri REALTORS® Honor Society is to recognize and reward high professional achievement among members who seek excellence through education and who voluntarily contribute their time and skills to Board and Association leadership.

Erick Hanson is currently serving as President of the Northeast Central Association of REALTORS® (NECAR) and is on the Board of Directors for the Missouri REALTORS® Association. He received his real estate license in 2010 with Century 21 Whitney Agency (now Century 21 Lifetime Realty) in Kirksville and has been a full-time agent ever since. In 2012, Erick obtained his broker's license. Erick has been married to Trish, an instructor at Truman State University, for 28 years, and they have a son, Tyler, who is a youth minister in LaPlata. Prior to Erick's real estate career, he was a full-time youth minister in Kirksville. He is still a minister and enjoys working with youth and adults through church, camps, and other ministry opportunities in his free time.

Pictured: Erick Hanson (REALTOR® & NECAR President) with Jennifer McKim (Association Executive)



Missouri REALTORS'  
**PODCAST**

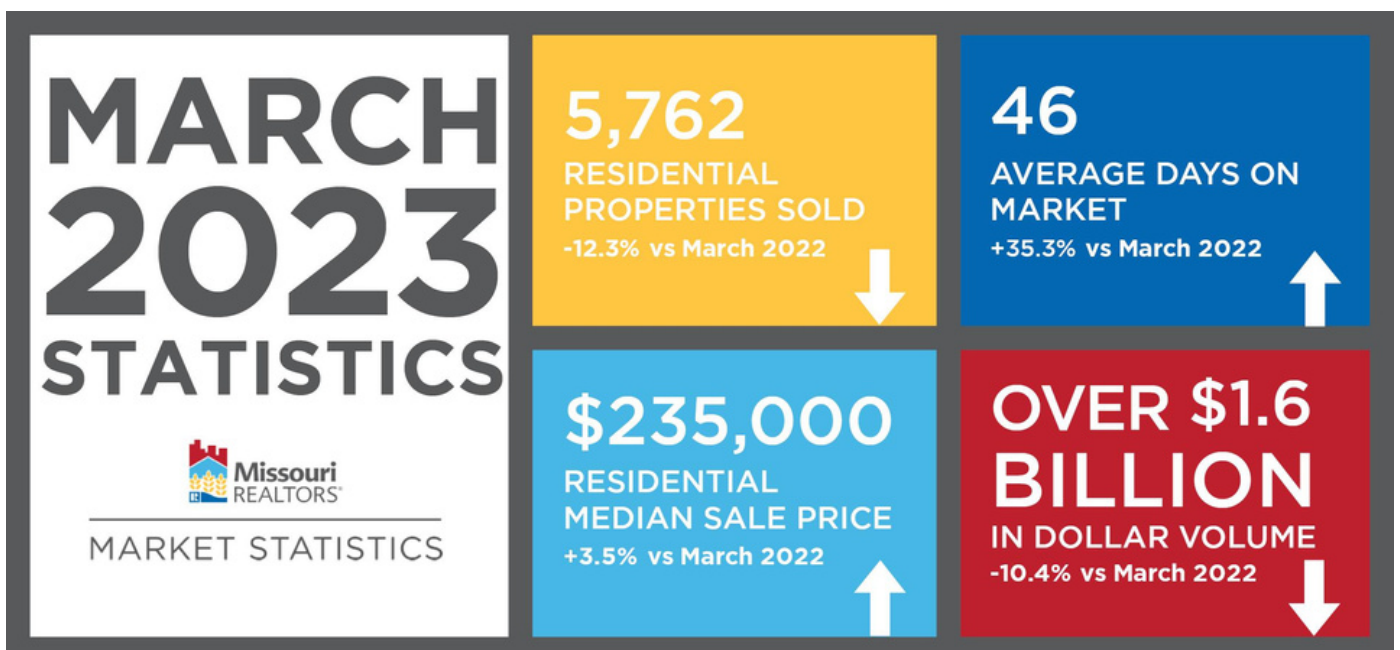
## Episode 28 | Navigating Appraisals in Today's Market

As a REALTOR®, understanding the appraisal process should be top of mind. Tune in to this episode of the Missouri REALTORS® Podcast as REALTORS® and appraisers Brenda Oliver and Pam Long discuss navigating appraisals in today's market, including changes to the appraisal process.



# MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).



## 2023-24 MLS BILLING



As a reminder, MLS billing began in April. All invoices must be paid by June 1st. Dues will remain the same as last year.

Please contact Jennifer at [necarmo1960@gmail.com](mailto:necarmo1960@gmail.com) if your contact information has changed in the last year, or if you need your invoice resent.

## HOME OWNERSHIP MATTERS

Looking for timely, relevant and useful information about Missouri and other parts of the country related to real estate, finance and policy issues for homeowners and prospective homeowners? Take action & stay informed with [HomeOwnershipMatters.Realtor](http://HomeOwnershipMatters.Realtor).



## VOTER REGISTRATION



Nearly 85 percent of REALTORS® are registered to vote, but we can do better. As REALTOR® professionals, you play a crucial role in helping to protect the interests of the real estate industry. Being registered to vote on key issues and races helps ensure that The Voice for Real Estate® is heard by legislators at the local, state and national levels.

Registering to vote is easy, but you must act quickly! If you are not already registered to vote, you can download a registration form online by visiting [HERE](#).

**THAT'S WHO WE** 



BOD Meeting at La Pachanga	May 2, 2023
NAR Good Neighbors Volunteer Days	June 3-11, 2023
BOD Meeting at La Pachanga	June 6, 2023
BOD Meeting at La Pachanga	August 1, 2023
BOD Meeting at La Pachanga	September 5, 2023
MO Realtors Fall Business Conference	September 19-21, 2023
GM Meeting & RPAC Event	October 3, 2023
MR Leadership Orientation & Advocacy Day	October 9-10, 2023
NAR NXT, The REALTOR® Experience	November 12-17, 2023
BOD Meeting at La Pachanga	November 7, 2023
Realtor Ring Day	December 1, 2023
BOD Meeting at La Pachanga	December 5, 2023

**More information on NECAR events can be found [HERE](#).**

## **Sign up for REALTOR® Party Mobile Alerts!**

**text the word 'REALTORS'  
to 30644**



# Thank You Affiliate Members



**Flat Branch**  
HOME LOANS

Heather Martin, Senior Mortgage Banker

Mobile: (660) 346-7593

303 N Missouri St., Suite C Macon, MO

Email: [hmartin@fbhl.com](mailto:hmartin@fbhl.com)

[flatbranchhomeloans.com](http://flatbranchhomeloans.com)

Additional contacts:

Zoe Hugley [zoe@fbhl.com](mailto:zoe@fbhl.com)

Jessica Robertson [jessica@fbhl.com](mailto:jessica@fbhl.com)



**Bank Midwest**  
A division of NBH Bank, Member FDIC  
**Where common sense lives.**

**Kevin Butner**

Mortgage Banking | Community

President

NMLS ID# 1747054

201 N Elson, Kirksville MO 63501

Office: 660-956-0512

Fax: 855-331-8958

Email: [Kevin.butner@bankmw.com](mailto:Kevin.butner@bankmw.com)

Web: [www.bankmw.com](http://www.bankmw.com)



**Farmers Insurance - Roy Noe**

Roy Noe

1501 E Illinois St. Kirksville, MO 63501

Bus: 660-730-5155

Cell: 660-342-0222

Email: [rnoe@farmersagent.com](mailto:rnoe@farmersagent.com)

[www.roynoeinsurance.com](http://www.roynoeinsurance.com)



**Donna Bell, Manger**

1206 N Missouri

Macon, MO 63552

Monday-Friday: 8am-5pm

660.395.9000 | 800.769.8731

Email: [dbell@charitonvalley.com](mailto:dbell@charitonvalley.com)

<https://www.cvalley.net/>



# Thank You Affiliate Members

## PICKELL ABSTRACT CO.

**Linda Ranson, Owner**

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: [linda@pickellabstractcompany.com](mailto:linda@pickellabstractcompany.com)

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

[schuylercounty@pickellabstractcompany.com](mailto:schuylercounty@pickellabstractcompany.com)

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: [knoxcounty@pickellabstractcompany.com](mailto:knoxcounty@pickellabstractcompany.com)



**Angie Findling**

Mortgage Loan Originator

NMLS 799210

Phone: 660-341-6200

1608 N. Rutherford St., Macon MO 63552

Email: [angela.findling@usbank.com](mailto:angela.findling@usbank.com)

Web: <https://mortgage.usbank.com/mo-macon-angie-findling>

**Kevin J Brunk**

Home Lending Officer

NMLS #738546

Phone: 636-295-8021 | 660-627-2877

2202 N Baltimore, Kirksville, MO 63501

Email: [kevin.brunk@usbank.com](mailto:kevin.brunk@usbank.com)

Web: <https://mortgage.usbank.com/mo-kirksville-kevin-brunk>



**Jennifer Chrisman**

Marketing/Sales Manager

718 S. West St

Green City, MO 63545

Phone: 660-874-4111

Email: [mktmgnemr.net](mailto:mktmgnemr.net)

Web: <https://nemr.net/about/>

Find out more information on Affiliate Membership [HERE](#).

# Thank You Affiliate Members

## **Kirksville Land Title Company**

### **Rose Mayor**

Office Manager

111 E Harrison St.  
Kirksville, MO 63501  
Phone: 660-665-4711

Email: [rosem@missouricentraltitle.com](mailto:rosem@missouricentraltitle.com)

### **Macon County Title**

1707 Prospect Dr  
Macon, MO 63552  
Phone: 660-385-6474

Email: [ashleys@missouricentraltitle.com](mailto:ashleys@missouricentraltitle.com)

Web: <https://www.missouricentraltitle.com>



### **Bill Lymer**

President

201 S. Baltimore St.  
Kirksville, MO 63501  
Phone: 660-665-3494

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Web: [www.alliantbank.com](http://www.alliantbank.com)