

APRIL 2024

NECAR NEWS

Save the Date!

2024 MACON CE TRAINING

This 12 hour CE training will satisfy the MREC renewal requirement, and the NAR COE requirement (cycle 7).

May 21-22, 2024

[REGISTER NOW](#)

2024 NECAR Board of Directors



Officers - 1 year term

President - Erick Hanson
Vice President - Mike LaBeth
Secretary - Adam Snyder
Treasurer - Carrie Mitten
Past President - Dawn Bruner

Local Directors - 3 year terms

Megan Roof (Term End Dec. 31, 2024)
Erica Supple (Term End Dec. 31, 2025)
Kathy Loew (Term End Dec. 31, 2026)

State Directors - 2 year terms

Michelle Lawrence (Term End Dec. 31, 2024)
Sonja Gittings (Term End Dec. 31, 2025)

Welcome New Members



Primary Members

Aaron Dudley: Cleveland Real Estate
Bless Napo: Century 21 Lifetime Realty
Lance Eads: Century 21 Lifetime Realty
Errol Powe: Macon Realty Company
Andrew Mallett: Legacy Land and Home
Gus Harris: ANEW Realty Group
Brad Sharpe: Peoples Land CO
Skyler Leyden: Heritage House Realty

Secondary Members

Curt Felker: Midwest Land Group
Jessica Humphreys: Lake Land & Home
Sales-Keller Williams Realty

New Offices

Premier Real Estate and Auction
Lake Land & Home Sales - Keller Williams Realty

2024 Awards Banquet & Officer Installation

Thank you to all who participated & congratulations to all award recipients!



The Northeast Central Association of REALTORS® held their annual awards ceremony for 2023 closed sales transactions and the installation of officers for the year 2024 on February 22, 2024, at Thousand Hills Lakeside Grille in Kirksville, MO.

Breanna Vanstrom, CEO of Missouri REALTORS®, presented awards to the honored attendees, starting from the left: Jon Kerns, Macon Realty, Pinnacle Level; David Wilt, Macon Realty, Peak Level; Julie McMillin, Macon Realty, Summit Level; Kim Keyes, ANEW Realty Group, Pinnacle Level; Zach Springer, Century 21 Lifetime Realty, Pinnacle Level; Allison Rowland, Tiger Country Realty, Summit Level; Kathy Loew, Lake Homes and Land Sales - Keller Williams Realty, Pinnacle Level; Sara VanLoo, Tiger Country Realty, Summit Level; Mark Truitt, Tiger Country Realty, Summit Level; Benjamin Daniels, LakePropertiesForSale.com, LLC, Summit Level; Erick Hanson, Century 21 Lifetime Realty, Pinnacle Level; Mark Whitney, Century 21 Lifetime Realty, Peak Level; Mike LaBeth, Heritage House Realty, Summit Level; Trent Barnes, Heritage House Realty, Summit Level; Scott Lyons, Heritage House Realty, Summit Level; Evonne Baker, Century 21 Lifetime Realty, Summit Level; Leah Doty, Heritage House Realty, Pinnacle Level; Luke Shoemaker, Macon Realty, Peak Level; Adam Snyder, Century 21 Lifetime Realty, Summit Level; Megan Roof, Re/Max Home Team, Pinnacle Level; Mike Hatfield, Century 21 Lifetime Realty, Summit Level

2024 Awards Banquet & Officer Installation

Award winners not in attendance: Erica Supple, Heritage House Realty, Summit Level; Tammy Amer, Missouri Land & Farm, LLC, Summit; Richie Tipton, Century 21 Lifetime Realty, Summit Level; Carla Howard, Stephens Real Estate, Summit Level; Rick Bachman, Heritage House Realty, Summit Level; Vicki Benson, Re/Max Home Team, Pinnacle Level; Toni Riekeberg, Stephens Real Estate, Pinnacle Level; Sonja Gittings, Tiger Country Realty, Peak Level; Mark Hunolt, Legacy Land and Home, Peak Level



Rookie of the Year: Sara VanLoo, Tiger Country Realty
Most Sides Sold: Luke Shoemaker, Macon Realty
Most Volume Sold: Luke Shoemaker, Macon Realty
Most Expensive Property Sold: Luke Shoemaker, Macon Realty



2024 Awards Banquet & Officer Installation



RPAC Awards

Crystal R: Erick Hanson, C21 Lifetime

Capital Club: Sonja Gittings, Tiger Country

\$100 Club: Mark Whitney, C21 Lifetime; Mike Hatfield, C21 Lifetime; Gawen Lawrence, C21 Lifetime; Margaret Minear, Minear Appraisal Services; Elizabeth Gregory, EXP Realty



A special THANK you to Pickell Abstract Company (Linda Ranson) and Kirksville Land Title Company (Rose Mayor) for sponsoring the event, as well as NEMR (Jennifer Chrisman) and Erick Hanson (NECAR President) for sponsoring the giveaways.

NECAR would also like to express our gratitude to Evonne Baker. Evonne has made a significant contribution as the Membership Committee Chair and has also played a crucial role in managing the Award of Excellence program for many years.

Interested in joining a committee? Find out more information, [HERE](#).



Missouri REALTORS® PODCAST

Episode 32 | Fair Housing in Real Estate

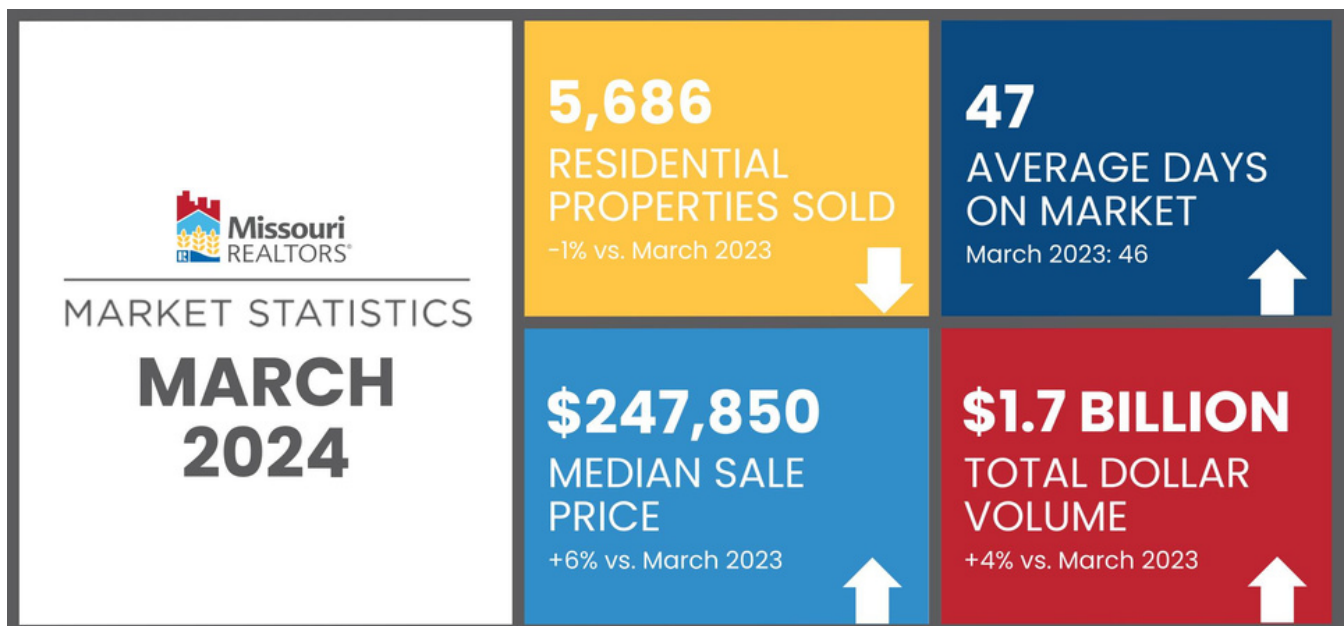
As a REALTOR®, fair housing and equal opportunity for all is a top priority. **Tune into** this episode of the Missouri REALTORS® Podcast as President Andrea Sheridan talks with REALTOR® Michelle Walker about all things fair housing, including ways to implement it into your daily operation.

View Fair Housing & Equal Opportunity resources, [HERE!](#)



MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).



APPLY FOR A 2025 LEADERSHIP POSITION!

[LEARN MORE](#)


2024-25 Leadership Academy



The application for Missouri REALTORS® next Leadership Academy class is now live! Applications for the 2024-2025 class are due by May 4, 2024.

Scholarship money is available to help cover the expense of up to two full tuitions. Read more about the program and download the application, [HERE](#).

2024-25 MLS Billing



As a reminder, MLS billing began in April. All invoices must be paid by June 1st. Dues will remain the same as last year.

Please contact Jennifer at necarmo1960@gmail.com if your contact information has changed in the last year or if you need your invoice resent.

REALTOR® Party Mobile Alerts

**Sign up for
REALTOR® Party
Mobile Alerts!**

text the word 'REALTORS'
to 30644



Help our local board reach our RPMA goal! NECAR needs at least 22% of its members signed up for REALTOR® Party Mobile Alerts. We currently need twenty-two more members to sign up to meet this goal!

Text the word REALTORS to 30644

Earn Your ABR® Designation



Throughout 2024, NAR is making the popular Accredited Buyer's Representative (ABR®) designation course, which is typically \$295, available to REALTORS® at no cost. The ABR® course is the first step toward earning the ABR® designation and focuses on the key information and skills agents need today when working with buyers. Find more information, [HERE](#).



- BOD Meeting: May 7th in Kirksville, MO
- Missouri REALTORS® Spring Business Conference: April 23-25 in Kansas City, MO
- NAR REALTORS® Legislative Meetings & Trade Expo: May 4-9 in Washington, D.C.
- NECAR CE Training: May 21-22 in Macon, MO
- BOD Meeting: Sept. 3 in Kirksville, MO
- Missouri REALTORS® Fall Business Conference: Sept. 24-26 in Branson, MO
- BOD Meeting: Nov. 5th in Kirksville, MO
- NAR NXT, REALTOR® Experience & Governance Meetings: Nov. 6-11 in Boston, MA
- O2 Leadership & Local President Retreat: Dec. 3-4 in Columbia, MO
- REALTOR® Ring Day: Dec. 6 in Kirksville, MO & Macon, MO

NECAR Events: <https://necarmo.com/events>

MR Events: <https://thelanding.missourirealtor.org/events/calendar>

NAR Events: <https://www.nar.realtor/events/nar-meetings-by-year>



Join us for an evening of fun and games at this year's Robert W. Borgmann RPAC Auction during the Spring Missouri REALTORS® Business Conference in Kansas City, MO! Pre-registration is required for entry. Your registration goes towards your individual RPAC credit!

Registration:

Register for the RPAC-opoly | Robert W. Borgmann RPAC Auction when you register for the Spring Business Conference.

Online Auction Details:

- Opens: Friday, April 19 at Noon
- Closes: Immediately following the live auction on Wednesday, April 24
- Visit <https://RWB2024.givesmart.com> OR text "RWB2024" to 76278 to participate in the online auction!

Live Auction Details:

- Wednesday, April 24 | 6:00 - 9:00 PM (Check-in opens at 5:45 PM)
- Attire: Game night casual (Dress in your favorite Monopoly costume!)



2024 Spring
BUSINESS CONFERENCE
APRIL 23-25 *Kansas City*

Missouri
REALTORS®

Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin

Senior Mortgage Banker

NMLS: 224149

Phone: 660-346-7593

101 South Franklin, Ste A

Kirkville, MO 63501

Email: hmartin@fbhl.com

Web: flatbranchhomeloans.com/hmartin



Bank Midwest
A division of NBH Bank, Member FDIC
Where common sense lives.

Kevin Butner

Mortgage Banking | Community

President

NMLS: 1747054

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Office: 660-956-0512

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Farmers Insurance - Roy Noe

Roy Noe

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Cell: 660-342-0222

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www.roynoeinsurance.com



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Macon, MO 63552

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Email: dbell@charitonvalley.com

<https://www.cvalley.net/>

Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: linda@pickellabstractcompany.com

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: knoxcounty@pickellabstractcompany.com



Equal Housing Lender

Kevin J Brunk

Mortgage Loan Officer

NMLS: 738546

Phone: 660-627-2877

2202 N Baltimore

Kirksville, MO 63501

Email: kevin.brunk@usbank.com

Web: <https://mortgage.usbank.com/mo-kirksville-kevin-brunk>



Angela Findling

Mortgage Loan Officer

NMLS #799210

Phone: 660-341-6200

Kirksville, MO 63501

Email: afindling@genevafi.com

Web: <https://www.genevafi.com/>

Find out more information on Affiliate Membership, [HERE](#).

Thank You Affiliate Members



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The Edward Jones logo features the text "Edward Jones" in a black, serif font, with a registered trademark symbol (®) to the right of "Jones". The text is set against a solid yellow rectangular background.

Edward Jones®

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Thank You Affiliate Members

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Macon County Title

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Phone: 660-385-6474

Email: kaylab@missouricentraltitle.com

Web: <https://www.missouricentraltitle.com>