

JANUARY 2023

NECAR NEWS

Save the date

AWARDS BANQUET & OFFICER INSTALLATION

February 23, 2023

Thousand Hills Dining Lodge (Kirksville)

5:30 PM Social Time | 6 PM Ceremony & Dinner

Come enjoy a fun evening with fellow REALTOR® members. Please **RSVP** by Feb. 10th.

2023 NECAR Board of Directors



Officers - 1 year term

President - Erick Hanson
Vice President - Mike LaBeth
Secretary - Kathy Loew
Treasurer - Carrie Mitten
Past President - Dawn Bruner

Local Directors - 3 year terms

Erica Supple (Term End Dec. 31, 2025)
Allison Rowland (Term End Dec. 31, 2023)
Megan Roof (Term End Dec. 31, 2024)

State Directors - 2 year terms

Michelle Lawrence (Term End Dec. 31, 2024)
Sonja Gittings (Term End Dec. 31, 2023)

Welcome New Members



Primary Members

Sheri Kirchner: United Country Land Pros LLC
Chad Westbay: Farmland Consultants LLC
Justin Nichols: Farmland Consultants LLC
Orville Chapins: Farmland Consultants LLC
Jason Tharp: Farmland Consultants LLC
Brenton Fowler: Farmland Consultants LLC
Mary Hughes: Fox & Co Real Estate
Andrew Hunolt: C21 Lifetime Realty

Secondary Members

Natalie Wier: EXP Realty LLC

New Office

Mary Williams: First Class Properties

MLS Only

Lakan Britt: C21 McKeown & Associates, Inc.

NECAR President, Erick Hanson, to Serve Another Term

"I received my real estate license in 2010 with Century 21 Whitney Agency in Kirksville and have been a full-time agent ever since. In 2012 I obtained my broker's license. I have been married to Trish, an instructor at Truman State University, for 27 years and we have a son, Tyler, who is a youth minister in LaPlata. Prior to my real estate career, I was a full time youth minister in Kirksville. I am still a minister and enjoy working with youth and adults through church, camps and other ministry opportunities in my free time."



**Thank you for serving in 2022 and 2023.
We appreciate your dedication to NECAR!**



REALTOR® Trademarks & How to Use Them Correctly

Here are five key facts:

1. REALTOR® = Member of NAR
2. Members can use the REALTOR® trademarks, with limitations
3. Non-members may not use the REALTOR® marks
4. Design standards for REALTOR® marks must be followed
5. The REALTOR® marks can be used on the internet and in marketing

Find more guidance about proper use of the REALTOR® Trademarks [HERE](#).

REALTOR® Ring Day 2022

A special Thank You to all of our local REALTORS® who made 2022 REALTOR® Ring Day a success!



CHECK OUT OUR FACEBOOK PAGE [HERE.](#)



STANDARD FORMS

Keeping it Legal | 2023 Forms Update

In the latest edition of [Keeping It Legal](#), General Counsel Steve Graham and Associate General Counsel Robert Campbell discuss pending standard forms revisions that will become effective January 1, 2023.

The Missouri REALTORS® website has also been updated to include a new [2023 Forms & Revisions page](#). You will find a short explanation (and a "clean" and "redlined" copy) of each revised form.

For additional standard forms resources, including some of our approved form providers, visit the [Standard Forms page](#) of the website. Both webpages include a link to the "Master Forms Index", which provides a complete list and brief explanation of all Missouri REALTORS® standard forms made available for your use.

Missouri REALTORS®



LEGALline

573-447-5278

[LEGAL Line](#) is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics. There are no fees or charges for calling Legal Line. Legal Line is available Monday - Friday, 9:00 a.m. - Noon and 1:00 p.m. - 4:00 p.m. CST, (excluding recognized holidays) by calling 573-447-5278. You can also email Legal Line at Legalline@morealtor.com.

Missouri REALTORS® also maintains a robust library of frequently asked questions covering a variety of real estate-related topics. Whether you are searching for something specific or just looking for good information and additional resources to keep you sharp on issues that impact your day-to-day business, the [Legal Line Library](#) is always available!

SUBMIT QUESTIONS TO LEGAL LINE [HERE](#).



Missouri REALTORS® PODCAST

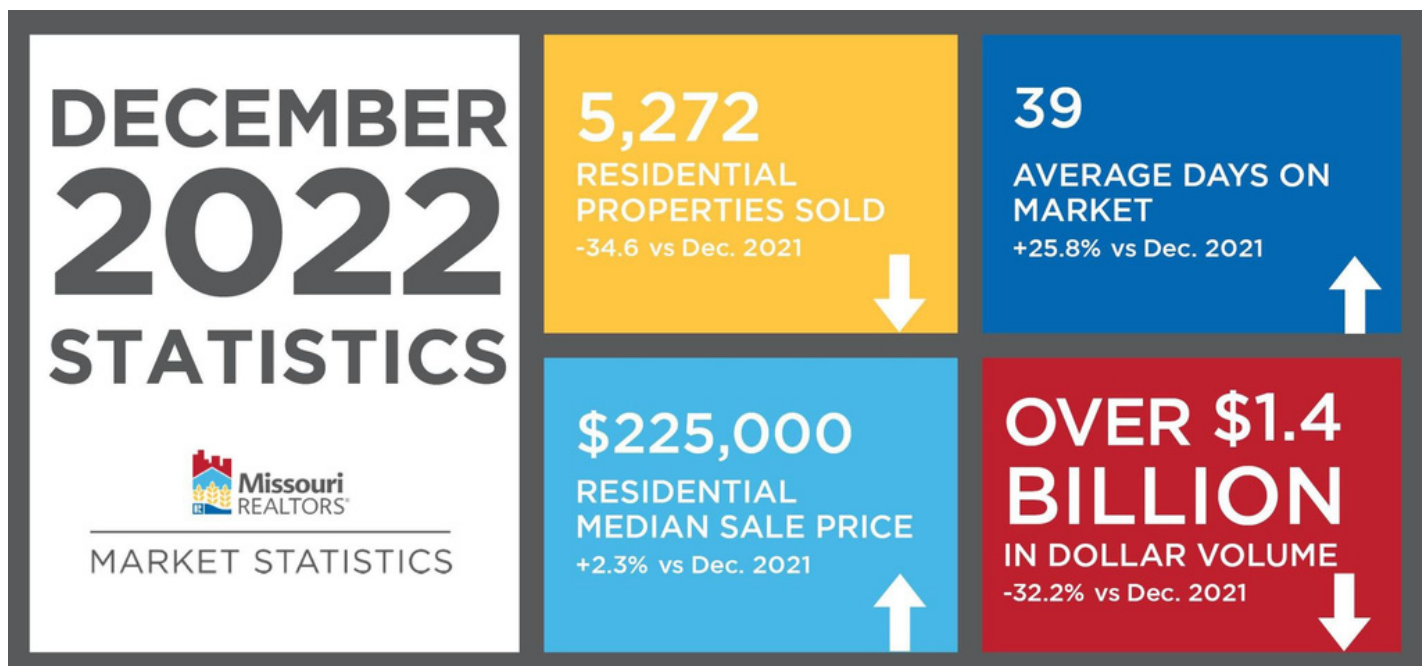
Episode 23: Advance Your Career in Real Estate

Tune in to Episode 23 of the Missouri REALTORS® Podcast to learn more! Are you looking for a fresh perspective to help advance your real estate career? Tune in as members from across the state share strategies that agents can implement into their daily practice to become a more successful REALTOR®. You don't want to miss it!



MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).





Mark your Calendar for REALTORS® Are Good Neighbors Volunteer Days Taking Place June 3-11, 2023

As a REALTOR®, giving back is part of who you are and what you do. From individual acts of kindness like making dinner for a neighbor in need, to spearheading a community-wide clean-up day.

Please send pictures to Jen at necarmo1960@gmail.com.



MLS Training Webinar

The MLS Training Webinar is scheduled for Feb. 9th at 10:00 a.m. Attendees must pre-register [HERE](#).

Webinar topics include: Listing Maintenance, Searching (includes Hot Sheet, Quick Search & Detailed Search, Printing and Emailing Listings), & Reports/Stats.



Award for Excellence

It's that time of year where NECAR recognizes outstanding performance throughout the year of 2022. REALTORS who wish to apply for the "Award for Excellence" must submit the application to NECAR where they will be reviewed by the membership committee. Applications must be received by the board on or before January 31, 2023. Contact necarmo1960@gmail.com for more information.



MLS Training Webinar (Pre-register)	February 9, 2023
BOD Meeting at Colton's Steak House	February 14, 2023
Awards Banquet & Officer Installation	February 23, 2023
BOD Meeting at Colton's Steak House	March 14, 2023
MO Realtors Spring Business Conference	April 11-13, 2023
REALTOR® Broker Summit (Kansas City)	April 17-18, 2023
BOD Meeting (Zoom Call)	April 19, 2023
BOD Meeting at Colton's Steak House	May 9, 2023
NAR Good Neighbors Volunteer Days	June 3-11, 2023
BOD Meeting at Colton's Steak House	June 13, 2023
BOD Meeting at Colton's Steak House	July 11, 2023
BOD Meeting at Colton's Steak House	August 8, 2023
BOD Meeting at Colton's Steak House	September 12, 2023
MO Realtors Fall Business Conference	September 19-21, 2023
GM Meeting & RPAC Event	October 3, 2023
MR Leadership Orientation & Advocacy Day	October 9-10, 2023
NAR NXT, The REALTOR® Experience	November 12-17, 2023
BOD Meeting at Colton's Steak House	November 14, 2023
Realtor Ring Day	December 1, 2023
BOD Meeting at Colton's Steak House	December 12, 2023

More information on NECAR events can be found [HERE](#).

Placemaking Grants

Placemaking Grants fund state and local REALTOR® association projects that create new, outdoor public spaces and destinations in a community on unused or underused sites. The goal of the program is to enable REALTORS® to strengthen ties with their community, to develop relationships with public officials, and to spur economic growth and development through the creation of new public gathering places. Contact necarmo1960@gmail.com for more information.

New in 2023!

Placemaking Grants now allow funding of community asset improvements such as street benches, lamps and wayfinding signs as well as improvements to existing spaces.

Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin, Senior Mortgage Banker

Mobile: (660) 346-7593

303 N Missouri St., Suite C Macon, MO

Email: hmartin@fbhl.com

flatbranchhomeloans.com

Additional contacts:

Zoe Hugley zoe@fbhl.com

Jessica Robertson jessica@fbhl.com



Bank Midwest
A division of NBH Bank, Member FDIC
Where common sense lives.

Kevin Butner

Mortgage Banking | Community President

NMLS ID# 1747054

201 N Elson, Kirksville MO 63501

Office: 660-956-0512

Fax: 855-331-8958

Email: Kevin.butner@bankmw.com

Web: www.bankmw.com



Farmers Insurance - Roy Noe

Roy Noe

1501 E Illinois St. Kirksville, MO 63501

Bus: 660-730-5155

Cell: 660-342-0222

Email: rnoe@farmersagent.com

www.roynoeinsurance.com



Donna Bell, Manger

1206 N Missouri

Macon, MO 63552

Monday-Friday: 8am-5pm

660.395.9000 | 800.769.8731

Email: dbell@charitonvalley.com

<https://www.cvalley.net/>

Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: linda@pickellabstractcompany.com

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: knoxcounty@pickellabstractcompany.com



Angie Findling

Mortgage Loan Originator

NMLS 799210

Phone: 660-341-6200

1608 N. Rutherford St., Macon MO 63552

Email: angela.findling@usbank.com

Web: <https://mortgage.usbank.com/mo-macon-angie-findling>

Kevin J Brunk

Home Lending Officer

NMLS #738546

Phone: 636-295-8021 | 660-627-2877

2202 N Baltimore, Kirksville, MO 63501

Email: kevin.brunk@usbank.com

Web: <https://mortgage.usbank.com/mo-kirksville-kevin-brunk>

Kirksville Land Title Company

111 E Harrison St.

Kirksville, MO 63501

Phone: 660-665-4711

Email: rosem@missouricentraltitle.com

Find out more information on Affiliate Membership [HERE](#).