

JANUARY 2024

NECAR NEWS

Save the date

AWARDS CEREMONY & OFFICER INSTALLATION

February 22, 2024

Location TBD

5:30 PM Social Time | 6 PM Ceremony & Dinner

Come enjoy a fun evening with fellow REALTOR® members!

2024 NECAR Board of Directors



Officers - 1 year term

President - Erick Hanson
Vice President - Mike LaBeth
Secretary - Adam Snyder
Treasurer - Carrie Mitten
Past President - Dawn Bruner

Local Directors - 3 year terms

Erica Supple - (Term Ends Dec. 31, 2025)
Kathy Loew - (Term Ends Dec. 31, 2026)
Megan Roof - (Term Ends Dec. 31, 2024)

State Directors - 2 year terms

Michelle Lawrence - (Term Ends Dec. 31, 2024)
Sonja Gittings - (Term Ends Dec. 31, 2025)

Welcome New Members



Primary Members

Hannah Campbell: Legacy Land & Home
Rebecca Travis: Jason Mitchell Real Estate
Troy Grgurich: Legacy Land & Home
Jared Williams: First Class Properties
Cory Johnson: Gaslight Real Estate
Greg Howard: Century 21 Lifetime Realty

Secondary Members

Scott Whittington: LandGuys, LLC of Missouri

New Office

LandGuys, LLC of Missouri
Sharpe Ag Services, Inc.
Midwest Land Group, LLC

MLS Only

Pamela Chyba: Listwithfreedom.com
Taylor Barr: T. Barr Appraisals, LLC
Tiffany Hawkins: Bogle Realty
Michael Sharpe: Sharpe Ag Services, Inc.
Steve Mott: Midwest Land Group, LLC

Nice to Meet You!



Deb
Thoman



Need C.E.?

We've got you covered!

- February 7th-8th, 2024
- All 12 Hours
- 4 High Energy Classes
- 2 Electives
- 1 Fair Housing Core Mandate (MREC)
- 1 Ethics Core Mandate (NAR)
- Choose from 1 to 4
- \$35 per class
- Seats are limited!
- Register by 1/15/2024

Location:

Kirkville Regional Economic Building
315 S Franklin St
Kirkville, MO 63501

**Contact Jennifer McKim to
reserve your seat:
necarmo1960@gmail.com**

REGISTER NOW

Missouri REALTORS® Relief Foundation



In collaboration with the National Association of REALTORS® Relief Fund, Missouri REALTORS®, Northeast Central Association of Realtors®, and Southeast Missouri Realtors® are proud to have provided \$40,696 in relief to 44 families impacted by the tornados and flooding that occurred in August 2023 in Knox, Adair, and Bollinger counties.

For more information visit: [HERE](#).



REALTOR® Days are group visits to the Capitol every Tuesday and Wednesday during the state legislative session, from January through April. It's an opportunity for REALTORS® and association leaders, along with their local leadership academies and governmental affairs committees, to come together and communicate with elected officials. Legislators hear directly from you, their constituents, about issues important to the real estate industry and how legislation will impact their district.

To secure your spot, you must register by January 17, 2024. Early registration ensures your participation and allows us to make the necessary arrangements to provide a great experience.

For questions, please contact Nick Knoth, Regional Advocacy (Central), at (618) 570-4991 or by email at nick@morealtor.com.

Thank you for your support of the real estate industry, and we hope to see you in Jefferson City!

REGISTER NOW

Award for Excellence

It's that time of year where NECAR recognizes outstanding performance throughout the year of 2023.

REALTORS® who wish to apply for the "Award for Excellence" must submit the application to NECAR where they will be reviewed by the membership committee.

Applications must be received by the board on or before January 31, 2024. NECAR will present certificates at the Awards Ceremony on February 22nd.

Contact necarmo1960@gmail.com for more information.

Access the form **HERE**.





Registration is OPEN for the 2024 Winter Business Conference in St. Louis, MO. Immerse yourself in a week of engaging speakers, top-quality education, and valuable networking opportunities.

In addition to the Opening General Session and Emerging Issues Forum, explore a variety of sessions on land sales, probate basics, political engagement, navigating industry challenges, and much more. This promises to be a week filled with excitement, learning, and professional growth! Secure your spot and learn more about this year's Winter Business Conference here:

[REGISTER NOW](#)



It's Your Move, a program of the Missouri REALTORS® Educational Foundation, is a FREE, online real estate consumer education course with housing and financial literacy curriculum for high school students. In addition to being available online, It's Your Move has been designed to serve as a hybrid course. This means you can participate as a guest speaker at the request of a teacher. Guest speakers will not only review materials with students but also moderate a Q&A session to provide real-world examples for students eager to learn more.

If you have an interest in implementing It's Your Move into a school near you, click the "Learn More" button below, and contact Jen at necarmo1960@gmail.com.

[LEARN MORE](#)



STANDARD FORMS

Keeping it Legal | 2024 Forms Update

In the latest edition of [Keeping It Legal](#), General Counsel Steve Graham and Associate General Counsel Robert Campbell discuss pending standard forms revisions that will become effective January 1, 2024.

The Missouri REALTORS® website has also been updated to include a new [2024 Forms & Revisions page](#). You will find a short explanation (and a "clean" and "redlined" copy) of each revised form.

For additional standard forms resources, including some of our approved form providers, visit the [Standard Forms page](#) of the website. Both webpages include a link to the "Master Forms Index", which provides a complete list and brief explanation of all Missouri REALTORS® standard forms made available for your use.

Missouri REALTORS®



LEGALline

573-447-5278

[LEGAL Line](#) is a "members only" service benefit that allows Missouri REALTORS®, both brokers and agents, direct access to an experienced real estate attorney who can provide information on a variety of real estate law topics. There are no fees or charges for calling Legal Line.

Legal Line is available Monday - Friday, 9:00 a.m. - Noon and 1:00 p.m. - 4:00 p.m. CST, (excluding recognized holidays) by calling 573-447-5278. You can also email Legal Line at Legalline@morealtor.com.

Missouri REALTORS® also maintains a robust library of frequently asked questions covering a variety of real estate-related topics. Whether you are searching for something specific or just looking for good information and additional resources to keep you sharp on issues that impact your day-to-day business, the [Legal Line Library](#) is always available!

SUBMIT QUESTIONS TO LEGAL LINE [HERE](#).



Missouri REALTORS'
PODCAST

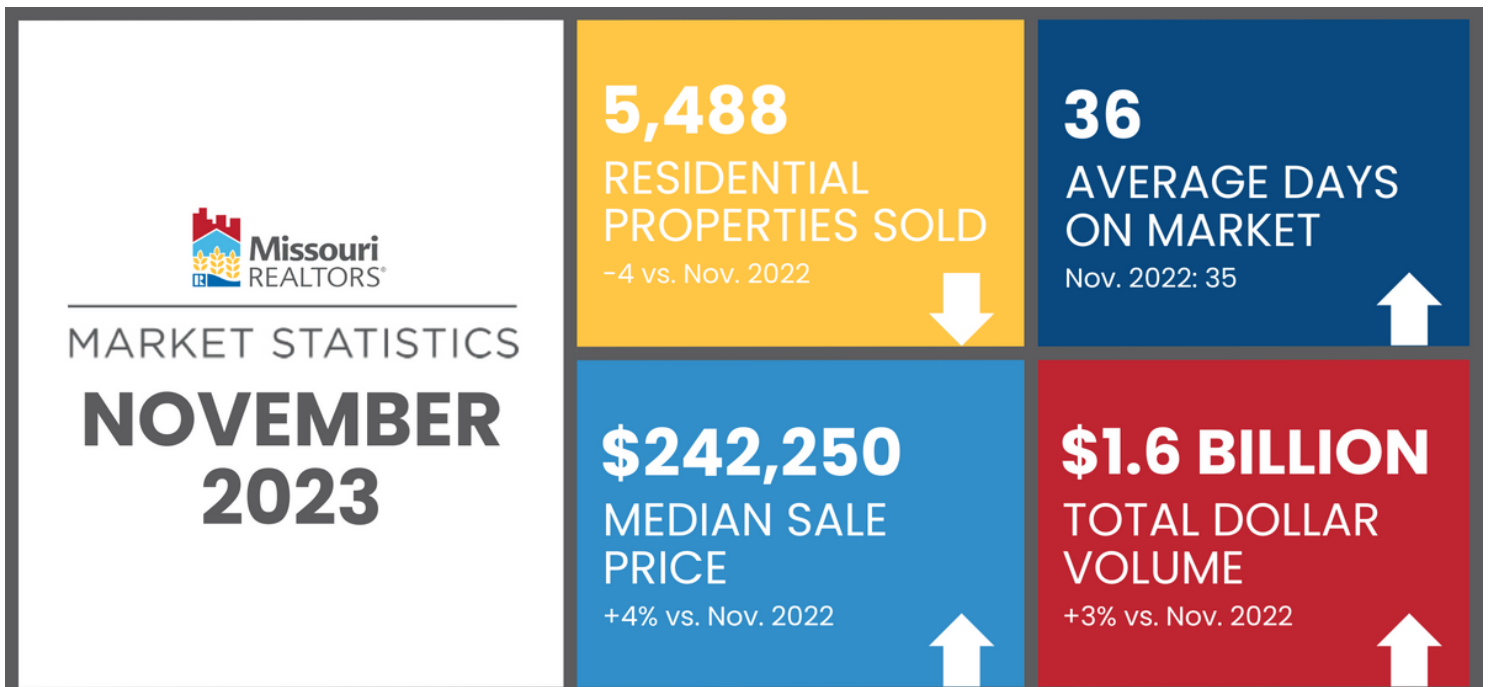
Episode 36 | UNITE with 2024 President Derek Schriever

Tune into our latest episode with 2024 President Derek Schriever! In this episode, Derek visits with 2023 President Andrea Sheridan about his theme, UNITE, and what he looks to accomplish in 2024. You don't want to miss it!



MARKET STATISTICS

In November 2023, there was a 4% drop in residential property sales and an increase to 36 average days on the market. The median sale price saw a marginal uptick, reaching \$242,250. Stay tuned for the latest Missouri Market Statistics video! For detailed information, including archived market reports visit: [HERE](#).



REALTOR® Ring Day 2023

A special Thank You to all of our local REALTORS® who made 2023 REALTOR® Ring Day a success.



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THAT'S WHO WE  REALTOR

Thank you for your 2024
REALTOR® membership dues
payment!



- BOD Meetings: Feb. 6th, May 7th, Sept. 3, Nov. 5th in Kirksville, MO
- Missouri REALTORS® Winter Business Conference: Jan. 16-18 in St. Louis, MO
- NECAR REALTOR® Capital Day: Jan. 31 in Jefferson City, MO
- NECAR CE Training: February 7-8 in Kirksville, MO (K-REDI)
- 2024 NAR Region 9 Conference: February 17-19 in Oklahoma City, OK
- NECAR Awards Ceremony & Officer Install: February 22 (Location TBD)
- Missouri REALTORS® Spring Business Conference: April 23-25 in Kansas City, MO
- NAR REALTORS® Legislative Meetings & Trade Expo: May 4-9 in Washington, D.C.
- Missouri REALTORS® Fall Business Conference: Sept. 24-26 in Branson, MO
- O2 Leadership & Local President Retreat: Dec. 3-4 in Columbia, MO

NECAR Events: <https://necarmo.com/events>

MR Events: <https://thelanding.missourirealtor.org/events/calendar>

NAR Events: <https://www.nar.realtor/events/nar-meetings-by-year>

A graphic for Fiber Homes. On the left, there is an illustration of a woman in a blue sweater pointing at a screen that shows a house. Two other people, a man and a woman, are standing next to the screen. A Wi-Fi symbol is positioned above the screen. On the right, the text "FIBER HOMES" is written in blue, followed by "Agents, you're invited!" in a large, bold, blue font. Below that, "FREE Real Estate Agent Education Course:" is written in orange, and "How to Find The Best Internet Information For Your Clients" is written in blue.

FIBER HOMES

**Agents,
you're invited!**

**FREE Real Estate Agent
Education Course:**

How to Find The Best
Internet Information
For Your Clients

Pre-registration is required to receive a link to join the webinar.

REGISTER NOW

Thank You Affiliate Members

Kirksville Land Title Company

Rose Mayor

Office Manager

111 E Harrison St.

Kirksville, MO 63501

Phone: 660-665-4711

Email: rosem@missouricentraltitle.com

Macon County Title

1707 Prospect Dr

Macon, MO 63552

Phone: 660-385-6474

Email: ashleys@missouricentraltitle.com

Web: <https://www.missouricentraltitle.com>

The logo for Edward Jones, featuring the name "Edward Jones" in a bold, serif font with a registered trademark symbol, set against a yellow rectangular background.

Jon Peck

Financial Advisor

103 W. Potter Ave

Kirksville, MO 63501

Phone: 660-665-3255

Email: jon.peck@edwardjones.com

Web: www.edwardjones.com/jon-peck



Bill Lymer

President

201 S. Baltimore St.

Kirksville, MO 63501

Phone: 660-665-3494

Email: bill.lymer@alliantbank.com

Web: www.alliantbank.com



Connections Bank

Aaron Pearce

Market President

2817 N. Baltimore

Kirksville, MO 63501

Phone: 660-665-7703

Email: apearce@connectionsbank.com

Web: www.connectionsbank.com

Find out more information on Affiliate Membership [HERE](#).

Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: linda@pickellabstractcompany.com

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: knoxcounty@pickellabstractcompany.com



Equal Housing Lender

Angie Findling

Mortgage Loan Originator

NMLS: 799210

Phone: 660-395-6975

1608 N. Rutherford St., Macon MO 63552

Email: angela.findling@usbank.com

Web: <https://mortgage.usbank.com/mo-macon-angie-findling>

Kevin J Brunk

Mortgage Loan Officer

NMLS: 738546

Phone: 660-627-2877

2202 N Baltimore, Kirksville, MO 63501

Email: kevin.brunk@usbank.com

Web: <https://mortgage.usbank.com/mo-kirksville-kevin-brunk>



Jennifer Chrisman

Marketing/Sales Manager

718 S. West St

Green City, MO 63545

Phone: 660-874-4111

Email: mktmgrenemr.net

Web: <https://nemr.net/about/>

Find out more information on Affiliate Membership [HERE](#).

Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin

Senior Mortgage Banker

NMLS: 224149

Phone: 660-346-7593

101 South Franklin, Ste A

Kirksville, MO 63501

Email: hmartin@fbhl.com

Web: flatbranchhomeloans.com/hmartin



Bank Midwest
A division of NBH Bank, Member FDIC
Where common sense lives!

Kevin Butner

Mortgage Banking | Community

President

NMLS: 1747054

201 N Elson, Kirksville MO 63501

Office: 660-956-0512

Fax: 855-331-8958

Email: Kevin.butner@bankmw.com

Web: www.bankmw.com



Farmers Insurance - Roy Noe

Roy Noe

1501 E Illinois St. Kirksville, MO 63501

Bus: 660-730-5155

Cell: 660-342-0222

Email: rnoe@farmersagent.com

www.roynoeinsurance.com



Donna Bell

Manger

1206 N Missouri

Macon, MO 63552

Monday-Friday: 8am-5pm

660.395.9000 | 800.769.8731

Email: dbell@charitonvalley.com

<https://www.cvalley.net/>