

JULY 2023

NECAR NEWS

Save the date

GENERAL MEMBERSHIP MEETING & RPAC AUCTION

October 3, 2023

Raspberry's BBQ (Macon)

5:30 PM Social Time | 6 PM Dinner

Come enjoy a fun evening with fellow REALTOR® members. Please RSVP [HERE](#) by Sept. 15th.

We ask each office to please consider participating in the auction by donating an auction basket, giving funds towards auction items, or participating in auction bidding.

Contact Jennifer at necarmo1960@gmail.com for more information.

Welcome New Members



Primary Members

Abby Jackson: First Class Properties

Tony Askew: Primrose Realty, LLC

Kathryn Phillips: Primrose Realty, LLC

Richard Lourcey: Primrose Realty, LLC

Douglas Byrn: Primrose Realty, LLC

Cheryl Golbricht: Primrose Realty, LLC

Boyd Bissell: Primrose Realty, LLC

Richard Jensen: Hometown Realty

Jacob Shipley: Hometown Realty

Cheri Cason: UC Gilworth Real Estate

New Office

Primrose Realty, LLC: Jeanie Bissell

MLS Only

Kayla Thompson: C21 Team Elite

John Curry: Frontier Property
Management, LLC

Lyndsey Bush-McVeigh: See Real
Estate

Jerry Hunter: Living the Dream

call for **NOMINATIONS**

NECAR OFFICER ELECTION 2024

NECAR is seeking nominations for 2024 President, Vice President, Secretary and Treasurer. Officer terms are one-year.

NECAR is also seeking nominations for one State Director and one Local Director. State Directors conduct the affairs and establish all policies of Missouri REALTORS®. Local Directors conduct the affairs for the local association.

Local Director Term: Jan 1, 2024-Dec. 31, 2026

State Director Term: Jan 1, 2024-Dec. 31, 2025

State Directors are required to attend 2 of the 3 Missouri REALTORS® Board of Directors meetings.

Please send all nominations to Jennifer at necarmo1960@gmail.com.



The Missouri Good Neighbor Award program was created to recognize and reward REALTORS® across the state for their dedication to volunteer service. The program is modeled after REALTOR® Magazine's Good Neighbor Awards.

The winner of the annual Missouri Good Neighbor Award receives \$2,500 for his or her charity, as well as statewide recognition.

The 2023 Missouri Good Neighbor Award nomination deadline is September 1, 2023.

Find out more information [HERE](#).



DESIGNED FOR YOU **AND YOUR BUSINESS**

NAR REALTOR Benefits® partners with select companies to create exclusive, customized offers that specifically help you save on solutions that boost your business and best serve your clients.



Download the MR app for event information and more! Stay up-to-date on member resources and events with the new smartphone app for both Apple and Android devices.



For Google Play:
<https://tinyurl.com/morealtorandroid>



For Apple Store:
<https://tinyurl.com/morealtorapple>



Missouri REALTORS®
PODCAST

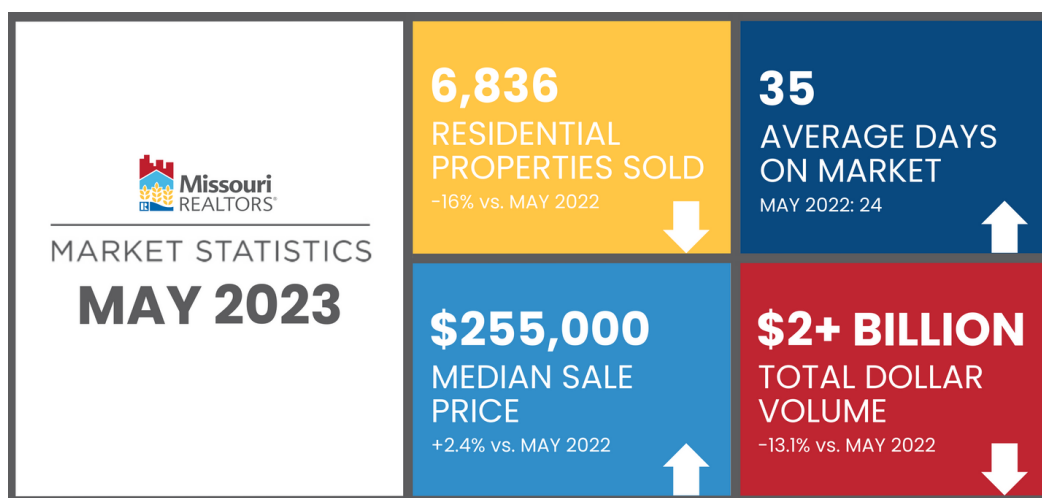
Episode 31 | Artificial Intelligence in Real Estate

In this episode of the Missouri REALTORS® Podcast, President Andrea Sheridan talks with REALTOR® Cricket Staggs about artificial intelligence (AI) and its impact on the daily practices of real estate professionals. Discussion also revolves around streamlining processes and enhancing customer experiences while looking at AI's ethical concerns. [Tune in](#) as we explore the ever-evolving landscape of real estate and the role AI plays within it!



MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).



Thank you for your annual MLS (June
2023-May 2024) dues payment.

FALL BUSINESS CONFERENCE



The Missouri REALTORS® [Fall Business Conference](#) is scheduled for September 19-21, 2023 in Springfield, MO.

[Location](#)

Oasis Hotel & Convention Center
2546 N Glenstone Ave
Springfield, MO 65803

2023 PRESIDENT'S CHALLENGE

Missouri REALTORS® is excited to announce a [2023 President's Challenge](#), to encourage all Missouri REALTORS® to complete the National Association of REALTORS® (NAR) Fairhaven simulation, Bias Override training, At Home With Diversity certification (AHWD), and the Commitment to Excellence program (C2EX). Members who complete all four programs between April 11 and November 30, 2023, have a chance to win \$1,000!

Links to each program are below to help you get started today!

- [Fairhaven](#)
- Bias Override: [Video](#) or [Course](#)
- [At Home with Diversity \(AHWD\)](#)
- [Commitment to Excellence \(C2EX\)](#)

Members who have already completed these programs are also eligible to enter. If you're not sure, or need verification, check your status through NAR here:

- Call 800-874-6500 to verify which designations and certifications you have
- Use the "[Find a Member](#)" feature on [nar.realtor](#), or under your record on the [Missouri REALTORS® member portal](#). Once you log in, you can search for your member record to find what designations you currently hold.

Enter the challenge:

Once you have completed all four programs, use the button below to enter the challenge anytime between April 11-November 30, 2023!

ENTER HERE

Every Missouri REALTORS® member who completes the challenge will be recognized online, and the winner of the \$1,000 prize – courtesy of USA Mortgage and Tigers Community Credit Union – will be announced at the Winter Business Conference in January 2024!



Show-Me Emerging Issues Real Estate Summit
BOD Meeting at La Pachanga (Kirksville)
MO Realtors Fall Business Conference
GM Meeting & RPAC Event (Macon)
MR Leadership Orientation & Advocacy Day
NAR NXT, The REALTOR® Experience
BOD Meeting at La Pachanga (Kirksville)
Realtor Ring Day
BOD Meeting at La Pachanga (Kirksville)
MR Winter Business Conference
MR Spring Business Conference
MR Fall Business Conference

July 17-18, 2023
September 5, 2023
September 19-21, 2023
October 3, 2023
October 9-10, 2023
November 12-17, 2023
November 7, 2023
December 1, 2023
December 5, 2023
January 16-18, 2024
April 23-25, 2024
September 24-26, 2024

More information on NECAR events can be found [HERE](#).



REALTOR®
Safety
PROGRAM

Each year, NAR dedicates September as REALTOR® Safety Month. Through the REALTOR® Safety Program, associations, brokerages and members can access a variety of resources.

Access these resources and more at
www.nar.realtor/safety.

Join the REALTOR® Safety Advisory Committee and NAR NXT Up for an open discussion webinar about REALTOR® safety across the nation.

VIEW WEBINAR

Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin

Senior Mortgage Banker

NMLS: 224149

Phone: 660-346-7593

101 South Franklin, Ste A

Kirkville, MO 63501

Email: hmartin@fbhl.com

Web: flatbranchhomeloans.com/hmartin



Bank Midwest
A division of NBH Bank, Member FDIC
Where common sense lives.

Kevin Butner

Mortgage Banking | Community

President

NMLS: 1747054

201 N Elson, Kirksville MO 63501

Office: 660-956-0512

Fax: 855-331-8958

Email: Kevin.butner@bankmw.com

Web: www.bankmw.com



Farmers Insurance - Roy Noe

Roy Noe

1501 E Illinois St. Kirksville, MO 63501

Bus: 660-730-5155

Cell: 660-342-0222

Email: rnoe@farmersagent.com

www.roynoeinsurance.com



Donna Bell

Manger

1206 N Missouri

Macon, MO 63552

Monday-Friday: 8am-5pm

660.395.9000 | 800.769.8731

Email: dbell@charitonvalley.com

<https://www.cvalley.net/>

Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

115 S. Franklin Street

Kirksville, MO 63501

Phone: 660-665-8324

Fax: 660-627-1733

Email: linda@pickellabstractcompany.com

Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

PO Box 127

Lancaster, MO 63548

Phone: 660-457-3804

Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

PO Box 190

Edina, MO 63537

Phone: 660-397-3259

Fax: 660-397-2143

Email: knoxcounty@pickellabstractcompany.com



Equal Housing Lender

Angie Findling

Mortgage Loan Originator

NMLS: 799210

Phone: 660-395-6975

1608 N. Rutherford St., Macon MO 63552

Email: angela.findling@usbank.com

Web: <https://mortgage.usbank.com/mo-macon-angie-findling>

Kevin J Brunk

Mortgage Loan Officer

NMLS: 738546

Phone: 660-627-2877

2202 N Baltimore, Kirksville, MO 63501

Email: kevin.brunk@usbank.com

Web: <https://mortgage.usbank.com/mo-kirksville-kevin-brunk>



Jennifer Chrisman

Marketing/Sales Manager

718 S. West St

Green City, MO 63545

Phone: 660-874-4111

Email: mktmgr@nemr.net

Web: <https://nemr.net/about/>

Find out more information on Affiliate Membership [HERE](#).

Thank You Affiliate Members

Kirkville Land Title Company

Rose Mayor

Office Manager

111 E Harrison St.

Kirkville, MO 63501

Phone: 660-665-4711

Email: rosem@missouricentraltitle.com

Macon County Title

1707 Prospect Dr

Macon, MO 63552

Phone: 660-385-6474

Email: ashleys@missouricentraltitle.com

Web: <https://www.missouricentraltitle.com>



Bill Lymer

President

201 S. Baltimore St.

Kirkville, MO 63501

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Email: bill.lymer@alliantbank.com

Web: www.alliantbank.com



Connections Bank

Aaron Pearce

Market President

2817 N. Baltimore

Kirkville, MO 63501

Phone: 660-665-7703

Email: apearce@connectionsbank.com

Web: www.connectionsbank.com

Edward Jones®

Jon Peck

Financial Advisor

103 W. Potter Ave

Kirkville, MO 63501

Phone: 660-665-3255

Email: jon.peck@edwardjones.com

Web: www.edwardjones.com/jon-peck

Find out more information on Affiliate Membership [HERE](#).