

OCTOBER 2025

NECAR NEWS

Save the date!

AWARDS CEREMONY & OFFICER INSTALLATION

February 19, 2026

Kirksville, MO

5:30 PM Social Time | 6 PM Ceremony & Dinner

Come enjoy a fun evening with fellow REALTOR® members!

2025 NECAR Board of Directors



Officers - 1 year term

President - Erick Hanson
Vice President - Mike LaBeth
Secretary - Sara VanLoo
Treasurer - Carrie Mitten
Past President - Dawn Bruner

Local Directors - 3 year terms

Erica Supple - (Term Ends Dec. 31, 2025)
Megan Roof - (Term Ends Dec. 31, 2027)

State Directors - 2 year terms

Sonja Gittings - (Term Ends Dec. 31, 2025)
Adam Snyder - (Term Ends Dec. 31, 2026)
Michael Chrisman - (Term Ends Dec. 31, 2026)

Welcome New Members



NECAR Members

Robert (Bob) Mochel: Gaslight Real Estate
Spencer Starrett: First Class Properties
Janie Harding: Century 21 Farm and Home
Lynette Cisler: Heartland Trophy Properties

MLS-Only

Melissa Bartlett: Jason Mitchell Real Estate
MO



Eagle Presentation

At the General Membership Meeting on October 2, State Director Sonja Gittings presented 2025 NECAR President Erick Hanson with the Missouri REALTORS® Eagle Award for his outstanding leadership and service. Thank you, Erick, for your dedication to our association.



THANK YOU

Thank you to all NECAR members and affiliates who attended and sponsored the General Membership Meeting & RPAC Auction on October 2. Special thanks to Leah Doty, RPAC Chair with Heritage House Realty, for helping make the evening a success!

The event was held at the Maples Repertory Theatre in Macon with catering provided by C & R Market. Appetizers were provided by Heather Martin with Flat Branch Home Loans. The meal was co-sponsored by Linda Ranson with Pickell Abstract, Brenda Hunter and Kevin Butner with MA Bank, Rose Mayor with Kirksville Land Title Co., and Angie Findling with Geneva Financial. Facility fees were covered by Kevin Brunk and Patrick Westhoff with US Bank. The \$50 Colton's gift card giveaway was sponsored by Jennifer Chrisman with NEMR.

Thank you to our RPAC auction donors: Alliant Bank (Bill Lymer and Stacie Riley), C21 Lifetime Realty (Zach Springer), Tiger Country Realty (Sonja Gittings), ANEW Realty Group (Kim Keyes), Gaslight Real Estate (Lindy Lile), North MO Realty (Richard Lincoln), Kauzlarich Real Estate (Linda Kauzlarich), Matt Becker (State Political Coordinator and Missouri's 2025 NAR RPAC Participation Council Rep.), and Erick Hanson (NECAR President). Your support is greatly appreciated!

General Membership Meeting & RPAC Auction



Alliant Bank Basket Giveaway



NEMR Gift Card Giveaway for Colton's Steakhouse

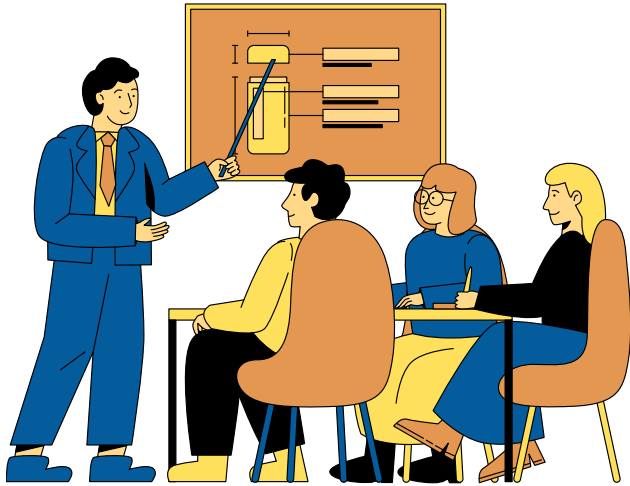


This year, NECAR hosted an online RPAC auction in conjunction with a live auction. The live auction took place on October 2nd at Maples Theatre in Macon after the general membership meeting. Twenty-six baskets were auctioned off and purchased by fifteen people, with six purchasers being REALTORS® from other MO associations. A total of \$3,295.93 was raised for RPAC.

RPAC is the backbone of the REALTOR® Party. RPAC's mission is to identify candidates for elected office on the local, state, and national levels who will work with REALTORS® to promote and protect the American Dream of homeownership. Find out more about RPAC [HERE](#).

Meet Your 2026 Leadership!

The 2026 leadership term will begin on January 1st.



Officers - 1 year term

President - Sonja Gittings
Vice President - Mike LaBeth
Secretary - Rebecca Travis
Treasurer - Carrie Mitten
Past President - Erick Hanson

Local Directors - 3 year terms

Mark Truitt (Term Ends Dec. 31, 2026)
Megan Roof (Term Ends Dec. 31, 2027)
Sara VanLoo (Term Ends Dec. 31, 2028)

State Directors - 2 year terms

Adam Snyder (Term Ends Dec. 31, 2026)
Michael Chrisman (Term Ends Dec. 31, 2026)
Mike Hatfield (Term Ends Dec. 31, 2027)



What: REALTOR® Ring Day

When: Friday, December 5th

Where: Kirksville (Hy-Vee) & Macon (Walmart)

Sign-up: [HERE](#)

THAT'S WHO WE 

NECAR Awarded NAR Placemaking Grant to Enhance Downtown Macon

We're excited to share that NECAR recently received a NAR Placemaking Grant to help improve Downtown Macon in partnership with the Main Street Macon Downtown Association.

With this grant, we were able to add two new steel benches and restore five decorative trash can surrounds, helping make the downtown area more inviting for residents, visitors, and local businesses.

A big thank you to Sonja Gittings, NECAR State Director, for her help with the grant process and for working closely with Main Street Macon to make this project happen.

Each year, NECAR has the opportunity to apply for a NAR Placemaking Grant to support community projects across our service area. If you have an idea for a local project, contact NECAR for more information.

Learn more about the NAR Placemaking Grant program [HERE](#).

2026 REALTOR® Billing



All membership dues invoices have been sent to each agent via email. Please email necarmo1960@gmail.com if you need your invoice resent.

All dues must be paid by January 1st, 2026, to avoid late fees. Dues can be paid via check or online at <https://www.nar.realtor/>.

MR dues increased by \$5, while NAR and local NECAR dues remained the same as in 2025.



MR® Land Institute Inaugural State Conference

Mark your calendars! Missouri REALTORS® Land Institute is hosting a State Conference in Camdenton, MO on Dec. 3-4, 2025. This conference will offer land professionals the education, networking, and resources to connect with industry leaders, gain insights, and elevate their real estate expertise.

Register [HERE](#).

Community Events



Tiger Country Realty
participating in the
Macon Homecoming
Parade on October 10th.



Heritage House Realty
participating in the
Kirkville High School
Homecoming Parade on
October 10th.



Century 21 Lifetime Realty
participating in the
Kirkville High School
Homecoming Parade on
October 10th.



Community Events



Tiger Country Realty
participating in the
Bevier Homecoming
Parade on Aug. 9th.



Century 21 Lifetime
Realty participating in
the Truman State
University Homecoming
Parade on October 18th.



RE/MAX Home Team
participating in the Kirksville
Homecoming Parade on
October 10th.



Show Your NECAR Pride!

Participating in a parade? Contact
NECAR for a car magnet!

Offices are also encouraged to share
photos of their team's involvement in the
community. Your participation could be
featured in the next quarterly newsletter!





REALTOR® License Plate

Show your Missouri REALTOR® pride and have a captive audience with a REALTOR® license plate. All plates are personalized license plates and may contain one to six characters (or one to five characters and a dash or space). REALTOR® plates are available for registered Missouri vehicles only.

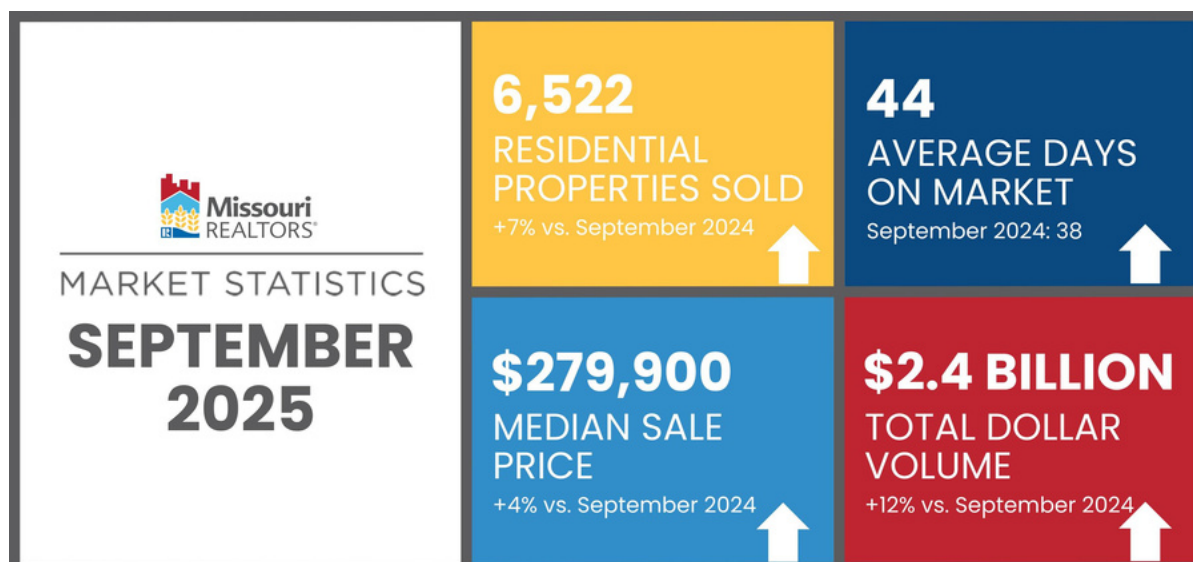
The Missouri REALTORS® specialty license plate was a project of the 2006 Leadership Academy Class.

To obtain or renew a plate, please visit [HERE](#).



MARKET STATISTICS

Missouri REALTORS® Market Statistics is a monthly statistics report produced by Missouri REALTORS® which includes a statewide video and market summary. The most recent summary of the Missouri real estate market can be found [HERE](#).



THAT'S WHO WE 

SMALL BOARD LOCAL LEADERSHIP ACADEMY



Congratulations to NECAR member Sonja Gittings, who graduated from the 2025 Small Board Local Leadership Academy (SBLA) on Friday, October 17th.

Members were selected for their dedication, potential, and passion for the real estate profession. As part of the program, they attended four retreats across Missouri focused on leadership training, networking, and strengthening their local Boards.

Please help us congratulate Sonja on this achievement!



- BOD Meetings: Nov. 4, 2025, Feb. 3, 2026, May 5, 2026, Sept. 8, 2026 - La Pa in Kirksville
- NECAR REALTOR® Ring Day: Friday, Dec. 5 in Kirksville & Macon
- Missouri REALTORS® Winter Business Conference: Jan. 27-29, 2026 in Springfield
- Missouri REALTORS® Inaugural Night: Jan. 28, 2026 in Springfield
- NECAR Awards Ceremony & Officer Install: Feb. 19, 2026 in Kirksville
- Missouri REALTORS® Spring Business Conference: April 28-30, 2026 in Columbia
- Missouri REALTORS® Fall Business Conference: Sept. 22-24, 2026 in St. Louis

NECAR Events: <https://necarmo.com/events>

MR Events: <https://thelanding.missourirealtor.org/events/calendar>

NAR Events: <https://www.nar.realtor/events/nar-meetings-by-year>

Stay Connected – Follow us on [Facebook!](#)

Thank You Affiliate Members



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**Connections
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Market President

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Stacie Riley

Loan Officer

NMLS 2422846

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Thank You Affiliate Members



Flat Branch
HOME LOANS

Heather Martin

Senior Mortgage Banker

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Email: hmartine@fbhl.com

Web: www.fbhl.com/hmartin



Donna Bell

Manger

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Macon, MO 63552

Monday-Friday: 8am-5pm

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Email: dbelle@charitonvalley.com

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Thank You Affiliate Members

PICKELL ABSTRACT CO.

Linda Ranson, Owner

<http://www.pickellabstractcompany.com/>

Kirksville Location

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Lancaster Location

Schuyler County Abstract Company

118 W. Jackson

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Lancaster, MO 63548

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Fax: 660-457-2052

Email:

schuylercounty@pickellabstractcompany.com

Edina Location

Knox County Abstract

103 S. First Ste B

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Edina, MO 63537

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Fax: 660-397-2143

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KIRKSVILLE LAND TITLE CO.

Rose Mayor

Office Manager

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Macon County Title

1707 Prospect Dr

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MA Bank

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Find out more information on Affiliate Membership, [HERE](#).