PAIX DATA CENTRES

The Heart of Africa's Digital Economy

PAIX Data Centres stands as a leading Pan-African provider of carrier- and cloud-neutral colocation data centre services, delivering world-class digital infrastructure solutions across the African continent. Founded in 2016, the company has established itself as a critical enabler of Africa's digital transformation, recently earning recognition among the Financial Times' Fastest Growing Companies in Africa 2025.

Company at a Glance

Industry	Founded	Service Model
Data Center Services & Digital Infrastructure	2016	Carrier- and cloud-neutral colocation services

Geographic Presence	Recognition
Pan-African operations with strategic facilities	Financial Times Africa's Fastest Growing Companies 2025

Operational Locations:

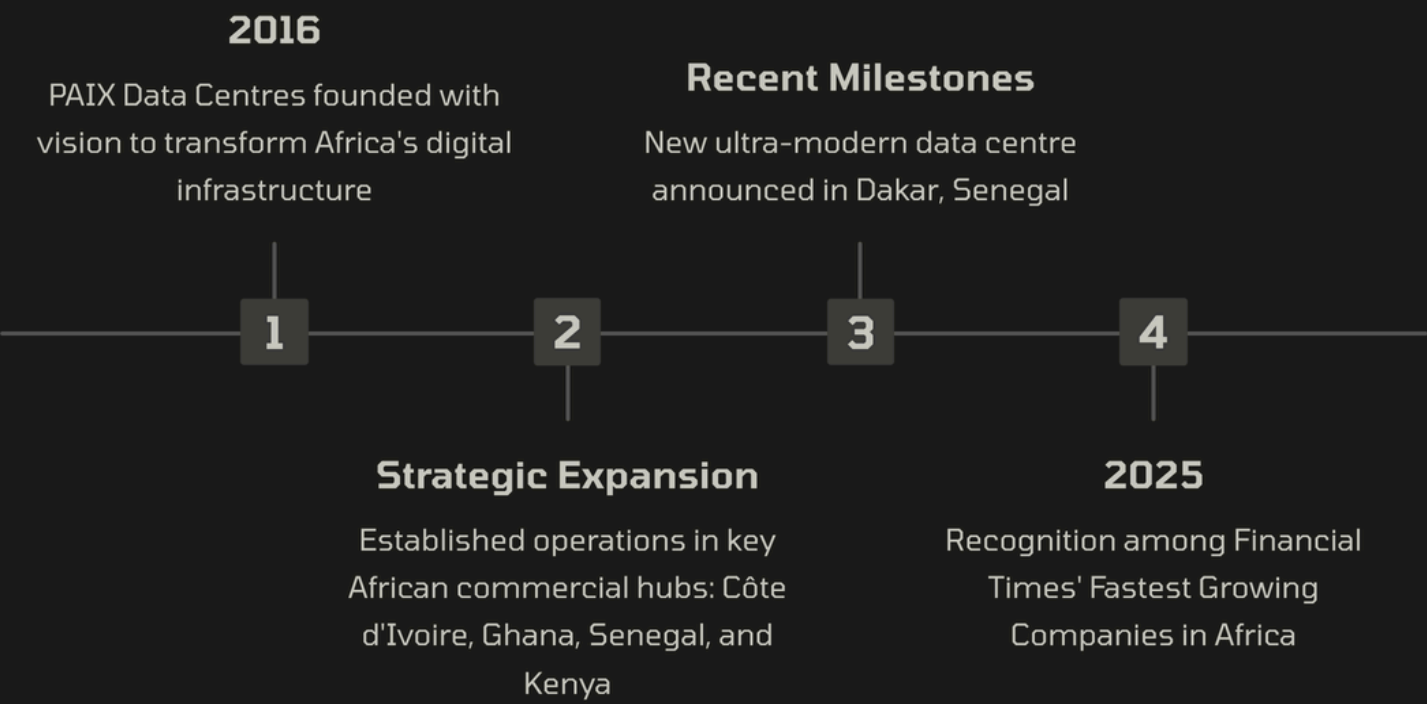|	
Abidjan, Côte d'Ivoire	+225 07 69 68 52 29
Accra, Ghana	+233 27 888 8807
Dakar, Senegal	+221 30 109 70 75
Nairobi, Kenya	+254 110 097 920

The company enables customers to create value by housing, protecting, and connecting their most valuable applications while providing access to a broad range of telecommunications carriers, cloud platforms, internet service providers, and other customers. PAIX facilities offer exceptional levels of power availability, redundancy, and connectivity, with standardized products across all data centre campuses ensuring consistent functions, security, and service levels.

Recent developments include the announcement of a new ultra-modern data centre construction in Dakar, Senegal, marking an important strategic milestone as PAIX continues expanding its West African network. The company has also joined Techleap's Scaleups Community, underscoring its commitment to innovation and growth in fostering digital transformation across Africa.

Company Story

Pan African Internet Exchange data centres (PAIX) was founded in 2016 with an ambitious vision to transform Africa's digital infrastructure landscape. The company emerged from the recognition that African businesses and international organizations required reliable, secure, and scalable digital infrastructure solutions that could match global standards while addressing the unique challenges of operating across diverse African markets.

Since its establishment, PAIX has demonstrated exceptional growth trajectory, recently earning recognition among the Financial Times' Fastest Growing Companies in Africa 2025. This prestigious acknowledgment highlights the company's innovation and commitment to advancing digital infrastructure across the continent.

2016

PAIX Data Centres founded with vision to transform Africa's digital infrastructure

Recent Milestones

New ultra-modern data centre announced in Dakar, Senegal

1   **2**   **3**   **4**

Strategic Expansion

Established operations in key African commercial hubs: Côte d'Ivoire, Ghana, Senegal, and Kenya

2025

Recognition among Financial Times' Fastest Growing Companies in Africa

The company's expansion strategy has been methodical and strategic, establishing operations in key African commercial hubs including Côte d'Ivoire, Ghana, Senegal, and Kenya. Each market entry has been carefully planned to ensure optimal service delivery while building local partnerships and expertise that serve both national and international customer bases.

Recent milestones demonstrate PAIX's continued growth momentum. The company has announced the construction of a new ultra-modern data centre in Dakar, Senegal, representing an important strategic milestone as it continues expanding its West African network to meet growing demand for high-quality digital infrastructure. Additionally, PAIX has joined Techleap's Scaleups Community, participating in this exclusive network that underscores the company's commitment to innovation and growth.

Strategic partnerships have been instrumental in PAIX's evolution. The company recently welcomed Maxinet Broadband to its Ghana operations, demonstrating its commitment to enabling Africa's digital economy by fostering a robust and interconnected ecosystem of partners. Furthermore, PAIX has facilitated the expansion of the London Internet Exchange (LINX) services to its NBO-1 facility in Nairobi, with services now available for order.

What the Company Does

Core Services Portfolio

PAIX Data Centres delivers comprehensive digital infrastructure solutions centered on carrier- and cloud-neutral colocation services that provide customers with maximum flexibility and choice across African markets. The company's service portfolio has been designed to support mission-critical business operations while enabling digital transformation initiatives.

Colocation Services

PAIX's colocation offerings provide secure, redundant environments for customer equipment with exceptional levels of power availability, redundancy, and connectivity. The company houses, protects, and connects customers' most valuable applications in highly secure facilities designed to meet international standards while addressing specific African market requirements.

Connectivity Solutions

The company enables customers to connect to a broad range of telecommunications carriers, cloud platforms, internet service providers, and other customers through its carrier-neutral approach. Recent developments include the completion of LINX Nairobi's expansion to the NBO-1 facility, with services now ready for order, enhancing connectivity options for customers in East Africa.

Standardized Service Delivery

PAIX maintains standardized products across all data centre campuses, ensuring consistent functions, security, and service levels across its footprint. This standardization enables customers to rely on the same quality standards whether they colocate in one facility or have an international deployment spanning multiple African markets.

Interconnection Hubs

The company's data centres function as connectivity, cloud, and content hubs that facilitate the processing, storage, sharing, and distribution of data between customers. These environments create what PAIX refers to as "communities of interest," enabling businesses to interconnect effectively within their relevant ecosystems.

Performance Enhancement

Recent client implementations demonstrate PAIX's capability to supercharge business operations. BitAfrika's move to PAIX Data Centres has boosted the platform's performance, enabling reliable, high-speed crypto trading across the continent, showcasing the company's ability to support demanding financial technology applications.

Primary Markets Served

PAIX serves a diverse range of national and international customers across technology, telecommunications, financial services, cryptocurrency trading, government, and multinational organizations. The company's client base includes enterprises seeking reliable digital infrastructure.

Leadership Team

1 — Wouter van Hulten - Founder

Wouter founded PAIX Data Centres with the strategic vision of leading the development and operation of world-class cloud- and carrier-neutral data centres across Africa. Under his leadership, PAIX's interconnection hubs have become integral to Africa's digital economy and key to its continued development. His strategic vision ensures that PAIX's colocation services provide clients with choice of connectivity providers, high security, and continuous uptime while maintaining the company's position as a growth leader in the African data center sector.

2 — Hemen Shah - Chief Executive Officer

Hemen leads PAIX Data Centres' strategic vision and operational excellence across all markets, driving the company's expansion strategy while ensuring consistent service delivery standards across all facilities. His leadership has been instrumental in achieving the company's recognition among the Financial Times' Fastest Growing Companies in Africa 2025, demonstrating his expertise in scaling operations across diverse African markets.

1 — Lameck Muriithi Nyaga - Chief Financial Officer

Lameck oversees financial strategy, capital allocation, and business development initiatives across PAIX operations. His expertise in African market finance and strategic planning provides crucial guidance for the company's aggressive growth initiatives and operational optimization, supporting the expansion projects including the new ultra-modern data centre construction in Dakar, Senegal.

2 — Edwin Thompson - Director of Engineering

Edwin leads technical operations and infrastructure development across all PAIX facilities, ensuring optimal facility design, capacity planning, and technology implementation while maintaining international standards of operational excellence. His engineering expertise has been crucial in supporting high-performance client implementations such as BitAfrika's crypto trading platform requirements.

Regional Leadership

Boubacar Fall Sy - Managing Director, Senegal

Sadik Abubakari - Sales Manager, Ghana

Emmanuel Makina - Sales Manager, Kenya

Market Position

PAIX Data Centres has established a distinctive position as a leading Pan-African provider of carrier- and cloud-neutral colocation data centre services, recently validated by its inclusion among the Financial Times' Fastest Growing Companies in Africa 2025. This recognition highlights the company's exceptional growth trajectory, innovation, and commitment to advancing digital infrastructure across the continent.

Competitive Advantages

- Carrier- and cloud-neutral platform providing unprecedented flexibility
- Elimination of vendor lock-in constraints
- Strategic facility placement in key African commercial hubs
- Optimal connectivity to major business centers

Industry Standing

- Strong relationships with major telecommunications carriers
- Partnerships with cloud platforms and internet service providers
- Exceptional levels of power availability and redundancy
- Operational excellence demonstrated through client implementations

Market Presence

- Pan-African operator with strategic partnerships
- Participation in Techleap's Scaleups Community
- Interconnection hubs serving as the heart of Africa's digital economy
- Creation of communities of interest driving business value

The company's carrier- and cloud-neutral platform provides customers with unprecedented flexibility in connectivity provider selection, eliminating vendor lock-in constraints that limit operational efficiency. Recent developments, including the completion of LINX Nairobi's expansion to the NBO-1 facility, demonstrate PAIX's commitment to providing diverse connectivity options that enable optimal cost management and performance optimization across African markets.

Strategic facility placement in key African commercial hubs ensures optimal connectivity to major business centers while providing access to diverse telecommunications infrastructure and network providers. The company's locations in Abidjan, Accra, Dakar, and Nairobi have been selected based on comprehensive analysis of market demand, infrastructure availability, and long-term growth potential.

As a Pan-African operator, PAIX has established strategic partnerships with leading telecommunications providers, cloud service providers, and technology organizations across African markets. The company's participation in Techleap's Scaleups Community further demonstrates its commitment to innovation and growth while fostering digital transformation across Africa.

PAIX's interconnection hubs serve as the heart of Africa's digital economy, facilitating the processing, storage, sharing, and distribution of data between customers.

Company Strategy

Strategic Focus Areas

PAIX Data Centres' strategic framework centers on sustainable growth through operational excellence, strategic partnerships, and selective market expansion across Africa. The company's approach emphasizes quality service delivery while building local expertise and maintaining international standards, as demonstrated by its recognition among the Financial Times' Fastest Growing Companies in Africa 2025.

Vision Implementation

Guided by vision to be the heart of Africa's digital economy, enabling customers to enhance their value proposition through effective interconnection

Innovation and Growth

Participation in Techleap's Scaleups Community, supporting AI platforms and Data Exchanges across Africa

Infrastructure Expansion

Significant development including new ultra-modern data centre in Dakar, Senegal, expanding West African network

Strategic Partnerships

Active pursuit of partnerships that enhance capabilities and expand market reach, including Maxinet Broadband and LINX Nairobi

Current Operational Priorities

The company continues investing in maintaining exceptional levels of power availability, redundancy, and connectivity across all facilities while expanding capacity to meet growing market demand. Recent client success stories, such as BitAfrika's performance enhancement for crypto trading, demonstrate the effectiveness of PAIX's infrastructure investments.

Enhanced interconnection capabilities remain a priority, with the completion of LINX services expansion to NBO-1 representing successful execution of connectivity enhancement initiatives that strengthen PAIX's position as a regional connectivity hub.

The company's strategy is guided by its vision to be the heart of Africa's digital economy, enabling customers to enhance their value proposition.

Growth Opportunities

Geographic Expansion

PAIX has identified significant growth opportunities across additional African markets, building on its successful operations in Côte d'Ivoire, Ghana, Senegal, and Kenya. The announcement of the new ultra-modern data centre construction in Dakar, Senegal, represents the company's commitment to expanding its West African network to meet growing demand for high-quality digital infrastructure.

Technology Sector Growth

The success of implementations such as BitAfrika's crypto trading platform demonstrates strong growth opportunities in supporting fintech and cryptocurrency operations across Africa. PAIX's infrastructure capabilities enable reliable, high-speed trading operations that serve the growing digital finance sector across the continent.

Strategic Partnership Development

The company continues developing strategic partnerships that enhance service capabilities and expand market reach. Recent partnerships with Maxinet Broadband in Ghana and the facilitation of LINX Nairobi's expansion demonstrate the potential for continued partnership-driven growth across African markets.

Innovation Initiatives

PAIX's participation in Techleap's Scaleups Community positions the company to capitalize on emerging technology trends including Artificial Intelligence platforms and Data Exchanges. These initiatives support the company's mission of fostering digital transformation across Africa while creating new revenue opportunities.

Connectivity Enhancement

The completion of LINX services expansion to NBO-1 demonstrates opportunities for enhanced connectivity services that strengthen regional connectivity hubs. Growing demand for improved internet exchange services creates additional revenue opportunities across PAIX's facility network.
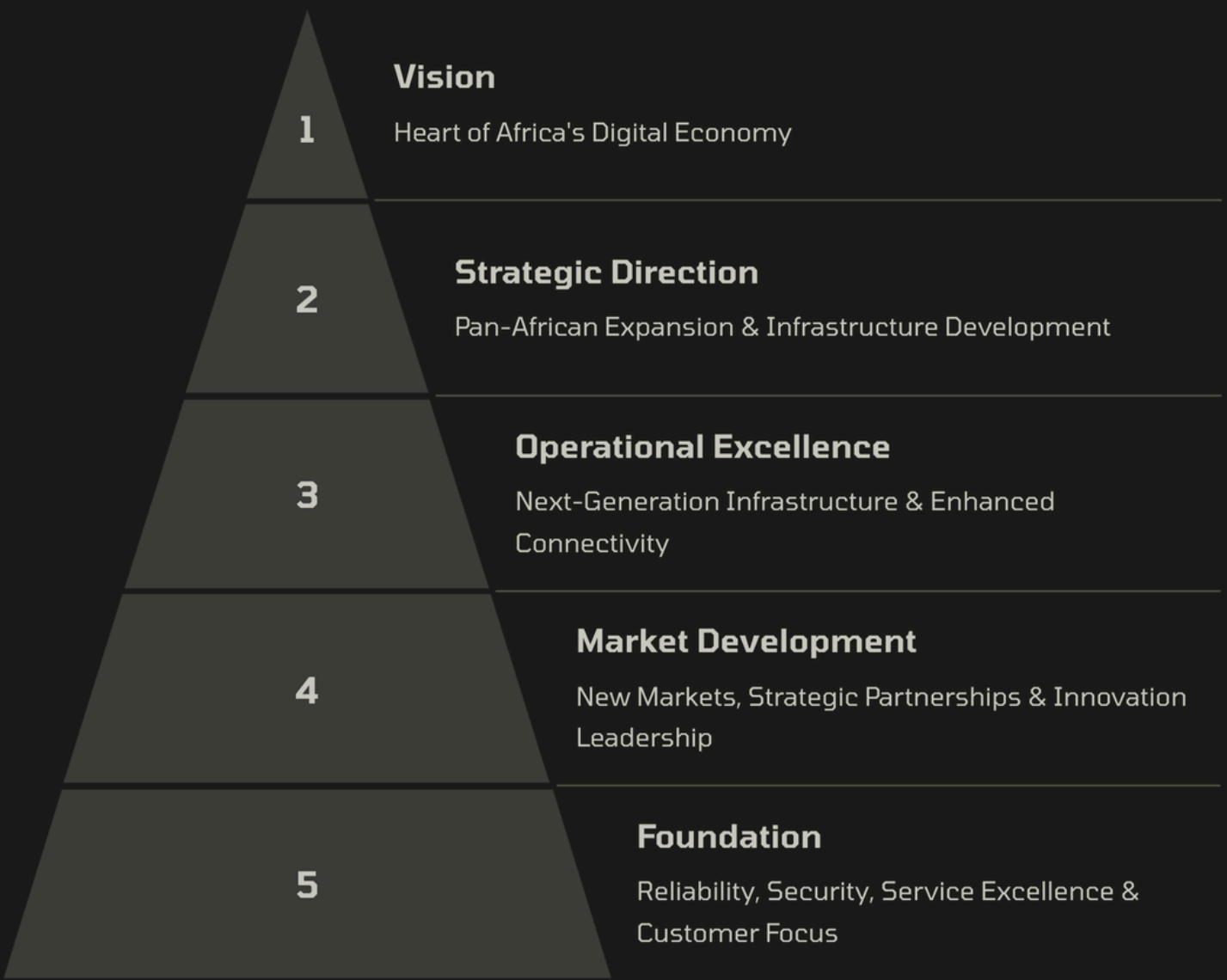
Market Leadership

Recognition among the Financial Times' Fastest Growing Companies in Africa 2025 positions PAIX for continued market leadership and expansion opportunities. This recognition enhances the company's credibility and attractiveness to potential partners and customers across African markets.

Looking Forward

Future Vision

PAIX Data Centres is positioned to continue its trajectory as the heart of Africa's digital economy, building on its recognition among the Financial Times' Fastest Growing Companies in Africa 2025. The company's future vision encompasses continued expansion of its Pan-African footprint while maintaining its commitment to enabling customers to enhance their value proposition through effective interconnection within their communities of interest.

1 — Vision
Heart of Africa's Digital Economy

2 — Strategic Direction
Pan-African Expansion & Infrastructure Development

3 — Operational Excellence
Next-Generation Infrastructure & Enhanced Connectivity

4 — Market Development
New Markets, Strategic Partnerships & Innovation Leadership

5 — Foundation
Reliability, Security, Service Excellence & Customer Focus

The company's strategic direction includes significant infrastructure development, with the new ultra-modern data centre construction in Dakar, Senegal, representing the first of planned expansions across West Africa. This development will create additional capacity to meet growing demand for high-quality digital infrastructure while strengthening PAIX's position as a regional leader.

PAIX will continue investing in next-generation infrastructure including enhanced connectivity options, improved power availability and redundancy systems, and advanced interconnection capabilities. The successful completion of LINX services expansion to NBO-1 demonstrates the company's ability to deliver enhanced connectivity solutions that support customer requirements.

Innovation Leadership

Through its participation in Techleap's Scaleups Community, PAIX is positioned to maintain its position as a technology innovator supporting the deployment of Artificial Intelligence platforms and Data Exchanges. The company's commitment to innovation ensures continued relevance in supporting Africa's digital transformation initiatives.

1	2	3
AI Platform Support	**Data Exchange Facilitation**	**Digital Transformation Support**
PAIX's infrastructure provides the foundation for next-generation AI applications across African markets, enabling businesses to leverage machine learning and data analytics capabilities.	The company's interconnection hubs create environments where data can be efficiently exchanged between organizations, supporting collaborative innovation and business intelligence initiatives.	PAIX's facilities enable organizations to accelerate their digital transformation journeys by providing reliable infrastructure for cloud migration, application modernization, and digital service delivery.

> The company's commitment to innovation ensures continued relevance in supporting Africa's digital transformation initiatives while creating new opportunities for growth and market leadership.

As a member of Techleap's Scaleups Community, PAIX gains access to resources, expertise, and networks that enhance its innovation capabilities while positioning the company as a thought leader in Africa's digital infrastructure landscape. This participation demonstrates PAIX's commitment to staying at the forefront of technology trends that impact data centre operations and customer requirements.

The company's innovation focus extends beyond technology to include business model innovation, operational excellence, and customer experience enhancement. By continuously improving its service offerings and delivery mechanisms, PAIX ensures that its value proposition remains compelling for customers across diverse African markets.

Partnership Expansion

PAIX will continue developing strategic partnerships that enhance service capabilities and expand market reach. Recent successes with Maxinet Broadband in Ghana and LINX Nairobi expansion demonstrate the company's ability to create value through strategic partnerships that benefit customers and strengthen market position.

Cloud Service Providers

Collaboration with global and regional cloud platforms creates direct connectivity options that improve performance and reduce costs for customers.

Telecommunications Providers

Partnerships with major carriers enhance connectivity options for PAIX customers while extending carriers' reach into key African markets.

Internet Exchanges

Relationships with internet exchanges like LINX enhance regional connectivity while reducing latency and improving user experience.

Government Entities

Collaboration with public sector organizations supports digital transformation initiatives while enhancing regional development.

Financial Technology

Partnerships with fintech organizations like BitAfrika demonstrate PAIX's ability to support high-performance trading platforms and financial services.

The company's partnership strategy focuses on creating mutual value through complementary capabilities and shared objectives. By aligning with organizations that share PAIX's commitment to excellence and innovation, the company creates ecosystems that deliver enhanced value to customers while supporting broader digital transformation objectives across African markets.

PAIX's carrier- and cloud-neutral approach provides a foundation for partnership development by ensuring that the company can collaborate effectively with diverse organizations without competitive conflicts. This neutrality positions PAIX as a trusted infrastructure provider that enables partners to focus on their core service offerings while leveraging reliable data centre capabilities.

Commitment to Excellence

PAIX's future success depends on maintaining the operational excellence, customer focus, and technical innovation that have driven its recognition as one of Africa's fastest-growing companies. The company will continue investing in its team, facilities, and technology platforms to ensure continued leadership in carrier- and cloud-neutral colocation services across African markets.

Operational Excellence

PAIX maintains exceptional levels of power availability, redundancy, and connectivity across all facilities while continuously improving operational processes and procedures.

Customer Focus

The company's service delivery model emphasizes customer satisfaction through responsive support, flexible solutions, and proactive communication that addresses evolving business requirements.

Technical Innovation

PAIX continuously evaluates and implements new technologies that enhance service capabilities, improve efficiency, and create value for customers across diverse African markets.

As PAIX Data Centres looks toward the future, the company stands ready to support customers' digital transformation initiatives while building upon its foundation of reliability, security, and service excellence. The company's strategic vision positions it for continued growth as the heart of Africa's digital economy, enabling better, healthier, wealthier, and more inclusive outcomes across the African continent.

PAIX Data Centres - The Heart of Africa's Digital Economy

Research and analysis by Private Markets Group Ltd