

	Strategic Information Management Software Solutions Corp.		Doc. Title & Control No	926-3 Hospitality and Tourism.docx
	ISO 9001-2015 Quality Management sales@simss.com.ph; sales@simss.biz www.simss.biz;		Revision	1
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BENEFITS OF SIMSS NEGOSYO (ERP + POS+ PAYMENT GATEWAY) TO HOSPITALITY AND TOURISM

Aligning the **SIMSS Negosyo Platform** to the **Hospitality and Tourism Industry** can help simplify operations, especially for hotels, resorts, and travel service providers. From managing staff and customer data to handling stock and transactions, here's how SIMSS Negosyo's modules can support and enhance efficiency in this sector:

1. Information Management

Efficiently managing personnel, customers, and suppliers is crucial for the hospitality and tourism industry, where service quality and customer satisfaction are key.

- **Create Employee:** Maintain records of staff members across various departments (e.g., front desk, housekeeping, kitchen, maintenance), enabling efficient HR management and ensuring a high standard of service.
- **Create Customer:** Track guest profiles, preferences, and service history to personalize experiences, build customer loyalty, and deliver tailored services to repeat clients.
- **Create Supplier:** Record suppliers for essentials like food, beverages, cleaning supplies, and amenities, ensuring a smooth supply chain for uninterrupted guest service.
- **Create Position:** Define roles specific to the industry, such as concierge, chef, housekeeping, tour guide, etc., to clarify responsibilities and facilitate organized staffing.
- **Create Department:** Organize departments such as Reception, Housekeeping, Food & Beverage, Tours, and Maintenance, ensuring each function operates smoothly.
- **File Management:** Store and organize critical documents, including contracts, customer records, supplier agreements, and event files, making it easy to retrieve and manage information as needed.

2. Stock Management

Accurate stock management is essential for maintaining operational flow and delivering quality services in hospitality and tourism settings.

1. **Items and Services:** Catalog necessary items, such as toiletries, linens, food supplies, kitchen equipment, and tour-related items, ensuring all required resources are available.
2. **Product, Brand, Category:** Organize products by category (e.g., beverages, toiletries, room service items), making it easier to track and manage inventory levels.
3. **Stock Information:** Keep up-to-date records of stock levels to prevent shortages, ensuring prompt restocking to meet guest needs, particularly during peak seasons.
4. **Physical Counts:** Regular stock audits help verify inventory accuracy and manage costs, ensuring that all stock levels align with expected use and reducing wastage.

3. Transaction Management

This module simplifies booking, purchasing, and payment transactions, helping hospitality and tourism businesses maintain accurate financial records.

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- **Quotation:** Generate quotes for event bookings, large room reservations, group tours, or catering services, providing potential clients with quick and accurate estimates.
- **Customer Order:** Track orders for services like room bookings, food and beverage orders, tour packages, or event reservations, ensuring all customer needs are addressed.
- **Purchase Order & Requisition:** Streamline purchasing supplies and requisition requests, helping to keep operations well-stocked and ready for guest demands.
- **Receiving & Delivery:** Manage incoming deliveries for supplies and other inventory, confirming that orders are received and stocked properly to meet operational needs.
- **Collections & Payables:** Track payments received from guests and payments due to suppliers, ensuring transparent and efficient financial handling.
- **Commission:** Track commissions for sales teams, tour operators, or concierge staff who secure bookings or sell additional services, motivating performance.
- **Transaction Approval:** Implement approval workflows for purchases and requisitions, ensuring all transactions comply with budget guidelines and operational standards.
- **File Management:** Store transaction documents for bookings, reservations, supplier orders, and payments, creating an organized system that supports efficient financial and operational audits.

4. Reporting

The reporting capabilities in SIMSS Negosyo give hospitality and tourism businesses valuable insights for managing finances, inventory, and customer service.

- **Quotation & Customer Order Reports:** Analyze booking trends, customer demand for services, and success rates of quotations, helping to optimize sales strategies.
- **Payment Customer & Supplier Reports:** Track payments made by guests and to suppliers, enhancing cash flow management and financial transparency.
- **Requisition & Purchase Order Reports:** Review purchasing patterns and requisition history to aid in budgeting, cost control, and planning for seasonal demand.
- **Stock Movement Reports:** Monitor stock levels and usage patterns, particularly for high-demand items, to optimize inventory management and reduce costs.

Additional Benefits of SIMSS Negosyo for the Hospitality and Tourism Industry

With **ERP, Payment Gateway, and Offline Receipt Printing** capabilities, SIMSS Negosyo offers hospitality and tourism businesses the tools needed for reliable, transparent, and seamless operations.

- **Integrated ERP for Streamlined Operations:** The ERP helps departments work in sync, enabling smooth workflows from front desk to housekeeping and F&B, reducing delays and enhancing guest satisfaction.
- **Convenient Payment Processing:** The Payment Gateway supports multiple payment options, making transactions easy for guests and providing automated payment tracking for quick reconciliation.
- **Offline Receipt Printing:** Even during internet outages, offline receipt printing allows uninterrupted check-in, check-out, and billing services, ensuring that customer experience is not impacted.

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Overall Impact

The SIMSS Negosyo platform provides a powerful solution for the hospitality and tourism industry, centralizing operations, enhancing customer service, and supporting financial transparency. This integrated approach enables businesses to focus on delivering exceptional guest experiences while maintaining operational efficiency.

Our SIMSS Negosyo platform is designed not to replace your existing system but to complement it, enhancing areas where additional functionality is needed. With flexible pricing options, we tailor the platform to meet your specific needs, ensuring you only pay for what truly adds value to your operations.

Ready to elevate your hospitality and tourism operations? With SIMSS Negosyo, streamline processes, enhance transparency, and deliver a seamless experience for guests, staff, and management. Discover how our ERP, Payment Gateway, and offline receipt printing capabilities can transform your business.

Contact us today for a free demo! EMAIL: sales@simss.biz