

**Santa Cruz County 2022 Occupational Employment & Hourly Wage Estimates**

SOC Code	Occupational Title	Hourly Wage Estimates					Rounded Employment	
		10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage		
00-0000	Total all occupations	\$25.19	\$13.47	\$14.50	\$18.81	\$29.30	\$46.40	13,200
11-0000	Management Occupations	\$47.68	\$19.99	\$28.17	\$45.30	\$56.66	\$77.60	1,150
11-1021	General and Operations Managers	\$46.68	\$17.74	\$23.37	\$36.84	\$63.28	\$78.00	600
11-2022	Sales Managers	\$50.01	\$24.28	\$34.92	\$40.21	\$67.68	\$86.50	30
11-3071	Transportation, Storage, and Distribution Managers	\$38.39	\$26.75	\$27.50	\$39.68	\$48.73	\$48.73	30
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	30
11-9199	Managers, All Other	\$53.05	\$45.98	\$49.05	\$53.64	\$55.18	\$59.77	210
13-0000	Business and Financial Operations Occupations	\$34.76	\$19.60	\$26.56	\$32.26	\$41.44	\$47.69	1,060
13-1020	Buyers and Purchasing Agents	\$37.45	\$21.74	\$27.71	\$41.44	\$41.44	\$51.92	50
13-1041	Compliance Officers	\$35.66	\$21.80	\$26.66	\$38.67	\$43.82	\$46.40	600
13-1071	Human Resources Specialists	\$24.81	\$14.68	\$17.29	\$22.36	\$30.07	\$36.73	40
13-1161	Market Research Analysts and Marketing Specialists	\$28.90	\$15.75	\$19.72	\$27.60	\$32.77	\$37.11	40
13-1199	Business Operations Specialists, All Other	\$32.76	\$19.72	\$26.66	\$32.00	\$39.96	\$46.00	50
13-2011	Accountants and Auditors	\$35.31	\$18.47	\$23.48	\$32.27	\$40.05	\$59.61	150
15-0000	Computer and Mathematical Occupations	\$34.81	\$14.81	\$19.00	\$27.23	\$47.34	\$67.47	130
15-1232	Computer User Support Specialists	\$19.88	\$14.22	\$14.86	\$17.92	\$23.79	\$30.60	40
17-0000	Architecture and Engineering Occupations	\$34.87	\$21.23	\$24.40	\$30.26	\$40.41	\$56.70	70
19-0000	Life, Physical, and Social Science Occupations	\$31.88	\$15.97	\$22.52	\$32.26	\$41.24	\$46.40	110
21-0000	Community and Social Service Occupations	\$21.01	\$13.88	\$17.45	\$20.46	\$24.00	\$25.47	160
21-1021	Child, Family, and School Social Workers	\$19.79	\$12.80	\$16.41	\$20.70	\$23.07	\$23.70	30
23-0000	Legal Occupations	\$27.45	\$19.53	\$23.84	\$24.13	\$25.10	\$41.24	60
23-2011	Paralegals and Legal Assistants	\$24.98	\$16.34	\$21.27	\$23.84	\$23.84	\$41.24	30
25-0000	Educational Instruction and Library Occupations	\$20.66	\$14.20	\$16.36	\$19.34	\$23.74	\$26.87	780
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	170
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	200
25-2058	Special Education Teachers, Secondary School	*	*	*	*	*	*	40
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$20.98	\$14.45	\$16.10	\$18.00	\$23.60	\$30.62	70
29-0000	Healthcare Practitioners and Technical Occupations	\$41.73	\$15.00	\$18.32	\$30.35	\$55.89	\$79.72	280
29-1141	Registered Nurses	\$34.75	\$23.51	\$29.91	\$35.48	\$37.80	\$47.89	50
29-2052	Pharmacy Technicians	\$18.94	\$13.98	\$16.89	\$18.90	\$21.79	\$21.79	30
31-0000	Healthcare Support Occupations	\$16.61	\$13.49	\$13.83	\$15.40	\$17.61	\$20.35	260
31-1120	Home Health and Personal Care Aides	\$14.76	\$13.49	\$13.49	\$13.83	\$15.40	\$15.40	110
31-9092	Medical Assistants	\$17.14	\$14.63	\$16.44	\$17.61	\$17.61	\$17.61	90
33-0000	Protective Service Occupations	\$37.90	\$19.17	\$24.70	\$45.11	\$46.40	\$47.69	1,000
33-1012	First-Line Supervisors of Police and Detectives	\$42.59	\$25.08	\$28.52	\$30.66	\$74.71	\$76.98	30
33-2011	Firefighters	\$18.48	\$15.18	\$15.18	\$19.17	\$19.26	\$22.99	70
33-3051	Police and Sheriff's Patrol Officers	\$22.97	\$20.32	\$20.32	\$22.92	\$22.92	\$26.42	80
33-9032	Security Guards	\$15.06	\$12.80	\$13.53	\$14.04	\$16.50	\$17.30	50
35-0000	Food Preparation and Serving Related Occupations	\$17.24	\$13.09	\$13.66	\$14.52	\$17.43	\$23.82	890
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$20.14	\$14.41	\$16.57	\$18.05	\$22.22	\$26.39	80
35-2014	Cooks, Restaurant	\$16.10	\$12.80	\$13.66	\$15.13	\$17.25	\$19.28	120
35-3031	Waiters and Waitresses	\$20.43	\$13.66	\$13.70	\$16.00	\$23.82	\$29.86	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$15.16	\$13.01	\$13.41	\$14.18	\$15.97	\$18.33	360
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$14.79	\$13.00	\$13.25	\$14.69	\$14.90	\$18.00	200
37-2012	Maids and Housekeeping Cleaners	\$14.27	\$13.01	\$13.29	\$13.84	\$14.39	\$16.19	90
37-3011	Landscaping and Groundskeeping Workers	\$16.24	\$13.42	\$13.42	\$14.85	\$18.36	\$20.00	40
39-0000	Personal Care and Service Occupations	\$16.43	\$12.80	\$13.15	\$14.19	\$16.23	\$24.69	140
41-0000	Sales and Related Occupations	\$21.24	\$13.06	\$13.81	\$14.57	\$20.77	\$36.28	1,450
41-1011	First-Line Supervisors of Retail Sales Workers	\$20.25	\$14.44	\$16.50	\$19.22	\$22.74	\$28.44	140
41-2011	Cashiers	\$14.01	\$12.80	\$13.22	\$14.12	\$14.35	\$14.41	480
41-2031	Retail Salespersons	\$15.21	\$13.21	\$13.81	\$14.19	\$14.97	\$18.49	430
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$33.60	\$15.54	\$18.32	\$20.70	\$35.22	\$62.66	40
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$43.99	\$21.42	\$23.66	\$36.28	\$57.69	\$61.82	240
43-0000	Office and Administrative Support Occupations	\$18.93	\$13.60	\$14.59	\$16.95	\$21.71	\$28.06	1,830
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$25.52	\$16.35	\$18.81	\$24.15	\$30.99	\$36.81	150
43-3021	Billing and Posting Clerks	\$17.68	\$14.32	\$17.50	\$17.58	\$17.68	\$20.41	40
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.41	\$14.27	\$14.74	\$16.95	\$20.88	\$24.57	270

43-3071	Tellers	\$17.07	\$14.67	\$14.71	\$16.62	\$18.41	\$19.11	40
43-4031	Court, Municipal, and License Clerks	\$14.65	\$13.53	\$14.43	\$14.43	\$14.43	\$14.43	30
43-4051	Customer Service Representatives	\$16.87	\$13.61	\$13.85	\$15.17	\$16.99	\$22.81	190
43-4171	Receptionists and Information Clerks	\$14.48	\$12.80	\$12.80	\$14.26	\$15.43	\$17.01	70
43-5011	Cargo and Freight Agents	\$23.29	\$14.78	\$14.83	\$17.02	\$35.11	\$43.17	70
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$21.17	\$14.30	\$17.51	\$21.67	\$23.95	\$26.06	100
43-5061	Production, Planning, and Expediting Clerks	\$22.88	\$15.57	\$15.79	\$23.18	\$28.58	\$28.58	60
43-5071	Shipping, Receiving, and Inventory Clerks	\$17.88	\$13.97	\$15.00	\$16.91	\$21.56	\$22.31	120
43-6011	Executive Secretaries and Executive Administrative Assistants	\$20.78	\$14.57	\$14.58	\$18.96	\$23.66	\$30.58	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$18.07	\$13.00	\$14.98	\$17.50	\$20.85	\$23.14	210
43-9021	Data Entry Keyers	\$15.52	\$13.11	\$13.11	\$14.93	\$16.72	\$18.79	30
43-9061	Office Clerks, General	\$18.76	\$12.95	\$14.27	\$16.54	\$19.86	\$26.75	130
45-0000	Farming, Fishing, and Forestry Occupations	\$16.47	\$13.25	\$14.17	\$15.00	\$16.11	\$24.28	110
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$15.72	\$13.55	\$14.44	\$14.44	\$15.74	\$18.89	60
47-0000	Construction and Extraction Occupations	\$22.63	\$13.78	\$16.46	\$21.74	\$26.50	\$34.04	180
47-2061	Construction Laborers	\$19.75	\$12.89	\$15.42	\$17.30	\$23.99	\$31.05	40
49-0000	Installation, Maintenance, and Repair Occupations	\$21.38	\$13.25	\$14.77	\$18.09	\$26.12	\$33.41	430
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$27.63	\$17.11	\$21.28	\$24.91	\$32.88	\$37.43	40
49-3023	Automotive Service Technicians and Mechanics	\$23.87	\$14.31	\$16.84	\$23.69	\$30.86	\$34.60	50
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$22.59	\$12.80	\$15.35	\$20.56	\$30.50	\$33.27	40
49-9071	Maintenance and Repair Workers, General	\$17.52	\$12.88	\$14.49	\$15.32	\$18.50	\$25.38	160
51-0000	Production Occupations	\$19.74	\$13.18	\$13.74	\$16.78	\$22.15	\$28.50	370

**Santa Cruz County 2022 Occupational Employment & Annual Wage Estimates**

SOC Code	Occupational Title	10th Percentile		25th Percentile		75th Percentile		90th Percentile		Rounded Employment
		Wage	Wage	Wage	Wage	Wage	Wage	Wage	Wage	
00-0000	Total all occupations	\$52,388	\$28,008	\$30,155	\$39,123	\$60,954	\$96,512	13,200		
11-0000	Management Occupations	\$99,175	\$41,579	\$58,591	\$94,229	\$117,863	\$161,400	1,150		
11-1021	General and Operations Managers	\$97,086	\$36,895	\$48,609	\$76,632	\$131,622	\$162,232	600		
11-2022	Sales Managers	\$104,017	\$50,496	\$72,629	\$83,641	\$140,771	\$179,926	30		
11-3071	Transportation, Storage, and Distribution Managers	\$79,848	\$55,649	\$57,200	\$82,525	\$101,350	\$101,355	30		
11-9032	Education Administrators, Kindergarten through Secondary	\$76,044	\$60,280	\$63,957	\$79,596	\$79,650	\$79,650	30		
11-9199	Managers, All Other	\$110,336	\$95,638	\$102,024	\$111,571	\$114,774	\$124,322	210		
13-0000	Business and Financial Operations Occupations	\$72,297	\$40,767	\$55,240	\$67,101	\$86,193	\$99,195	1,060		
13-1020	Buyers and Purchasing Agents	\$77,887	\$45,212	\$57,646	\$86,190	\$86,193	\$107,997	50		
13-1041	Compliance Officers	\$74,174	\$45,344	\$55,453	\$80,434	\$91,146	\$96,512	600		
13-1071	Human Resources Specialists	\$51,605	\$30,540	\$35,964	\$46,499	\$62,536	\$76,397	40		
13-1161	Market Research Analysts and Marketing Specialists	\$60,115	\$32,760	\$41,020	\$57,404	\$68,162	\$77,190	40		
13-1199	Business Operations Specialists, All Other	\$68,142	\$41,019	\$55,453	\$66,560	\$83,117	\$95,680	50		
13-2011	Accountants and Auditors	\$73,453	\$38,415	\$48,848	\$67,121	\$83,309	\$123,993	150		
15-0000	Computer and Mathematical Occupations	\$72,398	\$30,811	\$39,520	\$56,646	\$98,459	\$140,327	130		
15-1232	Computer User Support Specialists	\$41,355	\$29,581	\$30,902	\$37,282	\$49,476	\$63,638	40		
17-0000	Architecture and Engineering Occupations	\$72,535	\$44,149	\$50,759	\$62,937	\$84,056	\$117,934	70		
19-0000	Life, Physical, and Social Science Occupations	\$66,306	\$33,218	\$46,842	\$67,101	\$85,779	\$96,512	110		
21-0000	Community and Social Service Occupations	\$43,703	\$28,860	\$36,300	\$42,551	\$49,929	\$52,969	160		
21-1021	Child, Family, and School Social Workers	\$41,158	\$26,624	\$34,135	\$43,057	\$47,994	\$49,288	30		
23-0000	Legal Occupations	\$57,093	\$40,628	\$49,585	\$50,192	\$52,217	\$85,779	60		
23-2011	Paralegals and Legal Assistants	\$51,957	\$33,994	\$44,251	\$49,585	\$49,585	\$85,779	30		
25-0000	Educational Instruction and Library Occupations	\$42,973	\$29,540	\$34,022	\$40,217	\$49,378	\$55,881	780		
25-2021	Elementary School Teachers, Except Special Education	\$45,137	\$37,929	\$37,929	\$44,726	\$49,363	\$59,250	170		
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$48,473	\$38,313	\$40,019	\$48,510	\$51,530	\$56,489	60		
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$47,153	\$38,888	\$38,888	\$49,378	\$51,466	\$63,785	200		
25-2058	Special Education Teachers, Secondary School	\$46,046	\$38,751	\$38,751	\$48,839	\$48,839	\$61,299	40		
25-9045	Teaching Assistants, Except Postsecondary	\$29,995	\$26,624	\$26,624	\$29,540	\$30,722	\$34,022	160		
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$43,629	\$30,064	\$33,485	\$37,440	\$49,088	\$63,697	70		
29-0000	Healthcare Practitioners and Technical Occupations	\$86,802	\$31,200	\$38,116	\$63,122	\$116,253	\$165,818	280		
29-1141	Registered Nurses	\$72,283	\$48,904	\$62,211	\$73,803	\$78,617	\$99,601	50		
29-2052	Pharmacy Technicians	\$39,396	\$29,071	\$35,134	\$39,309	\$45,331	\$45,331	30		
31-0000	Healthcare Support Occupations	\$34,548	\$28,059	\$28,760	\$32,028	\$36,631	\$42,321	260		
31-1120	Home Health and Personal Care Aides	\$30,706	\$28,059	\$28,059	\$28,760	\$32,028	\$32,028	110		
31-9092	Medical Assistants	\$35,642	\$30,438	\$34,192	\$36,631	\$36,631	\$36,631	90		
33-0000	Protective Service Occupations	\$78,830	\$39,877	\$51,376	\$93,829	\$96,512	\$99,195	1,000		
33-1012	First-Line Supervisors of Police and Detectives	\$88,585	\$52,160	\$59,320	\$63,771	\$155,397	\$160,118	30		
33-2011	Firefighters	\$38,437	\$31,580	\$31,580	\$39,877	\$40,053	\$47,816	70		
33-3051	Police and Sheriff's Patrol Officers	\$47,770	\$42,256	\$42,256	\$47,678	\$47,678	\$54,945	80		
33-9032	Security Guards	\$31,322	\$26,624	\$28,145	\$29,198	\$34,312	\$35,975	50		
35-0000	Food Preparation and Serving Related Occupations	\$35,869	\$27,225	\$28,406	\$30,210	\$36,257	\$49,542	890		
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$41,897	\$29,978	\$34,464	\$37,544	\$46,209	\$54,883	80		
35-2014	Cooks, Restaurant	\$33,480	\$26,624	\$28,420	\$31,479	\$35,888	\$40,106	120		
35-3031	Waiters and Waitresses	\$42,484	\$28,406	\$28,498	\$33,271	\$49,542	\$62,110	210		
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$31,542	\$27,057	\$27,900	\$29,491	\$33,223	\$38,118	360		
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$30,768	\$27,042	\$27,554	\$30,553	\$30,989	\$37,443	200		
37-2012	Maids and Housekeeping Cleaners	\$29,677	\$27,057	\$27,650	\$28,791	\$29,937	\$33,670	90		
37-3011	Landscaping and Groundskeeping Workers	\$33,779	\$27,912	\$27,912	\$30,878	\$38,198	\$41,600	40		
39-0000	Personal Care and Service Occupations	\$34,174	\$26,624	\$27,357	\$29,520	\$33,755	\$51,352	140		
41-0000	Sales and Related Occupations	\$44,170	\$27,169	\$28,718	\$30,307	\$43,202	\$75,471	1,450		
41-1011	First-Line Supervisors of Retail Sales Workers	\$42,125	\$30,041	\$34,313	\$39,984	\$47,291	\$59,145	140		
41-2011	Cashiers	\$29,138	\$26,624	\$27,506	\$29,375	\$29,857	\$29,965	480		
41-2031	Retail Salespersons	\$31,642	\$27,484	\$28,718	\$29,521	\$31,133	\$38,454	430		
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$69,897	\$32,317	\$38,100	\$43,053	\$73,250	\$130,328	40		
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$91,493	\$44,558	\$49,204	\$75,471	\$119,994	\$128,577	240		
43-0000	Office and Administrative Support Occupations	\$39,383	\$28,284	\$30,348	\$35,251	\$45,160	\$58,375	1,830		
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$53,087	\$34,000	\$39,123	\$50,224	\$64,468	\$76,565	150		
43-3021	Billing and Posting Clerks	\$36,785	\$29,789	\$36,400	\$36,568	\$36,780	\$42,455	40		
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$38,299	\$29,684	\$30,659	\$35,250	\$43,423	\$51,105	270		
43-3071	Tellers	\$35,510	\$30,514	\$30,600	\$34,569	\$38,287	\$39,755	40		
43-4031	Court, Municipal, and License Clerks	\$30,469	\$28,136	\$30,023	\$30,023	\$30,023	\$30,023	30		

43-4051	Customer Service Representatives	\$35,092	\$28,307	\$28,806	\$31,558	\$35,343	\$47,440	190
43-4171	Receptionists and Information Clerks	\$30,128	\$26,624	\$26,624	\$29,651	\$32,104	\$35,375	70
43-5011	Cargo and Freight Agents	\$48,452	\$30,736	\$30,844	\$35,411	\$73,038	\$89,792	70
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$44,036	\$29,743	\$36,423	\$45,067	\$49,810	\$54,195	100
43-5061	Production, Planning, and Expediting Clerks	\$47,596	\$32,385	\$32,853	\$48,212	\$59,437	\$59,437	60
43-5071	Shipping, Receiving, and Inventory Clerks	\$37,182	\$29,065	\$31,200	\$35,165	\$44,839	\$46,409	120
43-6011	Executive Secretaries and Executive Administrative Assistants	\$43,221	\$30,314	\$30,334	\$39,442	\$49,216	\$63,598	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$37,580	\$27,042	\$31,160	\$36,400	\$43,361	\$48,136	210
43-9021	Data Entry Keyers	\$32,272	\$27,260	\$27,260	\$31,058	\$34,768	\$39,090	30
43-9061	Office Clerks, General	\$39,022	\$26,931	\$29,676	\$34,406	\$41,308	\$55,649	130
45-0000	Farming, Fishing, and Forestry Occupations	\$34,268	\$27,553	\$29,475	\$31,200	\$33,506	\$50,513	110
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$32,699	\$28,187	\$30,042	\$30,042	\$32,743	\$39,291	60
47-0000	Construction and Extraction Occupations	\$47,074	\$28,657	\$34,235	\$45,215	\$55,123	\$70,812	180
47-2061	Construction Laborers	\$41,080	\$26,805	\$32,075	\$35,981	\$49,894	\$64,576	40
49-0000	Installation, Maintenance, and Repair Occupations	\$44,471	\$27,558	\$30,716	\$37,627	\$54,330	\$69,488	430
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$57,472	\$35,594	\$44,257	\$51,822	\$68,389	\$77,858	40
49-3023	Automotive Service Technicians and Mechanics	\$49,647	\$29,760	\$35,031	\$49,284	\$64,189	\$71,959	50
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$46,988	\$26,624	\$31,927	\$42,766	\$63,443	\$69,209	40
49-9071	Maintenance and Repair Workers, General	\$36,449	\$26,798	\$30,141	\$31,867	\$38,480	\$52,801	160
51-0000	Production Occupations	\$41,053	\$27,407	\$28,584	\$34,897	\$46,067	\$59,285	370

**Santa Cruz County 2021 Occupational Employment & Hourly Wage Estimates**

SOC Code	Occupational Title	Hourly Wage Estimates					Rounded Employment	
		Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage		90th Percentile Wage
00-0000	Total all occupations	\$23.48	\$13.10	\$13.94	\$17.67	\$27.59	\$45.18	13,070
11-0000	Management Occupations	\$45.36	\$20.98	\$28.57	\$44.77	\$53.72	\$72.07	890
11-1021	General and Operations Managers	\$41.09	\$16.47	\$21.80	\$33.50	\$47.24	\$78.08	370
11-2022	Sales Managers	\$60.58	\$27.15	\$38.62	\$57.56	\$91.27	\$91.27	30
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	30
11-9199	Managers, All Other	\$52.05	\$44.77	\$49.25	\$52.23	\$53.72	\$60.78	210
13-0000	Business and Financial Operations Occupations	\$32.65	\$17.91	\$23.10	\$31.41	\$41.41	\$45.18	1,100
13-1020	Buyers and Purchasing Agents	\$36.21	\$22.89	\$29.18	\$37.73	\$37.73	\$47.63	120
13-1041	Compliance Officers	\$33.48	\$21.22	\$25.96	\$31.41	\$42.67	\$45.18	610
13-1071	Human Resources Specialists	\$26.62	\$14.47	\$18.06	\$23.70	\$34.06	\$42.39	50
13-1081	Logisticians	\$22.54	\$12.29	\$12.29	\$22.82	\$30.60	\$30.60	30
13-1199	Business Operations Specialists, All Other	\$31.04	\$17.30	\$21.96	\$29.61	\$38.90	\$45.18	50
13-2011	Accountants and Auditors	\$32.53	\$14.55	\$22.82	\$27.45	\$44.45	\$49.52	120
15-0000	Computer and Mathematical Occupations	\$33.51	\$14.11	\$14.37	\$23.44	\$45.46	\$61.57	110
15-1232	Computer User Support Specialists	\$18.87	\$14.26	\$14.26	\$14.37	\$23.01	\$29.15	40
17-0000	Architecture and Engineering Occupations	\$36.94	\$21.95	\$23.26	\$35.26	\$45.06	\$57.33	60
19-0000	Life, Physical, and Social Science Occupations	\$31.88	\$15.31	\$21.22	\$31.41	\$40.84	\$45.18	120
21-0000	Community and Social Service Occupations	\$19.40	\$12.28	\$14.73	\$18.53	\$23.56	\$23.84	190
23-0000	Legal Occupations	\$26.86	\$17.50	\$22.27	\$22.49	\$27.38	\$44.77	60
23-2011	Paralegals and Legal Assistants	\$25.41	\$17.50	\$22.27	\$22.27	\$27.30	\$42.67	30
25-0000	Educational Instruction and Library Occupations	\$20.19	\$13.90	\$16.29	\$18.87	\$23.18	\$23.91	750
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	160
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	190
25-2058	Special Education Teachers, Secondary School	*	*	*	*	*	*	40
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	150
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$20.02	\$13.45	\$14.43	\$15.36	\$23.66	\$31.15	60
29-0000	Healthcare Practitioners and Technical Occupations	\$37.16	\$13.68	\$17.67	\$27.70	\$45.40	\$74.07	260
29-1141	Registered Nurses	\$31.93	\$22.81	\$27.70	\$29.22	\$35.97	\$45.47	40
31-0000	Healthcare Support Occupations	\$14.54	\$12.15	\$12.15	\$13.95	\$14.47	\$17.44	230
31-1120	Home Health and Personal Care Aides	\$14.43	\$12.88	\$12.88	\$14.28	\$14.28	\$17.02	100
31-9092	Medical Assistants	\$14.39	\$12.15	\$12.15	\$13.95	\$17.05	\$17.73	90
33-0000	Protective Service Occupations	\$37.10	\$17.86	\$24.44	\$43.92	\$45.18	\$45.18	1,040
33-2011	Firefighters	\$18.45	\$15.16	\$15.16	\$17.86	\$19.25	\$22.61	70
33-3051	Police and Sheriff's Patrol Officers	\$22.85	\$19.57	\$19.57	\$23.01	\$23.01	\$26.42	80
33-9032	Security Guards	\$15.68	\$13.67	\$14.00	\$14.38	\$16.82	\$22.05	50
35-0000	Food Preparation and Serving Related Occupations	\$16.25	\$12.80	\$13.30	\$13.85	\$16.79	\$22.97	980
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$18.77	\$13.51	\$14.44	\$17.72	\$21.69	\$27.72	100
35-2014	Cooks, Restaurant	\$14.65	\$12.80	\$13.44	\$13.69	\$16.30	\$17.28	120
35-3011	Bartenders	\$19.50	\$13.65	\$13.91	\$16.72	\$25.27	\$28.52	60
35-3031	Waiters and Waitresses	\$19.74	\$12.86	\$13.30	\$16.84	\$22.97	\$28.56	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$14.83	\$12.65	\$13.37	\$14.07	\$14.41	\$18.12	300
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$14.61	\$12.81	\$13.65	\$14.07	\$14.41	\$18.04	160
37-2012	Maids and Housekeeping Cleaners	\$13.62	\$12.15	\$13.17	\$13.28	\$13.82	\$14.80	80
37-3011	Landscaping and Groundskeeping Workers	\$15.20	\$12.77	\$13.97	\$14.28	\$16.66	\$18.08	40
39-0000	Personal Care and Service Occupations	\$16.01	\$12.20	\$12.73	\$13.64	\$17.02	\$21.75	130
39-2021	Animal Caretakers	\$14.45	\$12.20	\$12.20	\$13.15	\$13.61	\$18.39	30
41-0000	Sales and Related Occupations	\$20.79	\$13.08	\$13.46	\$13.98	\$18.17	\$35.41	1,380
41-1011	First-Line Supervisors of Retail Sales Workers	\$18.89	\$13.60	\$14.41	\$17.89	\$21.74	\$28.19	130
41-2011	Cashiers	\$13.65	\$12.86	\$13.12	\$13.49	\$13.98	\$13.98	450
41-2031	Retail Salespersons	\$14.73	\$13.31	\$13.45	\$13.85	\$14.22	\$17.89	410
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$32.71	\$13.95	\$16.39	\$22.96	\$44.73	\$45.06	30
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$44.70	\$17.00	\$21.65	\$30.10	\$48.55	*	230
43-0000	Office and Administrative Support Occupations	\$17.87	\$12.82	\$13.95	\$16.46	\$21.26	\$24.83	1,750
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$25.31	\$14.53	\$18.11	\$22.91	\$29.85	\$38.36	150
43-3021	Billing and Posting Clerks	\$16.11	\$12.15	\$14.32	\$14.32	\$17.69	\$21.62	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.67	\$13.42	\$14.27	\$17.87	\$22.46	\$23.24	190
43-3071	Tellers	\$16.01	\$12.15	\$14.11	\$17.24	\$17.73	\$17.90	30
43-4031	Court, Municipal, and License Clerks	\$14.63	\$13.91	\$14.32	\$14.32	\$14.32	\$14.32	40
43-4051	Customer Service Representatives	\$15.75	\$12.15	\$13.16	\$14.15	\$17.30	\$22.58	200
43-4171	Receptionists and Information Clerks	\$14.38	\$12.15	\$12.82	\$13.81	\$14.37	\$17.49	70

43-5011	Cargo and Freight Agents	\$17.94	\$12.15	\$14.01	\$14.36	\$18.19	\$28.55	50
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$19.14	\$13.95	\$14.33	\$17.91	\$23.10	\$23.24	80
43-5052	Postal Service Mail Carriers	\$24.92	\$19.06	\$19.06	\$21.60	\$32.32	\$33.74	30
43-5061	Production, Planning, and Expediting Clerks	\$17.67	\$13.39	\$14.43	\$14.43	\$22.09	\$23.24	30
43-5071	Shipping, Receiving, and Inventory Clerks	\$17.27	\$13.03	\$13.48	\$16.42	\$20.86	\$22.44	150
43-6011	Executive Secretaries and Executive Administrative Assistants	\$22.98	\$14.28	\$16.39	\$21.18	\$23.17	\$38.36	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$16.78	\$12.62	\$14.14	\$14.34	\$18.16	\$22.94	170
43-9021	Data Entry Keyers	\$16.74	\$12.15	\$13.90	\$14.41	\$22.02	\$22.02	30
43-9061	Office Clerks, General	\$17.12	\$12.15	\$13.91	\$16.32	\$18.14	\$22.58	170
45-0000	Farming, Fishing, and Forestry Occupations	\$18.29	\$13.89	\$14.00	\$14.05	\$18.18	\$27.74	110
45-2011	Agricultural Inspectors	\$21.02	\$14.00	\$14.00	\$14.00	\$18.50	\$48.35	40
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$15.13	\$13.88	\$14.05	\$14.05	\$14.10	\$19.36	50
47-0000	Construction and Extraction Occupations	\$21.99	\$14.08	\$16.34	\$20.88	\$26.38	\$36.18	170
49-0000	Installation, Maintenance, and Repair Occupations	\$19.49	\$12.15	\$13.97	\$17.03	\$22.85	\$30.04	450
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$26.63	\$16.86	\$18.44	\$27.61	\$30.18	\$36.47	30
49-3023	Automotive Service Technicians and Mechanics	\$21.61	\$13.99	\$14.29	\$22.26	\$28.73	\$31.13	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$18.76	\$12.15	\$14.20	\$17.69	\$21.50	\$29.43	40
49-9071	Maintenance and Repair Workers, General	\$16.44	\$12.15	\$13.57	\$14.34	\$17.69	\$22.96	180
51-0000	Production Occupations	\$18.97	\$12.43	\$13.54	\$16.38	\$20.67	\$29.46	360
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$20.46	\$12.28	\$13.11	\$17.33	\$21.24	\$46.95	110

**Santa Cruz County 2021 Occupational Employment & Annual Wage Estimates**

SOC Code	Occupational Title	10th Percentile	25th Percentile	Median Wage	75th Percentile	90th Percentile	Rounded Employment	
		Wage	Wage		Wage			
00-0000	Total all occupations	\$48,834	\$27,247	\$28,988	\$36,749	\$57,387	\$93,974	13,070
11-0000	Management Occupations	\$94,355	\$43,629	\$59,429	\$93,122	\$111,738	\$149,904	890
11-1021	General and Operations Managers	\$85,458	\$34,250	\$45,347	\$69,676	\$98,250	\$162,408	370
11-2022	Sales Managers	\$126,006	\$56,471	\$80,328	\$119,723	\$189,833	\$189,834	30
11-9032	Education Administrators, Kindergarten through Secondary	\$74,305	\$58,504	\$62,315	\$76,759	\$79,551	\$79,827	30
11-9199	Managers, All Other	\$108,261	\$93,122	\$102,440	\$108,638	\$111,738	\$126,415	210
13-0000	Business and Financial Operations Occupations	\$67,907	\$37,252	\$48,044	\$65,333	\$86,133	\$93,974	1,100
13-1020	Buyers and Purchasing Agents	\$75,312	\$47,612	\$60,698	\$78,474	\$78,477	\$99,066	120
13-1041	Compliance Officers	\$69,631	\$44,138	\$53,997	\$65,333	\$88,754	\$93,974	610
13-1071	Human Resources Specialists	\$55,372	\$30,098	\$37,567	\$49,301	\$70,840	\$88,176	50
13-1081	Logisticians	\$46,888	\$25,573	\$25,573	\$47,471	\$63,644	\$63,644	30
13-1199	Business Operations Specialists, All Other	\$64,554	\$35,976	\$45,683	\$61,597	\$80,912	\$93,974	50
13-2011	Accountants and Auditors	\$67,661	\$30,267	\$47,471	\$57,088	\$92,457	\$103,008	120
15-0000	Computer and Mathematical Occupations	\$69,691	\$29,352	\$29,897	\$48,765	\$94,557	\$128,069	110
15-1232	Computer User Support Specialists	\$39,248	\$29,655	\$29,655	\$29,897	\$47,861	\$60,631	40
17-0000	Architecture and Engineering Occupations	\$76,828	\$45,651	\$48,373	\$73,343	\$93,732	\$119,246	60
19-0000	Life, Physical, and Social Science Occupations	\$66,318	\$31,845	\$44,138	\$65,333	\$84,947	\$93,974	120
21-0000	Community and Social Service Occupations	\$40,351	\$25,533	\$30,640	\$38,547	\$49,001	\$49,585	190
23-0000	Legal Occupations	\$55,868	\$36,410	\$46,327	\$46,788	\$56,948	\$93,122	60
23-2011	Paralegals and Legal Assistants	\$52,858	\$36,410	\$46,327	\$46,327	\$56,785	\$88,754	30
25-0000	Educational Instruction and Library Occupations	\$42,002	\$28,905	\$33,883	\$39,245	\$48,205	\$49,729	750
25-2021	Elementary School Teachers, Except Special Education	\$44,425	\$38,046	\$38,046	\$44,847	\$48,205	\$49,729	160
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$46,617	\$37,367	\$39,245	\$49,729	\$49,729	\$49,729	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$46,150	\$38,046	\$38,046	\$48,205	\$49,729	\$61,199	190
25-2058	Special Education Teachers, Secondary School	\$45,141	\$38,046	\$38,046	\$48,205	\$48,205	\$61,199	40
25-9045	Teaching Assistants, Except Postsecondary	\$28,944	\$25,272	\$25,272	\$28,905	\$29,878	\$33,354	150
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$41,646	\$27,986	\$30,014	\$31,959	\$49,205	\$64,792	60
29-0000	Healthcare Practitioners and Technical Occupations	\$77,302	\$28,463	\$36,760	\$57,621	\$94,439	\$154,064	260
29-1141	Registered Nurses	\$66,420	\$47,447	\$57,621	\$60,787	\$74,819	\$94,577	40
31-0000	Healthcare Support Occupations	\$30,248	\$25,272	\$25,272	\$29,012	\$30,099	\$36,282	230
31-1120	Home Health and Personal Care Aides	\$30,009	\$26,792	\$26,792	\$29,694	\$29,694	\$35,400	100
31-9092	Medical Assistants	\$29,923	\$25,272	\$25,272	\$29,012	\$35,464	\$36,876	90
33-0000	Protective Service Occupations	\$77,160	\$37,139	\$50,829	\$91,354	\$93,974	\$93,974	1,040
33-2011	Firefighters	\$38,385	\$31,531	\$31,531	\$37,139	\$40,032	\$47,023	70
33-3051	Police and Sheriff's Patrol Officers	\$47,522	\$40,696	\$40,696	\$47,853	\$47,853	\$54,945	80
33-9032	Security Guards	\$32,623	\$28,432	\$29,117	\$29,905	\$34,984	\$45,874	50
35-0000	Food Preparation and Serving Related Occupations	\$33,792	\$26,628	\$27,655	\$28,803	\$34,927	\$47,772	980
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$39,051	\$28,103	\$30,028	\$36,854	\$45,118	\$57,657	100
35-2014	Cooks, Restaurant	\$30,480	\$26,628	\$27,947	\$28,477	\$33,904	\$35,936	120
35-3011	Bartenders	\$40,567	\$28,383	\$28,932	\$34,773	\$52,566	\$59,312	60
35-3031	Waiters and Waitresses	\$41,061	\$26,739	\$27,657	\$35,036	\$47,772	\$59,399	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$30,856	\$26,310	\$27,808	\$29,265	\$29,966	\$37,698	300
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$30,396	\$26,644	\$28,388	\$29,265	\$29,966	\$37,517	160
37-2012	Maids and Housekeeping Cleaners	\$28,331	\$25,272	\$27,396	\$27,619	\$28,753	\$30,786	80
37-3011	Landscaping and Groundskeeping Workers	\$31,623	\$26,562	\$29,062	\$29,696	\$34,661	\$37,611	40
39-0000	Personal Care and Service Occupations	\$33,291	\$25,367	\$26,488	\$28,377	\$35,406	\$45,238	130
39-2021	Animal Caretakers	\$30,063	\$25,367	\$25,367	\$27,350	\$28,301	\$38,244	30
41-0000	Sales and Related Occupations	\$43,238	\$27,216	\$27,987	\$29,082	\$37,799	\$73,644	1,380
41-1011	First-Line Supervisors of Retail Sales Workers	\$39,286	\$28,286	\$29,975	\$37,211	\$45,228	\$58,635	130
41-2011	Cashiers	\$28,394	\$26,747	\$27,287	\$28,067	\$29,082	\$29,082	450
41-2031	Retail Salespersons	\$30,632	\$27,693	\$27,985	\$28,810	\$29,573	\$37,214	410
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$68,031	\$29,019	\$34,094	\$47,757	\$93,048	\$93,734	30
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$92,971	\$35,363	\$45,029	\$62,606	\$100,986	*	230
43-0000	Office and Administrative Support Occupations	\$37,179	\$26,664	\$29,012	\$34,238	\$44,224	\$51,646	1,750
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$52,644	\$30,220	\$37,677	\$47,645	\$62,090	\$79,784	150
43-3021	Billing and Posting Clerks	\$33,517	\$25,272	\$29,776	\$29,776	\$36,793	\$44,969	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$38,837	\$27,907	\$29,675	\$37,165	\$46,719	\$48,339	190
43-3071	Tellers	\$33,296	\$25,272	\$29,354	\$35,865	\$36,869	\$37,233	30
43-4031	Court, Municipal, and License Clerks	\$30,427	\$28,924	\$29,792	\$29,792	\$29,792	\$29,792	40
43-4051	Customer Service Representatives	\$32,757	\$25,272	\$27,377	\$29,425	\$35,983	\$46,960	200
43-4171	Receptionists and Information Clerks	\$29,904	\$25,272	\$26,664	\$28,720	\$29,889	\$36,375	70

43-5011	Cargo and Freight Agents	\$37,326	\$25,272	\$29,142	\$29,863	\$37,841	\$59,385	50
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$39,821	\$29,011	\$29,798	\$37,255	\$48,050	\$48,339	80
43-5052	Postal Service Mail Carriers	\$51,841	\$39,645	\$39,645	\$44,928	\$67,226	\$70,179	30
43-5061	Production, Planning, and Expediting Clerks	\$36,745	\$27,849	\$30,014	\$30,016	\$45,950	\$48,339	30
43-5071	Shipping, Receiving, and Inventory Clerks	\$35,912	\$27,105	\$28,038	\$34,155	\$43,389	\$46,676	150
43-6011	Executive Secretaries and Executive Administrative Assistants	\$47,807	\$29,695	\$34,096	\$44,063	\$48,200	\$79,784	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$34,908	\$26,254	\$29,411	\$29,821	\$37,766	\$47,706	170
43-9021	Data Entry Keyers	\$34,820	\$25,272	\$28,913	\$29,966	\$45,792	\$45,792	30
43-9061	Office Clerks, General	\$35,601	\$25,272	\$28,924	\$33,948	\$37,732	\$46,960	170
45-0000	Farming, Fishing, and Forestry Occupations	\$38,053	\$28,881	\$29,120	\$29,225	\$37,809	\$57,710	110
45-2011	Agricultural Inspectors	\$43,729	\$29,120	\$29,120	\$29,120	\$38,480	\$100,570	40
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$31,477	\$28,876	\$29,225	\$29,225	\$29,319	\$40,272	50
47-0000	Construction and Extraction Occupations	\$45,743	\$29,286	\$33,989	\$43,430	\$54,862	\$75,254	170
49-0000	Installation, Maintenance, and Repair Occupations	\$40,538	\$25,272	\$29,064	\$35,423	\$47,523	\$62,483	450
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$55,394	\$35,070	\$38,350	\$57,422	\$62,767	\$75,864	30
49-3023	Automotive Service Technicians and Mechanics	\$44,949	\$29,091	\$29,713	\$46,298	\$59,748	\$64,750	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$39,015	\$25,272	\$29,545	\$36,789	\$44,727	\$61,206	40
49-9071	Maintenance and Repair Workers, General	\$34,194	\$25,272	\$28,226	\$29,826	\$36,789	\$47,753	180
51-0000	Production Occupations	\$39,452	\$25,851	\$28,164	\$34,080	\$42,999	\$61,277	360
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$42,555	\$25,547	\$27,267	\$36,054	\$44,170	\$97,655	110



**Santa Cruz County 2020 Occupational Employment & Hourly Wage Estimates**

SOC Code	Occupational Title	Hourly Wage Estimates						Rounded Employment
		Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	
00-0000	Total all occupations	\$22.96	\$12.07	\$12.45	\$16.42	\$26.56	\$43.50	13,030
11-0000	Management Occupations	\$47.25	\$18.29	\$25.99	\$44.32	\$53.20	\$87.63	870
11-1021	General and Operations Managers	\$41.11	\$16.32	\$18.79	\$26.69	\$45.69	*	350
11-2022	Sales Managers	\$77.51	\$47.38	\$64.35	\$85.82	\$93.95	\$99.15	*
11-3010	Administrative Services and Facilities Managers	\$30.89	\$20.13	\$21.55	\$23.92	\$43.54	\$50.74	*
11-3031	Financial Managers	\$42.38	\$20.87	\$22.89	\$35.88	\$57.13	\$64.92	30
11-3051	Industrial Production Managers	\$73.38	\$41.17	\$58.84	\$84.14	\$93.71	\$99.83	40
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	40
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	\$53.01	\$45.81	\$48.77	\$51.72	\$53.20	\$62.86	210
13-0000	Business and Financial Operations Occupations	\$30.53	\$16.96	\$21.01	\$28.70	\$41.00	\$44.73	980
13-1020	Buyers and Purchasing Agents	\$30.72	\$12.02	\$21.26	\$34.47	\$39.56	\$44.90	50
13-1041	Compliance Officers	\$32.39	\$17.68	\$21.13	\$31.11	\$42.26	\$44.74	580
13-1071	Human Resources Specialists	\$22.44	\$14.40	\$16.31	\$18.49	\$28.34	\$37.35	40
13-1198	Project Management Specialists and Business Operations Specialists, All Other	\$34.16	\$19.93	\$28.28	\$32.14	\$40.43	\$50.24	40
13-2011	Accountants and Auditors	\$26.79	\$13.12	\$19.20	\$23.95	\$31.98	\$43.25	200
15-0000	Computer and Mathematical Occupations	\$29.44	\$12.39	\$16.62	\$25.24	\$30.70	\$66.89	80
15-1232	Computer User Support Specialists	\$20.43	\$12.12	\$14.03	\$19.37	\$26.78	\$29.45	50
17-0000	Architecture and Engineering Occupations	\$38.32	\$22.60	\$28.44	\$36.93	\$46.58	\$58.92	30
19-0000	Life, Physical, and Social Science Occupations	\$31.58	\$15.17	\$21.02	\$31.29	\$40.43	\$44.74	120
21-0000	Community and Social Service Occupations	\$18.73	\$12.10	\$14.65	\$18.22	\$22.45	\$25.57	140
23-0000	Legal Occupations	\$28.27	\$16.71	\$20.00	\$23.65	\$41.01	\$45.09	50
25-0000	Educational Instruction and Library Occupations	\$19.66	\$12.20	\$13.47	\$19.30	\$23.88	\$30.03	980
25-2012	Kindergarten Teachers, Except Special Education	*	*	*	*	*	*	50
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	110
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	*
25-2057	Special Education Teachers, Middle School	*	*	*	*	*	*	30
25-3097	Tutors and Teachers and Instructors, All Other	*	*	*	*	*	*	90
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	210
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$17.35	\$12.22	\$12.98	\$14.40	\$20.19	\$26.43	70
29-0000	Healthcare Practitioners and Technical Occupations	\$55.65	\$15.54	\$19.34	\$43.50	\$82.18	*	310
29-2052	Pharmacy Technicians	\$18.43	\$13.22	\$16.40	\$18.42	\$21.23	\$23.90	*
31-0000	Healthcare Support Occupations	\$13.57	\$12.06	\$12.13	\$12.83	\$14.49	\$15.59	120
33-0000	Protective Service Occupations	\$37.01	\$18.37	\$26.56	\$42.26	\$44.73	\$44.74	1,060
33-3021	Detectives and Criminal Investigators	\$41.71	\$26.57	\$42.25	\$43.50	\$44.74	\$44.74	800
33-3051	Police and Sheriff's Patrol Officers	\$23.21	\$17.81	\$21.05	\$23.63	\$25.71	\$26.93	60
35-0000	Food Preparation and Serving Related Occupations	\$16.59	\$12.07	\$12.17	\$13.39	\$21.50	\$26.62	1,210
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$12.99	\$12.08	\$12.17	\$12.56	\$13.82	\$14.88	50
35-2014	Cooks, Restaurant	\$13.69	\$12.05	\$12.12	\$12.45	\$13.63	\$18.21	160
35-3011	Bartenders	\$16.84	\$12.06	\$12.15	\$13.16	\$25.24	\$28.92	*
35-3031	Waiters and Waitresses	\$20.89	\$12.20	\$13.93	\$22.26	\$26.23	\$29.27	*
35-9021	Dishwashers	\$12.83	\$12.05	\$12.12	\$12.31	\$13.00	\$14.97	200
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$13.69	\$12.06	\$12.15	\$12.51	\$14.18	\$17.94	280
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$13.50	\$12.07	\$12.16	\$12.49	\$13.71	\$17.51	220
37-3011	Landscaping and Groundskeeping Workers	\$14.02	\$12.10	\$12.33	\$12.86	\$15.22	\$17.93	30
39-0000	Personal Care and Service Occupations	\$15.45	\$12.07	\$12.16	\$14.14	\$17.18	\$20.22	110
39-2021	Animal Caretakers	\$14.89	\$12.05	\$12.12	\$13.42	\$15.24	\$19.72	70
41-0000	Sales and Related Occupations	\$18.72	\$12.08	\$12.20	\$12.88	\$17.92	\$37.55	1,360
41-1011	First-Line Supervisors of Retail Sales Workers	\$17.95	\$12.76	\$14.47	\$17.36	\$20.10	\$24.67	70
41-2011	Cashiers	\$12.77	\$12.06	\$12.13	\$12.24	\$12.88	\$14.72	520
41-2031	Retail Salespersons	\$13.77	\$12.09	\$12.20	\$12.52	\$14.76	\$17.74	350
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$31.25	\$12.96	\$16.87	\$24.95	\$41.02	\$50.58	300
41-9099	Sales and Related Workers, All Other	\$12.95	\$12.02	\$12.19	\$12.50	\$13.52	\$14.89	40
43-0000	Office and Administrative Support Occupations	\$17.23	\$12.10	\$12.71	\$15.17	\$19.74	\$25.84	1,860
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$23.11	\$13.16	\$14.66	\$20.21	\$31.59	\$37.40	140
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.04	\$12.18	\$14.00	\$17.11	\$20.88	\$26.72	160
43-4051	Customer Service Representatives	\$15.12	\$12.06	\$12.49	\$14.24	\$16.50	\$20.53	200
43-4171	Receptionists and Information Clerks	\$13.55	\$12.06	\$12.24	\$13.02	\$14.61	\$15.66	50
43-5011	Cargo and Freight Agents	\$19.98	\$12.24	\$13.48	\$16.12	\$28.32	\$31.09	100
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$16.03	\$12.07	\$12.47	\$14.69	\$18.97	\$23.22	190
43-5071	Shipping, Receiving, and Inventory Clerks	\$18.64	\$12.08	\$12.19	\$15.69	\$23.51	\$31.74	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$16.57	\$12.08	\$12.63	\$15.05	\$19.95	\$23.66	220

43-9021	Data Entry Keyers	\$15.09	\$12.06	\$12.22	\$13.64	\$15.96	\$20.09	30
43-9061	Office Clerks, General	\$16.98	\$12.09	\$12.49	\$15.86	\$19.75	\$24.58	340
45-0000	Farming, Fishing, and Forestry Occupations	\$17.85	\$13.05	\$14.15	\$15.85	\$18.69	\$23.91	160
45-2011	Agricultural Inspectors	\$15.26	\$13.14	\$14.14	\$14.28	\$15.66	\$18.69	50
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$16.04	\$12.55	\$13.61	\$15.29	\$17.25	\$18.67	70
47-0000	Construction and Extraction Occupations	\$19.20	\$12.09	\$14.40	\$17.78	\$21.37	\$28.57	140
49-0000	Installation, Maintenance, and Repair Occupations	\$17.97	\$12.15	\$12.80	\$14.63	\$20.67	\$30.99	450
49-3023	Automotive Service Technicians and Mechanics	\$19.18	\$13.26	\$14.29	\$16.32	\$23.83	\$30.82	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$16.39	\$12.06	\$12.14	\$13.94	\$18.30	\$25.32	40
49-9071	Maintenance and Repair Workers, General	\$15.95	\$12.16	\$12.65	\$14.34	\$18.37	\$23.63	150
51-0000	Production Occupations	\$17.51	\$12.06	\$12.14	\$15.91	\$18.89	\$28.00	330
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$22.15	\$15.66	\$16.83	\$18.76	\$25.86	\$35.06	80
53-0000	Transportation and Material Moving Occupations	\$15.66	\$12.08	\$12.20	\$12.99	\$16.00	\$23.18	2,310
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$22.93	\$14.52	\$17.18	\$22.13	\$28.55	\$33.03	150
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$21.13	\$12.01	\$15.37	\$18.90	\$23.50	\$33.04	280
53-3033	Light Truck Drivers	\$24.94	\$16.84	\$19.05	\$23.08	\$33.08	\$37.90	100
53-7051	Industrial Truck and Tractor Operators	\$16.01	\$12.09	\$12.22	\$12.81	\$21.08	\$24.37	40
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	\$13.59	\$12.07	\$12.16	\$12.53	\$14.39	\$15.63	920
53-7064	Packers and Packagers, Hand	\$12.63	\$12.07	\$12.16	\$12.37	\$12.70	\$13.71	400
53-7065	Stockers and Order Fillers	\$13.54	\$12.07	\$12.16	\$12.61	\$14.47	\$16.73	260

**Santa Cruz County 2020 Occupational Employment & Annual Wage Estimates**

SOC Code	Occupational Title	10th Percentile		25th Percentile		75th Percentile		90th Percentile		Rounded Employment
		Wage	Wage	Wage	Wage	Wage	Wage	Wage	Wage	
00-0000	Total all occupations	\$47,766	\$25,113	\$25,893	\$34,143	\$55,246	\$90,477	\$13,030		
11-0000	Management Occupations	\$98,289	\$38,033	\$54,058	\$92,189	\$110,654	\$182,271	870		
11-1021	General and Operations Managers	\$85,505	\$33,955	\$39,085	\$55,511	\$95,040	*	350		
11-2022	Sales Managers	\$161,218	\$98,546	\$133,852	\$178,516	\$195,425	\$206,240	*		
11-3010	Administrative Services and Facilities Managers	\$64,251	\$41,873	\$44,825	\$49,745	\$90,557	\$105,547	*		
11-3031	Financial Managers	\$88,144	\$43,400	\$47,619	\$74,637	\$118,840	\$135,041	30		
11-3051	Industrial Production Managers	\$152,633	\$85,630	\$122,391	\$175,002	\$194,917	\$207,637	40		
11-9032	Education Administrators, Kindergarten through Secondary	\$78,224	\$65,566	\$69,779	\$75,722	\$81,664	\$96,599	40		
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	\$110,254	\$95,276	\$101,438	\$107,573	\$110,651	\$130,755	210		
13-0000	Business and Financial Operations Occupations	\$63,501	\$35,279	\$43,710	\$59,704	\$85,286	\$93,049	980		
13-1020	Buyers and Purchasing Agents	\$63,899	\$24,999	\$44,211	\$71,705	\$82,287	\$93,399	50		
13-1041	Compliance Officers	\$67,368	\$36,779	\$43,945	\$64,700	\$87,899	\$93,049	580		
13-1071	Human Resources Specialists	\$46,685	\$29,956	\$33,929	\$38,466	\$58,938	\$77,686	40		
13-1198	Project Management Specialists and Business Operations Specialists, All Other	\$71,062	\$41,456	\$58,816	\$66,847	\$84,102	\$104,504	40		
13-2011	Accountants and Auditors	\$55,731	\$27,297	\$39,941	\$49,819	\$66,518	\$98,958	200		
15-0000	Computer and Mathematical Occupations	\$61,245	\$25,763	\$34,575	\$52,504	\$63,856	\$139,128	80		
15-1232	Computer User Support Specialists	\$42,503	\$25,212	\$29,178	\$40,280	\$55,693	\$61,259	50		
17-0000	Architecture and Engineering Occupations	\$79,702	\$46,999	\$59,149	\$76,806	\$96,878	\$122,553	30		
19-0000	Life, Physical, and Social Science Occupations	\$65,680	\$31,554	\$43,721	\$65,079	\$84,102	\$93,052	120		
21-0000	Community and Social Service Occupations	\$38,956	\$25,168	\$30,467	\$37,894	\$46,689	\$53,177	140		
23-0000	Legal Occupations	\$58,809	\$34,757	\$41,600	\$49,201	\$85,292	\$93,791	50		
25-0000	Educational Instruction and Library Occupations	\$40,893	\$25,367	\$28,017	\$40,145	\$49,666	\$62,454	980		
25-2012	Kindergarten Teachers, Except Special Education	\$54,404	\$40,903	\$44,057	\$49,187	\$61,851	\$80,065	50		
25-2021	Elementary School Teachers, Except Special Education	\$41,278	\$33,042	\$36,262	\$41,299	\$46,828	\$50,178	110		
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$47,890	\$40,376	\$42,610	\$46,189	\$49,767	\$66,783	*		
25-2057	Special Education Teachers, Middle School	\$54,276	\$43,598	\$51,223	\$55,599	\$60,412	\$63,300	30		
25-3097	Tutors and Teachers and Instructors, All Other	\$34,926	\$25,228	\$25,649	\$28,905	\$40,618	\$59,484	90		
25-9045	Teaching Assistants, Except Postsecondary	\$27,398	\$25,000	\$25,145	\$25,840	\$29,024	\$31,042	210		
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$36,089	\$25,419	\$27,002	\$29,942	\$42,004	\$54,970	70		
29-0000	Healthcare Practitioners and Technical Occupations	\$115,761	\$32,319	\$40,225	\$90,471	\$170,933	*	310		
29-2052	Pharmacy Technicians	\$38,339	\$27,505	\$34,121	\$38,323	\$44,160	\$49,704	*		
31-0000	Healthcare Support Occupations	\$28,216	\$25,077	\$25,221	\$26,679	\$30,144	\$32,426	120		
33-0000	Protective Service Occupations	\$76,983	\$38,209	\$55,247	\$87,897	\$93,045	\$93,057	1,060		
33-3021	Detectives and Criminal Investigators	\$86,767	\$55,265	\$87,882	\$90,472	\$93,049	\$93,058	800		
33-3051	Police and Sheriff's Patrol Officers	\$48,270	\$37,040	\$43,788	\$49,144	\$53,486	\$56,004	60		
35-0000	Food Preparation and Serving Related Occupations	\$34,503	\$25,116	\$25,320	\$27,852	\$44,720	\$55,366	1,210		
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$27,013	\$25,117	\$25,320	\$26,125	\$28,754	\$30,940	50		
35-2014	Cooks, Restaurant	\$28,474	\$25,073	\$25,211	\$25,896	\$28,356	\$37,876	160		
35-3011	Bartenders	\$35,033	\$25,095	\$25,266	\$27,372	\$52,500	\$60,157	*		
35-3031	Waiters and Waitresses	\$43,444	\$25,384	\$28,980	\$46,302	\$54,550	\$60,892	*		
35-9021	Dishwashers	\$26,692	\$25,071	\$25,206	\$25,602	\$27,045	\$31,133	200		
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$28,476	\$25,081	\$25,277	\$26,012	\$29,495	\$37,324	280		
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$28,072	\$25,107	\$25,295	\$25,983	\$28,511	\$36,421	220		
37-3011	Landscaping and Groundskeeping Workers	\$29,157	\$25,170	\$25,642	\$26,745	\$31,655	\$37,293	30		
39-0000	Personal Care and Service Occupations	\$32,133	\$25,103	\$25,286	\$29,418	\$35,742	\$42,055	110		
39-2021	Animal Caretakers	\$30,965	\$25,074	\$25,215	\$27,910	\$31,706	\$41,022	70		
41-0000	Sales and Related Occupations	\$38,940	\$25,121	\$25,375	\$26,784	\$37,263	\$78,108	1,360		
41-1011	First-Line Supervisors of Retail Sales Workers	\$37,341	\$26,533	\$30,097	\$36,111	\$41,812	\$51,324	70		
41-2011	Cashiers	\$26,566	\$25,077	\$25,220	\$25,460	\$26,782	\$30,616	520		
41-2031	Retail Salespersons	\$28,645	\$25,139	\$25,377	\$26,047	\$30,696	\$36,894	350		
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$65,009	\$26,947	\$35,095	\$51,898	\$85,331	\$105,205	300		
41-9099	Sales and Related Workers, All Other	\$26,939	\$24,998	\$25,346	\$26,006	\$28,120	\$30,973	40		
43-0000	Office and Administrative Support Occupations	\$35,828	\$25,161	\$26,432	\$31,555	\$41,067	\$53,738	1,860		
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$48,062	\$27,375	\$30,486	\$42,027	\$65,705	\$77,787	140		
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$37,516	\$25,335	\$29,116	\$35,592	\$43,430	\$55,587	160		
43-4051	Customer Service Representatives	\$31,439	\$25,080	\$25,979	\$29,617	\$34,329	\$42,704	200		
43-4171	Receptionists and Information Clerks	\$28,181	\$25,095	\$25,454	\$27,079	\$30,390	\$32,564	50		
43-5011	Cargo and Freight Agents	\$41,562	\$25,464	\$28,045	\$33,533	\$58,902	\$64,674	100		
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$33,337	\$25,108	\$25,928	\$30,555	\$39,460	\$48,306	190		
43-5071	Shipping, Receiving, and Inventory Clerks	\$38,763	\$25,134	\$25,364	\$32,634	\$48,901	\$66,012	40		
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$34,474	\$25,126	\$26,279	\$31,312	\$41,505	\$49,206	220		

43-9021	Data Entry Keyers	\$31,390	\$25,082	\$25,411	\$28,377	\$33,198	\$41,777	30
43-9061	Office Clerks, General	\$35,317	\$25,154	\$25,974	\$32,984	\$41,081	\$51,120	340
45-0000	Farming, Fishing, and Forestry Occupations	\$37,134	\$27,144	\$29,424	\$32,962	\$38,882	\$49,726	160
45-2011	Agricultural Inspectors	\$31,736	\$27,328	\$29,413	\$29,712	\$32,576	\$38,884	50
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$33,370	\$26,095	\$28,303	\$31,797	\$35,879	\$38,842	70
47-0000	Construction and Extraction Occupations	\$39,926	\$25,153	\$29,952	\$36,984	\$44,452	\$59,435	140
49-0000	Installation, Maintenance, and Repair Occupations	\$37,383	\$25,268	\$26,627	\$30,422	\$42,997	\$64,451	450
49-3023	Automotive Service Technicians and Mechanics	\$39,892	\$27,576	\$29,723	\$33,944	\$49,568	\$64,115	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$34,084	\$25,090	\$25,255	\$28,992	\$38,064	\$52,658	40
49-9071	Maintenance and Repair Workers, General	\$33,182	\$25,287	\$26,314	\$29,833	\$38,201	\$49,158	150
51-0000	Production Occupations	\$36,412	\$25,084	\$25,243	\$33,098	\$39,297	\$58,245	330
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$46,080	\$32,577	\$35,002	\$39,015	\$53,781	\$72,935	80
53-0000	Transportation and Material Moving Occupations	\$32,575	\$25,129	\$25,385	\$27,028	\$33,271	\$48,224	2,310
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$47,701	\$30,206	\$35,732	\$46,031	\$59,383	\$68,700	150
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$43,947	\$24,978	\$31,966	\$39,307	\$48,890	\$68,730	280
53-3033	Light Truck Drivers	\$51,879	\$35,022	\$39,624	\$48,000	\$68,815	\$78,824	100
53-7051	Industrial Truck and Tractor Operators	\$33,294	\$25,154	\$25,413	\$26,655	\$43,846	\$50,692	40
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	\$28,260	\$25,107	\$25,296	\$26,062	\$29,927	\$32,506	920
53-7064	Packers and Packagers, Hand	\$26,267	\$25,103	\$25,286	\$25,723	\$26,416	\$28,510	400
53-7065	Stockers and Order Fillers	\$28,172	\$25,108	\$25,296	\$26,229	\$30,099	\$34,798	260

## Technical Notes

- 1) \* = indicates that an estimate is not available
- 2) Data based on responses from six semiannual panels over a 3-year period. See Technical Notes for additional information.  
[http://www.bls.gov/oes/current/oes\\_tec.htm](http://www.bls.gov/oes/current/oes_tec.htm)
- 3) Estimates were created using LEWIS (Local Employment Wage Information System). LEWIS uses a slightly different method regarding rounding, so there will be some minimal variation between LEWIS estimates and BLS estimates.
- 4) Annual wages were calculated by multiplying unrounded hourly wages by 2,080 (52 weeks X 40 hours/week). Annual wages include fractions of one cent, while hourly wages rounded these fractions.
- 5) Occupations where there is no hourly wage, the annual wage was calculated directly from the survey data.
- 6) Hourly wages for occupations where workers typically work fewer than 2,080 hours per year are not available.
- 7) Prepared by the Arizona Office of Economic Opportunity in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics