

Santa Cruz County 2024 Occupational Employment & Annual Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$56,285	\$30,341	\$33,627	\$43,447	\$65,289	\$106,226	13,670
11-0000	Management Occupations	\$106,059	\$48,543	\$63,595	\$98,511	\$126,318	\$170,140	1,110
11-1021	General and Operations Managers	\$99,260	\$42,914	\$55,614	\$76,559	\$119,590	\$174,998	540
11-2022	Sales Managers	\$137,667	\$61,383	\$93,911	\$148,664	\$170,126	\$170,802	30
11-3031	Financial Managers	\$128,811	\$57,943	\$89,243	\$126,685	\$135,378	\$159,297	30
11-3071	Transportation, Storage, and Distribution Managers	\$89,971	\$65,158	\$79,820	\$81,395	\$100,879	\$110,095	40
11-9032	Education Administrators, Kindergarten through Secondary	\$96,295	\$56,275	\$84,266	\$86,661	\$99,944	\$133,585	40
11-9199	Managers, All Other	\$120,670	\$105,248	\$115,794	\$119,288	\$129,813	\$134,562	220
13-0000	Business and Financial Operations Occupations	\$79,237	\$40,803	\$50,948	\$86,154	\$97,365	\$109,158	1,050
13-1020	Buyers and Purchasing Agents	\$63,407	\$32,454	\$51,958	\$58,831	\$75,457	\$80,681	40
13-1041	Compliance Officers	\$84,846	\$44,907	\$63,031	\$91,458	\$100,318	\$109,158	590
13-1071	Human Resources Specialists	\$52,477	\$29,848	\$39,524	\$47,066	\$62,145	\$86,819	60
13-1161	Market Research Analysts and Marketing Specialists	\$72,382	\$35,360	\$35,594	\$48,889	\$77,727	\$198,598	40
13-1199	Business Operations Specialists, All Other	\$80,858	\$44,503	\$61,027	\$76,315	\$97,836	\$112,278	40
13-2011	Accountants and Auditors	\$75,476	\$48,428	\$57,331	\$61,574	\$86,299	\$125,108	100
15-0000	Computer and Mathematical Occupations	\$79,981	\$31,597	\$43,003	\$62,757	\$107,169	\$152,597	110
15-1232	Computer User Support Specialists	\$43,007	\$31,597	\$31,597	\$36,925	\$47,780	\$58,774	40
17-0000	Architecture and Engineering Occupations	\$75,221	\$40,727	\$47,378	\$70,163	\$95,992	\$127,580	70
19-0000	Life, Physical, and Social Science Occupations	\$80,562	\$37,394	\$53,248	\$76,411	\$94,578	\$122,803	150
21-0000	Community and Social Service Occupations	\$49,599	\$34,192	\$39,722	\$48,510	\$54,000	\$63,537	100
23-0000	Legal Occupations	\$93,864	\$37,001	\$48,936	\$80,378	\$106,226	\$161,582	40
25-0000	Educational Instruction and Library Occupations	\$45,497	\$31,466	\$36,016	\$44,806	\$48,876	\$60,573	770
25-2021	Elementary School Teachers, Except Special Education	\$45,244	\$37,019	\$37,019	\$46,311	\$47,679	\$55,195	210
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$48,402	\$38,140	\$38,149	\$47,433	\$48,876	\$61,903	80
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$54,978	\$36,757	\$44,806	\$46,425	\$64,570	\$80,013	160
25-9045	Teaching Assistants, Except Postsecondary	\$32,631	\$30,832	\$31,408	\$31,887	\$32,866	\$35,445	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$58,653	\$31,294	\$34,795	\$45,717	\$64,079	\$114,408	60
29-0000	Healthcare Practitioners and Technical Occupations	\$93,444	\$35,944	\$44,439	\$78,372	\$126,318	\$160,123	250
29-1141	Registered Nurses	\$89,188	\$62,971	\$78,868	\$83,579	\$96,948	\$117,303	50
31-0000	Healthcare Support Occupations	\$37,124	\$30,521	\$31,510	\$31,591	\$38,809	\$45,472	250
31-1120	Home Health and Personal Care Aides	\$32,137	\$30,521	\$31,510	\$31,510	\$31,591	\$35,669	130
33-0000	Protective Service Occupations	\$83,593	\$36,165	\$56,555	\$97,365	\$109,158	\$109,158	970
33-1012	First-Line Supervisors of Police and Detectives	\$95,053	\$58,761	\$58,761	\$77,537	\$122,690	\$181,397	40
33-2011	Firefighters	\$36,738	\$30,271	\$30,271	\$33,833	\$36,984	\$46,846	70
33-3051	Police and Sheriff's Patrol Officers	\$55,057	\$45,216	\$45,216	\$47,083	\$64,360	\$76,700	70
33-9032	Security Guards	\$35,986	\$30,623	\$32,091	\$34,502	\$36,725	\$46,394	60
35-0000	Food Preparation and Serving Related Occupations	\$37,083	\$29,848	\$30,431	\$34,136	\$37,020	\$45,244	1,080
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$40,771	\$33,699	\$34,973	\$37,182	\$44,712	\$52,754	110
35-2014	Cooks, Restaurant	\$35,576	\$30,754	\$31,550	\$34,570	\$38,491	\$42,987	110
35-3023	Fast Food and Counter Workers	\$33,757	\$29,905	\$30,315	\$31,857	\$36,294	\$40,511	390
35-3031	Waiters and Waitresses	\$44,186	\$29,848	\$29,848	\$35,297	\$48,997	\$76,350	180
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$34,667	\$29,848	\$29,981	\$31,968	\$36,315	\$41,431	360
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$33,541	\$29,848	\$29,951	\$31,968	\$34,522	\$38,576	170
37-3011	Landscaping and Groundskeeping Workers	\$37,295	\$31,528	\$35,030	\$35,233	\$39,725	\$43,027	60
39-0000	Personal Care and Service Occupations	\$39,273	\$29,848	\$29,848	\$34,323	\$39,842	\$50,855	100
41-0000	Sales and Related Occupations	\$47,548	\$30,025	\$30,883	\$35,004	\$51,168	\$75,060	1,770
41-1011	First-Line Supervisors of Retail Sales Workers	\$44,867	\$34,848	\$36,167	\$42,781	\$47,158	\$60,492	140
41-2011	Cashiers	\$32,426	\$29,939	\$30,328	\$31,099	\$33,734	\$35,737	600
41-2031	Retail Salespersons	\$34,560	\$29,874	\$30,154	\$33,936	\$35,876	\$41,400	460
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$72,772	\$38,862	\$49,707	\$69,925	\$76,823	\$97,313	60
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$92,986	\$43,990	\$58,132	\$106,561	\$115,750	\$130,457	50
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$81,136	\$49,805	\$59,594	\$74,710	\$76,920	\$130,345	320
43-0000	Office and Administrative Support Occupations	\$45,223	\$30,508	\$34,376	\$40,233	\$50,981	\$66,629	1,900
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$63,168	\$40,792	\$49,780	\$59,542	\$74,589	\$78,945	200
43-3021	Billing and Posting Clerks	\$42,303	\$31,953	\$38,190	\$39,794	\$47,139	\$53,086	40
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$42,056	\$30,328	\$34,684	\$37,267	\$47,951	\$57,853	180
43-4051	Customer Service Representatives	\$44,470	\$32,029	\$34,396	\$38,117	\$47,818	\$72,016	200
43-4171	Receptionists and Information Clerks	\$35,636	\$29,848	\$30,928	\$35,849	\$36,899	\$41,533	60
43-4199	Information and Record Clerks, All Other	\$41,487	\$31,619	\$32,503	\$37,211	\$49,899	\$51,563	30

43-5011	Cargo and Freight Agents	\$42,062	\$30,507	\$30,508	\$35,783	\$46,167	\$59,945	130
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$45,313	\$30,304	\$35,988	\$47,439	\$49,293	\$57,846	120
43-5061	Production, Planning, and Expediting Clerks	\$44,309	\$31,200	\$32,482	\$40,346	\$48,510	\$66,629	40
43-5071	Shipping, Receiving, and Inventory Clerks	\$42,954	\$31,816	\$34,798	\$41,247	\$43,309	\$57,188	110
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$40,181	\$30,176	\$33,528	\$37,782	\$45,855	\$54,316	190
43-9021	Data Entry Keyers	\$32,898	\$29,848	\$29,848	\$30,267	\$31,908	\$44,939	30
43-9061	Office Clerks, General	\$45,482	\$29,848	\$32,381	\$39,602	\$54,789	\$64,159	270
<b>45-0000</b>	<b>Farming, Fishing, and Forestry Occupations</b>	<b>\$42,806</b>	<b>\$30,734</b>	<b>\$31,429</b>	<b>\$37,440</b>	<b>\$43,193</b>	<b>\$55,779</b>	<b>220</b>
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$50,234	\$29,848	\$31,167	\$32,250	\$37,258	\$51,247	60
<b>47-0000</b>	<b>Construction and Extraction Occupations</b>	<b>\$52,414</b>	<b>\$33,755</b>	<b>\$39,393</b>	<b>\$49,132</b>	<b>\$61,262</b>	<b>\$77,592</b>	<b>250</b>
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$73,917	\$50,142	\$61,418	\$74,074	\$78,288	\$105,441	40
47-4051	Highway Maintenance Workers	\$39,673	\$32,261	\$32,261	\$35,708	\$45,408	\$51,356	30
<b>49-0000</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>\$51,307</b>	<b>\$31,718</b>	<b>\$36,164</b>	<b>\$45,475</b>	<b>\$61,712</b>	<b>\$79,471</b>	<b>440</b>
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$66,316	\$40,272	\$43,760	\$60,326	\$86,939	\$109,334	30
49-3023	Automotive Service Technicians and Mechanics	\$52,377	\$35,700	\$36,164	\$46,276	\$68,141	\$76,903	60
49-9071	Maintenance and Repair Workers, General	\$42,973	\$30,945	\$31,897	\$37,208	\$47,744	\$62,046	170
<b>51-0000</b>	<b>Production Occupations</b>	<b>\$43,142</b>	<b>\$30,497</b>	<b>\$31,508</b>	<b>\$36,828</b>	<b>\$47,820</b>	<b>\$62,258</b>	<b>420</b>
51-1011	First-Line Supervisors of Production and Operating Workers	\$61,413	\$37,743	\$47,043	\$58,340	\$74,222	\$101,205	30
51-8031	Water and Wastewater Treatment Plant and System Operators	\$42,564	\$32,587	\$32,587	\$35,099	\$50,373	\$58,760	40
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$41,598	\$29,853	\$34,405	\$38,818	\$46,223	\$56,665	60
<b>53-0000</b>	<b>Transportation and Material Moving Occupations</b>	<b>\$41,669</b>	<b>\$29,848</b>	<b>\$31,171</b>	<b>\$36,352</b>	<b>\$46,676</b>	<b>\$61,500</b>	<b>2,210</b>
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$60,301	\$40,878	\$45,512	\$58,611	\$65,803	\$88,028	130

Santa Cruz County 2024 Occupational Employment & Hourly Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$27.06	\$14.59	\$16.17	\$20.89	\$31.39	\$51.07	13,670
11-0000	Management Occupations	\$50.99	\$23.34	\$30.57	\$47.36	\$60.73	\$81.80	1,110
11-1021	General and Operations Managers	\$47.72	\$20.63	\$26.74	\$36.81	\$57.50	\$84.13	540
11-2022	Sales Managers	\$66.19	\$29.51	\$45.15	\$71.47	\$81.79	\$82.12	30
11-3031	Financial Managers	\$61.93	\$27.86	\$42.91	\$60.91	\$65.09	\$76.59	30
11-3071	Transportation, Storage, and Distribution Managers	\$43.26	\$31.33	\$38.38	\$39.13	\$48.50	\$52.93	40
11-9032	Education Administrators, Kindergarten through Secondary	-	-	-	-	-	-	40
11-9199	Managers, All Other	\$58.01	\$50.60	\$55.67	\$57.35	\$62.41	\$64.69	220
13-0000	Business and Financial Operations Occupations	\$38.09	\$19.62	\$24.49	\$41.42	\$46.81	\$52.48	1,050
13-1020	Buyers and Purchasing Agents	\$30.48	\$15.60	\$24.98	\$28.28	\$36.28	\$38.79	40
13-1041	Compliance Officers	\$40.79	\$21.59	\$30.30	\$43.97	\$48.23	\$52.48	590
13-1071	Human Resources Specialists	\$25.23	\$14.35	\$19.00	\$22.63	\$29.88	\$41.74	60
13-1161	Market Research Analysts and Marketing Specialists	\$34.80	\$17.00	\$17.11	\$23.50	\$37.37	\$95.48	40
13-1199	Business Operations Specialists, All Other	\$38.87	\$21.40	\$29.34	\$36.69	\$47.04	\$53.98	40
13-2011	Accountants and Auditors	\$36.29	\$23.28	\$27.56	\$29.60	\$41.49	\$60.15	100
15-0000	Computer and Mathematical Occupations	\$38.45	\$15.19	\$20.67	\$30.17	\$51.52	\$73.36	110
15-1232	Computer User Support Specialists	\$20.68	\$15.19	\$15.19	\$17.75	\$22.97	\$28.26	40
17-0000	Architecture and Engineering Occupations	\$36.16	\$19.58	\$22.78	\$33.73	\$46.15	\$61.34	70
19-0000	Life, Physical, and Social Science Occupations	\$38.73	\$17.98	\$25.60	\$36.74	\$45.47	\$59.04	150
21-0000	Community and Social Service Occupations	\$23.85	\$16.44	\$19.10	\$23.32	\$25.96	\$30.55	100
23-0000	Legal Occupations	\$45.13	\$17.79	\$23.53	\$38.64	\$51.07	\$77.68	40
25-0000	Educational Instruction and Library Occupations	\$21.87	\$15.13	\$17.32	\$21.54	\$23.50	\$29.12	770
25-2021	Elementary School Teachers, Except Special Education	-	-	-	-	-	-	210
25-2022	Middle School Teachers, Except Special and Career/Technical Education	-	-	-	-	-	-	80
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	-	-	-	-	-	-	160
25-9045	Teaching Assistants, Except Postsecondary	-	-	-	-	-	-	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$28.20	\$15.05	\$16.73	\$21.98	\$30.81	\$55.00	60
29-0000	Healthcare Practitioners and Technical Occupations	\$44.93	\$17.28	\$21.37	\$37.68	\$60.73	\$76.98	250
29-1141	Registered Nurses	\$42.88	\$30.27	\$37.92	\$40.18	\$46.61	\$56.40	50
31-0000	Healthcare Support Occupations	\$17.85	\$14.67	\$15.15	\$15.19	\$18.66	\$21.86	250
31-1120	Home Health and Personal Care Aides	\$15.45	\$14.67	\$15.15	\$15.15	\$15.19	\$17.15	130
33-0000	Protective Service Occupations	\$40.19	\$17.39	\$27.19	\$46.81	\$52.48	\$52.48	970
33-1012	First-Line Supervisors of Police and Detectives	\$45.70	\$28.25	\$28.25	\$37.28	\$58.99	\$87.21	40
33-2011	Firefighters	\$17.66	\$14.55	\$14.55	\$16.27	\$17.78	\$22.52	70
33-3051	Police and Sheriff's Patrol Officers	\$26.47	\$21.74	\$21.74	\$22.64	\$30.94	\$36.88	70
33-9032	Security Guards	\$17.30	\$14.72	\$15.43	\$16.59	\$17.66	\$22.30	60
35-0000	Food Preparation and Serving Related Occupations	\$17.83	\$14.35	\$14.63	\$16.41	\$17.80	\$21.75	1,080
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$19.60	\$16.20	\$16.81	\$17.88	\$21.50	\$25.36	110
35-2014	Cooks, Restaurant	\$17.10	\$14.79	\$15.17	\$16.62	\$18.51	\$20.67	110
35-3023	Fast Food and Counter Workers	\$16.23	\$14.38	\$14.57	\$15.32	\$17.45	\$19.48	390
35-3031	Waiters and Waitresses	\$21.24	\$14.35	\$14.35	\$16.97	\$23.56	\$36.71	180
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$16.67	\$14.35	\$14.41	\$15.37	\$17.46	\$19.92	360
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$16.13	\$14.35	\$14.40	\$15.37	\$16.60	\$18.55	170
37-3011	Landscaping and Groundskeeping Workers	\$17.93	\$15.16	\$16.84	\$16.94	\$19.10	\$20.69	60
39-0000	Personal Care and Service Occupations	\$18.88	\$14.35	\$14.35	\$16.50	\$19.15	\$24.45	100
41-0000	Sales and Related Occupations	\$22.86	\$14.44	\$14.85	\$16.83	\$24.60	\$36.09	1,770
41-1011	First-Line Supervisors of Retail Sales Workers	\$21.57	\$16.75	\$17.39	\$20.57	\$22.67	\$29.08	140
41-2011	Cashiers	\$15.59	\$14.39	\$14.58	\$14.95	\$16.22	\$17.18	600
41-2031	Retail Salespersons	\$16.62	\$14.36	\$14.50	\$16.32	\$17.25	\$19.90	460
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$34.99	\$18.68	\$23.90	\$33.62	\$36.93	\$46.79	60
41-4011	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$44.70	\$21.15	\$27.95	\$51.23	\$55.65	\$62.72	50
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$39.01	\$23.94	\$28.65	\$35.92	\$36.98	\$62.67	320
43-0000	Office and Administrative Support Occupations	\$21.74	\$14.67	\$16.53	\$19.34	\$24.51	\$32.03	1,900
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$30.37	\$19.61	\$23.93	\$28.63	\$35.86	\$37.95	200
43-3021	Billing and Posting Clerks	\$20.34	\$15.36	\$18.36	\$19.13	\$22.66	\$25.52	40
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$20.22	\$14.58	\$16.68	\$17.92	\$23.05	\$27.81	180
43-4051	Customer Service Representatives	\$21.38	\$15.40	\$16.54	\$18.33	\$22.99	\$34.62	200
43-4171	Receptionists and Information Clerks	\$17.13	\$14.35	\$14.87	\$17.23	\$17.74	\$19.97	60
43-4199	Information and Record Clerks, All Other	\$19.95	\$15.20	\$15.63	\$17.89	\$23.99	\$24.79	30
43-5011	Cargo and Freight Agents	\$20.22	\$14.67	\$14.67	\$17.20	\$22.20	\$28.82	130
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$21.79	\$14.57	\$17.30	\$22.81	\$23.70	\$27.81	120

43-5061	Production, Planning, and Expediting Clerks	\$21.30	\$15.00	\$15.62	\$19.40	\$23.32	\$32.03	40
43-5071	Shipping, Receiving, and Inventory Clerks	\$20.65	\$15.30	\$16.73	\$19.83	\$20.82	\$27.49	110
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$19.32	\$14.51	\$16.12	\$18.16	\$22.05	\$26.11	190
43-9021	Data Entry Keyers	\$15.82	\$14.35	\$14.35	\$14.55	\$15.34	\$21.61	30
43-9061	Office Clerks, General	\$21.87	\$14.35	\$15.57	\$19.04	\$26.34	\$30.85	270
<b>45-0000</b>	<b>Farming, Fishing, and Forestry Occupations</b>	<b>\$20.58</b>	<b>\$14.78</b>	<b>\$15.11</b>	<b>\$18.00</b>	<b>\$20.77</b>	<b>\$26.82</b>	<b>220</b>
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$24.15	\$14.35	\$14.98	\$15.50	\$17.91	\$24.64	60
<b>47-0000</b>	<b>Construction and Extraction Occupations</b>	<b>\$25.20</b>	<b>\$16.23</b>	<b>\$18.94</b>	<b>\$23.62</b>	<b>\$29.45</b>	<b>\$37.30</b>	<b>250</b>
47-1011	First-Line Supervisors of Construction Trades and Extraction Workers	\$35.54	\$24.11	\$29.53	\$35.61	\$37.64	\$50.69	40
47-4051	Highway Maintenance Workers	\$19.07	\$15.51	\$15.51	\$17.17	\$21.83	\$24.69	30
<b>49-0000</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>\$24.67</b>	<b>\$15.25</b>	<b>\$17.39</b>	<b>\$21.86</b>	<b>\$29.67</b>	<b>\$38.21</b>	<b>440</b>
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$31.88	\$19.36	\$21.04	\$29.00	\$41.80	\$52.56	30
49-3023	Automotive Service Technicians and Mechanics	\$25.18	\$17.16	\$17.39	\$22.25	\$32.76	\$36.97	60
49-9071	Maintenance and Repair Workers, General	\$20.66	\$14.88	\$15.33	\$17.89	\$22.95	\$29.83	170
<b>51-0000</b>	<b>Production Occupations</b>	<b>\$20.74</b>	<b>\$14.66</b>	<b>\$15.15</b>	<b>\$17.71</b>	<b>\$22.99</b>	<b>\$29.93</b>	<b>420</b>
51-1011	First-Line Supervisors of Production and Operating Workers	\$29.53	\$18.15	\$22.62	\$28.05	\$35.68	\$48.66	30
51-8031	Water and Wastewater Treatment Plant and System Operators	\$20.46	\$15.67	\$15.67	\$16.87	\$24.22	\$28.25	40
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$20.00	\$14.35	\$16.54	\$18.66	\$22.22	\$27.24	60
<b>53-0000</b>	<b>Transportation and Material Moving Occupations</b>	<b>\$20.03</b>	<b>\$14.35</b>	<b>\$14.99</b>	<b>\$17.48</b>	<b>\$22.44</b>	<b>\$29.57</b>	<b>2,210</b>
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$28.99	\$19.65	\$21.88	\$28.18	\$31.64	\$42.32	130

Santa Cruz County 2023 Occupational Employment & Annual Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$54,115	\$29,346	\$31,709	\$41,105	\$62,829	\$101,005	13,490
11-0000	Management Occupations	\$101,802	\$45,594	\$61,431	\$96,616	\$121,540	\$167,080	1,060
11-1021	General and Operations Managers	\$95,805	\$39,087	\$50,527	\$76,207	\$120,457	\$167,852	510
11-2022	Sales Managers	\$109,682	\$47,494	\$77,419	\$87,484	\$149,910	\$168,799	40
11-3071	Transportation, Storage, and Distribution Managers	\$81,618	\$59,560	\$63,128	\$77,118	\$99,823	\$114,166	30
11-9032	Education Administrators, Kindergarten through Secondary	\$88,271	\$60,508	\$78,941	\$85,672	\$97,704	\$134,192	40
11-9199	Managers, All Other	\$114,254	\$100,090	\$106,766	\$116,771	\$123,448	\$130,125	220
13-0000	Business and Financial Operations Occupations	\$74,002	\$40,453	\$50,219	\$77,848	\$91,291	\$103,813	1,010
13-1041	Compliance Officers	\$78,656	\$44,970	\$61,693	\$84,178	\$95,389	\$103,813	610
13-1071	Human Resources Specialists	\$48,874	\$28,808	\$36,133	\$43,516	\$56,633	\$77,502	50
13-1161	Market Research Analysts and Marketing Specialists	\$60,724	\$34,217	\$43,036	\$54,082	\$72,800	\$110,094	30
13-1199	Business Operations Specialists, All Other	\$73,200	\$37,653	\$46,125	\$69,638	\$91,291	\$115,742	50
13-2011	Accountants and Auditors	\$70,513	\$46,974	\$54,928	\$61,323	\$83,344	\$106,998	120
15-0000	Computer and Mathematical Occupations	\$73,166	\$34,760	\$41,851	\$62,796	\$96,480	\$120,110	110
15-1232	Computer User Support Specialists	\$44,692	\$32,224	\$34,760	\$39,570	\$46,126	\$63,245	30
17-0000	Architecture and Engineering Occupations	\$81,654	\$46,631	\$60,710	\$77,330	\$100,856	\$121,629	60
19-0000	Life, Physical, and Social Science Occupations	\$80,001	\$41,579	\$51,875	\$75,870	\$94,192	\$117,641	130
21-0000	Community and Social Service Occupations	\$44,956	\$30,587	\$37,041	\$42,393	\$51,417	\$60,410	140
23-0000	Legal Occupations	\$76,403	\$36,594	\$45,645	\$73,414	\$95,389	\$119,563	50
25-0000	Educational Instruction and Library Occupations	\$46,684	\$31,295	\$36,074	\$41,094	\$52,280	\$63,913	780
25-2012	Kindergarten Teachers, Except Special Education	\$45,517	\$38,604	\$41,094	\$41,094	\$49,964	\$49,964	30
25-2021	Elementary School Teachers, Except Special Education	\$47,042	\$39,310	\$40,676	\$47,755	\$52,440	\$53,281	160
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$55,323	\$40,275	\$40,275	\$50,258	\$63,324	\$78,447	190
25-9045	Teaching Assistants, Except Postsecondary	\$32,146	\$29,604	\$31,002	\$31,295	\$31,938	\$35,449	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$51,329	\$30,402	\$34,431	\$39,394	\$57,563	\$81,301	70
29-0000	Healthcare Practitioners and Technical Occupations	\$81,384	\$32,291	\$38,087	\$58,186	\$95,734	\$162,878	310
29-1141	Registered Nurses	\$71,758	\$47,742	\$62,493	\$74,275	\$78,461	\$80,051	60
29-2052	Pharmacy Technicians	\$41,084	\$30,394	\$36,713	\$43,652	\$44,720	\$48,193	40
31-0000	Healthcare Support Occupations	\$36,065	\$29,136	\$30,180	\$33,577	\$39,788	\$45,760	290
31-1120	Home Health and Personal Care Aides	\$30,870	\$29,136	\$29,136	\$30,180	\$30,180	\$31,368	150
31-9092	Medical Assistants	\$39,159	\$33,979	\$37,404	\$39,788	\$39,788	\$43,286	90
33-0000	Protective Service Occupations	\$82,603	\$38,036	\$53,768	\$98,197	\$103,813	\$103,813	960
33-2011	Firefighters	\$41,989	\$31,071	\$34,828	\$43,617	\$48,279	\$52,071	60
33-3051	Police and Sheriff's Patrol Officers	\$54,621	\$48,508	\$51,920	\$51,920	\$59,322	\$60,441	90
33-9032	Security Guards	\$34,539	\$29,696	\$30,213	\$32,569	\$38,036	\$43,680	60
35-0000	Food Preparation and Serving Related Occupations	\$35,480	\$28,808	\$29,386	\$30,730	\$36,309	\$45,676	930
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$43,074	\$33,414	\$35,319	\$38,066	\$47,711	\$58,528	100
35-3031	Waiters and Waitresses	\$40,875	\$28,808	\$28,808	\$34,606	\$42,400	\$60,549	170
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$33,364	\$28,840	\$29,372	\$31,596	\$35,037	\$37,946	380
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$33,359	\$29,313	\$29,702	\$33,769	\$35,037	\$37,884	190
37-2012	Maids and Housekeeping Cleaners	\$31,107	\$28,808	\$28,840	\$30,230	\$34,354	\$34,692	120
37-3011	Landscaping and Groundskeeping Workers	\$34,469	\$29,848	\$29,848	\$32,853	\$36,117	\$42,451	60
39-0000	Personal Care and Service Occupations	\$37,367	\$28,808	\$28,808	\$31,307	\$37,439	\$52,691	140
41-0000	Sales and Related Occupations	\$47,706	\$28,884	\$29,872	\$34,627	\$48,794	\$75,393	1,550
41-1011	First-Line Supervisors of Retail Sales Workers	\$44,639	\$33,041	\$34,410	\$43,119	\$48,061	\$65,130	110
41-2011	Cashiers	\$30,625	\$28,808	\$28,985	\$29,792	\$30,563	\$35,035	450
41-2031	Retail Salespersons	\$33,269	\$28,808	\$29,872	\$30,607	\$34,911	\$36,231	450
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$63,968	\$36,407	\$46,434	\$66,997	\$71,122	\$79,785	60
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$82,848	\$38,851	\$48,509	\$72,987	\$94,820	\$127,307	340
43-0000	Office and Administrative Support Occupations	\$42,882	\$29,621	\$32,256	\$38,225	\$48,050	\$61,415	1,970
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$60,512	\$38,694	\$46,319	\$58,518	\$72,983	\$79,804	140
43-3021	Billing and Posting Clerks	\$38,963	\$31,388	\$38,353	\$38,530	\$39,152	\$45,095	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$42,554	\$31,414	\$34,255	\$37,219	\$46,524	\$59,102	200
43-3071	Tellers	\$38,960	\$32,256	\$35,009	\$37,692	\$43,603	\$43,695	30
43-4051	Customer Service Representatives	\$38,201	\$30,351	\$30,351	\$35,036	\$38,225	\$55,286	190
43-4171	Receptionists and Information Clerks	\$32,255	\$28,808	\$28,808	\$30,017	\$35,246	\$38,560	70
43-5011	Cargo and Freight Agents	\$48,171	\$31,192	\$32,874	\$45,052	\$58,135	\$77,334	110
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$46,371	\$36,533	\$39,268	\$45,504	\$47,424	\$56,450	130
43-5052	Postal Service Mail Carriers	\$58,894	\$41,361	\$41,475	\$54,049	\$75,296	\$81,817	*
43-5061	Production, Planning, and Expediting Clerks	\$54,518	\$32,240	\$44,720	\$54,080	\$62,829	\$69,121	50
43-5071	Shipping, Receiving, and Inventory Clerks	\$39,575	\$30,196	\$32,874	\$36,310	\$41,531	\$50,014	120

43-6011	Executive Secretaries and Executive Administrative Assistants	\$52,542	\$32,731	\$37,341	\$45,760	\$58,240	\$86,947	50
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$39,600	\$29,098	\$31,733	\$37,440	\$44,659	\$51,640	240
43-9021	Data Entry Keyers	\$32,263	\$28,808	\$28,808	\$28,815	\$33,437	\$38,851	50
43-9061	Office Clerks, General	\$42,249	\$28,808	\$30,563	\$36,953	\$52,000	\$60,055	260
<b>45-0000</b>	<b>Farming, Fishing, and Forestry Occupations</b>	<b>\$38,228</b>	<b>\$30,368</b>	<b>\$33,214</b>	<b>\$35,360</b>	<b>\$41,694</b>	<b>\$52,734</b>	<b>170</b>
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$34,539	\$30,948	\$31,978	\$33,214	\$35,057	\$37,594	50
<b>47-0000</b>	<b>Construction and Extraction Occupations</b>	<b>\$49,640</b>	<b>\$32,326</b>	<b>\$38,174</b>	<b>\$47,502</b>	<b>\$57,636</b>	<b>\$72,900</b>	<b>240</b>
47-4051	Highway Maintenance Workers	\$42,463	\$30,138	\$30,138	\$44,374	\$51,357	\$51,357	30
<b>49-0000</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>\$48,619</b>	<b>\$29,976</b>	<b>\$34,181</b>	<b>\$42,936</b>	<b>\$57,510</b>	<b>\$75,192</b>	<b>460</b>
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$65,924	\$37,550	\$44,216	\$59,696	\$78,885	\$100,569	40
49-3023	Automotive Service Technicians and Mechanics	\$48,033	\$31,048	\$34,181	\$44,869	\$64,730	\$69,701	60
49-9071	Maintenance and Repair Workers, General	\$39,908	\$29,277	\$30,565	\$36,269	\$46,178	\$56,938	160
<b>51-0000</b>	<b>Production Occupations</b>	<b>\$42,141</b>	<b>\$28,808</b>	<b>\$30,187</b>	<b>\$37,083</b>	<b>\$48,447</b>	<b>\$62,098</b>	<b>400</b>
51-8031	Water and Wastewater Treatment Plant and System Operators	\$41,639	\$31,859	\$31,859	\$40,161	\$47,864	\$57,582	30
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$41,810	\$29,492	\$32,561	\$42,330	\$44,398	\$55,937	60
<b>53-0000</b>	<b>Transportation and Material Moving Occupations</b>	<b>\$40,114</b>	<b>\$29,069</b>	<b>\$29,883</b>	<b>\$35,163</b>	<b>\$45,684</b>	<b>\$58,996</b>	<b>2,270</b>
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$58,591	\$39,093	\$44,628	\$56,293	\$65,697	\$85,068	160
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$50,658	\$35,145	\$39,523	\$47,579	\$58,996	\$68,440	450
53-3033	Light Truck Drivers	\$47,588	\$31,001	\$37,218	\$46,499	\$55,296	\$58,676	100
53-3051	Bus Drivers, School	\$35,636	\$32,200	\$32,200	\$36,269	\$36,269	\$36,311	40

Santa Cruz County 2023 Occupational Employment & Hourly Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$26.02	\$14.11	\$15.24	\$19.76	\$30.21	\$48.56	13,490
11-0000	Management Occupations	\$48.94	\$21.92	\$29.53	\$46.45	\$58.43	\$80.33	1,060
11-1021	General and Operations Managers	\$46.06	\$18.79	\$24.29	\$36.64	\$57.91	\$80.70	510
11-2022	Sales Managers	\$52.73	\$22.83	\$37.22	\$42.06	\$72.07	\$81.15	40
11-3071	Transportation, Storage, and Distribution Managers	\$39.24	\$28.63	\$30.35	\$37.08	\$47.99	\$54.89	30
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	40
11-9199	Managers, All Other	\$54.93	\$48.12	\$51.33	\$56.14	\$59.35	\$62.56	220
13-0000	Business and Financial Operations Occupations	\$35.58	\$19.45	\$24.14	\$37.43	\$43.89	\$49.91	1,010
13-1041	Compliance Officers	\$37.82	\$21.62	\$29.66	\$40.47	\$45.86	\$49.91	610
13-1071	Human Resources Specialists	\$23.50	\$13.85	\$17.37	\$20.92	\$27.23	\$37.26	50
13-1161	Market Research Analysts and Marketing Specialists	\$29.19	\$16.45	\$20.69	\$26.00	\$35.00	\$52.93	30
13-1199	Business Operations Specialists, All Other	\$35.19	\$18.10	\$22.18	\$33.48	\$43.89	\$55.65	50
13-2011	Accountants and Auditors	\$33.90	\$22.58	\$26.41	\$29.48	\$40.07	\$51.44	120
15-0000	Computer and Mathematical Occupations	\$35.18	\$16.71	\$20.12	\$30.19	\$46.38	\$57.75	110
15-1232	Computer User Support Specialists	\$21.49	\$15.49	\$16.71	\$19.02	\$22.18	\$30.41	30
17-0000	Architecture and Engineering Occupations	\$39.26	\$22.42	\$29.19	\$37.18	\$48.49	\$58.48	60
19-0000	Life, Physical, and Social Science Occupations	\$38.46	\$19.99	\$24.94	\$36.48	\$45.28	\$56.56	130
21-0000	Community and Social Service Occupations	\$21.61	\$14.71	\$17.81	\$20.38	\$24.72	\$29.04	140
23-0000	Legal Occupations	\$36.73	\$17.59	\$21.94	\$35.30	\$45.86	\$57.48	50
25-0000	Educational Instruction and Library Occupations	\$22.44	\$15.05	\$17.34	\$19.76	\$25.13	\$30.73	780
25-2012	Kindergarten Teachers, Except Special Education	*	*	*	*	*	*	30
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	160
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	190
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$24.68	\$14.62	\$16.55	\$18.94	\$27.67	\$39.09	70
29-0000	Healthcare Practitioners and Technical Occupations	\$39.13	\$15.52	\$18.31	\$27.97	\$46.03	\$78.31	310
29-1141	Registered Nurses	\$34.50	\$22.95	\$30.04	\$35.71	\$37.72	\$38.49	60
29-2052	Pharmacy Technicians	\$19.75	\$14.61	\$17.65	\$20.99	\$21.50	\$23.17	40
31-0000	Healthcare Support Occupations	\$17.34	\$14.01	\$14.51	\$16.14	\$19.13	\$22.00	290
31-1120	Home Health and Personal Care Aides	\$14.84	\$14.01	\$14.01	\$14.51	\$14.51	\$15.08	150
31-9092	Medical Assistants	\$18.83	\$16.34	\$17.98	\$19.13	\$19.13	\$20.81	90
33-0000	Protective Service Occupations	\$39.71	\$18.29	\$25.85	\$47.21	\$49.91	\$49.91	960
33-2011	Firefighters	\$20.19	\$14.94	\$16.74	\$20.97	\$23.21	\$25.03	60
33-3051	Police and Sheriff's Patrol Officers	\$26.26	\$23.32	\$24.96	\$24.96	\$28.52	\$29.06	90
33-9032	Security Guards	\$16.61	\$14.28	\$14.53	\$15.66	\$18.29	\$21.00	60
35-0000	Food Preparation and Serving Related Occupations	\$17.06	\$13.85	\$14.13	\$14.77	\$17.46	\$21.96	930
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$20.71	\$16.06	\$16.98	\$18.30	\$22.94	\$28.14	100
35-3031	Waiters and Waitresses	\$19.65	\$13.85	\$13.85	\$16.64	\$20.38	\$29.11	170
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$16.04	\$13.87	\$14.12	\$15.19	\$16.84	\$18.24	380
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$16.04	\$14.09	\$14.28	\$16.23	\$16.84	\$18.21	190
37-2012	Maids and Housekeeping Cleaners	\$14.96	\$13.85	\$13.87	\$14.53	\$16.52	\$16.68	120
37-3011	Landscaping and Groundskeeping Workers	\$16.57	\$14.35	\$14.35	\$15.79	\$17.36	\$20.41	60
39-0000	Personal Care and Service Occupations	\$17.96	\$13.85	\$13.85	\$15.05	\$18.00	\$25.33	140
41-0000	Sales and Related Occupations	\$22.94	\$13.89	\$14.36	\$16.65	\$23.46	\$36.25	1,550
41-1011	First-Line Supervisors of Retail Sales Workers	\$21.46	\$15.89	\$16.54	\$20.73	\$23.11	\$31.31	110
41-2011	Cashiers	\$14.72	\$13.85	\$13.94	\$14.32	\$14.69	\$16.84	450
41-2031	Retail Salespersons	\$15.99	\$13.85	\$14.36	\$14.72	\$16.78	\$17.42	450
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$30.75	\$17.50	\$22.32	\$32.21	\$34.19	\$38.36	60
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$39.83	\$18.68	\$23.32	\$35.09	\$45.59	\$61.21	340
43-0000	Office and Administrative Support Occupations	\$20.62	\$14.24	\$15.51	\$18.38	\$23.10	\$29.53	1,970
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$29.09	\$18.60	\$22.27	\$28.13	\$35.09	\$38.37	140
43-3021	Billing and Posting Clerks	\$18.73	\$15.09	\$18.44	\$18.52	\$18.82	\$21.68	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$20.46	\$15.10	\$16.47	\$17.89	\$22.37	\$28.41	200
43-3071	Tellers	\$18.73	\$15.51	\$16.83	\$18.12	\$20.96	\$21.01	30
43-4051	Customer Service Representatives	\$18.37	\$14.59	\$14.59	\$16.84	\$18.38	\$26.58	190
43-4171	Receptionists and Information Clerks	\$15.51	\$13.85	\$13.85	\$14.43	\$16.95	\$18.54	70
43-5011	Cargo and Freight Agents	\$23.16	\$15.00	\$15.80	\$21.66	\$27.95	\$37.18	110
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$22.29	\$17.56	\$18.88	\$21.88	\$22.80	\$27.14	130
43-5052	Postal Service Mail Carriers	\$28.31	\$19.89	\$19.94	\$25.98	\$36.20	\$39.34	*
43-5061	Production, Planning, and Expediting Clerks	\$26.21	\$15.50	\$21.50	\$26.00	\$30.21	\$33.23	50
43-5071	Shipping, Receiving, and Inventory Clerks	\$19.03	\$14.52	\$15.80	\$17.46	\$19.97	\$24.04	120

43-6011	Executive Secretaries and Executive Administrative Assistants	\$25.26	\$15.74	\$17.95	\$22.00	\$28.00	\$41.80	50
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$19.04	\$13.99	\$15.26	\$18.00	\$21.47	\$24.83	240
43-9021	Data Entry Keyers	\$15.51	\$13.85	\$13.85	\$13.85	\$16.08	\$18.68	50
43-9061	Office Clerks, General	\$20.31	\$13.85	\$14.69	\$17.77	\$25.00	\$28.87	260
<b>45-0000</b>	<b>Farming, Fishing, and Forestry Occupations</b>	<b>\$18.38</b>	<b>\$14.60</b>	<b>\$15.97</b>	<b>\$17.00</b>	<b>\$20.05</b>	<b>\$25.35</b>	<b>170</b>
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$16.61	\$14.88	\$15.37	\$15.97	\$16.85	\$18.07	50
<b>47-0000</b>	<b>Construction and Extraction Occupations</b>	<b>\$23.87</b>	<b>\$15.54</b>	<b>\$18.35</b>	<b>\$22.84</b>	<b>\$27.71</b>	<b>\$35.05</b>	<b>240</b>
47-4051	Highway Maintenance Workers	\$20.42	\$14.49	\$14.49	\$21.33	\$24.69	\$24.69	30
<b>49-0000</b>	<b>Installation, Maintenance, and Repair Occupations</b>	<b>\$23.37</b>	<b>\$14.41</b>	<b>\$16.43</b>	<b>\$20.64</b>	<b>\$27.65</b>	<b>\$36.15</b>	<b>460</b>
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$31.69	\$18.05	\$21.26	\$28.70	\$37.93	\$48.35	40
<b>49-3023</b>	<b>Automotive Service Technicians and Mechanics</b>	<b>\$23.09</b>	<b>\$14.93</b>	<b>\$16.43</b>	<b>\$21.57</b>	<b>\$31.12</b>	<b>\$33.51</b>	<b>60</b>
49-9071	Maintenance and Repair Workers, General	\$19.19	\$14.08	\$14.69	\$17.44	\$22.20	\$27.37	160
<b>51-0000</b>	<b>Production Occupations</b>	<b>\$20.26</b>	<b>\$13.85</b>	<b>\$14.51</b>	<b>\$17.83</b>	<b>\$23.29</b>	<b>\$29.85</b>	<b>400</b>
51-8031	Water and Wastewater Treatment Plant and System Operators	\$20.02	\$15.32	\$15.32	\$19.31	\$23.01	\$27.68	30
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$20.10	\$14.18	\$15.65	\$20.35	\$21.35	\$26.89	60
<b>53-0000</b>	<b>Transportation and Material Moving Occupations</b>	<b>\$19.29</b>	<b>\$13.98</b>	<b>\$14.37</b>	<b>\$16.91</b>	<b>\$21.96</b>	<b>\$28.36</b>	<b>2,270</b>
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$28.17	\$18.79	\$21.46	\$27.06	\$31.59	\$40.90	160
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$24.35	\$16.90	\$19.00	\$22.87	\$28.36	\$32.90	450
53-3033	Light Truck Drivers	\$22.88	\$14.90	\$17.89	\$22.36	\$26.58	\$28.21	100
53-3051	Bus Drivers, School	\$17.13	\$15.48	\$15.48	\$17.44	\$17.44	\$17.46	40



Santa Cruz County 2022 Occupational Employment & Annual Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$52,388	\$28,008	\$30,155	\$39,123	\$60,954	\$96,512	13,200
11-0000	Management Occupations	\$99,175	\$41,579	\$58,591	\$94,229	\$117,863	\$161,400	1,150
11-1021	General and Operations Managers	\$97,086	\$36,895	\$48,609	\$76,632	\$131,622	\$162,232	600
11-2022	Sales Managers	\$104,017	\$50,496	\$72,629	\$83,641	\$140,771	\$179,926	30
11-3071	Transportation, Storage, and Distribution Managers	\$79,848	\$55,649	\$57,200	\$82,525	\$101,350	\$101,355	30
11-9032	Education Administrators, Kindergarten through Secondary	\$76,044	\$60,280	\$63,957	\$79,596	\$79,650	\$79,650	30
11-9199	Managers, All Other	\$110,336	\$95,638	\$102,024	\$111,571	\$114,774	\$124,322	210
13-0000	Business and Financial Operations Occupations	\$72,297	\$40,767	\$55,240	\$67,101	\$86,193	\$99,195	1,060
13-1020	Buyers and Purchasing Agents	\$77,887	\$45,212	\$57,646	\$86,190	\$86,193	\$107,997	50
13-1041	Compliance Officers	\$74,174	\$45,344	\$55,453	\$80,434	\$91,146	\$96,512	600
13-1071	Human Resources Specialists	\$51,605	\$30,540	\$35,964	\$46,499	\$62,536	\$76,397	40
13-1161	Market Research Analysts and Marketing Specialists	\$60,115	\$32,760	\$41,020	\$57,404	\$68,162	\$77,190	40
13-1199	Business Operations Specialists, All Other	\$68,142	\$41,019	\$55,453	\$66,560	\$83,117	\$95,680	50
13-2011	Accountants and Auditors	\$73,453	\$38,415	\$48,848	\$67,121	\$83,309	\$123,993	150
15-0000	Computer and Mathematical Occupations	\$72,398	\$30,811	\$39,520	\$56,646	\$98,459	\$140,327	130
15-1232	Computer User Support Specialists	\$41,355	\$29,581	\$30,902	\$37,282	\$49,476	\$63,638	40
17-0000	Architecture and Engineering Occupations	\$72,535	\$44,149	\$50,759	\$62,937	\$84,056	\$117,934	70
19-0000	Life, Physical, and Social Science Occupations	\$66,306	\$33,218	\$46,842	\$67,101	\$85,779	\$96,512	110
21-0000	Community and Social Service Occupations	\$43,703	\$28,860	\$36,300	\$42,551	\$49,929	\$52,969	160
21-1021	Child, Family, and School Social Workers	\$41,158	\$26,624	\$34,135	\$43,057	\$47,994	\$49,288	30
23-0000	Legal Occupations	\$57,093	\$40,628	\$49,585	\$50,192	\$52,217	\$85,779	60
23-2011	Paralegals and Legal Assistants	\$51,957	\$33,994	\$44,251	\$49,585	\$49,585	\$85,779	30
25-0000	Educational Instruction and Library Occupations	\$42,973	\$29,540	\$34,022	\$40,217	\$49,378	\$55,881	780
25-2021	Elementary School Teachers, Except Special Education	\$45,137	\$37,929	\$37,929	\$44,726	\$49,363	\$59,250	170
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$48,473	\$38,313	\$40,019	\$51,530	\$51,530	\$56,489	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$47,153	\$38,888	\$38,888	\$49,378	\$51,466	\$63,785	200
25-2058	Special Education Teachers, Secondary School	\$46,046	\$38,751	\$38,751	\$48,839	\$48,839	\$61,299	40
25-9045	Teaching Assistants, Except Postsecondary	\$29,995	\$26,624	\$26,624	\$29,540	\$30,722	\$34,022	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$43,629	\$30,064	\$33,485	\$37,440	\$49,088	\$63,697	70
29-0000	Healthcare Practitioners and Technical Occupations	\$86,802	\$31,200	\$38,116	\$63,122	\$116,253	\$165,818	280
29-1141	Registered Nurses	\$72,283	\$48,904	\$62,211	\$73,803	\$78,617	\$99,601	50
29-2052	Pharmacy Technicians	\$39,396	\$29,071	\$35,134	\$39,309	\$45,331	\$45,331	30
31-0000	Healthcare Support Occupations	\$34,548	\$28,059	\$28,760	\$32,028	\$36,631	\$42,321	260
31-1120	Home Health and Personal Care Aides	\$30,706	\$28,059	\$28,059	\$28,760	\$32,028	\$32,028	110
31-9092	Medical Assistants	\$35,642	\$30,438	\$34,192	\$36,631	\$36,631	\$36,631	90
33-0000	Protective Service Occupations	\$78,830	\$39,877	\$51,376	\$93,829	\$96,512	\$99,195	1,000
33-1012	First-Line Supervisors of Police and Detectives	\$88,585	\$52,160	\$59,320	\$63,771	\$155,397	\$160,118	30
33-2011	Firefighters	\$38,437	\$31,580	\$31,580	\$39,877	\$40,053	\$47,816	70
33-3051	Police and Sheriff's Patrol Officers	\$47,770	\$42,256	\$42,256	\$47,678	\$47,678	\$54,945	80
33-9032	Security Guards	\$31,322	\$26,624	\$28,145	\$29,198	\$34,312	\$35,975	50
35-0000	Food Preparation and Serving Related Occupations	\$35,869	\$27,225	\$28,406	\$30,210	\$36,257	\$49,542	890
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$41,897	\$29,978	\$34,464	\$37,544	\$46,209	\$54,883	80
35-2014	Cooks, Restaurant	\$33,480	\$26,624	\$28,420	\$31,479	\$35,888	\$40,106	120
35-3031	Waiters and Waitresses	\$42,484	\$28,406	\$28,498	\$33,271	\$49,542	\$62,110	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$31,542	\$27,057	\$27,900	\$29,491	\$33,223	\$38,118	360
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$30,768	\$27,042	\$27,554	\$30,553	\$30,989	\$37,443	200
37-2012	Maids and Housekeeping Cleaners	\$29,677	\$27,057	\$27,650	\$28,791	\$29,937	\$33,670	90
37-3011	Landscaping and Groundskeeping Workers	\$33,779	\$27,912	\$27,912	\$30,878	\$38,198	\$41,600	40
39-0000	Personal Care and Service Occupations	\$34,174	\$26,624	\$27,357	\$29,520	\$33,755	\$51,352	140
41-0000	Sales and Related Occupations	\$44,170	\$27,169	\$28,718	\$30,307	\$43,202	\$75,471	1,450
41-1011	First-Line Supervisors of Retail Sales Workers	\$42,125	\$30,041	\$34,313	\$39,984	\$47,291	\$59,145	140
41-2011	Cashiers	\$29,138	\$26,624	\$27,506	\$29,375	\$29,857	\$29,965	480
41-2031	Retail Salespersons	\$31,642	\$27,484	\$28,718	\$29,521	\$31,133	\$38,454	430
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$69,897	\$32,317	\$38,100	\$43,053	\$73,250	\$130,328	40
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$91,493	\$44,558	\$49,204	\$75,471	\$119,994	\$128,577	240
43-0000	Office and Administrative Support Occupations	\$39,383	\$28,284	\$30,348	\$35,251	\$45,160	\$58,375	1,830
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$53,087	\$34,000	\$39,123	\$50,224	\$64,468	\$76,565	150
43-3021	Billing and Posting Clerks	\$36,785	\$29,789	\$36,400	\$36,568	\$36,780	\$42,455	40
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$38,299	\$29,684	\$30,659	\$35,250	\$43,423	\$51,105	270
43-3071	Tellers	\$35,510	\$30,514	\$30,600	\$34,569	\$38,287	\$39,755	40
43-4031	Court, Municipal, and License Clerks	\$30,469	\$28,136	\$30,023	\$30,023	\$30,023	\$30,023	30

43-4051	Customer Service Representatives	\$35,092	\$28,307	\$28,806	\$31,558	\$35,343	\$47,440	190
43-4171	Receptionists and Information Clerks	\$30,128	\$26,624	\$26,624	\$29,651	\$32,104	\$35,375	70
43-5011	Cargo and Freight Agents	\$48,452	\$30,736	\$30,844	\$35,411	\$73,038	\$89,792	70
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$44,036	\$29,743	\$36,423	\$45,067	\$49,810	\$54,195	100
43-5061	Production, Planning, and Expediting Clerks	\$47,596	\$32,385	\$32,853	\$48,212	\$59,437	\$59,437	60
43-5071	Shipping, Receiving, and Inventory Clerks	\$37,182	\$29,065	\$31,200	\$35,165	\$44,839	\$46,409	120
43-6011	Executive Secretaries and Executive Administrative Assistants	\$43,221	\$30,314	\$30,334	\$39,442	\$49,216	\$63,598	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$37,580	\$27,042	\$31,160	\$36,400	\$43,361	\$48,136	210
43-9021	Data Entry Keyers	\$32,272	\$27,260	\$27,260	\$31,058	\$34,768	\$39,090	30
43-9061	Office Clerks, General	\$39,022	\$26,931	\$29,676	\$34,406	\$41,308	\$55,649	130
45-0000	Farming, Fishing, and Forestry Occupations	\$34,268	\$27,553	\$29,475	\$31,200	\$33,506	\$50,513	110
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$32,699	\$28,187	\$30,042	\$30,042	\$32,743	\$39,291	60
47-0000	Construction and Extraction Occupations	\$47,074	\$28,657	\$34,235	\$45,215	\$55,123	\$70,812	180
47-2061	Construction Laborers	\$41,080	\$26,805	\$32,075	\$35,981	\$49,894	\$64,576	40
49-0000	Installation, Maintenance, and Repair Occupations	\$44,471	\$27,558	\$30,716	\$37,627	\$54,330	\$69,488	430
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$57,472	\$35,594	\$44,257	\$51,822	\$68,389	\$77,858	40
49-3023	Automotive Service Technicians and Mechanics	\$49,647	\$29,760	\$35,031	\$49,284	\$64,189	\$71,959	50
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$46,988	\$26,624	\$31,927	\$42,766	\$63,443	\$69,209	40
49-9071	Maintenance and Repair Workers, General	\$36,449	\$26,798	\$30,141	\$31,867	\$38,480	\$52,801	160
51-0000	Production Occupations	\$41,053	\$27,407	\$28,584	\$34,897	\$46,067	\$59,285	370

Santa Cruz County 2022 Occupational Employment & Hourly Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$25.19	\$13.47	\$14.50	\$18.81	\$29.30	\$46.40	13,200
11-0000	Management Occupations	\$47.68	\$19.99	\$28.17	\$45.30	\$56.66	\$77.60	1,150
11-1021	General and Operations Managers	\$46.68	\$17.74	\$23.37	\$36.84	\$63.28	\$78.00	600
11-2022	Sales Managers	\$50.01	\$24.28	\$34.92	\$40.21	\$67.68	\$86.50	30
11-3071	Transportation, Storage, and Distribution Managers	\$38.39	\$26.75	\$27.50	\$39.68	\$48.73	\$48.73	30
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	30
11-9199	Managers, All Other	\$53.05	\$45.98	\$49.05	\$53.64	\$55.18	\$59.77	210
13-0000	Business and Financial Operations Occupations	\$34.76	\$19.60	\$26.56	\$32.26	\$41.44	\$47.69	1,060
13-1020	Buyers and Purchasing Agents	\$37.45	\$21.74	\$27.71	\$41.44	\$41.44	\$51.92	50
13-1041	Compliance Officers	\$35.66	\$21.80	\$26.66	\$38.67	\$43.82	\$46.40	600
13-1071	Human Resources Specialists	\$24.81	\$14.68	\$17.29	\$22.36	\$30.07	\$36.73	40
13-1161	Market Research Analysts and Marketing Specialists	\$28.90	\$15.75	\$19.72	\$27.60	\$32.77	\$37.11	40
13-1199	Business Operations Specialists, All Other	\$32.76	\$19.72	\$26.66	\$32.00	\$39.96	\$46.00	50
13-2011	Accountants and Auditors	\$35.31	\$18.47	\$23.48	\$32.27	\$40.05	\$59.61	150
15-0000	Computer and Mathematical Occupations	\$34.81	\$14.81	\$19.00	\$27.23	\$47.34	\$67.47	130
15-1232	Computer User Support Specialists	\$19.88	\$14.22	\$14.86	\$17.92	\$23.79	\$30.60	40
17-0000	Architecture and Engineering Occupations	\$34.87	\$21.23	\$24.40	\$30.26	\$40.41	\$56.70	70
19-0000	Life, Physical, and Social Science Occupations	\$31.88	\$15.97	\$22.52	\$32.26	\$41.24	\$46.40	110
21-0000	Community and Social Service Occupations	\$21.01	\$13.88	\$17.45	\$20.46	\$24.00	\$25.47	160
21-1021	Child, Family, and School Social Workers	\$19.79	\$12.80	\$16.41	\$20.70	\$23.07	\$23.70	30
23-0000	Legal Occupations	\$27.45	\$19.53	\$23.84	\$24.13	\$25.10	\$41.24	60
23-2011	Paralegals and Legal Assistants	\$24.98	\$16.34	\$21.27	\$23.84	\$23.84	\$41.24	30
25-0000	Educational Instruction and Library Occupations	\$20.66	\$14.20	\$16.36	\$19.34	\$23.74	\$26.87	780
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	170
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	200
25-2058	Special Education Teachers, Secondary School	*	*	*	*	*	*	40
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	160
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$20.98	\$14.45	\$16.10	\$18.00	\$23.60	\$30.62	70
29-0000	Healthcare Practitioners and Technical Occupations	\$41.73	\$15.00	\$18.32	\$30.35	\$55.89	\$79.72	280
29-1141	Registered Nurses	\$34.75	\$23.51	\$29.91	\$35.48	\$37.80	\$47.89	50
29-2052	Pharmacy Technicians	\$18.94	\$13.98	\$16.89	\$18.90	\$21.79	\$21.79	30
31-0000	Healthcare Support Occupations	\$16.61	\$13.49	\$13.83	\$15.40	\$17.61	\$20.35	260
31-1120	Home Health and Personal Care Aides	\$14.76	\$13.49	\$13.49	\$13.83	\$15.40	\$15.40	110
31-9092	Medical Assistants	\$17.14	\$14.63	\$16.44	\$17.61	\$17.61	\$17.61	90
33-0000	Protective Service Occupations	\$37.90	\$19.17	\$24.70	\$45.11	\$46.40	\$47.69	1,000
33-1012	First-Line Supervisors of Police and Detectives	\$42.59	\$25.08	\$28.52	\$30.66	\$74.71	\$76.98	30
33-2011	Firefighters	\$18.48	\$15.18	\$15.18	\$19.17	\$19.26	\$22.99	70
33-3051	Police and Sheriff's Patrol Officers	\$22.97	\$20.32	\$20.32	\$22.92	\$22.92	\$26.42	80
33-9032	Security Guards	\$15.06	\$12.80	\$13.53	\$14.04	\$16.50	\$17.30	50
35-0000	Food Preparation and Serving Related Occupations	\$17.24	\$13.09	\$13.66	\$14.52	\$17.43	\$23.82	890
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$20.14	\$14.41	\$16.57	\$18.05	\$22.22	\$26.39	80
35-2014	Cooks, Restaurant	\$16.10	\$12.80	\$13.66	\$15.13	\$17.25	\$19.28	120
35-3031	Waiters and Waitresses	\$20.43	\$13.66	\$13.70	\$16.00	\$23.82	\$29.86	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$15.16	\$13.01	\$13.41	\$14.18	\$15.97	\$18.33	360
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$14.79	\$13.00	\$13.25	\$14.69	\$14.90	\$18.00	200
37-2012	Maids and Housekeeping Cleaners	\$14.27	\$13.01	\$13.29	\$13.84	\$14.39	\$16.19	90
37-3011	Landscaping and Groundskeeping Workers	\$16.24	\$13.42	\$13.42	\$14.85	\$18.36	\$20.00	40
39-0000	Personal Care and Service Occupations	\$16.43	\$12.80	\$13.15	\$14.19	\$16.23	\$24.69	140
41-0000	Sales and Related Occupations	\$21.24	\$13.06	\$13.81	\$14.57	\$20.77	\$36.28	1,450
41-1011	First-Line Supervisors of Retail Sales Workers	\$20.25	\$14.44	\$16.50	\$19.22	\$22.74	\$28.44	140
41-2011	Cashiers	\$14.01	\$12.80	\$13.22	\$14.12	\$14.35	\$14.41	480
41-2031	Retail Salespersons	\$15.21	\$13.21	\$13.81	\$14.19	\$14.97	\$18.49	430
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$33.60	\$15.54	\$18.32	\$20.70	\$35.22	\$62.66	40
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$43.99	\$21.42	\$23.66	\$36.28	\$57.69	\$61.82	240
43-0000	Office and Administrative Support Occupations	\$18.93	\$13.60	\$14.59	\$16.95	\$21.71	\$28.06	1,830
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$25.52	\$16.35	\$18.81	\$24.15	\$30.99	\$36.81	150
43-3021	Billing and Posting Clerks	\$17.68	\$14.32	\$17.50	\$17.58	\$17.68	\$20.41	40
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.41	\$14.27	\$14.74	\$16.95	\$20.88	\$24.57	270
43-3071	Tellers	\$17.07	\$14.67	\$14.71	\$16.62	\$18.41	\$19.11	40
43-4031	Court, Municipal, and License Clerks	\$14.65	\$13.53	\$14.43	\$14.43	\$14.43	\$14.43	30

43-4051	Customer Service Representatives	\$16.87	\$13.61	\$13.85	\$15.17	\$16.99	\$22.81	190
43-4171	Receptionists and Information Clerks	\$14.48	\$12.80	\$12.80	\$14.26	\$15.43	\$17.01	70
43-5011	Cargo and Freight Agents	\$23.29	\$14.78	\$14.83	\$17.02	\$35.11	\$43.17	70
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$21.17	\$14.30	\$17.51	\$21.67	\$23.95	\$26.06	100
43-5061	Production, Planning, and Expediting Clerks	\$22.88	\$15.57	\$15.79	\$23.18	\$28.58	\$28.58	60
43-5071	Shipping, Receiving, and Inventory Clerks	\$17.88	\$13.97	\$15.00	\$16.91	\$21.56	\$22.31	120
43-6011	Executive Secretaries and Executive Administrative Assistants	\$20.78	\$14.57	\$14.58	\$18.96	\$23.66	\$30.58	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$18.07	\$13.00	\$14.98	\$17.50	\$20.85	\$23.14	210
43-9021	Data Entry Keyers	\$15.52	\$13.11	\$13.11	\$14.93	\$16.72	\$18.79	30
43-9061	Office Clerks, General	\$18.76	\$12.95	\$14.27	\$16.54	\$19.86	\$26.75	130
45-0000	Farming, Fishing, and Forestry Occupations	\$16.47	\$13.25	\$14.17	\$15.00	\$16.11	\$24.28	110
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$15.72	\$13.55	\$14.44	\$14.44	\$15.74	\$18.89	60
47-0000	Construction and Extraction Occupations	\$22.63	\$13.78	\$16.46	\$21.74	\$26.50	\$34.04	180
47-2061	Construction Laborers	\$19.75	\$12.89	\$15.42	\$17.30	\$23.99	\$31.05	40
49-0000	Installation, Maintenance, and Repair Occupations	\$21.38	\$13.25	\$14.77	\$18.09	\$26.12	\$33.41	430
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$27.63	\$17.11	\$21.28	\$24.91	\$32.88	\$37.43	40
49-3023	Automotive Service Technicians and Mechanics	\$23.87	\$14.31	\$16.84	\$23.69	\$30.86	\$34.60	50
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$22.59	\$12.80	\$15.35	\$20.56	\$30.50	\$33.27	40
49-9071	Maintenance and Repair Workers, General	\$17.52	\$12.88	\$14.49	\$15.32	\$18.50	\$25.38	160
51-0000	Production Occupations	\$19.74	\$13.18	\$13.74	\$16.78	\$22.15	\$28.50	370

Santa Cruz County 2021 Occupational Employment & Annual Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$48,834	\$27,247	\$28,988	\$36,749	\$57,387	\$93,974	13,070
11-0000	Management Occupations	\$94,355	\$43,629	\$59,429	\$93,122	\$111,738	\$149,904	890
11-1021	General and Operations Managers	\$85,458	\$34,250	\$45,347	\$69,676	\$98,250	\$162,408	370
11-2022	Sales Managers	\$126,006	\$56,471	\$80,328	\$119,723	\$189,833	\$189,834	30
11-9032	Education Administrators, Kindergarten through Secondary	\$74,305	\$58,504	\$62,315	\$76,759	\$79,551	\$79,827	30
11-9199	Managers, All Other	\$108,261	\$93,122	\$102,440	\$108,638	\$111,738	\$126,415	210
13-0000	Business and Financial Operations Occupations	\$67,907	\$37,252	\$48,044	\$65,333	\$86,133	\$93,974	1,100
13-1020	Buyers and Purchasing Agents	\$75,312	\$47,612	\$60,698	\$78,474	\$78,477	\$99,066	120
13-1041	Compliance Officers	\$69,631	\$44,138	\$53,997	\$65,333	\$88,754	\$93,974	610
13-1071	Human Resources Specialists	\$55,372	\$30,098	\$37,567	\$49,301	\$70,840	\$88,176	50
13-1081	Logisticians	\$46,888	\$25,573	\$25,573	\$47,471	\$63,644	\$63,644	30
13-1199	Business Operations Specialists, All Other	\$64,554	\$35,976	\$45,683	\$61,597	\$80,912	\$93,974	50
13-2011	Accountants and Auditors	\$67,661	\$30,267	\$47,471	\$57,088	\$92,457	\$103,008	120
15-0000	Computer and Mathematical Occupations	\$69,691	\$29,352	\$29,897	\$48,765	\$94,557	\$128,069	110
15-1232	Computer User Support Specialists	\$39,248	\$29,655	\$29,655	\$29,897	\$47,861	\$60,631	40
17-0000	Architecture and Engineering Occupations	\$76,828	\$45,651	\$48,373	\$73,343	\$93,732	\$119,246	60
19-0000	Life, Physical, and Social Science Occupations	\$66,318	\$31,845	\$44,138	\$65,333	\$84,947	\$93,974	120
21-0000	Community and Social Service Occupations	\$40,351	\$25,533	\$30,640	\$38,547	\$49,001	\$49,585	190
23-0000	Legal Occupations	\$55,868	\$36,410	\$46,327	\$46,788	\$56,948	\$93,122	60
23-2011	Paralegals and Legal Assistants	\$52,858	\$36,410	\$46,327	\$46,327	\$56,785	\$88,754	30
25-0000	Educational Instruction and Library Occupations	\$42,002	\$28,905	\$33,883	\$39,245	\$48,205	\$49,729	750
25-2021	Elementary School Teachers, Except Special Education	\$44,425	\$38,046	\$38,046	\$44,847	\$48,205	\$49,729	160
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$46,617	\$37,367	\$39,245	\$49,729	\$49,729	\$49,729	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	\$46,150	\$38,046	\$38,046	\$48,205	\$49,729	\$61,199	190
25-2058	Special Education Teachers, Secondary School	\$45,141	\$38,046	\$38,046	\$48,205	\$48,205	\$61,199	40
25-9045	Teaching Assistants, Except Postsecondary	\$28,944	\$25,272	\$25,272	\$28,905	\$29,878	\$33,354	150
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$41,646	\$27,986	\$30,014	\$31,959	\$49,205	\$64,792	60
29-0000	Healthcare Practitioners and Technical Occupations	\$77,302	\$28,463	\$36,760	\$57,621	\$94,439	\$154,064	260
29-1141	Registered Nurses	\$66,420	\$47,447	\$57,621	\$60,787	\$74,819	\$94,577	40
31-0000	Healthcare Support Occupations	\$30,248	\$25,272	\$25,272	\$29,012	\$30,099	\$36,282	230
31-1120	Home Health and Personal Care Aides	\$30,009	\$26,792	\$26,792	\$29,694	\$29,694	\$35,400	100
31-9092	Medical Assistants	\$29,923	\$25,272	\$25,272	\$29,012	\$35,464	\$36,876	90
33-0000	Protective Service Occupations	\$77,160	\$37,139	\$50,829	\$91,354	\$93,974	\$93,974	1,040
33-2011	Firefighters	\$38,385	\$31,531	\$31,531	\$37,139	\$40,032	\$47,023	70
33-3051	Police and Sheriff's Patrol Officers	\$47,522	\$40,696	\$40,696	\$47,853	\$47,853	\$54,945	80
33-9032	Security Guards	\$32,623	\$28,432	\$29,117	\$29,905	\$34,984	\$45,874	50
35-0000	Food Preparation and Serving Related Occupations	\$33,792	\$26,628	\$27,655	\$28,803	\$34,927	\$47,772	980
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$39,051	\$28,103	\$30,028	\$36,854	\$45,118	\$57,657	100
35-2014	Cooks, Restaurant	\$30,480	\$26,628	\$27,947	\$28,477	\$33,904	\$35,936	120
35-3011	Bartenders	\$40,567	\$28,383	\$28,932	\$34,773	\$52,566	\$59,312	60
35-3031	Waiters and Waitresses	\$41,061	\$26,739	\$27,657	\$35,036	\$47,772	\$59,399	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$30,856	\$26,310	\$27,808	\$29,265	\$29,966	\$37,698	300
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$30,396	\$26,644	\$28,388	\$29,265	\$29,966	\$37,517	160
37-2012	Maids and Housekeeping Cleaners	\$28,331	\$25,272	\$27,396	\$27,619	\$28,753	\$30,786	80
37-3011	Landscaping and Groundskeeping Workers	\$31,623	\$26,562	\$29,062	\$29,696	\$34,661	\$37,611	40
39-0000	Personal Care and Service Occupations	\$33,291	\$25,367	\$26,488	\$28,377	\$35,406	\$45,238	130
39-2021	Animal Caretakers	\$30,063	\$25,367	\$25,367	\$27,350	\$28,301	\$38,244	30
41-0000	Sales and Related Occupations	\$43,238	\$27,216	\$27,987	\$29,082	\$37,799	\$73,644	1,380
41-1011	First-Line Supervisors of Retail Sales Workers	\$39,286	\$28,286	\$29,975	\$37,211	\$45,228	\$58,635	130
41-2011	Cashiers	\$28,394	\$26,747	\$27,287	\$28,067	\$29,082	\$29,082	450
41-2031	Retail Salespersons	\$30,632	\$27,693	\$27,985	\$28,810	\$29,573	\$37,214	410
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$68,031	\$29,019	\$34,094	\$47,757	\$93,048	\$93,734	30
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$92,971	\$35,363	\$45,029	\$62,606	\$100,986	*	230
43-0000	Office and Administrative Support Occupations	\$37,179	\$26,664	\$29,012	\$34,238	\$44,224	\$51,646	1,750
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$52,644	\$30,220	\$37,677	\$47,645	\$62,090	\$79,784	150
43-3021	Billing and Posting Clerks	\$33,517	\$25,272	\$29,776	\$29,776	\$36,793	\$44,969	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$38,837	\$27,907	\$29,675	\$37,165	\$46,719	\$48,339	190
43-3071	Tellers	\$33,296	\$25,272	\$29,354	\$35,865	\$36,869	\$37,233	30
43-4031	Court, Municipal, and License Clerks	\$30,427	\$28,924	\$29,792	\$29,792	\$29,792	\$29,792	40
43-4051	Customer Service Representatives	\$32,757	\$25,272	\$27,377	\$29,425	\$35,983	\$46,960	200
43-4171	Receptionists and Information Clerks	\$29,904	\$25,272	\$26,664	\$28,720	\$29,889	\$36,375	70

43-5011	Cargo and Freight Agents	\$37,326	\$25,272	\$29,142	\$29,863	\$37,841	\$59,385	50
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$39,821	\$29,011	\$29,798	\$37,255	\$48,050	\$48,339	80
43-5052	Postal Service Mail Carriers	\$51,841	\$39,645	\$39,645	\$44,928	\$67,226	\$70,179	30
43-5061	Production, Planning, and Expediting Clerks	\$36,745	\$27,849	\$30,014	\$30,016	\$45,950	\$48,339	30
43-5071	Shipping, Receiving, and Inventory Clerks	\$35,912	\$27,105	\$28,038	\$34,155	\$43,389	\$46,676	150
43-6011	Executive Secretaries and Executive Administrative Assistants	\$47,807	\$29,695	\$34,096	\$44,063	\$48,200	\$79,784	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$34,908	\$26,254	\$29,411	\$29,821	\$37,766	\$47,706	170
43-9021	Data Entry Keyers	\$34,820	\$25,272	\$28,913	\$29,966	\$45,792	\$45,792	30
43-9061	Office Clerks, General	\$35,601	\$25,272	\$28,924	\$33,948	\$37,732	\$46,960	170
45-0000	Farming, Fishing, and Forestry Occupations	\$38,053	\$28,881	\$29,120	\$29,225	\$37,809	\$57,710	110
45-2011	Agricultural Inspectors	\$43,729	\$29,120	\$29,120	\$29,120	\$38,480	\$100,570	40
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$31,477	\$28,876	\$29,225	\$29,225	\$29,319	\$40,272	50
47-0000	Construction and Extraction Occupations	\$45,743	\$29,286	\$33,989	\$43,430	\$54,862	\$75,254	170
49-0000	Installation, Maintenance, and Repair Occupations	\$40,538	\$25,272	\$29,064	\$35,423	\$47,523	\$62,483	450
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$55,394	\$35,070	\$38,350	\$57,422	\$62,767	\$75,864	30
49-3023	Automotive Service Technicians and Mechanics	\$44,949	\$29,091	\$29,713	\$46,298	\$59,748	\$64,750	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$39,015	\$25,272	\$29,545	\$36,789	\$44,727	\$61,206	40
49-9071	Maintenance and Repair Workers, General	\$34,194	\$25,272	\$28,226	\$29,826	\$36,789	\$47,753	180
51-0000	Production Occupations	\$39,452	\$25,851	\$28,164	\$34,080	\$42,999	\$61,277	360
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$42,555	\$25,547	\$27,267	\$36,054	\$44,170	\$97,655	110

Santa Cruz County 2021 Occupational Employment & Hourly Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$23.48	\$13.10	\$13.94	\$17.67	\$27.59	\$45.18	13,070
11-0000	Management Occupations	\$45.36	\$20.98	\$28.57	\$44.77	\$53.72	\$72.07	890
11-1021	General and Operations Managers	\$41.09	\$16.47	\$21.80	\$33.50	\$47.24	\$78.08	370
11-2022	Sales Managers	\$60.58	\$27.15	\$38.62	\$57.56	\$91.27	\$91.27	30
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	30
11-9199	Managers, All Other	\$52.05	\$44.77	\$49.25	\$52.23	\$53.72	\$60.78	210
13-0000	Business and Financial Operations Occupations	\$32.65	\$17.91	\$23.10	\$31.41	\$41.41	\$45.18	1,100
13-1020	Buyers and Purchasing Agents	\$36.21	\$22.89	\$29.18	\$37.73	\$37.73	\$47.63	120
13-1041	Compliance Officers	\$33.48	\$21.22	\$25.96	\$31.41	\$42.67	\$45.18	610
13-1071	Human Resources Specialists	\$26.62	\$14.47	\$18.06	\$23.70	\$34.06	\$42.39	50
13-1081	Logisticians	\$22.54	\$12.29	\$12.29	\$22.82	\$30.60	\$30.60	30
13-1199	Business Operations Specialists, All Other	\$31.04	\$17.30	\$21.96	\$29.61	\$38.90	\$45.18	50
13-2011	Accountants and Auditors	\$32.53	\$14.55	\$22.82	\$27.45	\$44.45	\$49.52	120
15-0000	Computer and Mathematical Occupations	\$33.51	\$14.11	\$14.37	\$23.44	\$45.46	\$61.57	110
15-1232	Computer User Support Specialists	\$18.87	\$14.26	\$14.26	\$14.37	\$23.01	\$29.15	40
17-0000	Architecture and Engineering Occupations	\$36.94	\$21.95	\$23.26	\$35.26	\$45.06	\$57.33	60
19-0000	Life, Physical, and Social Science Occupations	\$31.88	\$15.31	\$21.22	\$31.41	\$40.84	\$45.18	120
21-0000	Community and Social Service Occupations	\$19.40	\$12.28	\$14.73	\$18.53	\$23.56	\$23.84	190
23-0000	Legal Occupations	\$26.86	\$17.50	\$22.27	\$22.49	\$27.38	\$44.77	60
23-2011	Paralegals and Legal Assistants	\$25.41	\$17.50	\$22.27	\$22.27	\$27.30	\$42.67	30
25-0000	Educational Instruction and Library Occupations	\$20.19	\$13.90	\$16.29	\$18.87	\$23.18	\$23.91	750
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	160
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	60
25-2031	Secondary School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	190
25-2058	Special Education Teachers, Secondary School	*	*	*	*	*	*	40
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	150
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$20.02	\$13.45	\$14.43	\$15.36	\$23.66	\$31.15	60
29-0000	Healthcare Practitioners and Technical Occupations	\$37.16	\$13.68	\$17.67	\$27.70	\$45.40	\$74.07	260
29-1141	Registered Nurses	\$31.93	\$22.81	\$27.70	\$29.22	\$35.97	\$45.47	40
31-0000	Healthcare Support Occupations	\$14.54	\$12.15	\$12.15	\$13.95	\$14.47	\$17.44	230
31-1120	Home Health and Personal Care Aides	\$14.43	\$12.88	\$12.88	\$14.28	\$14.28	\$17.02	100
31-9092	Medical Assistants	\$14.39	\$12.15	\$12.15	\$13.95	\$17.05	\$17.73	90
33-0000	Protective Service Occupations	\$37.10	\$17.86	\$24.44	\$43.92	\$45.18	\$45.18	1,040
33-2011	Firefighters	\$18.45	\$15.16	\$15.16	\$17.86	\$19.25	\$22.61	70
33-3051	Police and Sheriff's Patrol Officers	\$22.85	\$19.57	\$19.57	\$23.01	\$23.01	\$26.42	80
33-9032	Security Guards	\$15.68	\$13.67	\$14.00	\$14.38	\$16.82	\$22.05	50
35-0000	Food Preparation and Serving Related Occupations	\$16.25	\$12.80	\$13.30	\$13.85	\$16.79	\$22.97	980
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$18.77	\$13.51	\$14.44	\$17.72	\$21.69	\$27.72	100
35-2014	Cooks, Restaurant	\$14.65	\$12.80	\$13.44	\$13.69	\$16.30	\$17.28	120
35-3011	Bartenders	\$19.50	\$13.65	\$13.91	\$16.72	\$25.27	\$28.52	60
35-3031	Waiters and Waitresses	\$19.74	\$12.86	\$13.30	\$16.84	\$22.97	\$28.56	210
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$14.83	\$12.65	\$13.37	\$14.07	\$14.41	\$18.12	300
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$14.61	\$12.81	\$13.65	\$14.07	\$14.41	\$18.04	160
37-2012	Maids and Housekeeping Cleaners	\$13.62	\$12.15	\$13.17	\$13.28	\$13.82	\$14.80	80
37-3011	Landscaping and Groundskeeping Workers	\$15.20	\$12.77	\$13.97	\$14.28	\$16.66	\$18.08	40
39-0000	Personal Care and Service Occupations	\$16.01	\$12.20	\$12.73	\$13.64	\$17.02	\$21.75	130
39-2021	Animal Caretakers	\$14.45	\$12.20	\$12.20	\$13.15	\$13.61	\$18.39	30
41-0000	Sales and Related Occupations	\$20.79	\$13.08	\$13.46	\$13.98	\$18.17	\$35.41	1,380
41-1011	First-Line Supervisors of Retail Sales Workers	\$18.89	\$13.60	\$14.41	\$17.89	\$21.74	\$28.19	130
41-2011	Cashiers	\$13.65	\$12.86	\$13.12	\$13.49	\$13.98	\$13.98	450
41-2031	Retail Salespersons	\$14.73	\$13.31	\$13.45	\$13.85	\$14.22	\$17.89	410
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	\$32.71	\$13.95	\$16.39	\$22.96	\$44.73	\$45.06	30
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$44.70	\$17.00	\$21.65	\$30.10	\$48.55	*	230
43-0000	Office and Administrative Support Occupations	\$17.87	\$12.82	\$13.95	\$16.46	\$21.26	\$24.83	1,750
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$25.31	\$14.53	\$18.11	\$22.91	\$29.85	\$38.36	150
43-3021	Billing and Posting Clerks	\$16.11	\$12.15	\$14.32	\$14.32	\$17.69	\$21.62	50
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.67	\$13.42	\$14.27	\$17.87	\$22.46	\$23.24	190
43-3071	Tellers	\$16.01	\$12.15	\$14.11	\$17.24	\$17.73	\$17.90	30
43-4031	Court, Municipal, and License Clerks	\$14.63	\$13.91	\$14.32	\$14.32	\$14.32	\$14.32	40
43-4051	Customer Service Representatives	\$15.75	\$12.15	\$13.16	\$14.15	\$17.30	\$22.58	200
43-4171	Receptionists and Information Clerks	\$14.38	\$12.15	\$12.82	\$13.81	\$14.37	\$17.49	70

43-5011	Cargo and Freight Agents	\$17.94	\$12.15	\$14.01	\$14.36	\$18.19	\$28.55	50
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$19.14	\$13.95	\$14.33	\$17.91	\$23.10	\$23.24	80
43-5052	Postal Service Mail Carriers	\$24.92	\$19.06	\$19.06	\$21.60	\$32.32	\$33.74	30
43-5061	Production, Planning, and Expediting Clerks	\$17.67	\$13.39	\$14.43	\$14.43	\$22.09	\$23.24	30
43-5071	Shipping, Receiving, and Inventory Clerks	\$17.27	\$13.03	\$13.48	\$16.42	\$20.86	\$22.44	150
43-6011	Executive Secretaries and Executive Administrative Assistants	\$22.98	\$14.28	\$16.39	\$21.18	\$23.17	\$38.36	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$16.78	\$12.62	\$14.14	\$14.34	\$18.16	\$22.94	170
43-9021	Data Entry Keyers	\$16.74	\$12.15	\$13.90	\$14.41	\$22.02	\$22.02	30
43-9061	Office Clerks, General	\$17.12	\$12.15	\$13.91	\$16.32	\$18.14	\$22.58	170
45-0000	Farming, Fishing, and Forestry Occupations	\$18.29	\$13.89	\$14.00	\$14.05	\$18.18	\$27.74	110
45-2011	Agricultural Inspectors	\$21.02	\$14.00	\$14.00	\$14.00	\$18.50	\$48.35	40
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$15.13	\$13.88	\$14.05	\$14.05	\$14.10	\$19.36	50
47-0000	Construction and Extraction Occupations	\$21.99	\$14.08	\$16.34	\$20.88	\$26.38	\$36.18	170
49-0000	Installation, Maintenance, and Repair Occupations	\$19.49	\$12.15	\$13.97	\$17.03	\$22.85	\$30.04	450
49-1011	First-Line Supervisors of Mechanics, Installers, and Repairers	\$26.63	\$16.86	\$18.44	\$27.61	\$30.18	\$36.47	30
49-3023	Automotive Service Technicians and Mechanics	\$21.61	\$13.99	\$14.29	\$22.26	\$28.73	\$31.13	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$18.76	\$12.15	\$14.20	\$17.69	\$21.50	\$29.43	40
49-9071	Maintenance and Repair Workers, General	\$16.44	\$12.15	\$13.57	\$14.34	\$17.69	\$22.96	180
51-0000	Production Occupations	\$18.97	\$12.43	\$13.54	\$16.38	\$20.67	\$29.46	360
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$20.46	\$12.28	\$13.11	\$17.33	\$21.24	\$46.95	110



Santa Cruz County 2020 Occupational Employment & Annual Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$47,766	\$25,113	\$25,893	\$34,143	\$55,246	\$90,477	13,030
11-0000	Management Occupations	\$98,289	\$38,033	\$54,058	\$92,189	\$110,654	\$182,271	870
11-1021	General and Operations Managers	\$85,505	\$33,955	\$39,085	\$55,511	\$95,040	*	350
11-2022	Sales Managers	\$161,218	\$98,546	\$133,852	\$178,516	\$195,425	\$206,240	*
11-3010	Administrative Services and Facilities Managers	\$64,251	\$41,873	\$44,825	\$49,745	\$90,557	\$105,547	*
11-3031	Financial Managers	\$88,144	\$43,400	\$47,619	\$74,637	\$118,840	\$135,041	30
11-3051	Industrial Production Managers	\$152,633	\$85,630	\$122,391	\$175,002	\$194,917	\$207,637	40
11-9032	Education Administrators, Kindergarten through Secondary	\$78,224	\$65,566	\$69,779	\$75,722	\$81,664	\$96,599	40
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	\$110,254	\$95,276	\$101,438	\$107,573	\$110,651	\$130,755	210
13-0000	Business and Financial Operations Occupations	\$63,501	\$35,279	\$43,710	\$59,704	\$85,286	\$93,049	980
13-1020	Buyers and Purchasing Agents	\$63,899	\$24,999	\$44,211	\$71,705	\$82,287	\$93,399	50
13-1041	Compliance Officers	\$67,368	\$36,779	\$43,945	\$64,700	\$87,899	\$93,049	580
13-1071	Human Resources Specialists	\$46,685	\$29,956	\$33,929	\$38,466	\$58,938	\$77,686	40
13-1198	Project Management Specialists and Business Operations Specialists, All Other	\$71,062	\$41,456	\$58,816	\$66,847	\$84,102	\$104,504	40
13-2011	Accountants and Auditors	\$55,731	\$27,297	\$39,941	\$49,819	\$66,518	\$89,958	200
15-0000	Computer and Mathematical Occupations	\$61,245	\$25,763	\$34,575	\$52,504	\$63,856	\$139,128	80
15-1232	Computer User Support Specialists	\$42,503	\$25,212	\$29,178	\$40,280	\$55,693	\$61,259	50
17-0000	Architecture and Engineering Occupations	\$79,702	\$46,999	\$59,149	\$76,806	\$96,878	\$122,553	30
19-0000	Life, Physical, and Social Science Occupations	\$65,680	\$31,554	\$43,721	\$65,079	\$84,102	\$93,052	120
21-0000	Community and Social Service Occupations	\$38,956	\$25,168	\$30,467	\$37,894	\$46,689	\$53,177	140
23-0000	Legal Occupations	\$58,809	\$34,757	\$41,600	\$49,201	\$85,292	\$93,791	50
25-0000	Educational Instruction and Library Occupations	\$40,893	\$25,367	\$28,017	\$40,145	\$49,666	\$62,454	980
25-2012	Kindergarten Teachers, Except Special Education	\$54,404	\$40,903	\$44,057	\$49,187	\$61,851	\$80,065	50
25-2021	Elementary School Teachers, Except Special Education	\$41,278	\$33,042	\$36,262	\$41,299	\$46,828	\$50,178	110
25-2022	Middle School Teachers, Except Special and Career/Technical Education	\$47,890	\$40,376	\$42,610	\$46,189	\$49,767	\$66,783	*
25-2057	Special Education Teachers, Middle School	\$54,276	\$43,598	\$51,223	\$55,599	\$60,412	\$63,300	30
25-3097	Tutors and Teachers and Instructors, All Other	\$34,926	\$25,228	\$25,649	\$28,905	\$40,618	\$59,484	90
25-9045	Teaching Assistants, Except Postsecondary	\$27,398	\$25,000	\$25,145	\$25,840	\$29,024	\$31,042	210
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$36,089	\$25,419	\$27,002	\$29,942	\$42,004	\$54,970	70
29-0000	Healthcare Practitioners and Technical Occupations	\$115,761	\$32,319	\$40,225	\$90,471	\$170,933	*	310
29-2052	Pharmacy Technicians	\$38,339	\$27,505	\$34,121	\$38,323	\$44,160	\$49,704	*
31-0000	Healthcare Support Occupations	\$28,216	\$25,077	\$25,221	\$26,679	\$30,144	\$32,426	120
33-0000	Protective Service Occupations	\$76,983	\$38,209	\$55,247	\$87,897	\$93,045	\$93,057	1,060
33-3021	Detectives and Criminal Investigators	\$86,767	\$55,265	\$87,882	\$90,472	\$93,049	\$93,058	800
33-3051	Police and Sheriff's Patrol Officers	\$48,270	\$37,040	\$43,788	\$49,144	\$53,486	\$56,004	60
35-0000	Food Preparation and Serving Related Occupations	\$34,503	\$25,116	\$25,320	\$27,852	\$44,720	\$55,366	1,210
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$27,013	\$25,117	\$25,320	\$26,125	\$28,754	\$30,940	50
35-2014	Cooks, Restaurant	\$28,474	\$25,073	\$25,211	\$25,896	\$28,356	\$37,876	160
35-3011	Bartenders	\$35,033	\$25,095	\$25,266	\$27,372	\$52,500	\$60,157	*
35-3031	Waiters and Waitresses	\$43,444	\$25,384	\$28,980	\$46,302	\$54,550	\$60,892	*
35-9021	Dishwashers	\$26,692	\$25,071	\$25,206	\$25,602	\$27,045	\$31,133	200
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$28,476	\$25,081	\$25,277	\$26,012	\$29,495	\$37,324	280
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$28,072	\$25,107	\$25,295	\$25,983	\$28,511	\$36,421	220
37-3011	Landscaping and Groundskeeping Workers	\$29,157	\$25,170	\$25,642	\$26,745	\$31,655	\$37,293	30
39-0000	Personal Care and Service Occupations	\$32,133	\$25,103	\$25,286	\$29,418	\$35,742	\$42,055	110
39-2021	Animal Caretakers	\$30,965	\$25,074	\$25,215	\$27,910	\$31,706	\$41,022	70
41-0000	Sales and Related Occupations	\$38,940	\$25,121	\$25,375	\$26,784	\$37,263	\$78,108	1,360
41-1011	First-Line Supervisors of Retail Sales Workers	\$37,341	\$26,533	\$30,097	\$36,111	\$41,812	\$51,324	70
41-2011	Cashiers	\$26,566	\$25,077	\$25,220	\$25,460	\$26,782	\$30,616	520
41-2031	Retail Salespersons	\$28,645	\$25,139	\$25,377	\$26,047	\$30,696	\$36,894	350
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$65,009	\$26,947	\$35,095	\$51,898	\$85,331	\$105,205	300
41-9099	Sales and Related Workers, All Other	\$26,939	\$24,998	\$25,346	\$26,006	\$28,120	\$30,973	40
43-0000	Office and Administrative Support Occupations	\$35,828	\$25,161	\$26,432	\$31,555	\$41,067	\$53,738	1,860
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$48,062	\$27,375	\$30,486	\$42,027	\$65,705	\$77,787	140
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$37,516	\$25,335	\$29,116	\$35,592	\$43,430	\$55,587	160
43-4051	Customer Service Representatives	\$31,439	\$25,080	\$25,979	\$29,617	\$34,329	\$42,704	200
43-4171	Receptionists and Information Clerks	\$28,181	\$25,095	\$25,454	\$27,079	\$30,390	\$32,564	50
43-5011	Cargo and Freight Agents	\$41,562	\$25,464	\$28,045	\$33,533	\$58,902	\$64,674	100
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$33,337	\$25,108	\$25,928	\$30,555	\$39,460	\$48,306	190
43-5071	Shipping, Receiving, and Inventory Clerks	\$38,763	\$25,134	\$25,364	\$32,634	\$48,901	\$66,012	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$34,474	\$25,126	\$26,279	\$31,312	\$41,505	\$49,206	220

43-9021	Data Entry Keyers	\$31,390	\$25,082	\$25,411	\$28,377	\$33,198	\$41,777	30
43-9061	Office Clerks, General	\$35,317	\$25,154	\$25,974	\$32,984	\$41,081	\$51,120	340
45-0000	Farming, Fishing, and Forestry Occupations	\$37,134	\$27,144	\$29,424	\$32,962	\$38,882	\$49,726	160
45-2011	Agricultural Inspectors	\$31,736	\$27,328	\$29,413	\$29,712	\$32,576	\$38,884	50
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$33,370	\$26,095	\$28,303	\$31,797	\$35,879	\$38,842	70
47-0000	Construction and Extraction Occupations	\$39,926	\$25,153	\$29,952	\$36,984	\$44,452	\$59,435	140
49-0000	Installation, Maintenance, and Repair Occupations	\$37,383	\$25,268	\$26,627	\$30,422	\$42,997	\$64,451	450
49-3023	Automotive Service Technicians and Mechanics	\$39,892	\$27,576	\$29,723	\$33,944	\$49,568	\$64,115	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$34,084	\$25,090	\$25,255	\$28,992	\$38,064	\$52,658	40
49-9071	Maintenance and Repair Workers, General	\$33,182	\$25,287	\$26,314	\$29,833	\$38,201	\$49,158	150
51-0000	Production Occupations	\$36,412	\$25,084	\$25,243	\$33,098	\$39,297	\$58,245	330
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$46,080	\$32,577	\$35,002	\$39,015	\$53,781	\$72,935	80
53-0000	Transportation and Material Moving Occupations	\$32,575	\$25,129	\$25,385	\$27,028	\$33,271	\$48,224	2,310
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$47,701	\$30,206	\$35,732	\$46,031	\$59,383	\$68,700	150
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$43,947	\$24,978	\$31,966	\$39,307	\$48,890	\$68,730	280
53-3033	Light Truck Drivers	\$51,879	\$35,022	\$39,624	\$48,000	\$68,815	\$78,824	100
53-7051	Industrial Truck and Tractor Operators	\$33,294	\$25,154	\$25,413	\$26,655	\$43,846	\$50,692	40
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	\$28,260	\$25,107	\$25,296	\$26,062	\$29,927	\$32,506	920
53-7064	Packers and Packagers, Hand	\$26,267	\$25,103	\$25,286	\$25,723	\$26,416	\$28,510	400
53-7065	Stockers and Order Fillers	\$28,172	\$25,108	\$25,296	\$26,229	\$30,099	\$34,798	260

Santa Cruz County 2020 Occupational Employment & Hourly Wage Estimates								
SOC Code	Occupational Title	Mean Wage	10th Percentile Wage	25th Percentile Wage	Median Wage	75th Percentile Wage	90th Percentile Wage	Rounded Employment
00-0000	Total all occupations	\$22.96	\$12.07	\$12.45	\$16.42	\$26.56	\$43.50	13,030
11-0000	Management Occupations	\$47.25	\$18.29	\$25.99	\$44.32	\$53.20	\$87.63	870
11-1021	General and Operations Managers	\$41.11	\$16.32	\$18.79	\$26.69	\$45.69	*	350
11-2022	Sales Managers	\$77.51	\$47.38	\$64.35	\$85.82	\$93.95	\$99.15	*
11-3010	Administrative Services and Facilities Managers	\$30.89	\$20.13	\$21.55	\$23.92	\$43.54	\$50.74	*
11-3031	Financial Managers	\$42.38	\$20.87	\$22.89	\$35.88	\$57.13	\$64.92	30
11-3051	Industrial Production Managers	\$73.38	\$41.17	\$58.84	\$84.14	\$93.71	\$99.83	40
11-9032	Education Administrators, Kindergarten through Secondary	*	*	*	*	*	*	40
11-9198	Personal Service Managers, All Other; Entertainment and Recreation Managers, Except Gambling; and Managers, All Other	\$53.01	\$45.81	\$48.77	\$51.72	\$53.20	\$62.86	210
13-0000	Business and Financial Operations Occupations	\$30.53	\$16.96	\$21.01	\$28.70	\$41.00	\$44.73	980
13-1020	Buyers and Purchasing Agents	\$30.72	\$12.02	\$21.26	\$34.47	\$39.56	\$44.90	50
13-1041	Compliance Officers	\$32.39	\$17.68	\$21.13	\$31.11	\$42.26	\$44.74	580
13-1071	Human Resources Specialists	\$22.44	\$14.40	\$16.31	\$18.49	\$28.34	\$37.35	40
13-1198	Project Management Specialists and Business Operations Specialists, All Other	\$34.16	\$19.93	\$28.28	\$32.14	\$40.43	\$50.24	40
13-2011	Accountants and Auditors	\$26.79	\$13.12	\$19.20	\$23.95	\$31.98	\$43.25	200
15-0000	Computer and Mathematical Occupations	\$29.44	\$12.39	\$16.62	\$25.24	\$30.70	\$66.89	80
15-1232	Computer User Support Specialists	\$20.43	\$12.12	\$14.03	\$19.37	\$26.78	\$29.45	50
17-0000	Architecture and Engineering Occupations	\$38.32	\$22.60	\$28.44	\$36.93	\$46.58	\$58.92	30
19-0000	Life, Physical, and Social Science Occupations	\$31.58	\$15.17	\$21.02	\$31.29	\$40.43	\$44.74	120
21-0000	Community and Social Service Occupations	\$18.73	\$12.10	\$14.65	\$18.22	\$22.45	\$25.57	140
23-0000	Legal Occupations	\$28.27	\$16.71	\$20.00	\$23.65	\$41.01	\$45.09	50
25-0000	Educational Instruction and Library Occupations	\$19.66	\$12.20	\$13.47	\$19.30	\$23.88	\$30.03	980
25-2012	Kindergarten Teachers, Except Special Education	*	*	*	*	*	*	50
25-2021	Elementary School Teachers, Except Special Education	*	*	*	*	*	*	110
25-2022	Middle School Teachers, Except Special and Career/Technical Education	*	*	*	*	*	*	*
25-2057	Special Education Teachers, Middle School	*	*	*	*	*	*	30
25-3097	Tutors and Teachers and Instructors, All Other	*	*	*	*	*	*	90
25-9045	Teaching Assistants, Except Postsecondary	*	*	*	*	*	*	210
27-0000	Arts, Design, Entertainment, Sports, and Media Occupations	\$17.35	\$12.22	\$12.98	\$14.40	\$20.19	\$26.43	70
29-0000	Healthcare Practitioners and Technical Occupations	\$55.65	\$15.54	\$19.34	\$43.50	\$82.18	*	310
29-2052	Pharmacy Technicians	\$18.43	\$13.22	\$16.40	\$18.42	\$21.23	\$23.90	*
31-0000	Healthcare Support Occupations	\$13.57	\$12.06	\$12.13	\$12.83	\$14.49	\$15.59	120
33-0000	Protective Service Occupations	\$37.01	\$18.37	\$26.56	\$42.26	\$44.73	\$44.74	1,060
33-3021	Detectives and Criminal Investigators	\$41.71	\$26.57	\$42.25	\$43.50	\$44.74	\$44.74	800
33-3051	Police and Sheriff's Patrol Officers	\$23.21	\$17.81	\$21.05	\$23.63	\$25.71	\$26.93	60
35-0000	Food Preparation and Serving Related Occupations	\$16.59	\$12.07	\$12.17	\$13.39	\$21.50	\$26.62	1,210
35-1012	First-Line Supervisors of Food Preparation and Serving Workers	\$12.99	\$12.08	\$12.17	\$12.56	\$13.82	\$14.88	50
35-2014	Cooks, Restaurant	\$13.69	\$12.05	\$12.12	\$12.45	\$13.63	\$18.21	160
35-3011	Bartenders	\$16.84	\$12.06	\$12.15	\$13.16	\$25.24	\$28.92	*
35-3031	Waiters and Waitresses	\$20.89	\$12.20	\$13.93	\$22.26	\$26.23	\$29.27	*
35-9021	Dishwashers	\$12.83	\$12.05	\$12.12	\$12.31	\$13.00	\$14.97	200
37-0000	Building and Grounds Cleaning and Maintenance Occupations	\$13.69	\$12.06	\$12.15	\$12.51	\$14.18	\$17.94	280
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$13.50	\$12.07	\$12.16	\$12.49	\$13.71	\$17.51	220
37-3011	Landscaping and Groundskeeping Workers	\$14.02	\$12.10	\$12.33	\$12.86	\$15.22	\$17.93	30
39-0000	Personal Care and Service Occupations	\$15.45	\$12.07	\$12.16	\$14.14	\$17.18	\$20.22	110
39-2021	Animal Caretakers	\$14.89	\$12.05	\$12.12	\$13.42	\$15.24	\$19.72	70
41-0000	Sales and Related Occupations	\$18.72	\$12.08	\$12.20	\$12.88	\$17.92	\$37.55	1,360
41-1011	First-Line Supervisors of Retail Sales Workers	\$17.95	\$12.76	\$14.47	\$17.36	\$20.10	\$24.67	70
41-2011	Cashiers	\$12.77	\$12.06	\$12.13	\$12.24	\$12.88	\$14.72	520
41-2031	Retail Salespersons	\$13.77	\$12.09	\$12.20	\$12.52	\$14.76	\$17.74	350
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$31.25	\$12.96	\$16.87	\$24.95	\$41.02	\$50.58	300
41-9099	Sales and Related Workers, All Other	\$12.95	\$12.02	\$12.19	\$12.50	\$13.52	\$14.89	40
43-0000	Office and Administrative Support Occupations	\$17.23	\$12.10	\$12.71	\$15.17	\$19.74	\$25.84	1,860
43-1011	First-Line Supervisors of Office and Administrative Support Workers	\$23.11	\$13.16	\$14.66	\$20.21	\$31.59	\$37.40	140
43-3031	Bookkeeping, Accounting, and Auditing Clerks	\$18.04	\$12.18	\$14.00	\$17.11	\$20.88	\$26.72	160
43-4051	Customer Service Representatives	\$15.12	\$12.06	\$12.49	\$14.24	\$16.50	\$20.53	200
43-4171	Receptionists and Information Clerks	\$13.55	\$12.06	\$12.24	\$13.02	\$14.61	\$15.66	50
43-5011	Cargo and Freight Agents	\$19.98	\$12.24	\$13.48	\$16.12	\$28.32	\$31.09	100
43-5032	Dispatchers, Except Police, Fire, and Ambulance	\$16.03	\$12.07	\$12.47	\$14.69	\$18.97	\$23.22	190
43-5071	Shipping, Receiving, and Inventory Clerks	\$18.64	\$12.08	\$12.19	\$15.69	\$23.51	\$31.74	40
43-6014	Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$16.57	\$12.08	\$12.63	\$15.05	\$19.95	\$23.66	220

43-9021	Data Entry Keyers	\$15.09	\$12.06	\$12.22	\$13.64	\$15.96	\$20.09	30
43-9061	Office Clerks, General	\$16.98	\$12.09	\$12.49	\$15.86	\$19.75	\$24.58	340
45-0000	Farming, Fishing, and Forestry Occupations	\$17.85	\$13.05	\$14.15	\$15.85	\$18.69	\$23.91	160
45-2011	Agricultural Inspectors	\$15.26	\$13.14	\$14.14	\$14.28	\$15.66	\$18.69	50
45-2092	Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$16.04	\$12.55	\$13.61	\$15.29	\$17.25	\$18.67	70
47-0000	Construction and Extraction Occupations	\$19.20	\$12.09	\$14.40	\$17.78	\$21.37	\$28.57	140
49-0000	Installation, Maintenance, and Repair Occupations	\$17.97	\$12.15	\$12.80	\$14.63	\$20.67	\$30.99	450
49-3023	Automotive Service Technicians and Mechanics	\$19.18	\$13.26	\$14.29	\$16.32	\$23.83	\$30.82	40
49-3031	Bus and Truck Mechanics and Diesel Engine Specialists	\$16.39	\$12.06	\$12.14	\$13.94	\$18.30	\$25.32	40
49-9071	Maintenance and Repair Workers, General	\$15.95	\$12.16	\$12.65	\$14.34	\$18.37	\$23.63	150
51-0000	Production Occupations	\$17.51	\$12.06	\$12.14	\$15.91	\$18.89	\$28.00	330
51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	\$22.15	\$15.66	\$16.83	\$18.76	\$25.86	\$35.06	80
53-0000	Transportation and Material Moving Occupations	\$15.66	\$12.08	\$12.20	\$12.99	\$16.00	\$23.18	2,310
53-1047	First-Line Supervisors of Transportation and Material-Moving Workers, Except Aircraft Cargo Handling Supervisors	\$22.93	\$14.52	\$17.18	\$22.13	\$28.55	\$33.03	150
53-3032	Heavy and Tractor-Trailer Truck Drivers	\$21.13	\$12.01	\$15.37	\$18.90	\$23.50	\$33.04	280
53-3033	Light Truck Drivers	\$24.94	\$16.84	\$19.05	\$23.08	\$33.08	\$37.90	100
53-7051	Industrial Truck and Tractor Operators	\$16.01	\$12.09	\$12.22	\$12.81	\$21.08	\$24.37	40
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	\$13.59	\$12.07	\$12.16	\$12.53	\$14.39	\$15.63	920
53-7064	Packers and Packagers, Hand	\$12.63	\$12.07	\$12.16	\$12.37	\$12.70	\$13.71	400
53-7065	Stockers and Order Fillers	\$13.54	\$12.07	\$12.16	\$12.61	\$14.47	\$16.73	260

## Technical Notes

- 1) \* = indicates that an estimate is not available
- 2) Data based on responses from six semiannual panels over a 3-year period. See Technical Notes for additional information.  
[http://www.bls.gov/oes/current/oes\\_tec.htm](http://www.bls.gov/oes/current/oes_tec.htm)
- 3) Estimates were created using LEWIS (Local Employment Wage Information System). LEWIS uses a slightly different method regarding rounding, so there will be some minimal variation between LEWIS estimates and BLS estimates.
- 4) Annual wages were calculated by multiplying unrounded hourly wages by 2,080 (52 weeks X 40 hours/week). Annual wages include fractions of one cent, while hourly wages rounded these fractions.
- 5) Occupations where there is no hourly wage, the annual wage was calculated directly from the survey data.
- 6) Hourly wages for occupations where workers typically work fewer than 2,080 hours per year are not available.
- 7) Prepared by the Arizona Office of Economic Opportunity in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics