

The SSLA



LLAMA JOURNAL

The Official Journal of the Southern States Llama Association

July 2018



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*Cover: SSLA Spring Pack Trial
Cedar Mountain, NC*

Deadline for the next issue is October 15, 2018

Send articles, photos (digital format preferred) to:

Charlene Braun, Online Journal Editor, turtlrn@earthlink.net

SSLA BOARD MEMBERS AND INFORMATION

Board of Directors

Kim Kyst, *President*
Kim@kyst.org

Cathie Kindler, *Vice President*
llamajudge@gmail.com

Kathy Devaul, *Treasurer*
Kdevaul@bellsouth.net

Lauri Jones, *Secretary*
Laurijones@windstream.net

Mary Rose Collins, *Director*
mrc604@tampabay.rr.com

Greg Hall, *Director*
SimplicitylamaFarm@yahoo.com

Lynn Wright, *Director*
walkingwright@msn.com

Committee Chairs & Contacts

(If the committee chair is a board member, that person is also the Board Liaison)

Committees

Annual Meeting Conference—

By-law Amendment—Tom Wilson
Board Liaison: Kim Kyst

Carting—Greg Hall

Election—To be appointed by President

Fiber—Tracy Weaver
Board Liaison: Lauri Jones

Online Journal—Charlene Braun
turtlrn@earthlink.net
Board Liaison: Mary Rose Collins

Library—Lauren Wright

Llama Trekking & Packing—
 Tom Rothering
Board Liaison: Cathie Kindler

Membership—Cheryl Lambert
clambert5@tampabay.rr.com
Board Liaison: Mary Rose Collins

Show—Kathy Devaul

Website—Vicki Sundberg
Board Liaison: Greg Hall

Youth & Youth Ambassador Awards—
 Cathie Kindler
Board Liaison: Kim Kyst

Youth Scholarship—Tom Rothering
Board Liaison: Kim Kyst

Ambassador Awards—Greg Hall
Trekking Awards—Vicki Sundberg
Sweepstakes Awards—Lynn/Lauren
 Wright
Board Liaison: Lynn Wright

Rescue—Deborah Logan
logan99.mail@gmail.com

Sweepstakes—Vicki Sundberg
Board Liaison: Lynn Wright

Journal Mission Statement

THE LLAMA JOURNAL, published by the Southern States Llama Association (SSLA) is distributed quarterly to the members of SSLA. The purpose of the Journal is to provide:

- Information and articles of interest
- A forum for members to express their opinions on llamas and related matters
- Board of Directors meeting minutes, Treasurer's report and other information pertinent to the function of SSLA.

Notice: The information contained in this Journal is not intended to be a substitute for qualified professional advice. Our readers are encouraged to consult with their own vets, accountants or attorneys for questions concerning their animals or business operations. SSLA or the editor is not responsible for any losses resulting from a reader's failure to heed this caution. Opinions expressed or implied are hereby the editor's choice and are not the opinions of the SSLA Board of Directors or SSLA as a group.

SSLA Mission Statement

OUR MISSION as members of the Southern States Llama Association is to be a strong organization of llama and alpaca owners who have joined together for the purpose of education, fun, and fellowship while promoting the health and welfare of llamas and the llama industry.

SSLA Online—keep in touch with your llama organization

Website: www.ssla.org

Facebook page: Listed as "SSLA-Southern States Llama Association"

SSLA-Members Yahoo Group: Request membership from ssla-members-owner@yahoogroups.com

Group members can post messages to SSLA-Members@yahoogroups.com

PRESIDENT'S MESSAGE



I would like to open this letter with a thank you to all of our members and Board of Directors; without you, we can't exist! It is both humbling and energizing to work as part of a team with the SSLA Board of Directors and our membership who care, not only about how to improve their personal farms and manage their animal's health, but who also join together to give back to communities for the benefit of our industry. By working together to meet goals and resolve issues that we face daily, our membership increases and becomes both a better and stronger organization committed to a viable future.

A challenge to all of our youth: GET INVOLVED! You, as youth, and young adults, have fresh ideas that we want to hear about. Each of you who are currently involved with SSLA offers our organization a brighter future. SSLA needs input from you as to where your talents can benefit our membership. Technology is forever changing and evolving. This area would be a fantastic place for you to assist with keeping SSLA ahead of other organizations. Provide us input and advice on reaching out to others or help us in implementing new ideas to improve value in our organization so that SSLA can better fit this new generation.

I would like to focus on why I consider SSLA a great resource and value. In today's technology world, easy access to an organizations resources are key to success. An organization with an updated, intuitive website, with easy access to services, products, events, activities, educational programs, youth programs and awards, will have greater success. There are several marketing opportunities with SSLA, such as our website, The SSLA Journal, our obstacle trailer, Facebook

and Discover Llama magazine. Another plus at your fingertips is our membership directory filled with experienced llama owners who can readily be reached in case of an emergency, whether you are at home or traveling.

Relationships. Oh my, this one to me is huge! I have been involved with SSLA since 2000. Over the years I have built amazing relationships, relationships that started out with a common factor, our llamas. These relationships have been with farm owners selling llamas, veterinarians, judges, packing folks, showing folks, rescue, youth, and parents. These relationships have evolved into more than just acquaintances, to me they have become friends. Friends I can call to just chat or I can call when an emergency arises, and I need immediate advice and direction. Friends who will rally together to support one another in times of celebration and in times of need. I hope everyone takes advantage of all the opportunities available through your membership and share the opportunities with other camelid owners, so they too can benefit from the many programs offered through SSLA.

So, to me, the SSLA membership is a truly valuable resource. I look forward to growing the value of SSLA and our membership to strengthen our industry!

Sincerely,

Kim Hoyt

2018 SSLA President



SSLA 2018 ANNUAL MEETING

MARCH 17, 2018

FLAT ROCK, NC

4 pm — 5:30 PM

Mary Rose Collins delivered 2017 year in-review of events. 2017 Annual Meeting minutes were approved by the membership in attendance.

Topic: Elections Results

Vicki Sundberg announced the 2018 Board of Directors. Mary Rose Collins presented departure gift to Tom Rothering for his service on the Board. It was approved in 2017 that the Board of Directors moving forward would only consist of seven directors not nine. Karen Pihera resigned her position from the Board after the election deadline. The Board approved not to replace this vacant spot.

Topic: Treasurer's Report

Kathy Devaul reported on the balance – Cathie Kindler motioned to accept the treasury report with a second from Tom Rothering and it was accepted unanimously. Mary Rose Collins presented Kathy Devaul with an appreciation award for her dedication to the organization in 2017.

Topic: Library

Lauren Wright reported that she is still in the process of organizing and documenting all items available to the membership.

Topic: Show Committee

Kathy Devaul spoke to the fact that the shows in 2017 have brought in enough funds to the show account that covered the show trailer costs.

Topic: Website

Vicki Sundberg noted that we lost our webmaster as of 2/1/18, so Vicki has taken over maintaining the website. We were able to maintain our current domain, and Vicki asked for feedback from the membership on enhancements and asked for the survey to be returned so she could start working additional enhancements or changes.

Topic: Sweepstakes Awards

Vicki Sundberg reported that there will be a change to the Sweepstakes Awards for 2018. The Hillbilly Show and the Georgia National shows will be “double” point sweepstake

shows. All other sweepstakes shows will be single point shows.

Topic: Journal

Charlene Braun reported that the 2018 editions of the SSLA Journal will be online only. It was determined by the Board that not enough ad space was being purchased to cover the costs of printing the Journal so that is the reason for the decision to go electronic only.

Topic: Youth Scholarship

Tom Rothering reported that the Scholarship Committee had zero candidates in 2018. There are currently 3 past scholarship winners that are still currently on the program (Janessa (Hall) Moore, Hunter (Snow) Williams, and Mackayla Snow). The current balance of the youth account has increased. The most recent contribution was \$120 in fines collected at the Hillbilly Show. Lauren Wright also became the second signer on the scholarship account. Tom had statements available for review.

Topic: Membership

Cheryl Lambert reported that as of 3/17/18 there are a total of 55 Farm/Youth members. From this count, we have 4 brand new members and 5 lifetime members. As of this time last year, we already had 70 members with a total of 77 members for 2017. The total membership in 2016 was 87 so our totals are declining. The total amount received from memberships this year is \$2,180.

Meeting was then opened to the membership:

- Dorthe Peloquin expressed concern with an ALSA judge for a show on the schedule for 2018. Her concern has stemmed from a bad personal incident she had with this judge about 2-3 years ago over an accusation of copyright infringement. Dorthe said after this happened felt that she would be judged unfairly again and asked that the judge be removed from judging the show. According to Dorthe, this judge had threatened to sue her and had been publicly bantering her. Dorthe stated that if show management did not remove the judge that she would potentially not support or enter the show nor additional shows moving forward. Vicki Sundberg mentioned that there had been an

SSLA 2018 Annual Meeting, March 17, 2018, continued

incident in the past with another judge and that judge had not been used again. Cathie Kindler spoke to the fact that this judge already signed a contract for the show and it couldn't be canceled. Mary Rose Collins halted the conversation, noting that according to Robert's Rules of Order, that this would need to be addressed in a special Board meeting.

- Belinda Snow brought up an idea of have an Awards Fun Day in lieu of the conference for 2019. A volunteer to chair the meeting/awards is being sought after. Many spoke of ideas for what can be done for next year. Tom Wilson mentioned the SSLA Bylaws to

ensure the meeting was still held at the appropriate time of year. Elizabeth Strub mentioned that any Bylaw changes require a vote of the members.

- Kim Kyst shared upcoming activities being done by the University of Georgia and being supported by SSLA members.

Lauri Jones made a motion to adjourn the 2018 Annual Meeting and it was unanimously approved.

SSLA SPECIAL BOARD OF DIRECTORS MEETING MARCH 17, 2018 FLAT ROCK, NC

Meeting called to order 9:30 pm.

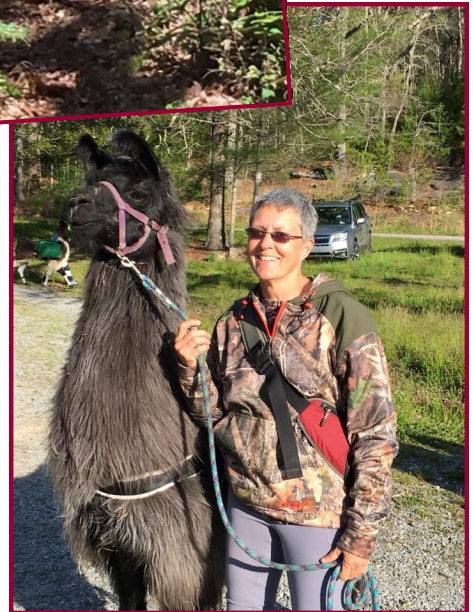
Attendance:

- Kim Kyst, President
- Cathie Kindler, Vice President
- Kathy Devaul, Treasurer
- Lauri Jones, Secretary
- Greg Hall, Director
- Mary Rose Collins, Director
- Lynn Wright, Director

The board voted unanimously that the SSLA was not the right forum to file the complaint. Board members will meet with Dorthe about the Board's decision and a follow up letter will be mailed to her as well. No additional action will be taken on this complaint.

Adjourned 10:00 pm

SSLA Spring Pack Trial Highlights



What is Jackson County 4-H Love of Llamas Youth Group?

So, what exactly is Jackson County 4-H Love of Llamas Youth Group? That's a great question and hopefully this will help you to better understand what this youth program is all about!

Each year Jackson County 4-H offers local youth the opportunity to participate in a unique program that is a blend of animal education and hands-on fun. That program is sponsored by Chelian Farms. The Love of Llamas program began with the Jackson County 4-H in 2007.

This youth-centered program has weekly meetings, which are usually held on Sunday afternoons at Chelian Farms in Jefferson, GA, with youth spending three hours doing daily care, feeding, cleaning, hands on animal training, and learning about all aspects of llama education. The program is geared towards youth who want to become more responsible with pets and exotic livestock while being active in a community-based club.

This year the Love of Llamas youth participated in many community events and activities where they showcased their knowledge of llamas through interactions with the public and the llamas. The community events included:

agricultural days at local schools, the Blue Ridge Scenic Railway in late October, library visits based on the *Llama, Llama, Red Pajama* books, community parades, festivals, and a community Easter egg hunt. The youth have continually been challenged dressing the llamas they work with for many of the community events.

Several youth participated southeastern shows: Georgia National Fair in Perry, Georgia, NC Mountain State Fair in Fletcher, NC, Heart of Dixie show in Ringgold, GA; Winter Classic in Gainesville, GA and the SSLA (Southern States Llama Association) Hillbilly Hoedown in Perry, GA, as well as the SSLA Conference in Flat Rock, NC.

One of the benefits of the Jackson County 4-H Love of Llamas program is that it offers those youth that are interested in expanding their animal science knowledge the opportunity to attend a variety of programs throughout the year. These programs are offered both during and outside the normal club day.

So, what exactly is Jackson County 4-H Love of Llamas Youth Group? It is a program that allows youth to become successful through hard work, dedication and commitment. It is a program that helps develops and fosters future leaders, community advocates, and just good, caring people.



Jackson County 4-H Love of Llamas Youth Group



**NORTHEAST TENNESSEE LLAMA SHOW
MAY 25-27, 2018**

ALSA Orange/ ILR Orange

ILR Green

| | | |
|---------------------------------------|---|--|
| Driving Performance | Grand: Good Ol' Smiley - Greg Hall Reserve: BB Trev - Vicki Sundberg | Grand: Good Ol' Smiley - Greg Hall Reserve: BB Trev - Vicki Sundberg |
| Master Performance | Grand: Timberwinds Chevy Chase - Lauren Wright Reserve: Shangrila's The Masked Bandit - Janessa Moore | Grand: Timberwinds Chevy Chase - Lauren Wright Reserve: HF Sir Spotsalot Pongo - Janessa Moore |
| Alpaca Master Performance | Grand: Mr. Wilbur - Lauren Wright | Grand: Mr. Wilbur - Lauren Wright |
| Advanced Performance | Grand: NWLF's Flash Gordon - Lauren Wright Reserve: Moose Hill's Speckletush - Mary Rose Collins | Grand: NWLF's Flash Gordon - Lauren Wright Reserve: Luke at Me - Lauren Wright |
| Alpaca Advanced Performance | Grand: Lofty Pine Friendly Thomas - Lauren Wright | Grand: Lofty Pine Friendly Thomas - Lauren Wright |
| Senior Youth Performance | Grand: Riseland's Prevoe "Leo" - Bailey Jones | Grand: Riseland's Prevoe "Leo" - Bailey Jones |
| Intermediate Youth Performance | Grand: LUA Bravado's Victory - Emma Marsteller | Grand: LUA Bravado's Victory - Emma Marsteller |
| Junior Youth Performance | Grand: SRLL Pthalo Blue - Leigha Marsteller | Grand: SRLL Pthalo Blue - Leigha Marsteller |
| Novice Performance | Grand: RCF Browning - Bailey Jones Reserve: MCC Amahl's Armani - Lauren Wright | Grand: MCC Amahl's Armani - Lauren Wright Reserve: RCF Browning - Bailey Jones |
| Alpaca Novice Performance | Grand: Brook Creek Gus - Lauren Wright Reserve: Prince Wednesday - Lauren Wright | Grand: Brook Creek Gus - Lauren Wright Reserve: Prince Wednesday - Lauren Wright |
| Non Breeder | Grand: ALCL The Lone Ranger - Lauren Wright Reserve: ALCL Snoopy - Debbie Andrews | Grand: Moose Hill's Midnight Ryder Reserve: SRLL Pthalo Blue - Leigha Marsteller |
| Suri Wool Female | Grand: KVF Sarabi - Vanesa Carter Reserve: LAMS Dottie West - Barbara Reinecke | Grand: KVF Sarabi - Vanesa Carter Reserve: LAMS Dottie West - Barbara Reinecke |
| Silky Wool Female | Grand: Coco Crush - Vanesa Carter Reserve: Starr Fyters Raven - Vanesa Carter | Grand: Starr Fyters Raven - Vanesa Carter Reserve: Coco Crush - Vanesa Carter |
| Light Wool Female | Grand: ALCL Miss Claire - Debbie Andrews Reserve: Unnique Belle - Vanesa Carter | Grand: ALCL Miss Claire - Debbie Andrews Reserve: Unnique Belle - Vanesa Carter |
| Medium Wool Female | Grand: ALCL Dominique - Debbie Andrews Reserve: Santanas Camaro - Vanesa Carter | Grand: Santanas Camaro - Vanesa Carter Reserve: ALCL Dominique - Debbie Andrews |
| Heavy Wool Female | Grand: Prides Marquis Dymond - Vanesa Carter Reserve: MSF Moondance - Debbie Andrews | Grand: Prides Marquis Dymond - Vanesa Carter Reserve: MSF Moondance - Debbie Andrews |
| Suri Wool Male | Grand: HHD Cowboy Anndy - Hunter Williams Reserve: KRS V Mater of Dance - Stacy Mashburn | Grand: HHD Cowboy Anndy - Hunter Williams Reserve: KRS V Mater of Dance - Stacy Mashburn |
| Silky Wool Male | Grand: LILCO Countless Opportunities - Vanesa Carter Reserve: LAMS Ramblin Man - Barbara Reinecke | Grand: LILCO Countless Opportunities - Vanesa Carter Reserve: LAMS Ramblin Man - Barbara Reinecke |
| Light Wool Male | Grand: RCF Browning - Bailey Jones Reserve: NWLF's Flash Gordon - Lauren Wright | Grand: RCF Browning - Bailey Jones Reserve: NWLF's Flash Gordon - Lauren Wright |
| Medium Wool Male | Grand ALSA: CWL Black By Design - Bailey Jones Grand ILR: Pelligrino McGrath - Paige McGrath Reserve ALSA: ALCL Before Midnight - Debbie Andrews Reserve ILR: CWL Black By Design - Bailey Jones | Grand: ALCL Before Midnight - Debbie Andrews Reserve: CWL Black By Design - Bailey Jones |
| Heavy Wool Male | Grand: Stage Stop Chassin' the Storm - Vanesa Carter Reserve: Sapaveco's Rock Starr - Lauren Wright | Grand: Spapveco's Rock Starr - Lauren Wright Reserve: Stage Stop Chassin' the Storm - Vanesa Carter |

This article is from the SSLA Llama Journal Summer 2000

HOW TO TRAIN YOUR HUMAN

Cud-in-cheek tips and trix on better living by: Cyber

1. Make dung piles all over the pasture instead of in one spot like the “llama books” all say you are supposed to do. Your Humans will have to mow'n'vac the entire pasture for that manicured, clean, weedless look.
2. Potty in the barn when it snows or rains. Humans are fastidious creatures and will clean it up everyday, giving you indoor sleeping AND indoor plumbing.
3. Always come running when you hear the feed box open. Your Human can be trained to reward with a treat of grain.
4. Lie down or potty in the show ring. This will tell your Humans and the audience what you think of the judge.
5. If another llama potties in the ring, it is good etiquette to show solidarity by going in the same spot. This domino effect is also very effective at telling Humans what you think of the class.
6. Let your Human know that there is NO REASON to cross one of those silly man-made obstacles on the lawn; it is much more dignified to simply walk around the obstacle. Be patient; it may take several repetitions for your Human to learn this.
7. When standing in line in the show ring, always slouch. Otherwise, you might win first or second place and have to stick around for the boring Championship round.
8. Be sure to lie down in a recent potty-pile just before your class is called. That cool wetness around the knees and belly can feel great in a hot show ring.
9. Never potty in a public potty pile before entering the show ring. It is much cleaner to use the fresh sawdust in the show ring instead.
10. Dragging on the lead line will cause the Human behind you in line to go around, thereby allowing their tail-sniffing llama to walk in front of you where you can keep your eye on him.
11. If you get really desperate, act up, kick, and jump; the steward will ask you to leave the ring. Your Human will take you back to your stall where you can get back to the important business of eating, napping and watching the other llamas go by.
12. When loading in a trailer in public, plant your feet and refuse to enter. If you keep this up long enough, other Humans will come by to help, and your Humans will have an opportunity to make new friends.
13. Wait until your Human tells a newcomer to llamas that you don't spit. Then lay your ears back and regurgitate a wad of cud into your mouth and roll it around visibly. This will back off any attempt at a newbie poking at you, or worse yet – wanting to buy you!
14. Be sure and tell your Human if you don't like your hay. Run up when they bring out a new bale, then back up a couple steps and give them a “sad puppy” look. Humans are scared to death that you will starve and they will bring out a bale with more alfalfa in it.
15. If you happen to get loose outside the pasture, run around in circles and don't let the Humans catch you until they produce a feed bucket. Next time, they will go get the feed bucket right away.
16. Always check your Human's coat pockets for a treat. Batting your eyelashes in anticipation will train your Humans to keep their pockets loaded with goodies.
17. Grab a loose feed dish and throw it over your head when your Human is watching. They will think you are hungry and might feed you a treat.
18. If you stick your head through the creep feeder and push, you might find that you can still squeeze through. If not, sometimes you can knock down the whole feeder gate and get in that way.
19. Always check latches after your Humans. They are always in a hurry and sometimes get careless and leave the latch to the front yard gate open, where the best grass is.
20. If your Humans are outside working but not paying attention to you, here is a sure-fire trick: Lie in a dust pile on your side with your belly towards the hot sun. Your neck should be stretched up and over your back. Do not move. Repeat – DO NOT MOVE! This may take a while but be assured that your Humans have noticed how long you are laying prone. They will eventually become alarmed and come over to investigate. The best effect can be achieved by not reacting at all the first couple time they poke you. Wait until they bend down with a serious look on their faces before sleepily raising your head in acknowledgment.
21. After your Humans have groomed you for a show, be sure to find the nearest dust pile and roll around generously. Loose grass, hay, leaves, and even the edge of a dung pile provide nice additives to return your wool to its original loftiness. This will give you the much sought after rough-and-ready “wild thang” look that the other llamas will envy.
22. If there is going to be a fresh snow or hard frost, be sure to kush in an exposed part of the pasture but near the barn where your Humans will see you first thing in the morning. When they arrive, rise slowly, showing them the bare spot you lay in all night, and be careful not to shake the snow off your coat, or especially your eyelashes. They will feel sorry for you and make sure there is plenty of room in the barn the next night, maybe even with a bed of nice straw to lie in.

CALENDAR OF UPCOMING LLAMA EVENTS

| Date | What | Where | Contact |
|-----------------|---|---|--|
| Aug 11, 2018 | 2018 Camelid Conference | University of Tennessee, Knoxville, TN | <u>Tennessee Alpaca Association (TAA)</u> hickorybluffaplacas@comcast.net |
| Sep 1 & 2, 2018 | Heart of Dixie Llama Show | Ringgold, GA | Kathy Devaul kdevaul@bellsouth.net Cathie Kindler llamajudge@gmail.com Cheryl Lambert, Clambert5@tampabay.rr.com |
| Sep 7-9, 2018 | NC Mountain State Fair Llama Show | Fletcher, NC | <u>Lauri Jones</u> Laurijones55@gmail.com |
| Sep 29-30, 2018 | White Lightning Show & Pack Trial | Ellijay, GA @ Pihera Property | <u>Cathie Kindler</u> llamajudge@gmail.com |
| Oct 6, 2018 | The Great Llama Race Fundraiser for Casa de Sara | World's Fair Park in downtown Knoxville, TN | <u>Deb Logan</u> Logan99.mail@gmail.com <u>Tracy Munroe</u> witsendfarm@comcast.net http://thegreatllamarace.com |
| Oct 12-14, 2018 | GA National Fair Lama Show | Perry, GA | Kathy Devaul kdevaul@bellsouth.net |
| Oct 12-14, 2018 | ALSA SE Regional Championships | Perry, GA | Cheryl Lambert, Clambert5@tampabay.rr.com |
| Oct 18, 2018 | Paws in the Park Parade benefitting rescue organizations | Blue Ridge, GA | <u>10AM - 2 PM</u> <u>parade starts at 10 AM</u> <u>Karen Oertley-Pihera</u> kpihera@aol.com |
| Oct 26-28, 2018 | Southeast Animal Fiber Fair | Fletcher, NC | https://www.saffsite.org |



ADVERTISING INFORMATION

Advertising content may be emailed as clean
as a high-resolution (300 dpi or better) electronic file to:

Charlene Braun, Online SSLA Journal Editor at turtlrun@earthlink.net, 352-243-0383

Or **Lisa Pool**, Printed SSLA Journal Editor at designsbylisap@gmail.com, 478-825-3239

Please verify via phone or email to ensure your ad has been received. You must pay for it prior to publication.

| Ad sizes | | | | |
|-------------------------|-----------------------|--------------------------------|--|----------------|
| Full Page 7 ¼ x 9 ½" | Half Page 3 ½ x XX | Quarter page 7 ¼ x 2 1/2 | | Business Cards |
| | | | | |
| | | Quarter Page 3 ½ x 4 ¼ | | |

Display Advertising:
All advertising must be camera-ready. Advertisers are encouraged to submit ads in electronic format. All electronic ads must be 300 dpi and in MS Word, Publisher, pdf, tif, or jpg format.

| Ad Types and Sizes | Members Only Cost | Non-Member Cost | How Many | Amount |
|--|----------------------|--------------------|----------|--------|
| Cover ads (contact Able publishing at steph.pride@ableprintingcompany.com) | \$185 | \$200 | | |
| Full page black & white (7 ¼" wide x 9 ½" high) | \$90 | \$105 | | |
| Half page (7 ¼" wide x 4 5/8" high or 3 ½" wide x 9 ½" high) | \$45 | \$60 | | |
| Quarter Page (7 ¼" wide x 2 3/8" or 3 ½" wide x 4 5/8" high) | \$25 | \$35 | | |
| Business Card (3 ½" x 2") | \$5 | \$10 | | |
| Classified Ad (See Instructions below. 35 words or less, each word over 35 words is \$0.10 extra) | \$5 | \$10 | | |
| Name, Farm and Website listing only (free with purchase of business card ad) | \$5 | \$10 | | |

Display Ads

CLASSIFIED ADS... The first 35 words are a flat \$5. Each additional word after 35 is \$0.10 (10 cents) each. Each separate ad is \$5.00 for the first 35 words. When counting words remember:

- the entire farm name is one word
- an animal's proper name is one word
- the phone number is one word
- punctuation does not constitute a word
- the price is one word

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NOTE TO ADVERTISERS

Ad invoices are sent via email. All ads must be paid in advance. Please send payment made out to SSLA to:

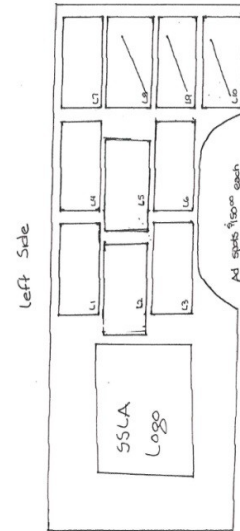
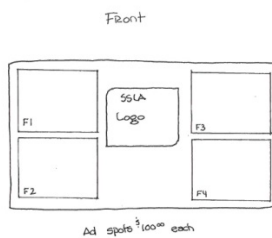
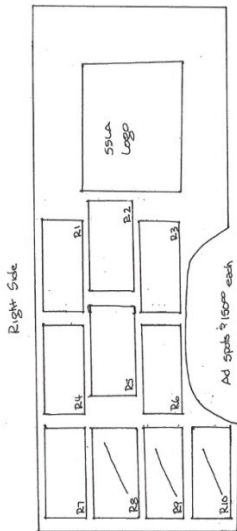
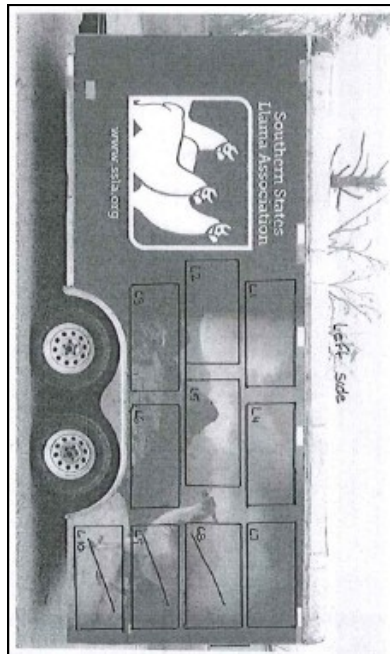
Kathy Devaul
217 Donald Rd
Leesburg, GA 31763

FREE BUSINESS CARD ADS!

Want one?

Just submit an article or
photo series to the Journal.

Southern States Llama Association (SSLA) Obstacle Trailer Advertising Form



SSLA is offering this MOBILE opportunity for visibility within the Southeast Region of the United States. Great limited space available opportunity to hit the roads, show rings, interstate, back roads, mountains and rest areas within the SSLA show area! SSLA is opening up the opportunity for marketing on the obstacle trailer! Limited space available. Artwork assistance available.

The profile photo of the trailer gives you a visual image of the opportunities available. The company that created the wrap artwork for the obstacle trailer is assisting with artwork design and installation.

Continued on next page

Southern States Llama Association (SSLA) Obstacle Trailer Advertising Form

Advertisement is for a full year based on advertising contract. Ads for the side panels for \$150 per space. Ads for the front panel is \$100 per space. Payments must be received prior to space being reserved.

Name: _____

Address: _____

Phone Number: _____

Email: _____

Space selection: _____

Please complete this form and return to Kathy Devaul.
kdevaul@bellsouth.net or mail 217 Donald Road, Leesburg, GA 31763.