



March 23, 2020

RE: Hyster-Yale Group Essential Business Status

To: HYG Dealers, Suppliers, and Customers

During this critical time of response to the Coronavirus Disease (COVID-19), Hyster-Yale Group remains dedicated to keeping the world's supply chains moving. Almost everything in America and in the entire world is touched by lift trucks. We play an indispensable role in virtually every production facility, warehouse and distribution facility used to get products to market. Without lift trucks, many companies would not be able to move medicine, food, or the staples that are needed during this critical time.

Guidance from the Cybersecurity and Infrastructure Security Agency (CISA) of the Department of Homeland Security indicates that manufacturing is a critical infrastructure industry; and HYG qualifies as an essential business, supporting other infrastructure industries such as healthcare services, pharmaceutical and food supply. We have a responsibility to maintain normal operations to support these industries. HYG has a long history in supporting these and other critical industries and we are committed to continuing to supply lift trucks and parts and provide service.

As an essential business, HYG is continuing its manufacture of lift trucks and parts and providing service and spare parts support for lift trucks. We also believe our suppliers, independent distribution network, and customers are essential businesses. Please use this letter to confirm your status as an essential business, as needed, to assure that we are able to continue supporting critical infrastructure industries at this time.

If there are actions HYG may take to support you, our valued suppliers, dealers, and customers, please reach out to your HYG contact.

Sincerely,

A handwritten signature in black ink that reads 'Charles Pascarelli'.

Chuck Pascarelli  
President, Americas



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