

# Working as a Close Protection Operative within the Close Protection Industry "Close Protection Executive Course" & Hostile Environment Close Protection Operative Course "HECPO" Brochure

# Introduction

Thank you for showing an interest in our Close Protection Executive and Hostile Environment Close Protection Operative courses'. Please take some time to read this document which we hope will provide you with some useful information regarding your career choices.

Many students have successfully completed our Close Protection Executive training course and have acquired their Close Protection Security Industry Authority (SIA) licence. Are you going to be next?

Close Protection is the pinnacle of the private security industry - once you qualify and secure your SIA licence, a whole new world of exciting career opportunities opens up for you!

The role of a Close Protection Operative is as varied as it is challenging. As a Close Protection Operative, you could find yourself protecting celebrities, politicians and diplomats, visiting dignitaries, sports stars or even royalty!

Close Protection Operatives often need to deal with high pressure and sometimes-dangerous situations, which require in-depth knowledge and training. The demands of the job dictate that our Close Protection training course covers an extremely broad range of skills.

To allow ample time to teach you all the skills you need, our Close Protection Executive course is delivered over 17 consecutive days (22 days if you combine the course with First Person on Scene Level 4 or First Response Emergency Care courses).

# **Close Protection Executive Course**

### **Overview**

UK Regulations set out in the *Private Security industry Authority (SIA) Act 2001* require all individuals wishing to work as a Close Protection Operative (CPO) within the private security industry to hold a Close Protection Frontline Security Industry Authority (SIA) Licence. All those working under private contract are required to meet strict government licensing criteria including undertaking rigorous mandatory training, identity checks and criminal history checks.

To be eligible to apply for a licence you must gain the necessary qualifications and undertake appropriate training. Our Close Protection course is certificated as a BTEC Level 3 Award in Close Protection Operations and meets all the necessary criteria (and more) to allow successful candidates to apply for a frontline Close Protection Security Industry Authority (SIA) licence.

Horizon has earned a credible reputation as one of the leading specialists in training Close Protection Operatives from around the world. We are accredited by several leading awarding bodies and pride ourselves in the high standards that employers have come to expect from our students.

# **Course Syllabus**

The content of our Close Protection Executive course has been carefully designed utilising our instructors extensive military experience and many years working and operating within the Close Protection industry both in Hostile and Executive roles. This enables Horizon to provide one of the most in-depth and comprehensive courses in the market today, preparing students to work in the Close Protection executive circuit.

Our syllabus goes above and beyond the basic licensing requirements giving you not only what is required for your licence but more importantly those skills required to enable you to be successful in the industry. It is designed to meet the needs of men and women from all walks of life regardless of background or previous knowledge.

During the course our experienced instructors will take you through:

### Roles and Responsibilities of a Close Protection Operative (CPO)

The roles and responsibilities of the CPO provides the background knowledge of the scope of abilities often expected from a professional protection operator, from being a glorified personal assistant or fashion accessory to providing a protective service to a principal with a threat against them. More specifically, this covers the roles within a team providing protection and additional administrative points.

### Threat and Risk Assessment

The cornerstone of any protective security operation - without an in depth understanding of threat, risk and a means of assessing them with a quantifiable, justifiable outcome, an operator is essentially operating blind. Looking at both the wider threat and risk assessment and on-the- ground threat assessment & dynamic risk profiles; the training provides the framework for and develops an applied understanding of a threat & risk assessment methodology for those students to take and use or develop further.

### Surveillance & Counter-Surveillance Awareness

Surveillance is a step often taken to gather intelligence on the target of an action over a long period of time or very short term. Spotting, deterring or preventing information being gathered by those who would attack our principal or us is therefore a very important skill, teaching how to conduct a surveillance vulnerability assessment and a range of drills in order to make any hostile surveillance stand out.

### **Operational Planning & Orders Process**

Where working alone as operators often do, an understanding and ability to apply time management and methodical planning to an operation can be significant. This prepares you for that and adds to existing personal planning skills.

### Law and Legislation

The role of a CPO requires individuals to be fully conversant with the law and to understand the relationships between the Close Protection industry and official agencies.

### **Interpersonal Skills**

Interpersonal skills are key in establishing an effective relationship with the Principal. The way you talk, explain yourself and deal with challenging requirements can either enhance or degrade your reputation. In addition, the interpersonal skills that you deploy in a potentially volatile situation can determine the outcome of that situation, which should always be a consideration of the CPO. Poor

interpersonal skills can escalate a situation out of the CPO's control, which is dangerous and damaging to the Principal.

### Teamwork in a Close Protection Team

As a CPO, teamwork co-exists with a professional, can-do attitude, regardless of task, environment, tiredness or austere conditions. Every team has their strengths and weaknesses and it is teamwork that is so important in exploiting the strengths and identifying and fixing the weaknesses in order to maximise the potential of the entire team. This then allows the team to provide the service that the Principal requires in the most professional manner possible.

### **Reconnaissance**

Reconnaissance is time consuming and tiring, which will involve a keen eye for detail, the ability to role play and dynamic report writing skills. Reconnaissance is the cornerstone of all Close Protection operations and plays a huge part in the preparation of your plan; without it the CPO's job becomes increasingly difficult and the threat to the Principal more prevalent.

### Walking Drills

When protecting a person or carrying high value assets as protection operators may do (outside of normal cash & valuables in transit roles), it is important to understand how to provide protection to a principal, yourself & other operators. This training looks at moving as a solo operator with a human principal through a variety of environments; all the way up to utilising larger formation movement with multiple operators present. Whilst rare, large numbers of operators do sometimes deploy with a principal together.

### **Route Selection & Route Cards**

The primary means of moving a protected person around is within a road vehicle. To make this as safe and efficient as possible, it is important to understand what makes a good route and how it can affect the protective operation or just getting somewhere on time.

### Vehicle Drills

Having the route all planned out and looked at; now we come to looking at the vehicles. Understanding the vulnerabilities and strengths they offer, utilising them to best effect and keeping them prepared, maintained and secure and getting a principal into and out of a vehicle under protection.

### Search Procedures (Person, Vehicle, Building)

Delivers the understanding of not only methodologies for searching people and locations but the legal aspect the realities of how limited civilian on civilian searches are. Actions on what to do when items are found on people, places or vehicles. IED and surveillance device searching of vehicles is an integral aspect of close protection.

### **Incidents and Dilemmas**

Through academic instruction and scenario-based training, based upon individual and team drills, a variety of scenarios can be prepared for while developing the ability for participants to think on their feet. We cannot prepare participants to train for every scenario, but we can train attendees to assess and react rapidly. Scenarios develop and test analytical and physical reactions under stressed conditions and include a variety of scenarios from simple but important dilemmas to medical and security situations.

### Venue Security

The types of venues that the CPO and Principal may find themselves in are endless; hotels, bars, restaurants, cinemas, theatres, the beach, the gym, a plane or boat, the swimming pool, a river walk, a casino, a nightclub, a shopping mall are all types of venues that all have both similar and completely different planning considerations that the CPO must be able to understand.

### **Communication and Conflict Management Skills**

Being able to communicate effectively and appropriately in any situation is a vital skill. Fostering an understanding of the factors involved in complex human interactions and how to best use this to diffuse conflict with others.

### Additional Modules included in our course:

Whilst the basic criteria required for SIA licensing is adequate to allow individuals to apply for an SIA licence there are a wider array of skills and knowledge required to be successful in this demanding industry. Employers are looking for candidates with good overall knowledge and training. If you are not trained to a high enough standard covering the necessary skills, you are unlikely to continue to operate in the industry for long. For this reason, we include a range of other skills including: Surveillance Operations, Close Quarter Combat and Driving Skills.

### **Surveillance Operations**

Surveillance is a very skilful and complex area and as a Close Protection Operative you will need good knowledge and skills of surveillance. During the Close Protection Course, you will carry out a range of surveillance tasks and exercises to ensure that you are fully aware of the way surveillance is conducted. Only by doing this can we be sure that you know what to look for and how we can protect your principal from unwanted intrusion. For many in the industry it also acts as a secondary means of income.

### **Close Quarter Combat (Conflict Management)**

The techniques taught are specifically designed for the modern Close Protection Operative and are based on operational experiences where physical intervention may be the best course of action. The skills taught are considered as some of the most effective yet simple to learn within the industry.

In addition to physical skills we will also introduce you to the legal and moral considerations a Close Protection Operative must consider prior to using force and also the amount of force you may apply. By examining arrange of circumstances and situations where physical skills may be needed we can emphasise common deliberations that have previously been a problem in dealing with assailants, protestors, paparazzi or indeed when your life or that of your principal is in immediate danger.

You will learn a range of skills varying from unarmed defence through to defence against weapons and speed cuff procedures. In addition to this we will combine these skills with armed procedures. Training is progressive, and you will find your confidence and ability will develop quickly.

### **Driving Skills**

Driving one's self and driving a Principal are two very different skill-sets. Safety is paramount and having the ability to avoid hazardous situations or effectively extract from unavoidable hazardous situations is what makes a good CP Driver.

### **Close Protection Executive Course Pre-Requisites**

Candidates must meet the following:

- Be aged 18 or above;
- Be able to communicate effectively in written and spoken English;
- Must hold a Health and Safety Executive approved First Aid at Work certificate or a First Person on Scene (FPOS) or a First Response Emergency Care certificate. Horizon deliver both FPOS & FREC courses before each Close Protection Executive course;
- Must be of reasonable health and fitness levels due to the nature of the course;
- Identification and proof of address (i.e. passport, drivers licence, bills, bank statements) must also be provided. The address proof cannot be more than 3 months' old;

• Should you wish to be eligible as a driver on the course then you must hold a full driving licence and be at least 25 years of age. Serious driving offences will be individually assessed by the insurance company.

# **Assessment and Certification**

During our Close Protection Executive course, you will be taught in a relaxed atmosphere with ample time to ask questions before moving onto practical elements which back up the theory and bring the principles of Close Protection to life.

You will be required to successfully pass the following:

- Complete a comprehensive Student Learner Workbook, where students need to demonstrate a solid theoretical understanding of the SIA modules;
- Pass the required examination in Conflict Management by way of multiple choice question paper;
- Practical performance assessments throughout the course.

Students who successfully complete this course will be issued with a BTEC Level 3 certificate for Working as a Close Protection Operative within the Private Security industry from Pearson which is valid for 3 years.

# Hostile Environment Close Protection Operative course (HECPO)

# **Overview**

The Horizon Hostile Environment Close Protection Operative course is designed to prepare Close Protection Operatives prior to deploying in what would be described as hostile countries such as Libya, Afghanistan, Iraq and Syria.

The course fully complies with DODI 3020.50, Private Security Contractors (PSCs) Operating in Contingency and DEFSTAN 05-129 Defence Standards Procedures & Requirements & DEFCON 697, Contractors on Deployed Operations.

# **Course Syllabus**

The content of our Hostile Environment Close Protection Operative course has carefully been designed utilising our instructor's extensive experience and many years working in hostile environments.

The course is delivered over 4-days and brings together our 3-day hostile package at our purposebuilt Urban Training Centre, where learners do all the noisy stuff, partake in Hostage Awareness and Survival Training and several other specific training drills needed to prepare individuals pursuing work within the hostile environment circuit.

During the course our experienced instructors will typically take learners through the following subject matters:

- Kidnap and abduction;
- International threats including terrorism;
- Culture awareness;

- Threat and situational awareness;
- International travel and journey management;
- Personal, residence and venue security;
- Personal security including ballistics, PPE and exploding ordnance;
- Use of a grab bag and the wearing of appropriate clothing;
- Working alongside Close Protection Officers and the use of armoured vehicles;
- Kidnap awareness including survival, evasion, resistance, and escape;
- Bribery and corruption;
- Checkpoint dilemmas and negotiation techniques;
- Working as a Close Protection Operative in a hostile area, including several practical team exercises;
- Improvised explosive devices (IED) and suicide bombers ;
- Explosive Remnants of War (ERW) recognition.

# **Hostile Environment Close Protection Operative course Pre-Requisites**

Candidates must meet the following:

- Must possess a Close Protection Level 3 certificate;
- Be aged 18 or above;
- Be able to communicate effectively in written and spoken English;
- Must be of reasonable health and fitness levels due to the nature of the course;
- Should you wish to be eligible as a driver on the course then you must hold a full driving licence and be at least 25 years of age. Serious driving offences will be individually assessed by the insurance company.

# **Assessment and Certification**

Assessment is by way of various practical performance assessments throughout the course.

At the end of our Hostile Environment Close Protection Operative course graduates will receive a certificate as proof of attendance outlining the course training objectives.

# The Horizon Close Protection Team

We are what we teach: At Horizon, all of our instructors have many years experience in providing both Close Protection and Close Protection instruction. They are all Close Protection Operatives first and foremost who, when not instructing on our Close Protection courses, continue to maintain two vital aspects of this industry: keeping current and personal development. They do this by deploying on short-term Close Protection assignments and maintaining their career development by completing Close Protection related courses or pursuing more academic qualifications; it is an example that we encourage all our students to follow.

Our instructors have a huge wealth of experience ranging from the unarmed, one-man executive protection role to the larger more complex armed, hostile protection role. When instructing, our instructors will draw on their own experiences, some good and some not so good, to explain a point or to give an example. We believe passionately in the sharing of experiences as a teaching tool so that all our students fully understand the profession they are choosing to join.

# **Administration & Specifics**

**Training Center Location** 

Training is delivered at our training centre (17 Helenslee Road, Dumbarton, West Dunbartonshire, G82 4AN) which is located 30 minutes from Glasgow City Center and only a 15 minute drive from Glasgow International Airport. Our training centre is easily accessible via public transport.

### **Cost and Booking**

Please refer to Appendix A which shows the costs of our training courses.

The prices displayed in Appendix A cover full instruction, course materials and examination fees.

Booking your place is very simple, you can book over the telephone on by calling 44 (0) 1389 755551) if you have a valid credit / debit card and take the opportunity to ask any questions you may have. Alternatively, you can book by making payment via our website; www.horizon.uk.com or via BACS transfer on:

Starling Bank Name: Horizon Security Solutions Ltd Account Number: 95829230 Sort Code: 608371 IBAN: GB43SRLG60837195829230 BIC: SRLGGB2L

A deposit payment is required to instantly secure your place on the course(s). Deposits are nonrefundable unless cancellation is provided in writing within the relevant cancellation period. Our cancellation terms can be found via the following link; http://www.horizon.uk.com/training-termsconditions/. Full payment of the course fees **must** be made before commencement of the course, unless alternative arrangements have been agreed in advance.

### Packages

At Horizon students can attend our First Person on Scene (FPOS) Level 4, First Response Emergency Care (FREC) Level 3, Close Protection Executive, Hostile Environment Close Protection Operative course and Medicine in Remote Areas (MIRA) courses' back to back over a 30-day period (consecutive days; no breaks). This is a distinct advantage for students wishing to get qualified as soon as possible. Students could save money by completing these courses one after the another.

Please refer to Appendix A which includes our current price list.

### Accommodation

We have our own accommodation within our training centre complex to cater for all budgets as a company we understand that accommodation can be an unwanted cost. Each bedroom is fully heated with wall mounted 32 inch TV's and internet throughout the entire building. Ablutions and shower rooms are all located on the accommodation floor.

Upon booking accommodation with us you will be sent a link to the course joining instruction which provide a list of the accommodation checkin procedures and house/building/fire drills and training centre rules.

# **Frequently Asked Questions**

Below is a list of frequently asked questions. Of course, if you cannot find the answer to your question here, please do not hesitate to contact us:

### Q: Why should I choose Horizon as my training provider?

A: Our Close Protection Executive and Hostile Environment Close Protection Operative courses are current, relevant and rated amongst the best in the market today. This is not an idle boast, it is simply meant to reassure you that the instruction and, more importantly, our instructors, have the knowledge, experience and ability to accurately convey to you how fulfilling, frustrating, satisfying, scary and hilarious being a Close Protection Operative (CPO) can be.

At Horizon we don't take ourselves too seriously, but we do take what we teach seriously. We take a certain amount of pride in knowing that we are giving you the tools to join an industry, where what you learn will help you become a capable and professional Close Protection Operative and may even save your life or that of your client.

Being a CPO may result in situations that could cause you harm, injury or worse; after all isn't that the entire premise of being a CPO? Therefore, we at Horizon, place an unprecedented amount of emphasis on Conflict Management and Self Defence and we work on the premise that to be able to protect someone else, you must first be able to protect yourself, which is an aspect of being a CPO that many training providers place little emphasis on.

One of the distinct advantages of attending our Close Protection Executive and Hostile Environment Close Protection Operative courses' is that a number of highly reputable companies frequently visit our training centre to interview successful graduates who have performed well on our course and meet their clients' minimum requirements. Those who impress at interview are often offered employment or put onto a standby list for when positions become available.

# *Q: I attended a Close Protection course with another training provider and possess a Security industry Authority Close Protection Licence, can you help me find employment?*

A: We appreciate you're already fully qualified and may have military experience and/or experience working in a Close Protection role, however the reason companies such as GardaWorld, Constellis, G4S, Blackstone Consultancy and Intelligent Protection International Limited (to name just a few) regularly visit our training centre to interview students and past graduates for various contracts in both hostile and executive areas, is that they are satisfied we train our students to the highest standards and we are able to fully assess each individuals competence during the course(s). Therefore, so we can assess your suitability for employment and potentially recommend you to our partners, you would need to attend our Hostile Environment Close Protection Operative course.

### **Q:** How difficult are the courses?

A: Be in no doubt, the Horizon Close Protection Executive and Hostile Environment Close Protection Operative courses are difficult, they are both mentally and physically challenging; they need to be. We do not deliberately make these courses harder, simply for our own amusement; that would be highly unprofessional and extremely counter-productive for us as a training provider. They are difficult simply because being a Close Protection Operative is a hard profession to master and the sheer volume of learning that you will do on the course.

We place a lot of emphasis on physical robustness. If you struggle with this concept, then perhaps it is something that you need to address in the very near future. You will be tested mentally also; long hours, lack of sleep coupled with being unceremoniously ejected from your comfort zone for several days can and does bring out the worst in people. It is all done simply to see students perform under pressure.

### Q: Am I guaranteed to pass?

A: No. The Horizon Close Protection Executive course is assessed in 3 parts; a learner workbook, various practical assessments and a multiple-choice Conflict Management exam. If for any reason you fail the course, then we believe that we have failed you. However, if we do not feel you are competent, we will fail you. Course failures do not have to re-do a full course, instead we will offer them to re-do the part of the course they failed on; whether that be the exam or otherwise. Our aim is for you to pass the course, and as such we will work with you to make sure you do.

# Q: Would I qualify to attend the BTEC Level 3 (SIA) Refresher course because of my previous "on the job experience?"

A: Only if you have attended a recognised Close Protection course in the past, can produce the certificate and prove you have been continually working in the roll of a Close Protection Operative since your course. Only Close Protection Operatives who have attended a full Level 3 Close Protection course and can prove they meet the strict start-state criteria as laid down by the Awarding Body and the SIA Accreditation of Prior Learning (APL) policy and subsequently pass the course are eligible to attend this course.

### Q: Do you limit the number of places on the Close Protection course

A: We have a maximum of 18 students per course to ensure that you receive the attention in training you deserve and the best possible start to a rewarding career in Close Protection. Due to the popularity of our courses we recommend that students wishing to attend reserve a place as early as possible to avoid disappointment. A place will be reserved for you upon receipt of payment.

# **Q:** Do I need to have military experience to be eligible to attend the Horizon Close Protection Executive and Hostile Environment Close Protection Operative courses?

A: Our Close Protection Executive course is open to civilians as no prior knowledge is necessary, only the interest to learn and strength of mind to carry it through is crucial. Students with no military experience often perform very well on our Close Protection Executive course. Inexperienced students may arrive with some preconceived ideas, but they will have no bad habits or bad practices, which can be an advantage.

It should be noted that whilst students with no military experience often go on to enjoy successful careers within the executive protection circuit, opportunities for employment within hostile environments are typically restricted to former service personnel only. Therefore, whilst civilians can opt to attend our Hostile Environment Close Protection Operative course, they should be mindful of this.

### Q: Would I be given the skills required to work in both Hostile and Executive roles?

A: Our Close Protection Executive course is designed to prepare students for working within the executive circuit. Our Hostile Environment Close Protection Operative courses prepares students looking for employment within a hostile environment, however as explained above, opportunities for employment within hostile environments are restricted to former service personnel only.

### Q: How good does my English need to be?

A: Students **must** be able to communicate effectively in written and spoken English. A test is conducted on the first day of the course to ensure students are competent. Anyone who fails the assessment will be removed from the course and will NOT receive a refund for fees paid.

### Q: What standard of fitness should I possess?

A: Effective Close Protection Operatives should have a good standard of physical fitness. Close Protection Operatives need to have sufficient speed and power to react decisively under high levels of stress.

### **Fitness Assessment**

The fitness assessment is achievable for healthy, active individuals with a reasonable level of regular physical activity. The course fitness test is conducted outside and typically consists of:

- Press ups Minimum 50 in 2 minutes. Female 25 in 2 minutes (age dependant)
- Sit Ups 50 in 2 minutes
- 100-meter casualty drag

Allowances are made for size and injury.

Note: Fitness is not a mandatory part of the course and is taken as a group if willing to do so.

### Q: Can I get a licence with my criminal record?

A: If you have a criminal record, this does not necessarily mean that you will not get a licence. Refer to the Security industry Authority (SIA) criminal record indicator;

https://www.sia.homeoffice.gov.uk/Pages/criminal-record-indicator.aspx

The SIA will make their decision according to:

- Whether they consider your offences relevant to the industry;
- The actual sentence or disposal given to you for the offence;
- When the offence(s) happened.

### **Q:** Do you offer financial support to students?

A: A range of financial support options are available to students:

### Attend Now, Pay Later

We offer students the option to attend a course now and pay later. This offer is only available by selecting the 'Attend Now, Pay Later' option via our website prior to booking.

A deposit is required to reserve a place on each course (refer to Appendix A which shows our current price list) with the remaining balance cleared within 12 months from the course end date.

**Failure to settle the balance in full within the 12-month period will result in legal action being taken to retrieve the balance.** This could result in additional fee's been applied to recover the balance.

To be considered eligible you must meet the following criteria:

• Have been a UK resident for 3 years

**Restrictions:** 

- On a minimum order value of £1000 (+VAT).
- The offer cannot be used in conjunction with other promotional offers, discounts or ELCAS claims.

### **Application:**

A student loan agreement will be completed, signed and witnessed by both parties.

We require debit or credit card details in your name, registered to your address and a 2nd form of proof of address ID which can be any of the documents listed below:

- Valid Full UK Driving licence (sorry, provisional licences are not accepted)
- Council Tax Notification (which is valid for the current tax year)
- Bank statement, which needs to show name and address, be dated within the last month and be an original, not a photocopy or a printout from the internet
- Credit card statement (this must show your name and address, be dated within the last month and be an original, not a photocopy or a printout from the internet)
- Water, electricity, gas, dual fuel or landline phone bill (dated within the last 3 months)

### Military Resettlement & Enhanced Learning Credits (ELCAS)

### **Overview**

Horizon is proud to be an approved training provider under the Ministry of Defence's Enhanced Learning Credits Administration Service (ELCAS). Our Enhanced Learning Credits (ELC) provider number is 5805.

The Ministry of Defence created the ELC scheme to promote learning amongst military staff still serving and those who no longer serve, depending on circumstances. The scheme provides financial support for training courses, which are delivered through approved providers such as Horizon.

To find out more information about ELCAS including eligibility and how to make a claim, please refer to the ELCAS website.

### **Terms and Conditions Apply**

### Q: Can I move course dates if something comes up?

A: Yes, in accordance with our terms and conditions. Refer to the following link for further information regarding this; http://www.horizon.uk.com/training-terms-conditions/.

### Q: Can I cancel my course?

**A:** Yes, in accordance with our terms and conditions. Refer to the following link for further information regarding this; http://www.horizon.uk.com/training-terms-conditions/.

### Q: I require accommodation. Is this something you can provide?

A: We cannot provide accommodation for you directly; however, we will provide you with a list of local accommodation providers that cater for all budgets for you liaise and discuss your requirements with directly. Many of these providers have received positive reviews from previous Horizon students.

### Q: What clothing/kit do I need to take to the course?

A: All students must have smart clothing on certain days of the course, and to dress casual at other times. An exact dress code and kit list will be specified in the course joining instructions. Our training exercises take place both inside and outside so outdoor clothing and suitable footwear will be required.

### Q: Who and where do I report to upon arrival for my course?

A: Information regarding reporting times are listed within the course joining instructions which are emailed upon booking.

### Q: Can I park my vehicle on site?

A: There is a limited number of public parking spaces available to the side of our building, however there is a free public car park located less than 100 metres away behind the tourist information centre.

### Q: Do you issue students with an end of course report?

A: All Close Protection Executive students will receive an end of course report (EoCR). Our instructors will report accurately and fairly on what they see and what you show them throughout the duration of the course. Your strengths will be exploited and your weaknesses addressed. Your EoCR will contain conclusions and recommendations as to how best you should proceed within the industry. Your EoCR will be an honest, sometimes brutally so, and fair representation of your personal performance on the course. You will be interviewed at the end of the course and be given the opportunity to read your EoCR.

At Horizon, we are encouraging employers to request a copy of our students EoCR prior to offers of employment being made. We believe this is the only way that training providers, like Horizon, can assist in raising the standard of the industry. Basically, it's all down to you, as a student, to show us that you have assimilated the instruction and grasped the concept of being a Close Protection Operative and that you are fit for purpose when you enter the industry.

### Q: Will I get a Security industry Authority (SIA) licence on completion of this course?

A: Upon successful completion of the course, you will be eligible to apply for an SIA frontline Close Protection licence.

You will need to independently apply for an SIA licence, however our instructors will explain the process to you. The process and eligibility criteria can be found on the SIA website at <u>www.sia.homeoffice.gov.uk</u>.

### Q: Do you guarantee work to graduates upon completion?

A: No, doing so we would be putting you, the team and the principal at risk. We would rather be completely transparent with you from the onset in terms of expectations, rather than selling you false promises (unlike some other training providers).

The operatives we employ have all proven themselves; either on our course or in their past experience. However, if you prove yourself on our course and work is available, we will employ you or recommend you to our partner companies.

One of the distinct advantages of attending our Close Protection Executive and Hostile Environment Close Protection Operative courses' is that a number of highly reputable companies frequently visit our training centre to interview successful graduates who have performed well on our course and meet their clients' minimum requirements. Those who impress at interview are often offered employment or put onto a standby list for when positions become available.

Please visit the Horizon Facebook page where you will find a number of testimonials from graduates who have attended our courses and for whom we have found employment.

### Q: I've heard that it's difficult finding employment in Close Protection?

A: Do not be scared and put off by negative people scaremongering on social media and various forums, whinging about the lack of jobs and how they haven't been able to find work. The majority of these people are either not looking in the right places, under qualified, can't be bothered to develop and improve their skills, or their expectations (salary) are simply not realistic. There ARE jobs out there for qualified professionals with the right attitude.

### Q: What support do you provide to help graduates find employment?

A: In order to increase our students' prospects of finding employment we provide them with an extensive list of companies who recruit Close Protection Operatives. Additionally, we give employment advice, which includes:

- How to improve the chances of being successful in finding employment;
- How to network effectively;
- Social media;
- Assistance in developing your curriculum vitae;

- Interviews;
- How to determine potential interview questions;
- 3-year career action plans;
- Suggested reading list;
- Employment hints and tips.

### Q: What is the average wage for a Close Protection Operator?

A: Most Close Protection Operatives (CPOs) are self-employed. Salaries for employed posts depend on the client or company, the length of the contract, the CPO's experience and the risks involved.

Daily rates for CPOs' in low risk areas typically vary from £150 to £200 a day plus expenses.

CPOs' with high levels of responsibility or working in high risk areas can earn up to and above £500 a day.

These figures are intended as a guideline only.

### Q: What other courses do you recommend to increase my prospects of employment?

**A:** To heighten your prospects of finding employment we strongly encourage those who have already gained a Close Protection SIA licence to consider attending the courses mentioned below:

- Hostile Environment Close Protection Operative course;
- First Person on Scene Level 4;
- First Response Emergency Care Level 3 and Level 4 courses';
- Medicine in Remote Areas;
- Surveillance course;
- Driving course (like a Security Drivers course);
- Weapons Competency course;
- Self defence course.

For more information regarding some of these courses please refer to our website; <u>www.horizon.uk.com</u>

### Q: Can I get a copy of your terms and conditions?

A: Our terms and conditions can be found on our website; http://www.horizon.uk.com/training-terms-conditions/.

### Q: What if I have more questions?

A: We hold an open-door policy and encourage those considering a career in Close Protection to visit us at any time. This way you can see the facilities and chat to us about the course and any concerns you may have. Alternatively, please do not hesitate to contact us either by telephone on 00 44 (0) 1389 755551), by email; <u>training@horizon.uk.com</u> or contact us via our website <u>www.horizon.uk.com</u>