MATA MANAGERIAN SERVICE SERVIC



LOAN PROGRAMS
HANDBOOK



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MORTGAGE BROKER CONCIERGE SERVICES



A LOAN OFFICER IS EMPLOYED BY A BANK, CREDIT UNION OR OTHER LENDER AND IS LIMITED TO PROVIDING THE LOAN PRODUCTS THEIR EMPLOYER OFFERS. AT FAIRHAVEN, WE WORK ON THE BORROWER'S BEHALF TO NEGOTIATE WITH MULTIPLE LENDING INSTITUTIONS TO FIND THE BEST LOAN OPTION AND COMPETITIVE INTEREST RATE FOR THE CLIENT

DIFFERENT LOANS FOR DIFFERENT NEEDS

ONE CREDIT PULL
ONE STOP SHOP

GIVES BUYERS ACCESS TO EVERY LOAN OPTION THEY COULD NEED TO MAKE HOMEBUYING AND REFINANCING THAT MUCH EASIER.

WE STAY UP TO DATE WITH LENDING OPTIONS AND MAINTAIN EXCELLENT RELATIONSHIPS WITH LENDING INSTITUTIONS AND REAL ESTATE AGENTS.

WE PROVIDE OUTSTANDING CUSTOMER SERVICE WHILE CONSISTENTLY MEETING THE CLIENT'S AND REALTORS NEEDS.



LOAN PROGAMS WE OFFER



CONTACT FOR DETAILS ON THE PROGRAMS BELOW

- Fixed-Rate Mortgage
- Adjustable-Rates Mortgage
- Conforming Loans
- Jumbo & Super Jumbo Loans
- FHA, VA & USDA Loans
- Conventional Loans
- Terms from 5 to 40 Years
- NON-QM
- Reverse Mortgage
- Home Equity LOans
- Bank Statement Loans
- Investment Loans
- OTC Builder Loans
- ITIN/Foreign Loans
- Short Term Rental Loans

- Upfront Underwriting (TBD)
- Free Escrow Waiver on Conventional
- No FICO LOan Programs
- Jumbo ARMS
- NON-TRID DSCR Loan Amounts
- FHA as low as 500 Scores
- 100% FHA Financing
- Gig Income Mortgage Loans
- Commercial 4 units Financing
- 5-8 Unit Investment Residential Properties
- 2-8 Unit Mixed-Use Investment Properties
- No Ratio Investment Loans

- Renovation Loans
- VA High Balance
- Manufactured Home loans
- Chattel Loans
- Down Payment Assistance Loans
- 1099 Income loans
- DSCR Loans
- NO Ratio INvestment Loans
- NON OM Jumbo Loans

Contact me for addtional details on these programs



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ABOUT DONNA RAFKO

MORTGAGE LENDER NMLS# 1793900



My name is Donna Rafko. I'm a mortgage loan officer with a couple of decades of experience working within the mortgage industry. I enjoy being able to offer the best loan product, based on the clients' individual needs and to personally walk them through the process from beginning to end and celebrate at closing. I'm a strong believer in relationship-based lending. Fairhaven has the products and rates we need in todays market. I have access to over 25 lenders, allowing me to offer a full array of loan products. As a broker I'm able to shop for the best rates and fees available. I am not limited to just one bank/lenders options.

Experience, competence, and integrity are important as is a strong understanding of the processes and industry. I can confidently offer all of this to you and am proud to represent Fairhaven.

I live in and love New Braunfels. I'm a Michigan native, who's spent the past 17 years in the greater San Antonio area. I am here to help build community, wealth and most of all to help people with their biggest and best purchase and I absolutely love doing it.

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