

## **Patrick Gambin, FCA Biography**

Mr. Gambin is an innovative entrepreneur, consultant and manager who has over 19 years of experience in helping Company Owners and Managers to structure, develop and grow strong and successful businesses.

In 2012 Mr. Gambin started G Consulting FZE, a Management Consultancy based in the United Arab Emirates. Since inception, G Consulting FZE has been engaged by a number of clients, in the retail, F&B, facilities management and marine services sectors, to assist them on both a strategic and operational level. Mr. Gambin's areas of expertise include strategic planning, structuring and restructuring, corporate governance, business process reviews and workflow optimisation, business and financial modeling, franchising, mergers and acquisitions and business development amongst others.

Prior to opening G Consulting FZE, Mr. Gambin spent over 9 years at the Khalifa Juma Al Nabooda Group, a leading UAE based Group with interests in 23 different businesses, firstly as a Financial Advisor to the Chairman of the Group and then as the Group General Manager. He was predominantly involved at the Board level acting as a Board Member in the various business interests belonging to the Group. Such business interests included Facilities Management, Catering Services, Environmental Consultancy, Container Repair Services, Automotive, Retail, Installation and Maintenance of elevators/escalators, Hotels and Construction & Infrastructure Works, amongst others. During his time at the Khalifa Juma Al Nabooda Group, Mr. Gambin completed and supervised a number of transactions in all phases of the business life cycle from start-ups, acquisition and disposal of business units, turnaround and re-engineering to liquidations and was also involved with Group investment decisions and the structuring and restructuring of family owned assets.

Mr. Gambin began his career in 1997 with PricewaterhouseCoopers (PwC), in the assurance and business advisory services field. At PwC, he completed and supervised a wide range of complex audits for major local and multinational companies (in the energy, retail, F&B, aviation, automotive and shipping & logistics sectors amongst others), carried out risk management and controls assessments and was involved in a number of Merger & Acquisition transactions. Mr. Gambin worked with PwC in the United Arab Emirates, USA, Italy, Malta and the United Kingdom.

Mr. Gambin is also the co-founder of G Venture Holdings, a company established in 2012, with interests in global franchise operations. The company opened its first F&B outlet at the Malta International Airport in April 2013 with Mr. Gambin planning and executing every aspect of the company both in terms of structure as well as operations; including the introduction of financial and operational policies & processes and employment of key personnel.

Mr. Gambin is a Fellow of the Institute of Chartered Accountants in England and Wales and holds a Bachelor of Commerce with Honors degree in Economics and Bachelor of Commerce degree in Economics & Banking and Finance, both from the University of Malta.

Mr. Gambin is a Maltese citizen who has been associated with the United Arab Emirates and the wider Middle East region for over 39 years having been brought up and worked in Dubai during that time. Mr. Gambin also possesses an extensive business network throughout the Middle East region.