

# Cloud-Based Services



- 1** Desktop as a service
- 4** Colocation
- 7** Hyperscale cloud
- 2** Disaster recovery as a service
- 5** Platform as a service
- 8** AI
- 3** Software as a service
- 6** Cloud storage
- 9** Hyperscale connectivity

## Benefits





## A Single Source Solution Provider for All Your Cloud Services Needs

Is the Cloud right for your business? Which systems in your business belong in the Cloud and which do not? Which providers should you invest in and how do you make the transition? These are all questions that Intelisys can help your IT and financial teams determine and take your business to the next level quickly and securely.

The Cloud is more than a buzzword...it's an epic shift in business efficiency and leverage. We're experts in transitioning legacy systems to the Cloud and can help your business:

- ▶ Create a TCO Cost/Benefit Analysis
- ▶ Procure the Best Cloud Providers
- ▶ Transition from Legacy to Cloud Platforms



### Why work with us?

- ▶ We know IT, we know the cloud, and most importantly, we know your business.
- ▶ All providers are not created equal, we help identify the best solution for your needs.
- ▶ We provide a single point of contact for all your technology issues.
- ▶ We are invested in your long term success, not securing a sale.



### Benefits of the cloud

- ▶ Reduce spending on technology infrastructure
- ▶ Opportunity to bring your own licenses (BYOL) for private cloud.
- ▶ Achieve greater economies of scale
- ▶ Enhance globalization of workforce
- ▶ Improve security
- ▶ Reduce CAPEX significantly
- ▶ Minimize software license requirements
- ▶ Increase flexibility and reactivity
- ▶ Enable IT staff to enhance their cloud career path
- ▶ Free IT staff from system patching and maintenance
- ▶ Reduce training and learning curves
- ▶ Achieve better visibility company-wide



## Disaster recovery and continuity

Hackers, cyber-terrorists, natural disasters and manmade disasters are no match for the Cloud. Consolidate your hardware infrastructure or become completely hardware independent with a virtual disaster recovery and business continuity solution.



## Unified communications (UC) and collaboration

Allow on-site and remote users to collaborate seamlessly between devices and platforms with Unified Communications. VoIP, mobility, video-conferencing, instant messaging, bring-your-own device (BYOD), collaboration, and presence technologies can all work together seamlessly in the cloud...with the right solution and implementation.



## Infrastructure as a service (IaaS)

Reduce IT complexity, obsolescence, and costs by moving your IT infrastructure to a virtual environment. Virtualizing your colocation, disaster recovery, and storage infrastructure in public, private or hybrid Clouds can make organizations more manageable, secure, and scalable at a much lower cost.



## Desktop-as-a-service (DaaS)

Embrace a mobile workstyle by utilizing the Cloud to access business applications and desktops on any device and in any location. DaaS eliminates the need for software maintenance and makes purchasing and managing workstations simple and fast. No need to manage servers or hardware, and obsolescence becomes a thing of the past in the right DaaS ecosystem.



## IT as a service (ITaaS)

Focus your time and budget on IT strategy by migrating your more tactical IT responsibilities to the Cloud. ITaaS means your helpdesk, security, software updates, mobile device management, monitoring and ITaaS reduces CapEx, puts transparency around your financials and ensures predictability around cash flow.



**Sound interesting?  
Let's talk.**

Contact us today to get started!



# Best Practices for Securing Cloud Resources

As your organization expands into the cloud, compliance becomes more complicated, and bad actors have more surface area to attack. The stakes are high: Fail to maintain compliance, and you face hefty fines. Expose data and provoke a leak, and you'll suffer severe reputational damage.

Avoid these issues by adopting the right cloud security strategy.

## SECURING ALL 3 LAYERS OF CLOUD RESOURCES

1

DATA

2

COMPUTE ENVIRONMENTS

3

SaaS APPLICATIONS

Employ best practices to maximize security across these layers.

### SECURING DATA

- Encrypt all data (at rest and in flight).
- Create a governance policy for data access.
- Anonymize data so that it's identified through a referential identifier, not PII.

### SECURING COMPUTE ENVIRONMENTS

- Understand that using a cloud service provider does not ensure compliance.
- Embrace a shared responsibility model, which often includes an SLA.
- Employ a zero-trust framework.

### SECURING SaaS APPLICATIONS

- Prioritize identity and access management.
- Employ a Content Delivery Network (CDN) to decrease exposure.
- Use a Cloud Access Security Broker (CASB) to add an enforcement point between the user and the SaaS application.

Contact us today for help securing cloud resources.

# Meeting Business Needs with Cloud Computing



## The Swell of Data

Between growing user footprints, the increasing number of required business tools and the sheer amount of data generated and accessed daily, hosting all workloads on site simply isn't compatible with today's "always-on" world.

## A Modern Solution for Modern Needs

Cloud Computing services allow companies across industries to take advantage of modern computing solutions and infrastructure without heavy CAPEX and maintenance. Public and private cloud solutions enable organizations to create optimal environments that stress security, flexibility, scalability, and cost and performance optimization.

With the right cloud computing solutions, you can:

-  **Better support remote and hybrid workforces**
-  **Optimize workloads for better performance**
-  **Easily scale services to fit need and demand**
-  **Increase time-to-market with fewer infrastructure constraints**
-  **Achieve deep data insights to drive business decisions**



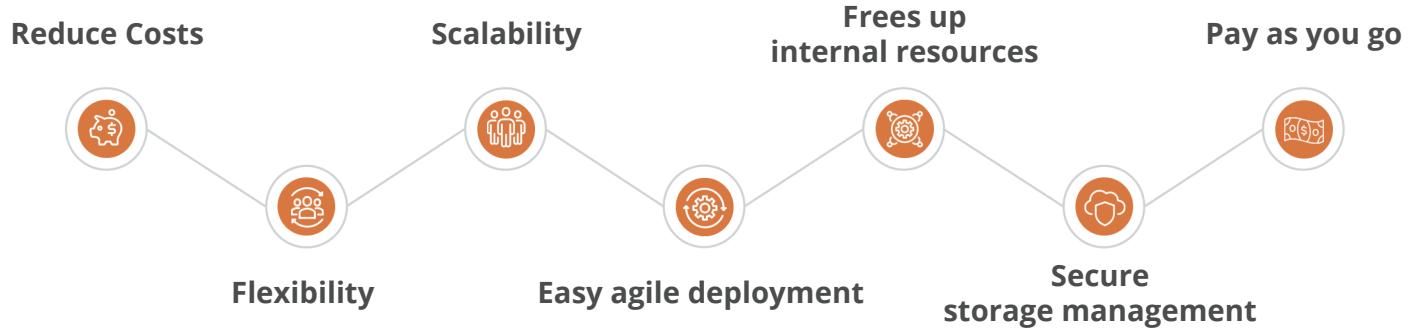
*"92% of organizations have at least some workloads in the cloud."*

**IDG 2020 Cloud Computing Study**

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# Why The Cloud



## Benefits of the Cloud

- 1 Reduce spending on technology infrastructure
- 2 Achieve greater economies of scale
- 3 Enhance globalization of workforce
- 4 Improve security
- 5 Minimize software license requirements
- 6 Increase flexibility and reactivity
- 7 Reduce training and learning curves
- 8 Achieve better visibility company-wide
- 9 Streamline business processes