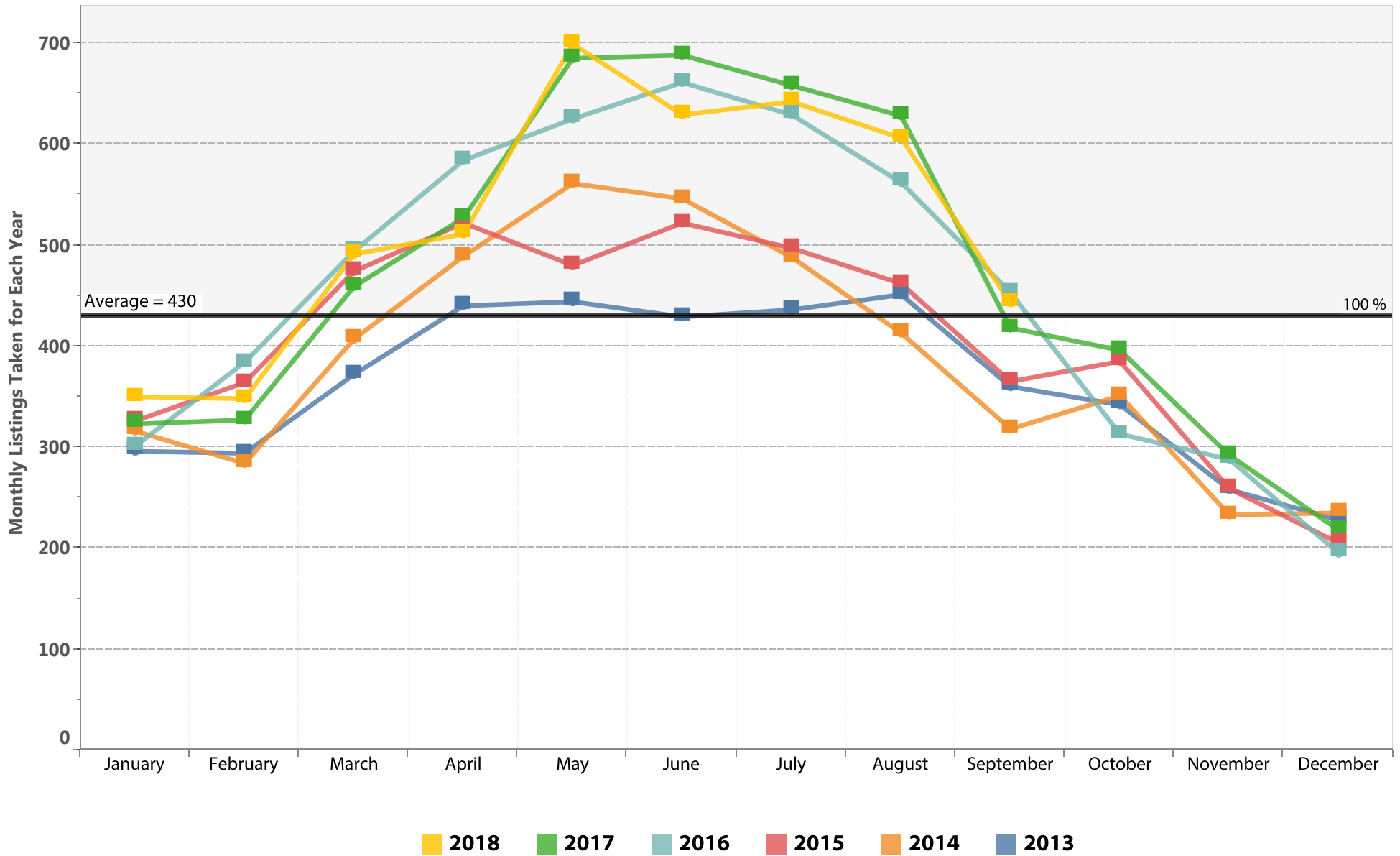


Thurston County - New Listings Taken By Month - Seasonality- Resale



PERCENT OF NEW LISTINGS PENDING BY MONTH (RESALE ONLY)

SALES ACTIVITY INTENSITY

PRICE RANGE: ALL PRICES COMBINED

INTERNAL USE ONLY

August - 2018

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January	44.29%	17.65%	9.34%	4.84%	2.42%	0.69%	20.76%
	February	54.42%	13.94%	6.43%	3.75%	2.68%	1.07%	17.69%
	March	55.56%	13.17%	7.61%	2.88%	1.44%	1.23%	18.11%
	April	57.29%	11.81%	5.56%	4.86%	2.08%	1.22%	17.19%
	May	51.31%	12.91%	6.37%	3.92%	2.29%	1.47%	21.73%
	June	48.39%	15.16%	7.20%	4.13%	2.76%	1.07%	21.29%
	July	45.87%	13.45%	7.94%	4.86%	2.59%	2.11%	23.18%
	August	49.46%	16.19%	8.27%	6.12%	2.70%	1.08%	16.19%
	September	44.71%	11.67%	9.47%	4.63%	4.19%	1.76%	23.57%
	October	48.37%	13.73%	9.15%	4.58%	2.94%	2.29%	18.95%
	November	38.03%	16.20%	12.32%	6.69%	6.69%	1.76%	18.31%
	December	47.12%	23.56%	6.28%	4.19%	3.66%	1.05%	14.14%
2017	January	62.66%	15.82%	6.65%	3.80%	0.63%	0.95%	9.49%
	February	60.25%	10.73%	4.73%	4.42%	1.89%	0.63%	17.35%
	March	70.91%	10.78%	4.74%	1.94%	0.86%	0.86%	9.91%
	April	66.79%	11.32%	5.37%	2.30%	1.54%	0.58%	12.09%
	May	62.30%	12.95%	5.68%	1.75%	1.46%	0.58%	15.28%
	June	59.59%	11.27%	7.32%	2.20%	1.61%	1.02%	16.98%
	July	55.79%	14.02%	7.62%	3.66%	1.83%	0.91%	16.16%
	August	52.24%	16.35%	7.85%	3.53%	1.92%	1.92%	16.19%
	September	54.11%	14.25%	8.45%	3.86%	2.66%	0.72%	15.94%
	October	65.21%	11.34%	4.38%	5.67%	1.03%	1.03%	11.34%
	November	56.21%	15.86%	9.66%	4.48%	1.03%	0.34%	12.41%
	December	59.15%	16.43%	4.69%	4.69%	3.29%	1.41%	10.33%
2018	January	66.09%	12.93%	5.75%	2.59%	0.29%	0.86%	11.49%
	February	70.06%	11.34%	4.36%	0.58%	1.16%	0.58%	11.92%
	March	72.48%	10.06%	3.29%	2.46%	0.62%	0.62%	10.47%
	April	71.60%	9.92%	3.11%	2.14%	0.58%		
	May	66.43%	11.00%	3.86%	3.14%			
	June	65.06%	11.38%	5.61%				
	July	60.88%	13.25%					
	August	54.83%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

**SALES ACTIVITY INTENSITY
PRICE RANGE: \$0 - \$249,999**

INTERNAL USE ONLY

August - 2018

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January	44.08%	17.76%	11.84%	3.29%	1.32%		21.71%
	February	59.42%	13.53%	5.31%	4.35%	2.42%	1.45%	13.53%
	March	60.36%	14.86%	7.21%	3.60%	1.35%	1.35%	11.26%
	April	63.81%	9.73%	5.06%	5.45%	2.33%	1.17%	12.45%
	May	56.07%	14.64%	4.64%	3.21%	2.14%	1.79%	17.50%
	June	58.42%	12.90%	6.09%	4.66%	2.51%	1.43%	13.98%
	July	54.51%	11.37%	8.24%	4.71%	2.75%	2.75%	15.69%
	August	51.34%	15.71%	8.43%	6.90%	2.68%	1.15%	13.79%
	September	51.52%	14.65%	7.07%	5.05%	3.03%	1.52%	17.17%
	October	58.02%	12.35%	8.02%	4.32%	1.23%	3.70%	12.35%
	November	44.60%	17.27%	13.67%	6.47%	4.32%	1.44%	12.23%
	December	45.28%	27.36%	5.66%	3.77%	2.83%	1.89%	13.21%
2017	January	66.88%	18.47%	5.73%	1.91%	0.64%		6.37%
	February	69.44%	6.25%	4.86%	5.56%	1.39%	1.39%	11.11%
	March	75.32%	7.59%	3.16%	1.90%	1.90%	0.63%	9.49%
	April	72.78%	7.69%	5.33%	2.96%	1.18%		10.06%
	May	65.37%	15.12%	3.90%	2.93%	0.49%	0.98%	11.22%
	June	64.78%	9.57%	7.83%	1.74%	2.17%	1.30%	12.61%
	July	59.57%	15.65%	7.39%	2.61%	0.43%	0.43%	13.91%
	August	58.11%	18.02%	8.56%	4.95%	1.35%	0.90%	8.11%
	September	66.20%	9.86%	9.86%	2.11%	2.11%	0.70%	9.15%
	October	73.91%	10.14%	1.45%	4.35%	0.72%	0.72%	8.70%
	November	66.67%	12.38%	11.43%	1.90%			7.62%
	December	59.74%	16.88%	3.90%	5.19%	5.19%		9.09%
2018	January	65.14%	14.68%	8.26%	2.75%		1.83%	7.34%
	February	70.83%	10.42%	3.13%	1.04%			14.58%
	March	77.19%	13.16%			1.75%		7.89%
	April	77.61%	8.21%	1.49%	0.75%	0.75%		
	May	70.27%	10.14%	2.03%	4.05%			
	June	77.88%	10.62%	4.42%				
	July	68.63%	11.11%					
	August	71.20%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

SALES ACTIVITY INTENSITY

PRICE RANGE: \$250,000 - \$349,999

August - 2018

INTERNAL USE ONLY

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January	50.00%	13.41%	6.10%	7.32%	3.66%	1.22%	18.29%
	February	54.29%	14.29%	9.52%	2.86%	1.90%		17.14%
	March	54.97%	14.57%	7.28%	2.65%	0.66%		19.87%
	April	61.45%	14.53%	6.15%	3.35%	1.12%	0.56%	12.85%
	May	52.20%	14.29%	8.79%	3.85%	2.20%	1.65%	17.03%
	June	43.54%	19.14%	10.05%	1.91%	2.87%	0.48%	22.01%
	July	50.00%	15.50%	7.50%	4.50%	2.00%	1.00%	19.50%
	August	46.97%	17.68%	8.08%	6.57%	3.03%	1.01%	16.67%
	September	43.75%	12.50%	12.50%	3.75%	3.13%	0.63%	23.75%
	October	47.62%	15.48%	11.90%	5.95%	3.57%	1.19%	14.29%
	November	36.05%	20.93%	9.30%	5.81%	6.98%		20.93%
	December	53.70%	24.07%	9.26%	3.70%	1.85%		7.41%
2017	January	73.86%	12.50%	4.55%	2.27%		1.14%	5.68%
	February	61.62%	16.16%	6.06%	1.01%	2.02%		13.13%
	March	78.09%	9.55%	3.93%	2.25%		1.12%	5.06%
	April	70.05%	15.21%	4.61%	1.38%	0.92%	0.46%	7.37%
	May	73.51%	10.45%	4.85%	0.75%	0.75%	0.37%	9.33%
	June	65.26%	11.58%	5.96%	2.11%	0.70%	0.70%	13.68%
	July	60.70%	12.84%	7.78%	3.50%	1.95%		13.23%
	August	57.48%	18.11%	6.30%	1.57%	2.36%	1.97%	12.20%
	September	55.56%	18.71%	9.36%	2.34%	1.17%	0.58%	12.28%
	October	71.70%	9.43%	4.40%	6.29%		0.63%	7.55%
	November	57.63%	20.34%	6.78%	4.24%	0.85%		10.17%
	December	67.39%	15.22%	3.26%	1.09%		3.26%	9.78%
2018	January	75.86%	7.59%	4.14%	2.07%			10.34%
	February	84.62%	7.69%	4.20%		0.70%	0.70%	2.10%
	March	84.82%	5.36%	1.79%	2.23%	0.45%	0.89%	4.46%
	April	79.25%	7.08%	3.30%	1.89%			
	May	77.63%	9.15%	1.69%	1.69%			
	June	73.36%	9.69%	3.81%				
	July	71.17%	12.77%					
	August	62.27%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

SALES ACTIVITY INTENSITY

PRICE RANGE: \$350,000 - \$499,999

August - 2018

INTERNAL USE ONLY

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January	37.21%	25.58%	4.65%	6.98%	4.65%	2.33%	18.60%
	February	46.15%	10.26%	7.69%	5.13%	7.69%	2.56%	20.51%
	March	49.41%	10.59%	10.59%	2.35%	2.35%		24.71%
	April	46.39%	15.46%	5.15%	5.15%	3.09%	3.09%	21.65%
	May	47.12%	8.65%	7.69%	3.85%	2.88%	0.96%	28.85%
	June	38.58%	14.17%	4.72%	5.51%	3.15%	0.79%	33.07%
	July	31.97%	16.39%	7.38%	6.56%	4.10%	1.64%	31.97%
	August	50.00%	15.48%	8.33%	3.57%	2.38%	1.19%	19.05%
	September	38.10%	4.76%	9.52%	7.94%	7.94%	3.17%	28.57%
	October	24.32%	16.22%	10.81%	2.70%	5.41%		40.54%
	November	24.32%	10.81%	16.22%	10.81%	13.51%		24.32%
	December	39.29%	10.71%	3.57%	7.14%	10.71%		28.57%
2017	January	43.40%	15.09%	9.43%	13.21%			18.87%
	February	48.08%	13.46%	3.85%	5.77%	1.92%		26.92%
	March	61.86%	14.43%	6.19%	2.06%	1.03%	1.03%	13.40%
	April	61.46%	5.21%	8.33%	2.08%	3.13%	2.08%	17.71%
	May	51.95%	14.29%	10.39%	1.95%	3.25%		18.18%
	June	46.30%	16.67%	11.11%	3.70%	0.93%		21.30%
	July	45.95%	15.32%	8.11%	4.50%	3.60%	1.80%	20.72%
	August	38.10%	13.33%	7.62%	5.71%	2.86%	4.76%	27.62%
	September	40.58%	14.49%	2.90%	10.14%	5.80%	1.45%	24.64%
	October	45.59%	17.65%	10.29%	5.88%	2.94%		17.65%
	November	44.23%	13.46%	13.46%	11.54%	3.85%		13.46%
	December	44.44%	19.44%	8.33%	8.33%	2.78%		16.67%
2018	January	55.71%	22.86%	4.29%	2.86%			14.29%
	February	60.00%	14.67%	2.67%	1.33%	2.67%		18.67%
	March	58.59%	13.13%	9.09%	2.02%		1.01%	16.16%
	April	64.49%	10.28%	6.54%	2.80%			
	May	59.43%	13.71%	6.86%	2.86%			
	June	57.14%	16.23%	7.14%				
	July	47.14%	18.57%					
	August	43.31%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

SALES ACTIVITY INTENSITY

PRICE RANGE: \$500,000 - \$749,999

August - 2018

INTERNAL USE ONLY

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January	44.44%	22.22%	22.22%				11.11%
	February	33.33%	20.00%					46.67%
	March	47.37%		5.26%		5.26%	5.26%	36.84%
	April	31.03%	3.45%	10.34%	3.45%	3.45%		48.28%
	May	32.35%	5.88%	5.88%	8.82%	2.94%		44.12%
	June	39.29%	14.29%	10.71%	7.14%	3.57%	3.57%	21.43%
	July	17.24%	10.34%	3.45%	3.45%		6.90%	58.62%
	August	45.45%	9.09%	9.09%				36.36%
	September	21.74%	4.35%	13.04%		13.04%	4.35%	43.48%
	October	21.05%	15.79%	5.26%	5.26%	10.53%		42.11%
	November	23.53%		5.88%	5.88%	5.88%	17.65%	41.18%
	December	100.00%						
2017	January	35.71%	14.29%	21.43%			7.14%	21.43%
	February	23.81%	9.52%		9.52%	4.76%		52.38%
	March	36.36%	27.27%	9.09%				27.27%
	April	40.74%	25.93%		3.70%			29.63%
	May	32.65%	16.33%	2.04%		4.08%		44.90%
	June	40.82%	8.16%	4.08%	2.04%	6.12%	4.08%	34.69%
	July	35.85%	9.43%	7.55%	7.55%	1.89%	5.66%	32.08%
	August	30.30%	6.06%	15.15%	3.03%			45.45%
	September	20.83%	8.33%	12.50%	4.17%	8.33%		45.83%
	October	30.00%	15.00%	5.00%	10.00%		10.00%	30.00%
	November	12.50%	12.50%	12.50%			12.50%	50.00%
	December	14.29%	14.29%	14.29%	28.57%	28.57%		
2018	January	41.18%	11.76%	5.88%	5.88%		5.88%	29.41%
	February	25.00%	30.00%	15.00%				30.00%
	March	39.39%	15.15%	3.03%	12.12%			30.30%
	April	45.10%	19.61%		5.88%	1.96%		
	May	34.38%	15.63%	10.94%	9.38%			
	June	28.00%	10.00%	10.00%				
	July	28.57%	10.20%					
	August	18.18%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

SALES ACTIVITY INTENSITY

PRICE RANGE: \$750,000 - \$999,999

August - 2018

INTERNAL USE ONLY

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January							100.00%
	February		25.00%					75.00%
	March						33.33%	66.67%
	April	16.67%	16.67%		16.67%			50.00%
	May	10.00%			10.00%			80.00%
	June	16.67%			16.67%			66.67%
	July			50.00%				50.00%
	August	50.00%						50.00%
	September	25.00%						75.00%
	October	25.00%						75.00%
	November	50.00%						50.00%
	December							
2017	January						33.33%	66.67%
	February							
	March	42.86%		14.29%				42.86%
	April	37.50%			12.50%	12.50%		37.50%
	May	12.50%		12.50%	12.50%			62.50%
	June	20.00%						80.00%
	July	66.67%	33.33%					
	August	14.29%		14.29%				71.43%
	September	25.00%	25.00%					50.00%
	October					50.00%		50.00%
	November		50.00%					50.00%
	December	100.00%						
2018	January	50.00%				50.00%		
	February	25.00%		12.50%		12.50%	12.50%	37.50%
	March	22.22%	22.22%	11.11%	11.11%			33.33%
	April	57.14%	42.86%					
	May	50.00%						
	June	33.33%	8.33%	8.33%				
	July	41.67%	8.33%					
	August	28.57%						

PERCENT OF NEW LISTINGS PENDED BY MONTH (RESALE ONLY)

**SALES ACTIVITY INTENSITY
PRICE RANGE: Above \$1,000,000**

INTERNAL USE ONLY

August - 2018

Thurston County

		0 - 30	30 - 60	60 - 90	90 - 120	120 - 150	150 - 180	Not Sold/Expired/ Cancelled/180+
2016	January							100.00%
	February		33.33%					66.67%
	March	33.33%					16.67%	50.00%
	April	12.50%			12.50%			75.00%
	May	50.00%	50.00%					
	June	25.00%	25.00%					50.00%
	July							100.00%
	August							
	September						50.00%	50.00%
	October							
	November	33.33%		33.33%			33.33%	
	December	50.00%						50.00%
2017	January					100.00%		
	February							100.00%
	March		50.00%	50.00%				
	April		25.00%	25.00%				50.00%
	May						33.33%	66.67%
	June	16.67%		16.67%				66.67%
	July	50.00%				50.00%		
	August							100.00%
	September	25.00%			25.00%			50.00%
	October							100.00%
	November	20.00%						80.00%
	December							
2018	January	40.00%		20.00%				40.00%
	February		50.00%					50.00%
	March	25.00%	25.00%	12.50%				37.50%
	April		33.33%			33.33%		
	May	12.50%	12.50%					
	June			33.33%				
	July	16.67%						
	August	16.67%						

State and Area Employment, Hours, and Earnings

12-Month Percent Change

Series Id: SMS5342660000000001
Seasonally Adjusted
State: Washington
Area: Seattle-Tacoma-Bellevue, WA
Supersector: Total Nonfarm
Industry: Total Nonfarm
Data Type: All Employees, In Thousands
Years: 2008 to 2018

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008	2.8	2.4	2.0	2.0	1.6	1.4	1.3	1.2	0.9	-1.2	-0.8	-1.7
2009	-2.4	-3.3	-3.9	-4.9	-5.1	-5.5	-6.1	-6.6	-6.1	-4.8	-5.8	-5.1
2010	-4.6	-4.1	-3.1	-2.0	-1.5	-1.1	-0.5	-0.2	-0.1	0.6	0.9	1.1
2011	1.3	1.5	1.4	1.5	1.3	1.3	1.9	2.0	1.9	1.7	1.9	1.9
2012	1.9	2.0	2.3	2.2	2.4	2.6	2.2	2.2	2.4	2.7	2.7	2.6
2013	2.9	2.9	2.6	2.7	2.7	2.7	2.7	2.8	2.8	2.8	2.7	2.9
2014	3.0	2.7	2.8	2.6	2.5	2.6	3.0	3.0	3.0	2.8	2.9	3.0
2015	2.8	2.9	3.0	3.0	3.2	3.5	3.0	3.1	3.2	3.1	3.1	3.0
2016	3.0	3.4	3.2	3.6	3.6	3.1	3.4	3.2	3.2	3.1	3.1	3.2
2017	3.0	2.7	2.9	2.6	2.4	2.6	2.4	2.3	2.1	2.7	2.8	2.8
2018	3.0	3.1	3.0	3.1	3.2	3.1	3.4	3.7				

Correction

Preliminary

State and Area Employment, Hours, and Earnings

1-Month Percent Change

Series Id: SMS5342660000000001
Seasonally Adjusted
State: Washington
Area: Seattle-Tacoma-Bellevue, WA
Supersector: Total Nonfarm
Industry: Total Nonfarm
Data Type: All Employees, In Thousands
Years: 2008 to 2018

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2008	0.1	0.4	-0.2	0.1	-0.1	0.0	0.1	0.1	-0.3	-1.8	0.7	-0.7
2009	-0.5	-0.6	-0.8	-1.0	-0.3	-0.4	-0.6	-0.4	0.1	-0.4	-0.3	0.0
2010	0.0	-0.1	0.2	0.1	0.3	0.0	0.0	-0.1	0.2	0.4	0.0	0.2
2011	0.1	0.2	0.1	0.3	0.0	0.0	0.6	0.0	0.1	0.1	0.2	0.2
2012	0.1	0.3	0.4	0.2	0.2	0.1	0.2	0.1	0.3	0.4	0.2	0.1
2013	0.3	0.3	0.1	0.3	0.2	0.1	0.2	0.2	0.3	0.3	0.2	0.3
2014	0.4	0.0	0.2	0.1	0.1	0.2	0.6	0.2	0.2	0.2	0.3	0.4
2015	0.3	0.1	0.4	0.1	0.3	0.6	0.1	0.3	0.3	0.1	0.2	0.3
2016	0.3	0.5	0.2	0.4	0.3	0.1	0.3	0.1	0.3	0.1	0.3	0.3
2017	0.1	0.2	0.3	0.2	0.2	0.3	0.1	0.1	0.1	0.7	0.4	0.3
2018	0.2	0.3	0.3	0.2	0.3	0.1	0.4	0.4				

Correction

Preliminary