

# **Resume**

**Percy Colin Rosenthal**

**September 28<sup>th</sup> 2018**

**I am presently a listing broker with PMH Residential, AltiSource, HUD (Sage) and the VA and USDA (VRM) and work under the trade name of DFW Metro Housing. I presently have 14 VA listings in process In El Paso, 8 VA and One USDA home in San Antonio region and one HUD and one Alti-Source Home in the Dallas Area. (I am sure you already know the Dallas market has seen very few REO Homes in the past 2-3 years)**

**I write and present a CI with 3 hours credit seminars for the HUD Agents mainly in El Paso and other participating agents.**

**I have sold many HUD homes as a Selling Broker through Matt Martin until my area was taken over by Sage. In that time I have listed and sold 2 homes for Sage. I always maintained a 98% score with Matt Martin and Have a excellent score for the 2 homes with Sage.**

**I sponsor 4 agents one in El Paso, One in San Antonio and 2 in Dallas. I manage the El Paso office 100% myself and travel between El Paso and Dallas just about every week. I am presently training (Ponce Burciaga) to be able to handle the volume we have. I have an excellent agent in San Antonio (Mario Cantu) who is a go getter and is capable of handling all the work on his own with only my supervision needed at times. We sell on an average of about 125 REO homes a year.**

**Here are my Resnet [83351](#) Equator [272304](#) ID numbers**

The first years of my Real Estate career was helping First Time Home-Buyer obtain their Dream of Home-ownership. I specialize in assisting them use all different types of

Government programs to assist with the down payment and closing costs. These programs include Bond, Grant, NSP, HTF and the basic housing Assistant programs most cities have. I am also a certified Educator with the TDHCA and am able to issue Certificates for the 8 hour workshop. Due to the sharp increase in housing in Dallas these programs are no longer feasible and only work in El Paso.

For more information please go to <http://dfwmetrohousing.com/Grant.htm>

## **REO and BPO's**

I have spent many years trying to become a REI listing agent and only in the second half of 2011 did I start having success by being appointed a listing agent with both VRM (Vender Resource Management) and PMH Financial. I am about to become a listing Agent with Nationwide REO. I am REO certified with Equator, Resnet AMP and Five Star certified. I am also nationally certified as a BPO specialist.

I am also a HUD Broker with a NAID Number RSNTHA4955.

Prior to becoming a Realtor in 2004 I was a Car dealer for 20 years and have now been a full- time Realtor for the past 14 years and obtained my Brokers license in December 2010.

My company policy is so what can be done today, today. I do not procrastinate and do not let grass grow under my feet.

From the desk of *Colin Rosenthal*  
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