



We are your experts in providing the right Compliance, HR & Risk Management business solutions to your clients!

RISK MANAGEMENT LEGAL HR & COMPLIANCE SOLUTIONS



#### **SECURE YOUR BUSINESS**

MORE SERVICES for your clients AT NO COST TO YOU, while creating less entry points of competition!

ERMA's volume purchasing power & a-lacarte services give your customers a true one-stop-shop for safety, HR, compliance, premium management and other imperative business benefits!

ASK US about offering your clients Pay-As-You-Go Work

Comp Reporting with almost 90

insurance carriers!



#### **GROW YOUR BUSINESS**

- Consistent payroll leads program
  - ERMA Partners with agents looking for payroll solutions that respect their client/agent relationship & will NOT attempt to steal their accounts.
- Access to an agent network through exclusive insurance programs to help you secure unique accounts.

# CONTACT US TODAY!







### **INCREASE PROFITABILITY**

- Profit sharing
  - ERMA's enhanced services provide profit sharing opportunities for our partners
  - UNLOCK the profit potential within your current customer base!
  - We've partnered with Crossroads Business Exchange to provide the industry's first true "Profit Sharing" system! Ask for more details.

# **ERMA Member Benefits**









### Included **FEATURES**

- Customized Web Portal for one-stop administration!
- UNLIMITED Access to HR Attorney Advice
- Digital General New Hire Documents
- **DOT Compliance and Forms Checklist**
- Risk Analysis Questionnaire and Consultation
- Digital General Employee Handbook
- Unlimited Access to Extensive HR Library
- ERMA Bi-Weekly Newsletter with Industry Updates
- Unlimited Access to State Regulatory Updates
- Digital General Workplace Safety Program
- Business Expense Reduction Analysis
- ERMA Perks! Exclusive discounts & limited-time offers
- FREE Educational Industry Webinars

## + Revenue-generating

### OPTIONAL ENHANCEMENTS

- Advanced DOT Compliance Services
- Fleet Management Hardware Solutions
- Advanced Legal Counsel Services
- Attorney-Drafted Employee Handbook
- Pay-As-You-Go Workers' Compensation Reporting
- 401(K) Implementation & Administration
- Drug Free Workplace Implementation Assistance
- Nationwide Employee Background Screening
- Required Federal & State Posters
- Customized Safety & Compliance Training
- Payroll Processing (with ERMA Member Pricing)
- Extensive Library of Online Training Modules
- Telehealth (Plus Mental Wellness & Dental Savings)

**Employers' Risk Management Association** 

We are thousands of small to mid-sized businesses (and growing!), that leverage their cumulative buying power for essential risk, safety, compliance and HR services that would otherwise be out of reach for smaller budgets. We make these options affordable to our members!

SCAN FOR MORE INFO

**Contact Us Today!** 

USTODAY!

