

FITNESS EQUIPMENT REPAIR and SERVICE COMPANY

COMMERCIAL - RESIDENTIAL



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DRE# 01851484

21 COMMERCIAL

OFFERING SUMMARY

Offering Summary

Price **\$250,000** start your own business

Purchase price includes:

- Goodwill and Reputation built over 30 years
- Hand-On Training, with over 30 years experienced expert
- Customer Contacts, Service Accounts
- Industry Contacts and Vendor Relationships

Services offered:

- Repairs Services
- Preventative Maintenance
- Ongoing Service Contracts
- Equipment Sales

Accounts Serviced:

- Commercial
- Residential

**Additional information, kindly complete
the NDA, using the following link**

bashirtariq.com/nda-form





FITNESS FIX

A trusted provider of commercial and residential fitness equipment sales, service, repairs, and preventative maintenance for over 30 years.





BUSINESS OVERVIEW

- Family-owned fitness equipment repair and service company
- Operating continuously for **over 30 years**
- Servicing both **commercial** and **residential** clients
- Core services include equipment sales, repairs, preventative maintenance, and ongoing service
- Established reputation built on long-term client relationships and repeat business across southern california





SERVICES & REVENUE STREAMS

Core Services

Fitness equipment repair and service for both commercial and residential clients, with a strong focus on commercial facilities.

- Commercial and residential equipment repair
- Preventative maintenance programs
- Equipment sales, installation, assembly, and relocation
- Ongoing service and troubleshooting for repeat clients

Revenue Streams

Revenue is generated through a diversified mix of service, maintenance, and equipment-related offerings.

- Service and repair labor
- Preventative maintenance agreements
- Equipment and parts sales supported by long-standing vendor relationships
- Refurbishing and resale of serviced equipment
- Long-term and repeat commercial clients



CLIENTS & CUSTOMER BASE

Commercial Clients

- Serves a wide range of commercial facilities including gyms, fitness centers, apartment and multi-family communities, hospitals, government facilities, and a variety of businesses and organizations
- Over 30 years of continuous service supporting commercial fitness environments
- High percentage of repeat and referral-based business driven by long-standing client relationships
- Ongoing service needs through preventative maintenance, repairs, and equipment support

Residential Clients

- Home fitness equipment repair and service
- One-time and repeat residential customers
- Referral-driven business built on reputation and reliability
- Provides consistent supplemental revenue alongside commercial work



OPERATIONS & DAY-TO-DAY WORKFLOW

Operations Overview

- Hands-on service involving basic electrical knowledge, mechanical troubleshooting, and equipment diagnostics
- Assembly, repair, and preventative maintenance of commercial and residential fitness equipment
- Work performed using standard tools for installation, repair, and ongoing equipment support
- Well-suited for someone comfortable with technical, problem-solving work, with skills that are learnable and transferable during transition



- Day-to-day operations include scheduling service calls, customer communication, and on-site service work





01

Opportunity to expand preventative maintenance agreements and deepen long-term relationships with existing commercial clients.

02

Potential to grow commercial account coverage across Southern California by servicing additional facilities, organizations, and locations.

GROWTH OPPORTUNITIES





TRANSITION & TRAINING SUPPORT



Transition Support

Owners are available to provide hands-on training and knowledge transfer during the transition period. This includes guidance on service workflows, equipment types, and customer expectations built over decades.



Training & Continuity

Support includes introductions to key commercial clients and assistance ensuring continuity of service. The transition is designed to set a new owner up for long-term success and confidence in operations.



THE NEXT CHAPTER

The owners are preparing for retirement and are seeking to transition ownership of a well-established business. Strong commercial and residential client relationships are already in place, creating stability and continuity. This presents an opportunity for a new owner to step into an existing operation with support during the transition.





THANK YOU

All information presented is confidential and intended solely for qualified prospective buyers. Additional details, including financial and operational information, will be provided upon request and subject to confidentiality agreements.

**NEXT STEPS AVAILABLE
UPON REQUEST**



Presented By:



Bashir Tariq

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COMMERCIAL

Confidentiality & Disclaimer

Each party is advised to consult their own advisors, consultants, experts to conduct its own independent investigation and due diligence

This Offering Memorandum has been provided to you as a short overview of the business and/or property details. It does not provide a complete and thorough description of the business and/or property and does not include all the information and details that a buyer may require to make an informed decision regarding the purchase of such business and/or property. The buyer must do his or her own due diligence and must take appropriate steps to verify all necessary details. Such steps must include using buyer's own sources to inspect and investigate all the details; to verify and analyze any and all information by consulting with all appropriate professionals; and obtaining, reading, and understanding all relevant reports, documents, and materials regarding rules, regulations, financial statements, environmental assessments, and whatever else may be available. C21 Commercial does not serve as a financial advisor to any party regarding any proposed transaction. Each party is advised to check with authority's all license, permits, DLSE, bond, insurance requirement before the purchase and after close of escrow requirements. Some businesses may require special license and permits.

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All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants, and governmental agencies. All properties and services are marketed by KW Commercial in compliance with all applicable fair housing and equal opportunity laws



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