



BRIAN L MAYS, CCIM

BROKER/OWNER



BIOGRAPHY

Brian Mays is a Licensed Real Estate Broker and the Owner of Patriot Mark Realty, a full-service brokerage and property management company based in Tampa, Florida. He is a husband to his wife Jenafer, a father to their three children, a mediocre golfer, and an avid sports fan of Champa Bay. Since moving to the Tampa area in 2015, Brian and his family have been active parishioners of Hyde Park United Methodist serving the community through fellowship. With over six years of experience in the Florida market, he has developed a deep understanding of the local trends, organic opportunities, and challenges that affect the real estate industry here. He holds the Certified Commercial Investment Member (CCIM) designation, which demonstrates his expertise in asset strategy, investment analysis, and market research.

Prior to starting a career in real estate, Brian spent 18 years in outside sales, primarily within the adult beverage industry, managing teams for both a global supplier and a national distributor across multiple states. He also served 10 years in the United States Army/Guard in various leadership roles within combat arms units, along with deployments in country and overseas, before exiting in 2010 as a commissioned officer. During his military service, Brian was a 2-time recipient of the Bronze Star Medal, one with Valor device, and was documented in a nationally published book chronicling his team's mission in their deployment to Afghanistan (pictured below). These experiences have enabled him to communicate effectively, negotiate confidently, and build lasting relationships with his clients and partners. As a testament to this effort, he has successfully closed several property transactions across various asset types, equating to over \$155 million in property sales sold. Brian is actively involved in several committees within the Tampa Bay Chamber & Leadership Tampa Alumni, the local CCIM West Coast Florida Chapter, Suncoast Tampa Association of Realtors, current MacDill AFB Honorary Commander, a Board Member of the Early Learning Coalition of Hillsborough County, and volunteers with numerous local non-profits supporting health & welfare initiatives across the state.

Patriot Mark Realty is a certified SBA veteran-owned & operated real estate brokerage serving the greater Tampa Bay area and surrounding neighborhoods. It provides Commercial, Residential, and Property Management services locally to customers who range from First-Time Homebuyers to Experienced Investors across the country. Established in 2023, Patriot Mark Realty proudly serves the many active-duty Military Families, Veterans, and First-Responders that call their communities home in Florida.



PROFESSIONAL

CONTACT:

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“Mr. Mays is an accomplished volunteer who energizes the room with enthusiasm and intent.”

Dr. Fred Hicks, CEO of Early Learning Coalition of Hillsborough County

“Always there to lend a helping hand...”

Michael Cooper, Owner/President Cooper Pools Inc.

“Your professional inputs are helpful and are super quick to respond to our questions. We will surely refer Brianto our friends and family!”

Kelly Breeze, Owner Lush Nail Studio

“A very hard worker and knowledgeable in his field!”

Dominic O'Brien, SVP of Americas Beam Suntory

