



SonCoast Procurement LLC
1716 Kelley Avenue
Kissimmee, FL 34744
www.soncoastprocurement.com

A DEFENSE CONTRACTING
ALLY YOU CAN RELY ON.



CAPABILITY STATEMENT

Established in 2014, SonCoast Procurement is a disadvantaged minority woman owned small business (EDWOSB) providing Aftermarket Spares support for the U.S. Department of Defense. The Company has fulfilled thousands of contracts with the DLA and currently holds a variety of IDIQ contracts. We are uniquely situated to provide our partners with the level of service expected from a boutique operation, while also having the capability to conduct business like larger organizations.

SERVICES OFFERED/CORE COMPETENCIES

In-house Warehousing and Packaging
Kitting
Research and Analytics
Seamless Business Integration
Full-Service Partner

KEY DIFFERENTIATOR

SonCoast has the financial and logistical capabilities of its larger competitors. We are debt free and hold several million dollars in free cash flow on our balance sheet at all times. By virtue of operating leaner, SonCoast can provide a far superior, more customized experience for its partners in comparison to the big-box organizations in the marketplace.

Our relationships aren't transactional but rather true partnerships. Our team will work tirelessly to find ways to expand your business and protect your brand. Ethics, Honesty, and Transparency are the core of our business principles.

EXECUTIVE BIOS

Rachana Iyengar, President – Rachana spent an extensive career in Finance with Goldman Sachs, Credit Suisse, and PwC before becoming President of SonCoast.

Todd Hirsch, Vice President – Todd's 15 years in Warehousing and Logistics Management and 10 years as a Director of Purchasing in the aerospace industry prepared him for leading SonCoast to become an effective supplier for the DLA.

Vijay Iyengar, Chief Operating Officer – Vijay's nearly 20 years on Wall Street, first at JP Morgan and then as a Managing Director and Officer of the firm at Goldman Sachs, provides a unique outlook on the Aftermarket Sales business.

The trio's combined passion for working with the Military and their OEM partners is what brought them together to build a truly unique and far superior operation.

Company Information

Federal Tax ID/EIN: 46-4573963

DUNS Number: 079260459

UEI: GTF5B6W9GQE1

CAGE Code: 71X80

Florida Sales Tax ID: 16-8016347538-6

Organization: Limited Liability Corporation

Product Categories

- Individual Equipment
- PLC Automation Supplies
- Rugged Computer Technologies
- Motor Vehicle Parts, Preventive Maintenance Items and Consumables
- Marine Parts, Preventive Maintenance Items and Consumables
- Electric Power Distribution Components
- Small Arms, Ordnance, and Ordnance Accessories

Brands We Work With

- Atlas 46
- Black and Decker
- Buffalo Pumps
- DeWalt
- Kalyn Siebert-Heil Trailer
- Pelican
- Siemens
- Generac
- Schneider Electric
- Stanley
- Trilogic Systems
- VEGA Americas
- Xylem/Evoqua

President

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