



BARRON FEDERAL PROGRAM ADVISORS, LLC

CAPABILITY STATEMENT

SBA-CERTIFIED
SDVOSB

FEDERAL PROGRAM MANAGEMENT | ACQUISITION ADVISORY | RAPID TECHNOLOGY SCOUTING | MISSION ASSURANCE

COMPANY OVERVIEW

Barron Federal Program Advisors, LLC provides principal-led advisory support to federal agencies and prime contractors at the intersection of mission need, acquisition, technology, and operations. We help clients rapidly identify viable solutions, structure acquisition and test pathways, manage complex programs, and reduce transition, integration, and sustainment risk.

CORE CAPABILITIES

- **Rapid Technology Scouting & Market Intelligence** - Technology/vendor landscape research, requirements-to-solution mapping, prioritization, and actionable next-step recommendations.
- **Federal Program & Acquisition Advisory** - Acquisition strategy, requirements alignment, program governance, risk/schedule analysis, and executive decision support.
- **T&E and Capability Transition Planning** - Test objectives, measures, realistic operational scenarios, field-demonstration planning, and transition criteria.
- **Mission Assurance & Operational Risk** - Readiness, sustainment, operational integration, critical-infrastructure resilience, and UAS/C-UAS strategic analysis.

CORPORATE RESEARCH & ANALYSIS

Corporate work to date consists of independent research and published analysis; principal career experience is shown separately and is not represented as Barron Federal corporate past performance.

- **Counter-UAS for Mass Gathering Security - FIFA World Cup Focus (Nov 2025)** - Independent market research for SLTT/host-city planners covering threat trends, legal authorities, technology/vendor landscape, sensor-fusion architectures, training constraints, and CONOPS. The comprehensive report synthesized 300+ research snippets, legislative texts, and after-action reports.
- **Enhancing National Security Through Strategic Consulting (Jan 2026)** - Published analysis on proactive operational foresight, risk assessment, intelligence-informed planning, and resilient security frameworks.

RELEVANT PRINCIPAL EXPERIENCE

Selected career accomplishments demonstrate key-personnel qualifications and are not presented as corporate contract past performance.

- **DHS Science & Technology** - Pioneered a Rapid Tech Scouting process; delivered 7 scouting reports in less than 12 weeks and executed rapid assessments that supported immediate procurements and R&D investment.
- **Transportation Security Administration** - Directed the \$1.8B Checkpoint Property Screening System and the first major checkpoint technology overhaul in 20 years.
- **CISA / USSOCOM** - Managed a \$381M investment portfolio and a \$400M annual portfolio spanning 68 joint programs; led fleet modernization that reduced projected lifecycle sustainment costs by 41%.

DIFFERENTIATORS

- **Principal-Led** - Every engagement is led by Willard "Earl" Barron, a former DHS senior program manager and retired U.S. Army commissioned officer.
- **Mission-to-Field** - Experience translating urgent operational needs into research, acquisition, test, deployment, and sustainment decisions.
- **Cross-Enterprise** - Leadership across DHS S&T, TSA, CISA, USSOCOM, and government-industry stakeholder environments.
- **Credentialed** - DAWIA PM Level III; DHS FAC-P/PM Senior Level III; Senior COR.
- **Small-Business Agility** - SBA-certified SDVOSB with flexible teaming and subcontracting support.

GOVERNMENT DATA

UEI: NJ75SK5AXR87

CAGE: 17X85

Socio-Economic: SBA-Certified SDVOSB
NAICS

541611 - Administrative Management & General Management Consulting

541690 - Other Scientific & Technical Consulting Services

541990 - All Other Professional, Scientific & Technical Services

PRINCIPAL CREDENTIALS

- 35+ years federal acquisition, program management, and global operations
- 25 years U.S. Army commissioned service
- TSA Acquisition Program Management Office Leader of the Year (2019, 2020)
- Graduate, U.S. Army Command and General Staff College

CONTACT

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TYPICAL DELIVERABLES

Rapid Scouting Report | Vendor Capability Matrix | Acquisition Pathway Roadmap | T&E Plan | Program / Risk Review | Executive Decision Brief

MISSION INTELLIGENCE. OPERATIONAL FORESIGHT. STRATEGIC IMPACT.