# Growing and Advancing Your Career



**Jaynitsa Paul and Brian Shellito** 

September 15, 2023

The Atlanta Conference

#### We each have our own story







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#### You're the Captain of Your Own Career

Where/what do you want to be? (e.g., career position/location)

How will you get there? (e.g., understand the promotion process, expectations, performance metrics, etc.)

What is your timeline? FY Start (expectation setting) → Midyear (review/reset) → Year-end (recap)?

What is the Talent Review Process? What happens during my talent review? Who attends a talent review?



#### **Set Clear Career Goals**







#### Seek Feedback and Adapt

Coach

... talks to you

Coaches provide developmental support

**Mentor** 

... talks with you

Mentors provide guidance to navigate career choices and decisions

**Sponsor** 

... talks <u>about</u> you

Sponsors are typically leaders in senior positions, who use influence to <u>advocate</u> for:

- + visible assignments,
- + useful experiences, and
- + relationships to become promotion-ready



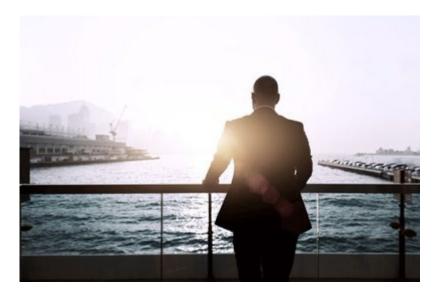
## Overcome Obstacles and Learn from Failures





# Recognize and Celebrate Your Individual Successes







#### Manage Work-Life Balance









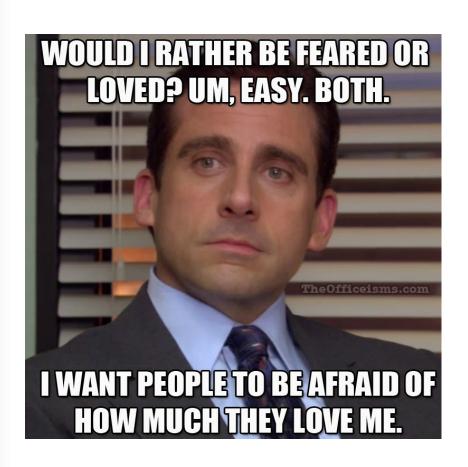








#### **Professional Image and Branding**



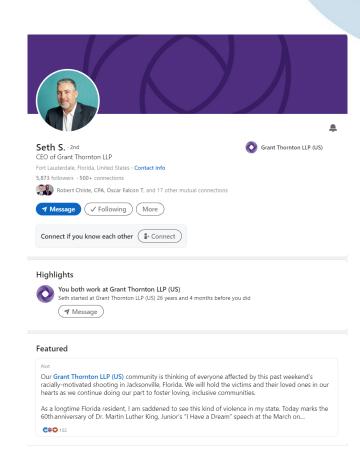




#### What Makes a Great Online Profile

Creating a memorable brand requires thoughtful design.

- 1. Professional photo (color or black & white)
- 2. Optimized headline Your title followed by three keywords associated with your business function, service line, or specialties.
- 3. Summary Don't regurgitate your resume. As with your value proposition, think about how you want people to see you. If you were to meet someone at a networking event, what would you say?
- 4. Website links include links to your company website
- 5. Simplified LinkedIn URL e.g., <a href="http://linkedin.com/in/janedoe">http://linkedin.com/in/janedoe</a>
- 6. Work history Your complete work history including key responsibilities
- 7. Awards, certificates, education Include your credentials





#### **Advantages of Networking**

Job Opportunities Share ideas, advice, and support

Gain industry knowledge

Be a resource for others

Strengthen existing relationships

Personal Development

Raise your profile





#### **GT CLEARR Values**

Excellence
Find a better way every time

We never get complacent

Respect

Listen and understand, be forthright

We create honest relationships

Collaboration

Ask for help, give help We work well together



Responsibility
Use influence wisely
We own our actions

Leadership

Have courage and inspire others

We challenge each other to be the best we can be Agility
Think broadly, act quickly
We thrive in change



### Questions?

#### **Thank You**



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